

Postgraduate Diploma Web Site Marketing





Postgraduate Diploma Web Site Marketing

- » Modality: online
- » Duration: 6 months
- » Certificate: TECH Technological University
- » Dedication: 16h/week
- » Schedule: at your own pace
- » Exams: online

Website: www.techtute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-web-site-marketing

Index

01

Welcome

p. 4

02

Why Study at TECH?

p. 6

03

Why Our Program?

p. 10

04

Objectives

p. 14

05

Structure and Content

p. 20

06

Methodology

p. 28

07

Our Students' Profiles

p. 36

08

Course Management

p. 40

09

Impact on Your Career

p. 44

10

Benefits for Your Company

p. 48

11

Certificate

p. 52

01 Welcome

With this high-level training, professionals will develop specialized knowledge to create an e-commerce business from scratch while applying a successful marketing strategy. They will also learn how to carry out promotional campaigns and interpret analytical data to make business decisions. Throughout these weeks of specialization, students will be able to determine the commercial objectives of the project and will learn how to apply the different methodologies and marketing tools focused on users. As this is specialized knowledge, it will allow them to access positions of higher financial compensation and job prestige in a booming market.



Postgraduate Diploma in Web Site Marketing
TECH Technological University



“

Deepen your knowledge in the field of computer technologies by incorporating the most advanced aspects of this area of work”

02

Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class centre for intensive managerial skills training.



“

TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"

At TECH Technological University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95% | of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+
executives trained each year

200+
different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+ | collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies"

03

Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you training of the highest academic level"

This program will provide students with a multitude of professional and personal advantages, particularly the following:

01

A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.

02

Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.

03

Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.

04

Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.

05

Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.

06

Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.

07

Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

08

Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.

04 Objectives

With this high-level training, professionals will find a unique opportunity to improve in a field of great importance, since they will learn how to develop a website correctly, including key aspects such as current legality and Internet security. In this way, students will become highly demanded and important professionals, which will open the doors to positions of management in digital commerce website creation.



“

A unique opportunity to specialize in a promising sector with recognized experts in the field”

TECH makes the goals of their students their own goals too.
We work together to help you achieve them.

The Postgraduate Diploma in Web Site Marketing prepares students to:

01

Examine the context of content managers in web projects

04

Analyze the main content management systems on the market

02

Develop specialized knowledge about the uses, functionalities and types of content managers

05

Examine web architecture, fitting it into the context of web and application development

03

Establish the advantages and disadvantages of using content management systems

06

Generate specialized knowledge on the creation of web architecture and its implication in the success of the project

07

Analyze the types and phases of web architecture, their advantages and applications

10

Analyze the most detected and exploited web vulnerabilities at a global level and how to prevent them

08

Establish the relationship between web architecture and other web development phases and SEO processes

11

Establish guidelines to perform web audits to detect and prevent such risks and vulnerabilities

09

Address the most relevant aspects of web security

12

Establish a security incident response process, since, as we will see, a 100% secure environment does not exist

13

Develop specialized knowledge to create an *e-commerce* business from scratch

14

Analyze the database and programming structures

15

Develop a complete *e-commerce* store





16

Examine successful *marketing* strategies

17

Determine how to conduct promotional campaigns

18

Perform analysis and metrics compressions

05

Structure and Content

TECH has designed this high-level training to fulfill the specialization needs of business professionals who wish to expand their knowledge toward website management, a booming field that demands qualified professionals. Thus, this Postgraduate Diploma will allow them to acquire specific knowledge that they can apply to their work practice. And, to do so, they will use a totally online methodology so they can balance their studies with the rest of their daily obligations.



“

A complete training of high professional interest that will allow you to compete among the best in the sector”

Syllabus

The Postgraduate Diploma in Web Site Marketing at TECH Technological University is an intensive program that prepares students to face challenges and business decisions on a national and international level. Its content is designed to promote the development of managerial skills that enable more rigorous decision-making in uncertain environments.

Throughout 600 hours of study, students will analyze a multitude of practical cases through individual work, which will allow them to acquire the necessary skills to successfully carry out their daily practice. It is, therefore, an authentic immersion in real business situations.

This program deals with the different areas of a company in depth, and it is designed for managers to understand website marketing from a strategic, international and innovative perspective.

A plan designed especially for students, focused on their professional improvement, and preparing them to achieve excellence in the area of website marketing management. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional teaching staff, which will provide you with the skills to creatively and efficiently resolve critical situations.

This Postgraduate Diploma takes place over 6 months and is divided into 4 modules:

Module 1	Web Site Marketing
Module 2	Website Engineering and Architecture
Module 3	Website Security Systems
Module 4	e-Commerce Creation and Administration



Where, When and How is it Taught?

TECH offers you the possibility of taking this program completely online. Throughout the 6 months of training, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

Module 1. Web Site Marketing

1.1. Web Site Commercialization

- 1.1.1. Web Site Commercialization
- 1.1.2. Website Development Cost
- 1.1.3. Profitability Calculations

1.2. Invoicing and Taxation

- 1.2.1. Freelance Invoicing
- 1.2.2. Company Invoicing
- 1.2.3. Taxation

1.3. Sales Funnels: Attraction Phase

- 1.3.1. Organic Traffic
- 1.3.1.1. SEO
- 1.3.2. Payment Traffic

1.4. Sales Funnels: Interaction Phase

- 1.4.1. Emailing
- 1.4.2. Forms
- 1.4.3. CTAs

1.5. Sales Funnels: Conversion Phase

- 1.5.1. Offer
- 1.5.2. Ideas to Close the Sale
- 1.5.3. Customer Objections

1.6. Sales Funnels: Loyalty Phase

- 1.6.1. Exceeding Customer Expectations
- 1.6.2. Customer Service
- 1.6.3. Affiliation Systems
- 1.6.4. Surveys

1.7. Analytics

- 1.7.1. Analysis
- 1.7.2. KPIs
- 1.7.3. Emailing Analytics
- 1.7.4. Social Network Analytics

1.8. Analytics: Analyzing Website Using Google Analytics

- 1.8.1. Audience Analytics
- 1.8.2. Purchase Analytics
- 1.8.3. Behavior Analytics
- 1.8.4. Conversion Analytics

1.9. Marketing Automation

- 1.9.1. The Purpose of Automating
- 1.9.2. Automation Software
- 1.9.3. Workflows
- 1.9.4. Scoring

1.10. Growth Hacking

- 1.10.1. Growth Hacking
- 1.10.2. Growth Hackers
- 1.10.3. Techniques and Examples

Module 2. Website Engineering and Architecture

2.1. Website Engineering and Architecture

- 2.1.1. Website Architecture
- 2.1.2. Uses and Applications

- 2.2.1. Public
- 2.2.2. Contents
- 2.2.3. Context

- 2.3.1. Advantages
- 2.3.2. Examples

- 2.4.1. Advantages
- 2.4.2. Examples

2.2. The Pillars of Web Architecture

2.3. Horizontal Web Architecture

2.4. Vertical Web Architecture

2.5. Web Architecture Phases

- 2.5.1. Taxonomy
- 2.5.2. Labeling
- 2.5.3. Site Map

- 2.6.1. Types of Pages
- 2.6.2. Component Presence
- 2.6.3. Linking Needs

- 2.7.1. Structure
- 2.7.2. Categorization
- 2.7.3. Marking
- 2.7.4. Usability

- 2.8.2. Keyword Research
- 2.8.3. URLs
- 2.8.4. Internal Links
- 2.8.5. Cannibalization

2.6. Web Architecture and Web Design

2.7. Web Architecture and Web Browsing

2.8. Web Architecture and SEO

2.9. Web Architecture Tools

- 2.8.1. Benchmark

- 2.9.1. Mind Maps Using Mindmeister

- 2.9.2. Analyzing URLs Screaming Frog SEO Spider
- 2.9.3. Analyzing Web Traffic Using Google Analytics

- 2.10.1. Keyword Study
- 2.10.2. Opportunity Keywords
- 2.10.3. Website Performance

2.10. Google Search Console

Module 3. Website Security Systems

3.1. Perimeter Security

- 3.1.1. Network Firewall
- 3.1.2. Demilitarized Zone (DMZ)
- 3.1.3. Load Balancers
- 3.1.3.1. Content Delivery Network (CDN)
- 3.1.4. Web Application Firewall (WAF)

3.2. Encrypted Web Communications

- 3.2.1. SSL Certified
- 3.2.2. Protocols
- 3.2.3. Cipher Suit
- 3.2.4. Vulnerabilities
- 3.2.4.1. Poodle
- 3.2.4.2. Ticketbleed
- 3.2.4.3. Beast attack
- 3.2.4.4. ROBOT
- 3.2.4.5. Heartbleed

3.3. Vulnerability Analysis

- 3.3.1. XXS (Cross Site Scripting)
- 3.3.2. SQL Injection
- 3.3.3. CSRF
- 3.3.4. Code Injection
- 3.3.5. DoS

3.4. Security Headers

- 3.4.1. X-Frame Options
- 3.4.2. X-XSS-Protection
- 3.4.3. X-Content-Type-Options
- 3.4.4. Referrer Policy
- 3.4.5. HTTPS Strict Transport Security (HSTS)

3.5. Authentication and Authorization

- 3.5.1. HTTP Authentication
- 3.5.1.1. Basic
- 3.5.1.2. Digest
- 3.5.1.3. NTLM
- 3.5.2. Protocols and Standards
- 3.5.2.1. OAuth
- 3.5.2.2. OpenID

3.6. Web Auditing

- 3.6.1. Auditing Technique
- 3.6.1.1. Black Box
- 3.6.1.2. White Box
- 3.6.1.3. Grey Box
- 3.6.2. OWASP Methodology
- 3.6.3. Bug Bounty

3.7. Application Programming Interface (API) Security

- 3.7.1. Types of APIs
- 3.7.1.1. REST
- 3.7.1.2. SOAP
- 3.7.1.3. Others
- 3.7.2. Attacks and Risks
- 3.7.3. Traffic Analysis

3.8. Content Management System (CMS) Security Management

- 3.8.1. Wordpress
- 3.8.2. Joomla
- 3.8.3. Drupal
- 3.8.4. Magento

3.9. Secure Application Development

- 3.9.1. Secure Software Development Life Cycle
- 3.9.2. Risk Assessment
- 3.9.3. Security Tests
- 3.9.4. Good Practices

3.10. Crisis Management and Resilience

- 3.10.1. Crisis Management and Incident Response
- 3.10.2. Security Incident Response Process
- 3.10.2.1. Preparation
- 3.10.2.2. Identification
- 3.10.2.3. Containment
- 3.10.2.4. Eradication
- 3.10.2.5. Recuperation
- 3.10.2.6. Lessons Learned
- 3.10.3. Backup Copies

Module 4. e-Commerce Creation and Administration

4.1. e-Commerce Development

- 4.1.1. Functions
- 4.1.2. Advanced Functions
- 4.1.3. Administration
 - 4.1.3.1. Payment Systems
 - 4.1.3.2. Customer Management
 - 4.1.3.3. Order Management
- 4.1.4. Dropshipping

4.2. Database Programming and Structure

- 4.2.1. Selecting Development Environment
- 4.2.2. Web Structure for e-Commerce
- 4.2.3. Database Structure

4.3. e-Commerce Design

- 4.3.1. Main Screen
- 4.3.2. Login and Register Areas
- 4.3.3. Product Screen Structure
- 4.3.4. Internal Pages about Shipping, Terms and Conditions, Legal Notices, etc.

4.4. In-house Development vs. CMS (Content Management System)

- 4.4.1. Advantages and Disadvantages of Using CMS
- 4.4.2. Selecting CMS According to Development Types
 - 4.4.3. Self-installation or Online Cloud
 - 4.4.3.1. Wordpress + Woocommerce
 - 4.4.3.2. Prestashop
 - 4.4.3.3. Magento
 - 4.4.3.4. Shopify

4.5. Installing and Configuring the Work Environment

- 4.5.1. Hosting and Domain
 - 4.5.1.1. SSL Activation and PHP Configuration
- 4.5.2. Installing CMS
 - 4.5.2.1. Wordpress + Woocommerce Installation
 - 4.5.2.2. Prestashop Installation
 - 4.5.2.3. Magento Installation
- 4.5.3. Configuring and Launching CMS
 - 4.5.3.1. Configuring and Launching Wordpress + Woocommerce
 - 4.5.3.2. Configuring and Launching Prestashop
 - 4.5.3.3. Configuring and Launching Magneto
- 4.5.4. Selecting a Definitive Work Environment

- 4.6.2. Functionality vs. Design
- 4.6.3. Final Customer Optimization
- 4.6.4. Visibility of Priority Parts

- 4.7.1. Keyword Search for Our Store
- 4.7.2. Optimizing Pages, Meta Labels, Titles and Others
- 4.7.3. Optimized Content
- 4.7.4. Backlinks, Press Releases and Reviews
- 4.7.5. Social Networks and Marketing
 - 4.7.5.1. Creating Promotions
 - 4.7.5.2. Optimizing Promotions and Buyer Persona

- 4.8.1.1. Paypal
- 4.8.1.2. Stripe
- 4.8.1.3. Cash on Delivery
- 4.8.1.4. POS Banking
- 4.8.1.5. Installment Payment Systems
- 4.8.2. Logistics
 - 4.8.2.1. Optimizing Shipment Channels
 - 4.8.2.2. Optimized Shipment Selector Configuration
- 4.8.3. Delivery Automation

4.6. UX (User Experience)

- 4.6.1. Design

4.7. SEO (Search Engines)

4.8. Payment and Logistics Systems

- 4.8.1. Configuring Virtual and Physical Payment Systems

4.9. Marketing and Advertising

- 4.9.1. Competitive Analysis
- 4.9.2. Work Tools
 - 4.9.2.1. Analysis Tools
 - 4.9.2.2. Design Tools

- 4.9.2.3. SEO Tools
- 4.9.2.4. Optimization Tools
- 4.9.3. Installing Tracking Pixels for Advanced Segmentation
- 4.9.4. Creating Promotions
 - 4.9.4.1. Facebook Ads
 - 4.9.4.2. Twitter, TikTok, Pinterest and Other Massive Networks
 - 4.9.4.3. Google ads
 - 4.9.4.4. Ad Optimization

- 4.10.4. Creating Promotional Landing Pages
- 4.10.5. Selling on Marketplace
 - 4.10.5.1. Amazon
 - 4.10.5.2. eBay
- 4.10.6. Problem Solving

4.10. Analysis, Data Measuring and Results

- 4.10.1. Measuring Traffic
- 4.10.2. Search Engine Analysis
- 4.10.3. Sources and Sales Percentages



06

Methodology

This training program offers a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"

At TECH Business School we use the Harvard case method

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

At TECH, you will experience a way of learning that is shaking the foundations of traditional universities around the world"



We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



A learning method that is different and innovative

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to strive for success, that is why TECH uses Harvard case studies, with which we have a strategic agreement that allows us to provide our students with material from the best university the world.

“ *You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

Relearning Methodology

Our university is the first in the world to combine Harvard University case studies with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance Harvard case studies with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Case Studies

They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive multimedia content presentation training Exclusive system was awarded by Microsoft as a "European Success Story".



Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises: so that they can see how they are achieving your goals.



07

Our Students' Profiles

The Postgraduate Diploma in Web Site Marketing is aimed at sales and marketing professionals who want to pursue a career in the digital world, with a distinctive teaching methodology updated to the new market demands.





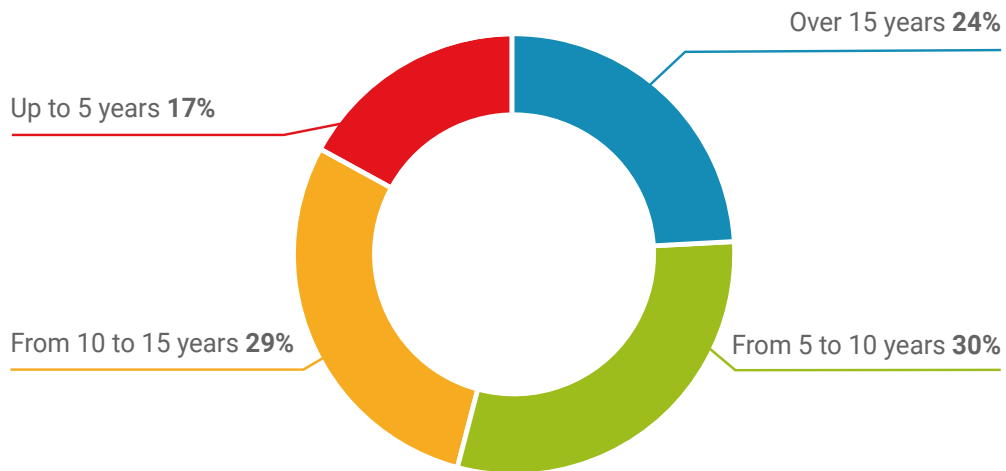
“

Enroll today in this Postgraduate Diploma and start to make a difference in your area of work”

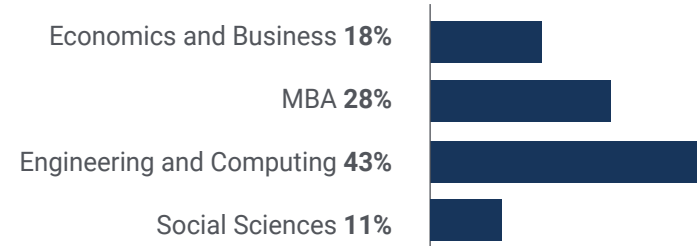
Average Age

Between **35** and **45** years old

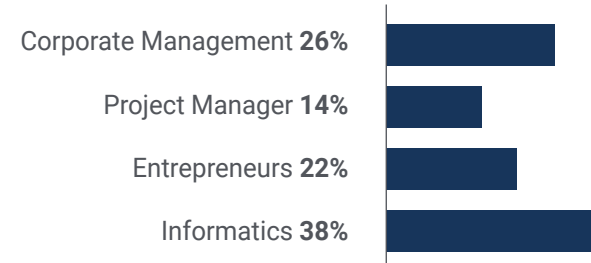
Years of Experience



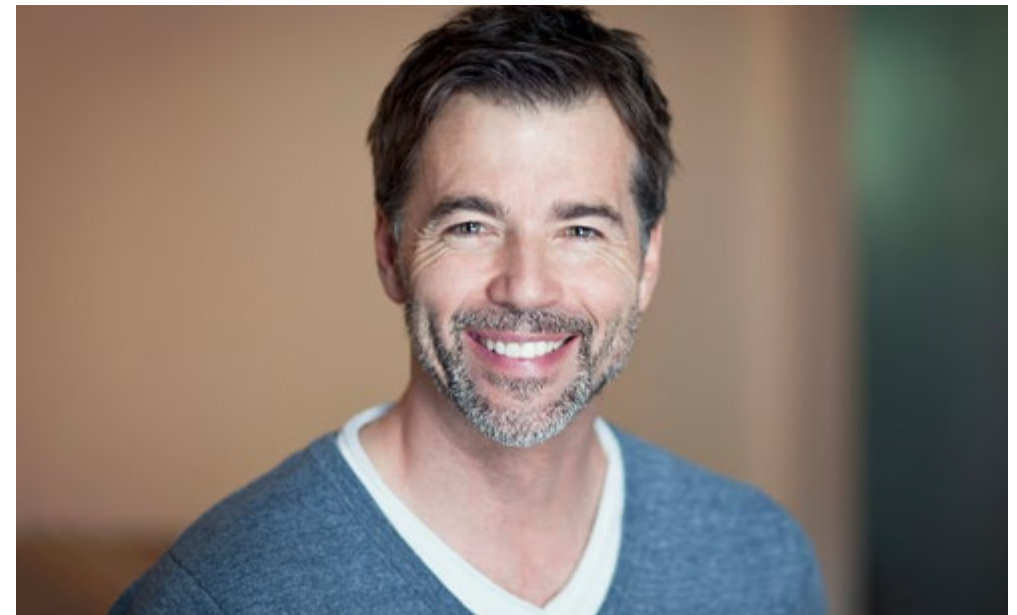
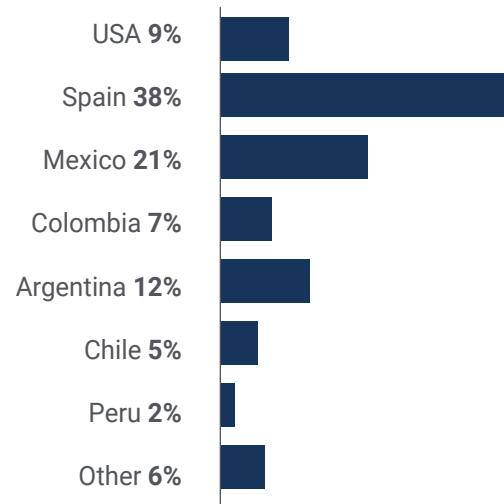
Training



Academic Profile



Geographical Distribution



Pablo Jiménez

Manager at a multinational company

"Thanks to this TECH training, I've improved my website by incorporating the latest developments in the security sector, increasing the volume of sales in my company. Without a doubt, it was a good decision to specialize at TECH"

08

Course Management

The specialization our professors have in this field means they have the necessary qualifications to offer students a complete and high-quality study on subjects that will be useful in their daily work in the business environment. Undoubtedly, people who believe in higher education as a method to advance in their profession and improve the competitiveness of their business.





“

Renowned professionals will be your tutors throughout this high-intensity training. A unique opportunity to achieve professional excellence”

Management



Mr. Gris Ramos, Alejandro

- ♦ Director of Persatrace, web development and digital marketing agency
- ♦ Director of Club de Talentos
- ♦ Computer Engineer UNED
- ♦ Master's Degree in Digital Teaching and Learning Tech Education
- ♦ Master's Degree in High Abilities and Inclusive Education
- ♦ Business Development Director at Alenda Golf
- ♦ Director of Web Applications Engineering Department at Brilogic
- ♦ Web programmer at Grupo Ibergest
- ♦ Software/web programmer at Reebok Spain

Professors

Mr. Del Moral García, Francisco José

- ♦ Degree in Telecommunication Technologies Engineering, University of Granada Specialty: Telecommunication Systems
- ♦ Master's Degree in IT Security, International University of La Rioja
- ♦ Roca Sanitario (Cyber Security Analyst)
- ♦ Allianz Technology (Information Security Analyst)
- ♦ Clover Technologies (IT Security Airbus Defense and Space)
- ♦ EVERIS (Solutions Assistant)

Mr. Boix Tremiño, Jorge

- ♦ Founder of HostingTG, professional web hosting services company
- ♦ Founder of GrupoTG, a digital marketing and web design services company
- ♦ Co-Founder of TiendaWebOnline, a business creation company Digital Dropshipping
- ♦ Nortempo, trainer in the field of programming and marketing strategies
- ♦ Intergon2000, Graphic designer
- ♦ Ibertex, Graphic designer
- ♦ Xion Animation, Information technology project manager
- ♦ Kingest, Sales and marketing director Intergon2000, Graphic designer
- ♦ Computer Engineer from U.N.E.D.
- ♦ Award for Business Excellence from the Institute for Professional Excellence Institute for Professional Excellence in 2019
- ♦ European Medal of Merit in the Workplace for Professional Career Achievement by the European Association for Economics and Competitiveness
- ♦ Golden for Professional Excellence from the Institute for Professional Excellence in 2016

Mr. Alfaro, José

- ♦ *Team Leader* at Disneyland Paris
- ♦ Journalism Graduate
- ♦ Course in *Project Management Methodologies*

Mr. Herrero Garcia, Diego

- ♦ Computer Applications Analyst, Manager and Developer
- ♦ Industrial Technical Engineer, University of La Rioja
- ♦ Industrial Engineer, University of La Rioja
- ♦ Expert Diploma in Innovation Management, University of La Rioja

09

Impact on Your Career

The completion of this Postgraduate Diploma in Web Site Marketing will be an added quality to business professionals' qualifications, by offering all the knowledge that, although seemingly totally removed from their daily work, can be very useful to control business processes. For this reason, higher specialization in this field proves essential, both at a personal and professional level for students, but also for the companies where they work.





“

A unique specialization that stands out due to the quality of its contents and its excellent teaching staff”

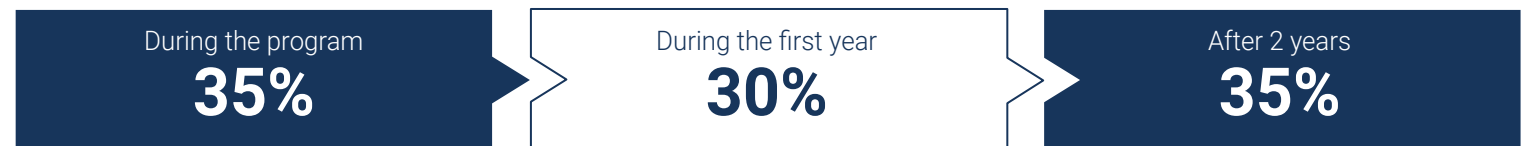
Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Diploma in Web Site Marketing at TECH Technological University is an intensive and highly valuable program aimed at improving students' professional skills in an area of extensive competition. Undoubtedly, it is a unique opportunity to improve professionally, but also personally, as it involves effort and dedication. Students who wish to improve themselves, achieve a positive change at a professional level and interact with the best, will find their place at TECH.

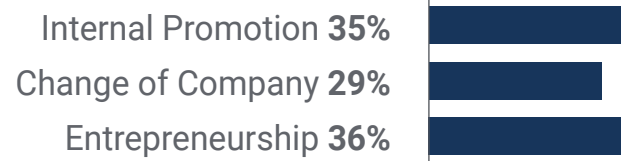
Invest in yourself and train with us. You will see the improvement you are looking for on the first day of class.

Comprehensive yet focused, this program will provide you with the specific knowledge IT professionals need to compete among the best in the sector.

When the change occurs



Type of change



Salary increase

This program represents a salary increase of more than **25%** for our students



10

Benefits for Your Company

The Postgraduate Diploma in Web Site Marketing helps to elevate the organization's talent to its maximum potential through the specialization of high-level leaders. That way, business professionals will be able to bring added quality to their company by having the necessary skills to control Web Site Marketing processes. A program that adapts to students so they acquire the necessary tools that, later on, they will be able to apply in their daily practice, achieving great benefits for their company.





“

A program of high academic standing to launch your career to success”

Developing and retaining talent in companies is the best long-term investment.

01

Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

02

Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.

03

Building agents of change

The professional will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

04

Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

Project Development

Managers will be able to work on a real project or develop new projects in the R&D or Business Development area of their company.

06

Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.

11

Certificate

The Postgraduate Diploma in Web Site Marketing guarantees you, in addition to the most rigorous and updated training, access to a Postgraduate Diploma issued by TECH Technological University.





“

*Successfully complete this training
and receive your university degree
without travel or laborious paperwork”*

This **Postgraduate Diploma in Web Site Marketing** contains the most complete and updated program on the market.

After the student has passed the evaluations, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** by tracked delivery*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: **Postgraduate Diploma in Web Site Marketing**

Official Number of Hours: **600 h.**



*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



Postgraduate Diploma Web Site Marketing

- » Modality: **online**
- » Duration: **6 months**
- » Certificate: **TECH Technological University**
- » Dedication: **16h/week**
- » Schedule: **at your own pace**
- » Exams: **online**

Postgraduate Diploma Web Site Marketing

