

Postgraduate Diploma Performance and Auditing for Purchasing Management





Postgraduate Diploma Performance and Auditing for Purchasing Management

- » Modality: online
- » Duration: 6 months
- » Certificate: TECH Technological University
- » Dedication: 16h/week
- » Schedule: at your own pace
- » Exams: online
- » Target Group: Graduates and professionals with demonstrable experience in the sector

Website: www.techtute.com/pk/school-of-business/postgraduate-diploma/postgraduate-diploma-performance-auditing-purchasing-management

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01 Welcome

The Purchasing Management of a company is one of the essential pillars that must be carried out in a proper and orderly manner, since a minor mistake in this part of the production chain and subsequent ones will be irremediably affected. Given the importance of this position, which in turn can be a good objective of professional growth for students, TECH Technological University has developed a complete program in Performance and Audit for Purchasing Management. In the course the student will receive the necessary knowledge to opt for a managerial position in the field of purchasing management, with advanced skills that will make the difference.



Postgraduate Diploma in Performance and Audit for Purchasing Management by
TECH Technological University



“

This is the professional leap you were waiting for. The Postgraduate Diploma in Performance and Auditing for Purchasing Management will take your career to the next level”

02

Why Study at TECH?

TECH is the world's largest 100% online business school. It is an elite business school, with a model based on the highest academic standards. A world-class centre for intensive managerial skills training.



“

TECH is a university at the forefront of technology, and puts all its resources at the student's disposal to help them achieve entrepreneurial success"

At TECH Technological University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95% | of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+
executives trained each year

200+
different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+ | collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a groundbreaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.

03

Why Our Program?

Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



“

We have highly qualified teachers and the most complete syllabus on the market, which allows us to offer you training of the highest academic level"

This program will provide students with a multitude of professional and personal advantages, particularly the following:

01

A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.

02

Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.

03

Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.

04

Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.

05

Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.

06

Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.

07

Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

08

Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.

04 Objectives

The main objective of this program is to prepare students to lead Purchasing Management, with specific knowledge in performance and audits. As a result, the student will increase the value of their own work, improving business performance and, therefore, standing out to lead their own professional team.



“

Enroll today in this Postgraduate Diploma of TECH Technological University and start making a difference in the purchasing management sector"

TECH makes the goals of their students their own goals too.
Working together to achieve them.

The Postgraduate Diploma in Performance and Auditing for Purchasing Management qualifies students to:

01

Define the latest trends and developments in business management

02

Develop, lead and execute more effective achieve purchasing strategies focused on the needs of the company, offering customized value propositions

03

Develop strategies to make decisions in a complex and unstable environment, evaluating their impact on the company





04

Develop protocols to lead the purchasing strategy in times of change

05

Choose the most appropriate global channels and means of purchase, in accordance with business positioning

06

Develop the ability to detect, analyze and solve problems

05

Structure and Content

TECH Technological University uses the most modern educational methodology, based on Relearning, so that its students effectively acquire all the knowledge imparted. For this reason, this program motivates its students to grow in the business field of logistics and Marketing with a complete program about purchasing management and its audits.



“

TECH knows how important this study is for you. That's why you're going to have access to top-notch teaching materials, developed by the best possible teaching staff"

Syllabus

The Postgraduate Diploma in Performance and Auditing for Purchasing Management of TECH Technological University prepares its students for the most demanding business challenges when it comes to managing and auditing the purchasing process of a company.

The content of the course is developed with the current needs of the market in mind, as well as the most necessary competencies for future managers who will occupy the most privileged positions in this field of work.

For this reason, throughout the 375 hours of the course, the student analyzes a multitude of practical cases through individual practice and teamwork, so the teaching is contextual and transversal, directly linked to the business reality.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

Module 1. Management and Leadership

Module 2. Logistics and Economic Management

Module 3. Performance and Auditing



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Performance and Auditing for Purchasing Management completely online. Over the course of 6 months, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

Module 1. Management and Leadership

1.1. General Management

- 1.1.1. Integrating Functional Strategies into the Global Business Strategies
- 1.1.2. Management Policy and Processes
- 1.1.3. Society and Enterprise

1.2. Strategic Management

- 1.2.1. Establish the Strategic Position: Mission, Vision and Values
- 1.2.2. Developing New Businesses
- 1.2.3. Growing and Consolidating Companies

1.3. Competitive Strategy

- 1.3.1. Market Analysis
- 1.3.2. Sustainable Competitive Advantage
- 1.3.3. Return on Investment

1.4. Corporate Strategy

- 1.4.1. Driving Corporate Strategy
- 1.4.2. Pacing Corporate Strategy
- 1.4.3. Framing Corporate Strategy

1.5. Planning and Strategy

- 1.5.1. The Relevance of Strategic Direction in the Management Control Process
- 1.5.2. Analysis of the Environment and the Organization
- 1.5.3. Lean Management

1.6. Talent Management

- 1.6.1. Managing Human Capital Environment, Strategy, and Metrics
- 1.6.2. Environment, Strategy, and Metrics
- 1.6.3. Innovation in People Management

1.7. Management and Leadership Development

- 1.7.1. Leadership and Leadership Styles
- 1.7.2. Motivation
- 1.7.3. Emotional Intelligence
- 1.7.4. Efficient Meetings

1.8. Change Management

- 1.8.1. Performance Analysis
- 1.8.2. Leading Change. Resistance to Change
- 1.8.3. Managing Change Processes
- 1.8.4. Managing Multicultural Teams

1.9. Negotiation

- 1.9.1. Intercultural Negotiation
- 1.9.2. Negotiation Focuses
- 1.9.3. Effective Negotiation Techniques
- 1.9.4. Restructuring

Module 2. Logistics and Economic Management

2.1. Financial Diagnosis

- 2.1.1. Indicators for Analyzing Financial Statements
- 2.1.2. Profitability Analysis
- 2.1.3. Economic and Financial Profitability of a Company

2.2. Economic Analysis of Decisions

- 2.2.1. Budget Control
- 2.2.2. Competition Analysis. Comparative Analysis
- 2.2.3. Decision-Making. Business Investment or Divestment

2.3. Investment Valuation and Portfolio Management

- 2.3.1. Profitability of Investment Projects and Value Creation
- 2.3.2. Models for Evaluating Investment Projects
- 2.3.3. Sensitivity Analysis, Scenario Development, and Decision Trees

2.4. Financial Management for Purchasing Management

- 2.4.1. Multiplier Effect of Purchases on Profits
- 2.4.2. Profitability and Cost Reduction
- 2.4.3. Opportunity Cost of Assets

2.5. Economic Control of Purchases

- 2.5.1. KPIs, Key Purchasing Management Indicators
- 2.5.2. Impact on Total Cost of Proper KPIs Management
- 2.5.3. Economic and Purchasing Control Scorecard

2.6. Warehouse, Stock and Logistics Management

- 2.6.1. Purchasing Logistics Management
- 2.6.2. Stocks Management
- 2.6.3. Warehouse Management

2.7. Supply Chain Management

- 2.7.1. Costs and Efficiency of the Operations Chain
- 2.7.2. Change in Demand Patterns
- 2.7.3. Change in Operations Strategy

2.8. Logistical Processes

- 2.8.1. Organization and Management by Processes
- 2.8.2. Procurement, Production, Distribution
- 2.8.3. Quality, Quality Costs, and Tools
- 2.8.4. After-Sale Service

2.9. Logistics and Customers

- 2.9.1. Demand Analysis and Forecasting
- 2.9.2. Sales Forecasting and Planning
- 2.9.3. Collaborative Planning, Forecasting, and Replacement

2.10. International Logistics

- 2.10.1. Customs, Export and Import Processes
- 2.10.2. Methods and Means of International Payment
- 2.10.3. International Logistics Platforms

Module 3. Performance and Auditing

3.1. General Aspects of Business Management Indicators

- 3.1.1. Functions of Management Indicators
- 3.1.2. Indicator Panel and Balance Score Card
- 3.1.3. Logistics Indicators

3.2. Starting Material Purchase Indicators

- 3.2.1. Efficiency Indicators
- 3.2.2. Economic Indicators
- 3.2.3. Internal Customer Relations Indicators
- 3.2.4. Procurement Effectiveness Indicators
- 3.2.5. Procurement Efficiency Indicators
- 3.2.6. Purchasing Objectives

3.3. Service Purchasing Indicators

- 3.3.1. Economic Indicators
- 3.3.2. Procurement Effectiveness Indicators
- 3.3.3. Efficiency Indicators
- 3.3.4. Relationship Indicators
- 3.3.5. Indicators of Relationship with our Internal Customers

3.4. Other Indicators

- 3.4.1. Performance Indicators
- 3.4.2. Purchasing Team Productivity Indicators

3.5. Purchasing Audit

- 3.5.1. Audit Objectives
- 3.5.2. Scope of the Audit in Terms of Purchase Control
- 3.5.3. Internal Audits, Training, and Contractor Policies and Procedures

3.6. Benchmarking in Purchasing Management

- 3.6.1. Types of Benchmarking
- 3.6.2. How to Benchmark the Market
- 3.6.3. Benefits and Advantages of the Application of Benchmarking in a Purchasing Department
- 3.6.4. Benchmarking Measurement



You will be the manager you crave thanks to the advanced auditing techniques you will learn in this program"

06

Methodology

This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





“

Discover Relearning, a system that abandons conventional linear learning, to take you through cyclical teaching systems: a way of learning that has proven to be extremely effective, especially in subjects that require memorization"

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.

“

At TECH, you will experience a learning methodology that is shaking the foundations of traditional universities around the world”



This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.

“ *You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments”*

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.



This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".



Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



07

Our Students' Profiles

This Postgraduate Diploma in Performance and Auditing for Purchasing Management is interesting for all professionals in this field, as they will find an excellent opportunity to build a new network of contacts in which to meet people with the same concerns and interests. Many TECH Technological University students end up forming a team to set up their own business projects, so it is also a good opportunity to meet a future business partner.





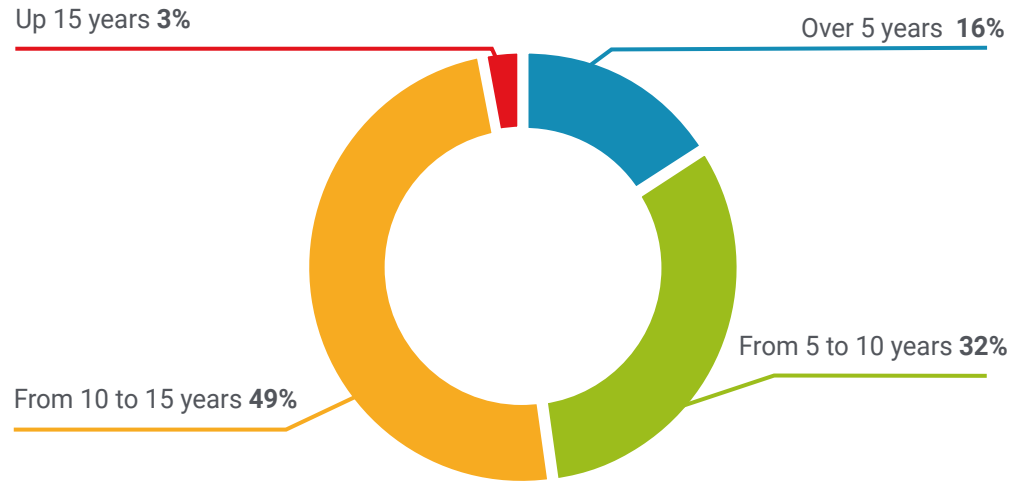
“

This Postgraduate Diploma will open the door to a new professional level, accompanied by people with the same ambitions as you"

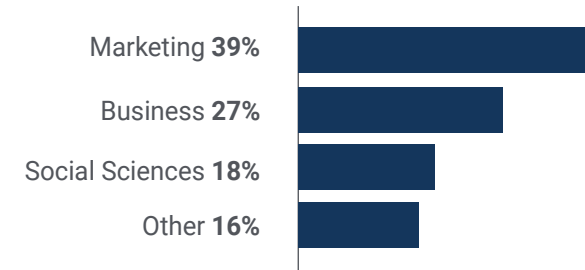
Average Age

Between **35** and **45** years old

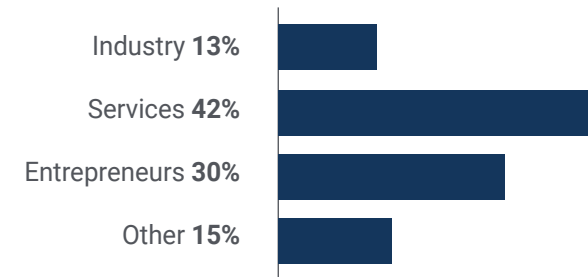
Years of Experience



Training



Academic Profile



Geographical Distribution



Antonio Gutiérrez

Purchasing Director

"The completion of this Postgraduate Diploma has been essential in my career, since I have been able to specialize in a field that has allowed me to advance in my profession. Thanks to this, in part, today I am the Purchasing Director of a large company and I notice, every day, how my superiors and colleagues value my work. I was mainly surprised by the quality of the syllabus and the teachers, who were always willing to answer any questions related to the syllabus and the internships"

08

Course Management

In our university we have professionals specialized in each area of knowledge, who pour their work experience into our training programs. A multidisciplinary team with recognized prestige that has come together to offer you all their knowledge in this area.



“

Our teaching team, experts in Performance and Audit for Procurement Management, will help you to succeed in your profession"

Director Invitado Internacional

Manuel Arens is an experienced data management professional and leader of a highly qualified team. In fact, Arens holds the position of global procurement manager in Google's Technical Infrastructure and Data Center division, where he has spent most of his career. Based in Mountain View, California, he has provided solutions for the tech giant's operational challenges, such as master data integrity, vendor data updates and vendor prioritization. He has led data center supply chain planning and vendor risk assessment, generating process and workflow management improvements that have resulted in significant cost savings.

With more than a decade of work providing digital solutions and leadership for companies in diverse industries, he has extensive experience in all aspects of strategic solution delivery, including marketing, media analytics, measurement and attribution. In fact, he has received several awards for his work, including the BIM Leadership Award, the Search Leadership Award, Export Lead Generation Program Award and the EMEA Best Sales Model Award.

Arens also served as Sales Manager in Dublin, Ireland. In this role, he built a team of 4 to 14 members over three years and led the sales team to achieve results and collaborate well with each other and cross-functional teams. He also served as Senior Industry Analyst, Hamburg, Germany, creating storylines for over 150 clients using internal and third party tools to support analysis. Developed and wrote in-depth reports to demonstrate his mastery of the subject matter, including understanding the macroeconomic and political/regulatory factors affecting technology adoption and diffusion.

He has also led teams at companies such as Eaton, Airbus and Siemens, where he gained valuable account and supply chain management experience. He is particularly noted for continually exceeding expectations by building valuable customer relationships and working seamlessly with people at all levels of an organization, including stakeholders, management, team members and customers. His data-driven approach and ability to develop innovative and scalable solutions to industry challenges have made him a prominent leader in his field.



D. Arens, Manuel

- Global Procurement Manager - Google, California, USA
- Senior Manager, B2B Analytics and Technology at Google, USA
- Sales Director at Google, Ireland
- Senior Industry Analyst at Google, Germany
- Account Manager at Google, Ireland
- Accounts Payable at Eaton, UK
- Supply Chain Manager at Airbus, Germany

“

Thanks to TECH, you will be able to learn with the best professionals in the world”

Management



Mr. Larrosa Guirao, Salvador

- ◆ Finance Specialist
- ◆ Expert in Market Research, Finance and Risk Analysis
- ◆ University Teacher

Professors

Ms. Gomis Noriega, Silvia

- ◆ Specialist in innovation
- ◆ R&D&I Coordinator
- ◆ Technology Transformation Expert
- ◆ Teacher



09

Impact on Your Career

The objective of a program with these characteristics should be to obtain a professional and personal improvement of great depth. That is why the whole Postgraduate Diploma is focused on bringing out the best managerial skills in auditing and purchasing management of the student, so that they have a quality guarantee when applying for the most prestigious positions in their sector.



“

You will have a guaranteed support for your applications thanks to the solid knowledge provided by this Postgraduate Diploma"

Are you ready to take the leap? Excellent professional development awaits.

The Postgraduate Diploma in Performance and Auditing for Purchasing Management of TECH Technological University brings out the maximum potential of its students, confronting them with real business situations proposed by the teaching staff based on their own business experience.

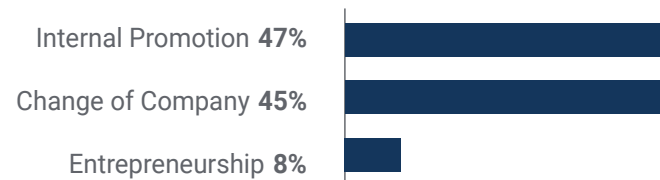
Don't miss the opportunity to train with us and you will find the career boost you were looking for.

If you want to make a positive change in your profession, the Postgraduate Diploma in Performance and Auditing for Purchasing Management will help you achieve it.

When the change occurs



Type of change



Salary increase

This program represents a salary increase of more than **25.22%** for our students



10

Benefits for Your Company

The benefit to companies of participating in this program is obvious. By incorporating management professionals versed in purchasing management auditing, the logistics processes related to purchasing are accelerated, which ultimately has an impact on the company's overall results.



“

*You will be in the most senior positions
in your organization, managing audits
in purchasing management"*

Developing and retaining talent in companies is the best long-term investment.

01

Intellectual Capital and Talent Growth

The executive will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.

02

Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.

03

Building agents of change

The manager will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.

04

Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.



05

Project Development

The professional will be work on a current project or develop new projects in the field of R&D or Business Development within their company.

06

Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.

11

Certificate

The Postgraduate Diploma in Performance and Auditing for Purchasing Management guarantees students, in addition to the most rigorous and up-to-date education, access to a Postgraduate Diploma issued by TECH Technological University.



“

*Successfully complete this program
and receive your university degree
without the hassle"*

This **Postgraduate Diploma in Performance and Auditing for Purchasing Management** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** via tracked delivery*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: **Postgraduate Diploma in Performance and Auditing for Purchasing Management**

Official N° of hours: **400 h.**



*Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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