



# Postgraduate Diploma

Operative Strategy and Management Methodologies

» Modality: online

» Duration: 6 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/in/school-of-business/postgraduate-diploma/postgraduate-diploma-operative-strategy-management-methodologies

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Certificate

# 01 **Welcome**

Logistics is a highly relevant procedure in the supply chain. In this sector, it is necessary to adapt quickly to changes in the environment and, to this end, professionals in this area must develop functional and appropriate operational strategies to obtain the best possible results. There are different tools that make it possible to develop the most effective working methods, so the specialization of professionals in this field is essential to achieve the competitive advantage that companies demand so much. With this program, students are offered that specialized knowledge that will mark a before and after in their qualification and will allow them to increase their employability options.









# tech 08 | Why Study at TECH?

### At TECH Technological University



#### **Innovation**

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



## Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the *Relearning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"





# tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



#### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to study with a team of world-renowned teachers.





# tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Postgraduate Diploma in Operative Strategy and Management Methodologies will train the student to:



Develop strategies to optimize customer service and improve the profitability in the national and international market



Develop an international vision of the supply chain



Apply Lean Management concepts throughout the supply chain







Implementing tools for operational and economic control of operations



Describe the procedures for establishing decision criteria for process outsourcing, RFQs and signing of logistics service contracts



Compete through processes innovation





## tech 20 | Structure and Content

#### **Syllabus**

The content of the Postgraduate Diploma in Operative Strategy and Management Methodologies is designed to promote the development of managerial skills that enable more rigorous decision-making in uncertain environments.

Over the course of 375 hours, the student analyzes a plethora of practical cases through individual work. It is, therefore, an authentic immersion in real business situations.

This Postgraduate Diploma deals in depth with different areas operational and of the company and it designed to train Management who understand and the operations from a strategic, international and innovative perspective.

A plan designed for you, focused on your professional improvement and that prepares you to achieve excellence in the field of strategic of operations management. A program that understands both yours and your company's needs through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the skills to solve critical situations, creatively and efficiently.

This Postgraduate Diploma takes place over 6 months and is divided into three modules:

Module 1	Operative Strategy and Management Methodologies
Module 2	International Operations Applying Lean Logistics
Module 3	Innovation, e-Logistics and Supply Chain Technology



## Where, When and How is it Taught?

TECH offers you the possibility of taking this program completely online. Throughout the 6 months of training, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

An unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

## tech 22 | Structure and Content

2.5.2. Documentary Credit

2.5.3. Bank Guarantee and Documentary Credit

#### Module 1. Operations Strategy and Management Methodologies 1.4. Lean Manufacturing Diagnosis 1.1. Lean Management 1.2. Process Improvement and Rapid 1.3. Total Quality Management and Advanced Project Management Response Manufacturing (RRM) Operations Strategy and Lean manufacturing 1.1.1. Lean Management 1.1.2. Improvement and Problem-Solving Groups **Techniques** Quantitative Diagnosis 1.3.1. TQM (Total Quality Management) 1.1.3. New Forms of Maintenance and Quality 1.4.3. Qualitative Diagnosis 1.2.1. Kaizen. Soifuku. Ishikawa 1.3.2. Six Sigma as a Business 1.4.4. Assessment Tool Lean Management Management System 1.2.2. Smed, Shoninka, Shojinka 1.3.3. EFQM Model 1.2.3. Jidoka, Kanban, Heijunka Policy Deployment Hoshin Kanri 1.5. Lean Manufacturing Tools 1.5.1. Quality Improvement Tools Policy Deployment 1.5.2. Cost Improvement Tools 1.6.2. Management Control 1.5.3. Deadline Improvement Tools 1.6.3. Balanced Scorecard 1.5.4. Tools for Improving Personnel Involvement 1.6.4. Management Indicators Module 2. International Operations Applying Lean Logistics 2.1. Global Supply Chain 2.3. International Logistics Distribution 2.4. Incoterms and International 2.2. Import Management **Document Management** 2.1.1. Global Supply Chain Planning 2.2.1. Customs, Export and Import processes 2.3.1. International Logistics Platforms 2.1.2. Global Supply Chain Management: 2.2.2. International Commerce Institutions 2.3.2. International Transport Operator 2.4.1. Exportation or Implantation Logistics and International Markets and Agreements 2.3.3. Hubs and Distribution 2.4.2. Agency, Distribution and International 2.1.3. The Triple Axis of the Supply Chain 2.2.3. Customs Legislation Sales and Purchase Agreements 2.2.4. Plant Management and 2.4.3. Industrial and Intellectual Property International Purchasing 2.4.4. Taxes and Tariffs Classification 2.6. International Lean Logistics 2.7. Lean Operational 2.5. Strategic Sourcing 2.8. Creating Value 2.5.1. Payment Method Selection 2.6.1. Lean Basis with Application 2.7.1. Lean Decisions 2.8.1. Definition of International

2.7.2. Lean Tools

2.7.3. Lean and Continued Improvement in SCM

Logistics Strategies

2.8.2. Economic Value Added

2.8.3. International Projects

in International Logistics

2.6.2. Logistics Waste Elimination Strategies

2.6.4. Other Methodologies to Improve the Process

2.6.3. Main Implications and Requirements

Module 3. Innovation, e-Logistics and Technology in the Supply Chain									
3.1.2. 3.1.3.	Product Engineering Innovation Strategies Open Innovation	3.2.1. 3.2.2. 3.2.3. 3.2.4.	Information Technology Strategic Planning The Process of Strategic Planning Formulating the Yes Strategy Strategy Implementation Plan Supply Chain Optimization and e-Logistics Strategy	3.3.1. 3.3.2. 3.3.3. 3.3.4.	Launch and Industrialization of New Products Design of New Products Lean Design Industrialization of New Products Manufacture and Assembly		Information Systems Company and Industry Sector Analysis Online Business Models		
<b>3.5.</b> 3.5.1. 3.5.2. 3.5.3.	Planning and Developing an e-Commerce Strategic Plan	3.6.1. 3.6.2. 3.6.3.	e-Commerce Operations and Logistics Digital Point-of-Sale Management Contact Center Management Automation in Management and Monitoring Processes	<b>3.7.</b> 3.7.1. 3.7.2. 3.7.3.	B2C: e-Fulfilment, the Last Mile	3.8. 3.8.1. 3.8.2. 3.8.3. 3.8.4.	Digital Pricing Online Payment Methods and Payment Gateways Electronic Promotions Digital Price Timing e-Auctions		
<b>3.9.</b> 3.9.1. 3.9.2. 3.9.3.	· · · · · · · · · · · · · · · · · · ·	3.10.1 3.10.2 3.10.3	The Warehouse in e-Commerce  Peculiarities of the Warehouse in e-Commerce  Warehouse Design and Planning Infrastructures. Fixed and Mobile Devices  Zoning and Locations	3.11.1 3.11.2	Designing an Online Store  Design and Usability  Most Common Functionalities  Alternative Technologies	3.12.1 3.12.2	Supply Chain Management and Future Trends  Future of e-Business  The Current and Future Reality of E-Commerce  SC Operating Models for Global Companies		



Learn about the particularities of e-commerce and the operational processes involved"



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.** 

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





## tech 26 | Methodology

# TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

## Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



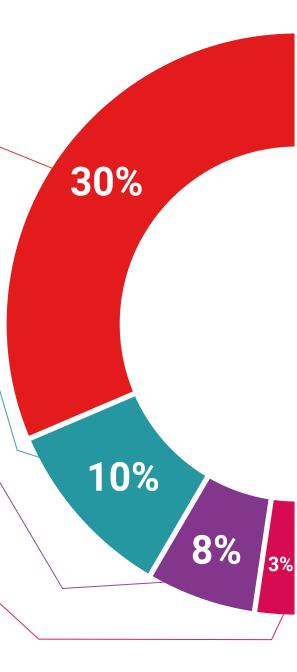
#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.



#### **Case Studies**

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

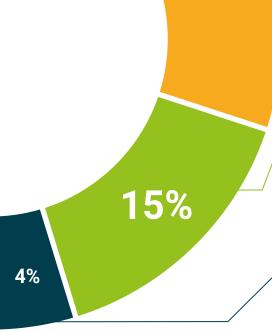


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

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We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.

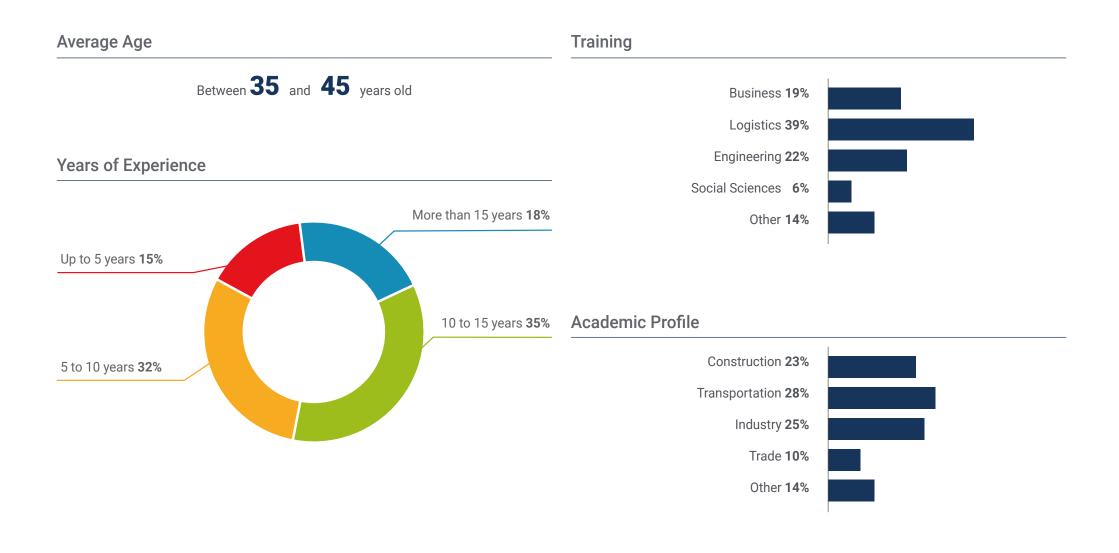


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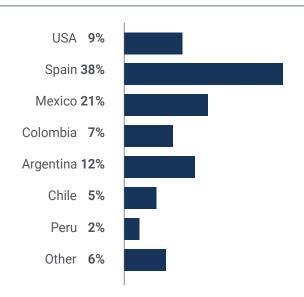




## tech 34 | Our Students' Profiles



## **Geographical Distribution**





# Luis Sánchez Ortiz

#### **Logistics Manager**

"Managing the logistics operations of large companies is a complex task and, even more so, if to traditional purchases must be added those made through digital channels. This program has been fundamental in my training, by providing me with the specific knowledge to implement operational strategies that are more appropriate for my company"





### Management



### Mr. Bassoumi, Shukri

- General Manager of Exos Solutions
- Telecommunications Engineer
- Has developed his professional career in the field of consultancy
- Experience in Purchasing, Logistics and Operations, managing a large number of projects
- Currently General Manager of Exos Solutions, Engineering Consultant, specializing in the project, team and strategy management







# Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Diploma in Operative Strategy and Management Methodologies at TECH Technological University is an intensive program that prepares you to face challenges and business decisions on national and international level. The main objective is to promote your personal and professional growth, helping you achieve success.

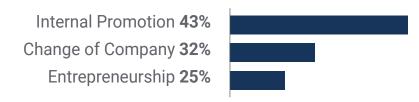
Improve your qualifications and gain access to a wide range of job opportunities, with more responsible and better paid positions.

This program will open the doors to senior management in the logistics sector.

### Time of Change



#### Type of Change



## Salary Increase

This program represents a salary increase of more than **25%** for our students.

\$57,900

A salary increase of

25.22%

\$75,500





# tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



### **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







## **Project Development**

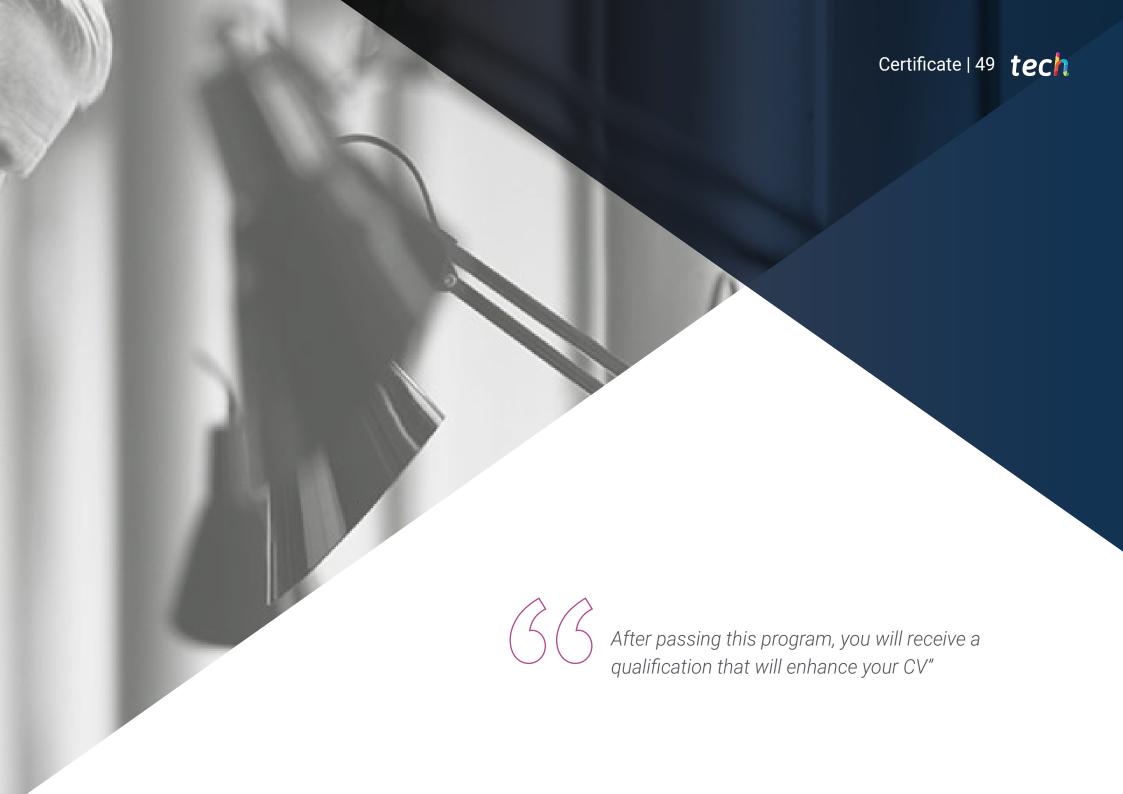
The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





## tech 50 | Certificate

This **Postgraduate Diploma in Operative Strategy and Management Methodologies** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** via tracked delivery\*.

The certificate issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Diploma in Operative Strategy and Management Methodologies
Official N° of Hours: **375 h.** 



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper certificate issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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