



## Postgraduate Diploma Tourism Projects

» Modality: online

» Duration: 6 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

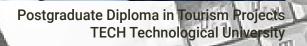
 $We b site: {\color{blue}www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-tourism-projects} \\$ 

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# 01 **Welcome**

Tourism is an industry that moves millions around the world but not only that, its importance is such that it is in constant evolution due to market changes, technological advances, social and health situations, conflicts or even the tastes and habits of customers. Therefore, in order to execute successful projects, it is essential to carry out an in-depth analysis of the market to determine the most appropriate strategies to implement. Thanks to this program, the student will acquire a high-level of competence that will position them as one of the main tourism specialists, being able to access reference positions such as project leader, tourism consultant or public destination manager









## tech 08 | Why Study at TECH?

### At TECH Technological University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

### Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



#### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



# Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.





## tech 16 | Objectives

Your goals are our goals.

We work together to help you achieve them.

The **Postgraduate Diploma in Tourism Projects** trains students to:



Know the methodologies of tourism research



Learn the comprehensive management of tourism projects and destinations



Learn how to select and use relevant and useful information from the tourism sector





Learn how to elaborate strategies for the development of tourism products and destinations



Know and learn the tourism consulting activity



Understand the basic concepts of tourism in relation to history, economy, culture, society and sustainability



Learn the political and administrative structures of tourism



09

Study the structure of the tourism markets and their consequences on the social, economic and environmental dimensions



Know the evolution of tourism in the different scenarios where it is developed and in the current context



Know the different types of spaces and tourist destinations, their value and conditioning factors



Understand the conditions that must be imposed for the sustainable development of tourism



Know the types of consumers and types of international destinations





Know how the world tourism structure works at a general level



Know the evolution of the main international tourist destinations



Know the main actions related to tourism planning within public plans



Develop a critical capacity with respect to the consideration of any element susceptible of being valued as a tourist resource





Understand the impact of tourist activity



Study the public management of tourist destinations from the different intervention and tourism planning tools





### tech 22 | Structure and Content

#### **Syllabus**

The tourism sector is one of the sectors that generates the most jobs due to the large amount of supply it includes: accommodation, restaurants, leisure, etc. The creation of projects designed for the tourist, which are successful and build customer loyalty, following the premises of sustainability, is the basis that should guide every project. To achieve this, it is essential to have qualified personnel with extensive experience and the necessary expertise

The syllabus of this Postgraduate
Diploma in Tourism Projects is designed
to offer students a compendium of
relevant information that will be very
useful for their professional development
in the sector. As such, the program
covers fundamental issues such as
tourism research, market structure,
planning of sustainable spaces or public
management of destinations. All these
aspects are of great interest to tourism

planners and other professionals in the sector, but, above all, of great use, since they will be able to put them into practice during their professional development

A program that places the focus on the student, offering them everything they need to develop the precise skills that will allow them to become a successful professional in the tourism field, that understands their needs and that, therefore, is offered in a 100% online format. This way, the student will be able to choose the time and place that best suits their needs to begin the learning process

This Postgraduate Diploma takes place over 6 months and is divided into 4 modules:

Module 1	Tourism Consulting and Research
Module 2	Structure of Tourism Markets
Module 3	Planning and Managing Sustainable Tourism Sites
Module 4	Public Management of Tourist Destinations



### Where, When and How is it Taught?

TECH offers the possibility of taking this program completely online. During the 6-month course, students will be able to access all the contents at any time, which will allow them to self-manage their study time

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

### tech 24 | Structure and Content

1.9.5. Tourism Projects

#### Module 1. Tourism Consulting and Research 1.1. Tourism Research 1.2. Tourism Research Methodologies 1.3. Research Applied to Tourism 1.4. Tourism Research Reports 1.1.1. Sources of Information in the Tourism Sector 1.2.1. Empirical Tourism Research: Scientific Treatment of Official Statistical Sources 1.4.1. The Research Project 1.1.2. Techniques for Information Processing Method and the Research Process 1.3.2. Document and Image Analysis 1.4.2. The Research Report 1.2.2. Qualitative Approach: Tools 1.2.3. Quantitative Approach: Tools 1.5. Tourism Project Management 1.7. Tourist Destination Marketing 1.8. Analysis of Strategic Management 1.6. Tourist Destinations Cases 1.5.1. Analysis, Formulation and Implementation of Design and Strategy of Tourist Destinations Promotion of the Tourist Destination Creation of Tourism Products 1.7.2. Creation of Tourism Branding Strategies 1.8.1. Strategic Partnerships. 1.5.2. Market Research 1.7.3. Offline and Online Management of the Tourist 1.6.3. Research of the Tourism Market 1.8.2. Adaptation to the Changing Environment 1.5.3. Technical Study 1.6.4. Development of the Tourist Destination Destination 1.8.3. Technology for Tourist Destinations 1.5.4. Economic Study 1.6.5. Tourism Development Plan 1.8.4. Competitive Strategies in the Airline Industry 1.5.5. Project Appraisal 1.9. Tourism Consulting 1.10. Destination Consulting 1.9.1. Definition and Evolution of Consulting 1.10.1. Destination Consulting Techniques 1.9.2. Basic Concepts of Consulting Activity 1.10.2. Tourism Business Consulting 1.9.3. Techniques of a Consultant 1.10.3. Types of Actions 1.9.4. Project Management 1.10.4. Identifying Business Opportunities

1.10.5. Product Creation and Marketing

Module 2. Structure of Tourism Markets								
2.1. 2.1.1. 2.1.2. 2.1.3. 2.1.4. 2.1.5.	Tourism Product Life Cycle	<ul><li>2.2.</li><li>2.2.1.</li><li>2.2.2.</li><li>2.2.3.</li></ul>	Tourism Over Time History of Tourism up to the 20th 20th Century Contemporary Tourism (20th and 21st century) Evolution of Tourism in Spain	2.3. 2.3.1. 2.3.2. 2.3.3.	Tourism Planning The Planning Process for Tourist Sites Tourism Planning Instruments: The Tourism Development Plan (TDP) Sustainability as Tourism Planning Criteria	2.4.2.	The Tourism Production Process	
<b>2.5.</b> 2.5.1. 2.5.2. 2.5.3.	Tourist Arrivals and Departures International Tourist Arrivals and Departures Tourism in Spain Tourist Destinations and Issuing Markets	2.6. 2.6.1. 2.6.2. 2.6.3. 2.6.4. 2.6.5. 2.6.6.	Tourism Demand Calculating Tourism Demand Inbound Tourism Outbound Tourism Factors Conditioning Tourist Demand Demand Seasonality Trends in Tourism Demand	2.7. 2.7.1. 2.7.2. 2.7.3. 2.7.4.	Analyzing Tourism Supply Supply of Tourist Resources: Natural and Cultural	2.8.1. 2.8.2. 2.8.3.	Types of Tourist Companies	
2.9.1. 2.9.2. 2.9.3. 2.9.4. 2.9.5.	Travel Agencies and Tour Operators	2.10.1 2.10.2 2.10.3	Market Structures in Tourism  Structure of the World Tourism Market: Globalization Structure of the International Tourism Market Structure of the National Tourism Market Structure of the Regional Tourism Market					

### tech 26 | Structure and Content

an Innovative Cluster

#### Module 3. Planning and Managing Sustainable Tourism Sites 3.4. Diagnosis, Development and 3.1. Tourist System and Tourist Sites 3.2. Tourism Policy and Sustainability 3.3. Strategic Planning in the Tourism Methodology Sector 3.1.1. Tourist System Tourism Policy Tools 3.1.2. Tourism Territoriality General Tourism Plan and Planning 3.4.1. Methodology for the Development of the 3.3.1. Theoretical Analysis on Strategic Planning 3.2.3. Sustainability in the Tourism Sector 3.1.3. Most Relevant Tourist Sites 3.3.2. Developing a Strategic Tourism Plan on Site Diagnosis 3.3.3. Outline and Content of a Strategic Plan 3.4.2. Tourism Resources and Their Types 3.3.4. Developmental Phases 3.4.3. Information and SWOT Analysis 3.5. Model Definition and Development Strategies 3.5.1. Defining Objectives and Development Model 3.5.2. Defining Strategies and Lines of Action Module 4. Public Management of Tourist Destinations 4.2. Administrative Organization in 4.3. Institutional, Legal and Financial 4.4. Managing Tourist Destinations 4.1. Tourism Policy Framework of Municipalities Tourism 4.1.1. Tourism Policy: Concept and Justification for 4.4.1. Tourism Destination Management Models at Different Levels: Countries, Regions and Its Use 4.2.1 The Political-Administrative Framework in 4.3.1. Tax Operations in Spanish Municipalities 4.1.2. The Evolution of Tourism Policy in Spain States, Cities and Locations Tourist Site Planning 4.3.2. Local Expenses in Spanish Municipalities 4.1.3. The General Framework of Regional and 4.2.2. Planning as a Function of Tourism Policy Local Policies 4.5. The Importance of Governance in 4.6. Legal and Institutional Framework 4.7. Local Tourism Management Models 4.8. Tourism Observatories as Public Management Management Indicators 4.6.1. The Role of Spanish Municipal Federations 4.7.1. Sectoral Tools and Territorial Plans 4.7.2. The Tourism Territorial Planning Process 4.5.1. The Perspective of a Tourism Policy with 4.8.1. Macro-Tourism Reports 4.7.3. Territorial Tourism Plans: Case Studies 4.8.2. Qualitative and Quantitative Progress Reports Community Participation 4.8.3. Specific Studies 4.10. Intelligent Tourist Destinations(ITD) 4.9. Clusters and Innovative Business Associations (IBAs) 4.10.1. Concept of ITD 4.9.1. Definition of IBA Innovation Cluster 4.10.2. Network of Intelligent Destinations 4.9.2. Advantages and Strategies of Belonging to





This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





### tech 30 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

### tech 32 | Methodology

#### **Relearning Methodology**

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 33 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

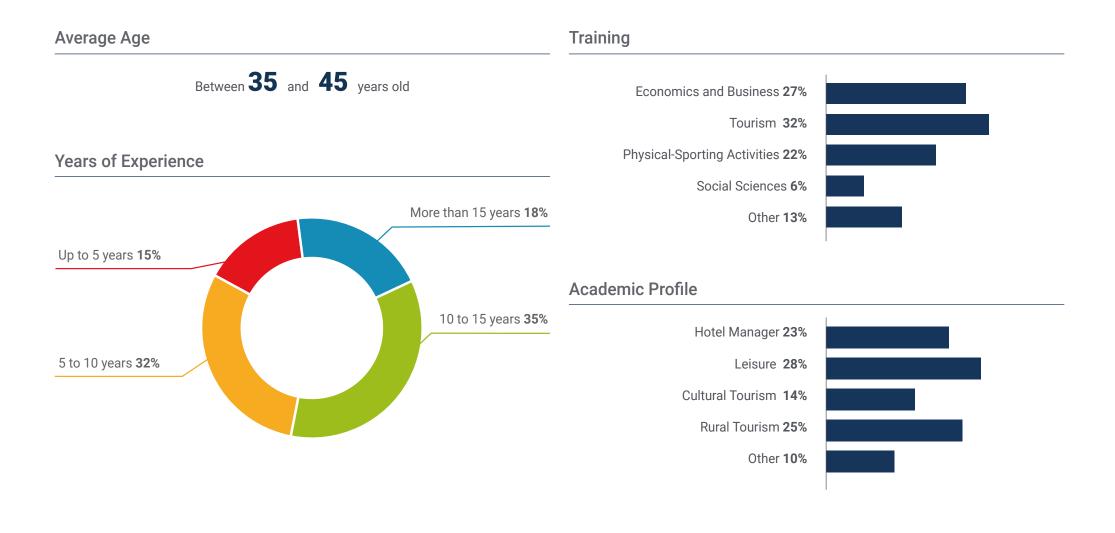




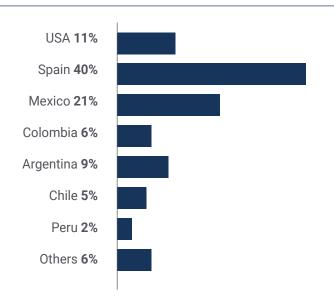
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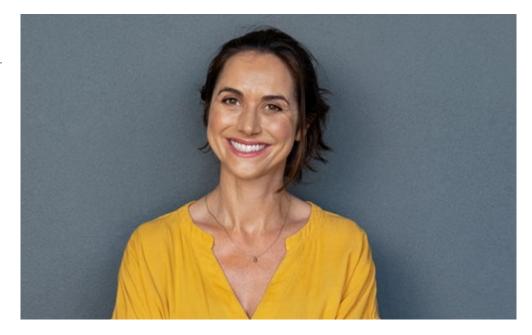






#### **Geographical Distribution**





## Mónica Pérez

#### Manager of a sustainable hotel

"I was looking for a program that would allow me to enhance my professional career with a clear tourism focus, without losing the essence of sustainability that all actions aimed at generating business must contain. The Postgraduate Diploma in Tourism Projects at TECH Technological University has provided me with that vision"





# Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Diploma in Tourism Projects is an intensive program that prepares students to face challenges and business decisions, both nationally and internationally. The main objective is to promote personal and professional growth. Helping students achieve success

A program aimed at improving the competitiveness of students in the tourism sector

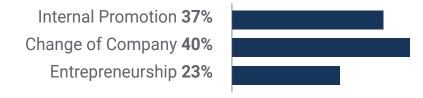
This program will open the doors to a more demanding and better paid job market.

If you want to specialize in tourism projects, do not hesitate and enroll in this program.

#### When the change occurs



#### Type of change



### Salary increase

This program represents a salary increase of more than 25% for our students

\$57.900

A salary increase of

25.22%

\$72.500





## tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### **Intellectual Capital and Talent Growth**

The executive will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.



#### **Building agents of change**

The manager will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



#### Increased international expansion possibilities

Thanks to this program, the Organisation will come into contact with the main markets in the world economy.





## **Project Development**

The manager can work on a real project or develop new projects.

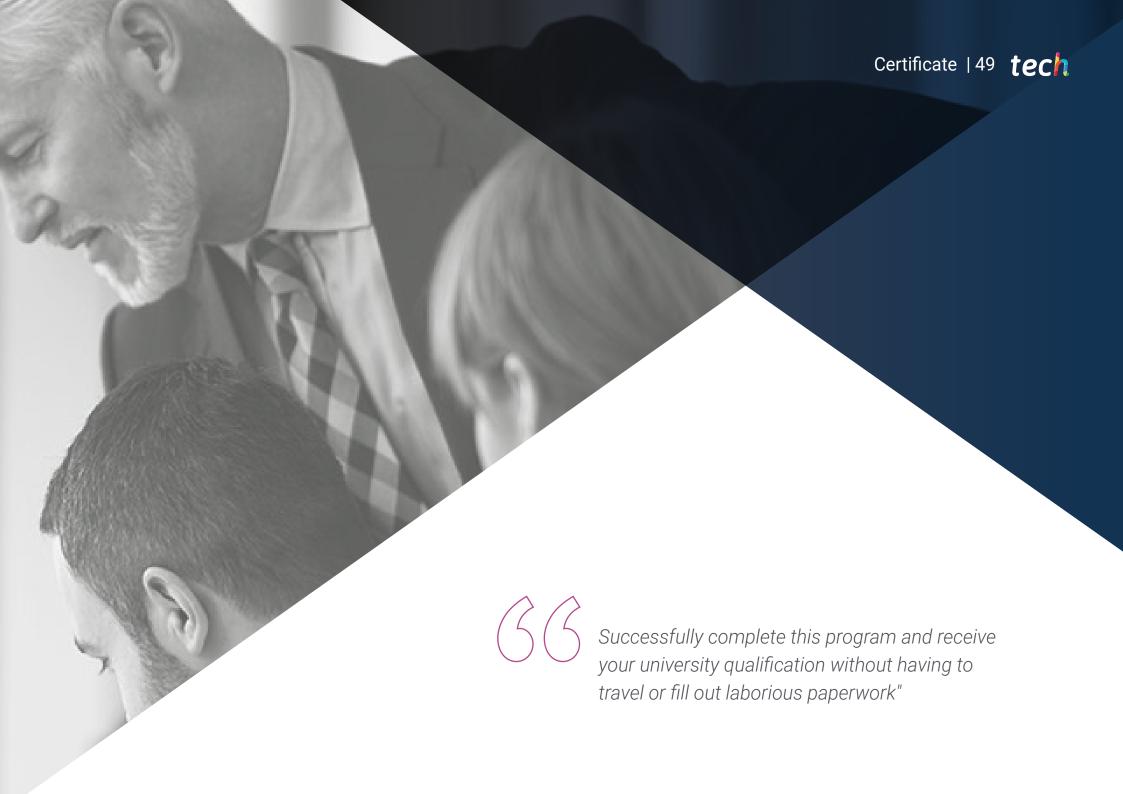


#### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization.







### tech 50 | Certificate

This **Postgraduate Diploma in Tourism Projects** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** via tracked delivery\*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Diploma in Tourism Projects

Official N° of Hours: 600 h.



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



## Postgraduate Diploma Tourism Projects

» Modality: online

» Duration: 6 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

