



Postgraduate Diploma Advertisement Creation and Advertising Communication

» Modality: online

» Duration: 6 months

» Certificate: **TECH Technological University**

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

» Aimed at: University Graduates who have previously completed any of the degrees in the fields of Social and Legal Sciences, Administrative and Business Sciences

Website: www.techtitute.com/us/school-of-business/postgraduate-diploma/postgraduate-diploma-advertisement-creation-advertising-communication

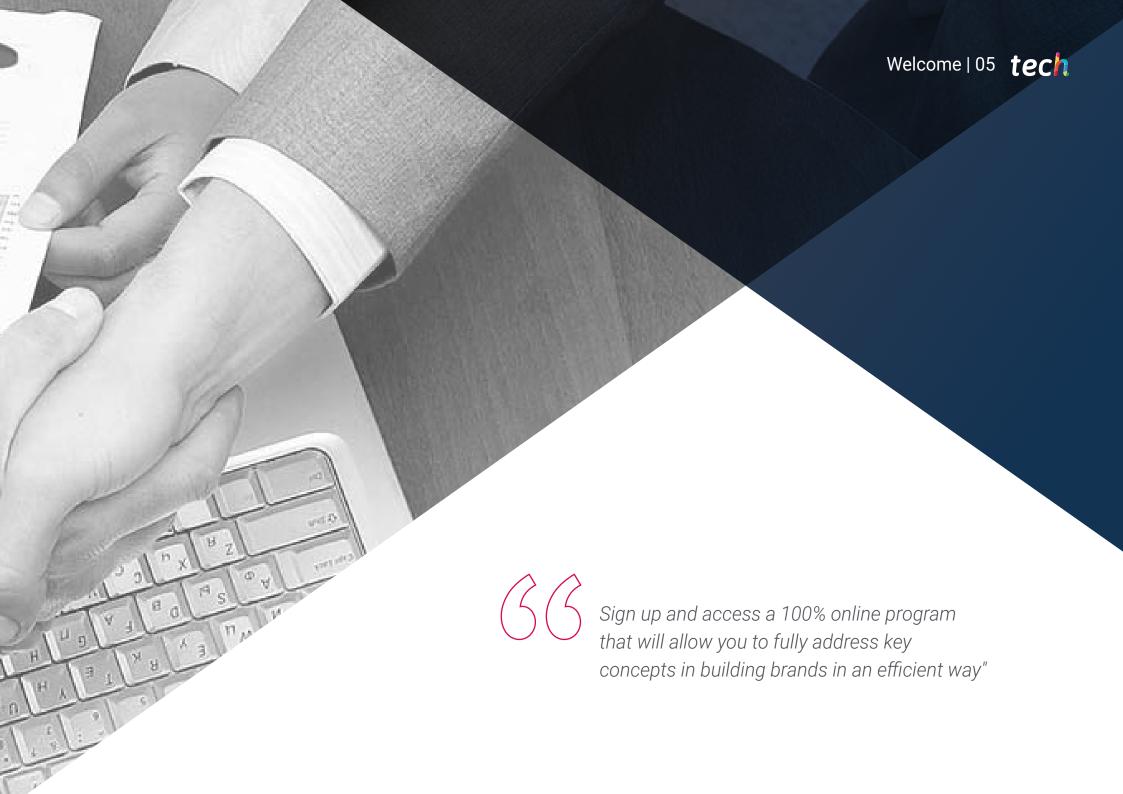
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01 **Welcome**

The role of advertising has been fundamental in companies throughout history, since it is responsible for attracting potential customers through various strategies of persuasion. In this way, technology has reached the creation of advertisements and advertising communication with the firm purpose of executing innovative and highly creative strategies, and therefore, the high demand at the business level. Precisely for this reason, TECH launches a 100% online academic program that integrates different genres and advertising styles, in addition to psychological advertising models. At the same time, the mastery of these contents is supported by the *Relearning* system, a methodology that facilitates the deep assimilation of complex concepts and skills in students.









tech 08 | Why Study at TECH?

At TECH Technological University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"

Why Study at TECH? | 09 **tech**

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to study with a team of world-renowned teachers.





tech 16 | Objectives

TECH makes the goals of their students their own goals too Working together to achieve them

The Postgraduate Diploma in Advertisement Creation and Advertising Communication will enable students to:



Understand in depth what creativity is, how it has developed with the advance of new technologies and how it influences different professional areas



Detail how the advertising creative thinking software works



Examine the best conditions to stimulate creativity





Stimulate the generation of innovative ideas



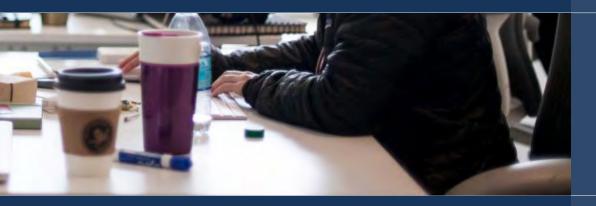
Explain how creative thinking in advertising works and its strategic importance



Detailed analysis of the target audience and the use of insight in advertising



Addressing key concepts in brand building



09

Know the logical steps in brand building



Understand how the advertising message is structured



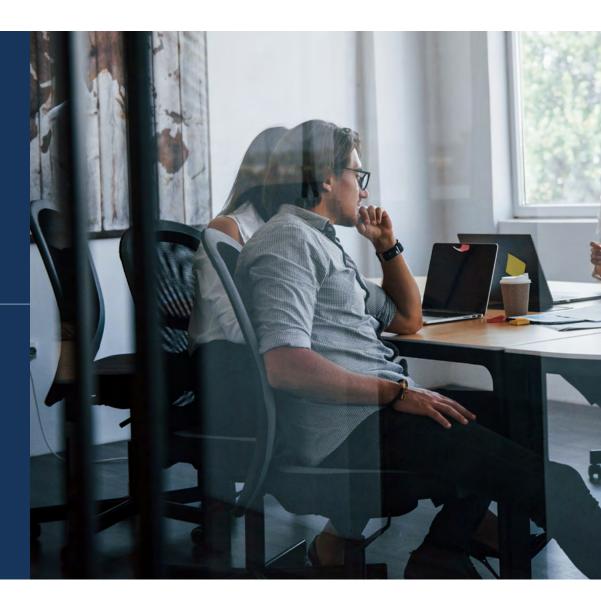
Detect the differences between the claim and the slogan

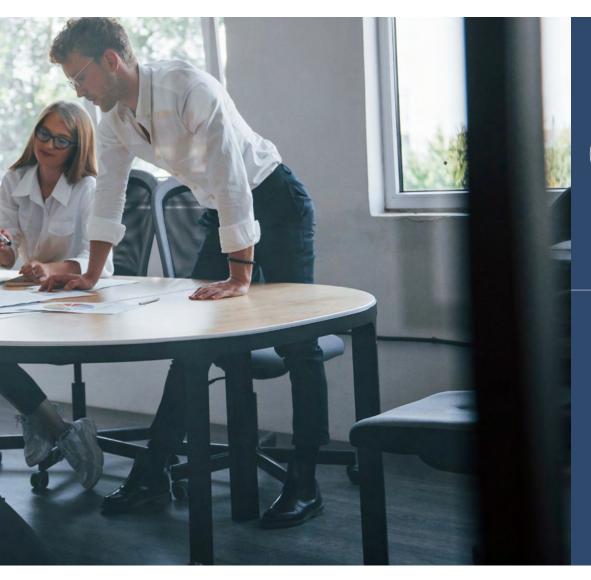


Explain what branded *content* is and its similarities with traditional advertising



Explore how digital technologies have revolutionized content creation and promotional strategies in the online environment





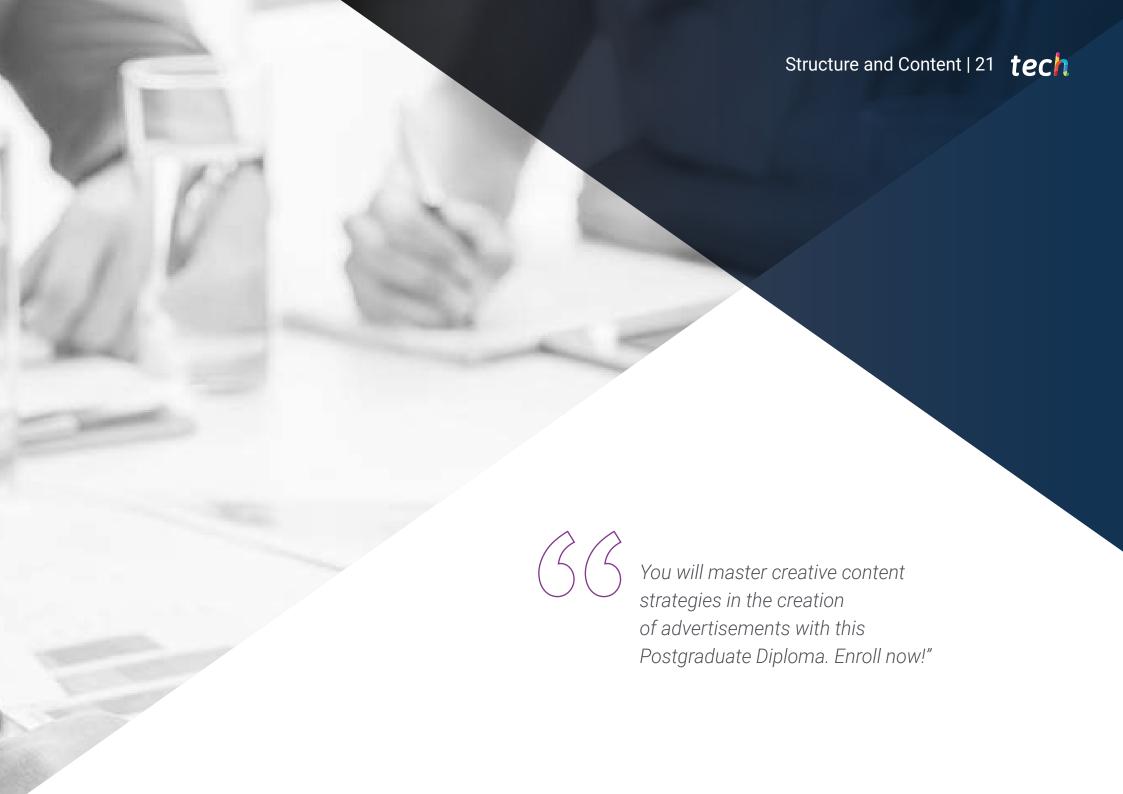
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Obtain a complete view of how creativity adapts to each of the social media



Learn how to plan political campaigns





tech 22 | Structure and Content

Syllabus

This Postgraduate Diploma integrates 6 months of online learning, where TECH, through a top level education, will propel the graduates to the top of their professional careers, reaching the best positions in the advertising sector. In this way, they will face the different obstacles that the advertising industry has to face in the labor market. Accordingly, the qualification provides a variety of knowledge that specifically addresses the benefits of knowing the target and virtual and augmented reality.

The teaching staff has developed an important syllabus that integrates 3 modules, with the purpose that the student enhances their skills in detailing how the software of creative advertising thinking works.

Therefore, professionals specialized in this field are increasingly in demand in the advertising area, so they must be up to date on all the new resources in the creation of advertisements. That is why TECH launches this Postgraduate Diploma where it welcomes the latest trends for brand positioning and content attraction.

This academic program will take place on an innovative 100% online platform. From it, you will have the opportunity to study through disruptive methods such as the Relearning method, which facilitates the assimilation of content quickly and flexibly.

This Postgraduate Diploma takes place over 6 months and is divided into 3 modules:

Module 1	How to create ads
Module 2	How to create a brand
Module 3	Personal branding and political campaigns



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Diploma in Advertisement Creation and Advertising Communication in a totally online way. Throughout the 6 months of the educational program, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

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Mod	ule 1. How to create ads						
	How an advertising creative thinks How he thinks in a natural way How he thinks professionally Conclusions	1.2. 1.2.1. 1.2.2. 1.2.3. 1.2.4.	The strategic importance of the target The essential motivation Benefits of knowing the target How to analyze target audience data Insight in advertising	1.3. 1.3.1. 1.3.2. 1.3.3.	· ·	1.4.2. 1.4.3. 1.4.4. 1.4.5.	Where to create in communication The Name Certificate The spot The radio spot Outdoor Advertising Others
1.5.2. 1.5.3. 1.5.4. 1.5.5. 1.5.6.	Copy? Cost savings The Brand's Style	1.6. 1.6.1. 1.6.2. 1.6.3.	Creative Techniques The keys to advertising Advertising genres and styles Conclusions	1.7. 1.7.1. 1.7.2. 1.7.3.	How to create advertising How to get free publicity How to get a brand in the news Conclusions		Digital creativity Digital creativity Digital advertising Conclusions
1.9. 1.9.1. 1.9.2. 1.9.3. 1.9.4. 1.9.5.	A text that excites Surprise Types of Creativity	1.10.1 1.10.2 1.10.3	The future of creative research . Artificial Intelligence . Virtual Reality and Augmented Reality . Online collaboration . Data-driven research				

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Module 2. How to create a brand			
 2.1. Psychological advertising models 2.1.1. Henry Joanis' model 2.1.2. Fishbein model 2.1.3. Rosser Reeves model 2.1.4. David Ogilvy model 	 2.2.1. USP 2.2.2. Brand image 2.2.3. Permanent values 2.2.4. Spectacle advertising 2.2.5. The transgression of codes 2.2.6. The attraction of content 	 2.3. What is the purpose of a brand? 2.3.1. Utilities 2.3.2. How a need is created 2.3.3. Differences between logo and brand 2.3.4. The origin of trademarks 2.3.5. Brand Wheel 2.3.6. Brand Positioning 2.3.7. When a brand is born 2.3.8. Brand, the difference 2.3.9. Creativity is the luxury 	 2.4. The logical ladder in brand building 2.4.1. The Name 2.4.2. Attributes 2.4.3. Benefits 2.4.4. Group 2.4.5. Spokesperson 2.4.6. Role Playing
 2.5. The claim and the slogan 2.5.1. Differences between claim and slogan 2.5.2. The claim and the slogan as a sales argument 2.5.3. Claims or slogans to create content 	 2.6. Creative Strategy 2.6.1. The advertising strategy with a creative approach 2.6.2. How to be creative in the strategy 2.6.3. Creative strategies used in advertising and marketing 2.6.4. Differences between marketing strategy and advertising strategy 	 2.7. Creative content strategies 2.7.1. User-Generated Content 2.7.2. Influencer Marketing 2.7.3. Interactive Experiences 2.7.4. A striking visual concept 2.7.5. Emotional narrative 2.7.6. Use of new platforms and formats 	2.8. Creativity in media planning2.8.1. Media Planning2.8.2. Creative media planning2.8.3. Examples of surprising media planning
 2.9. Types of advertising content 2.9.1. Sponsored content 2.9.2. Linking brands with macro contents 2.9.3. Creation of websites based on audiovisual content 2.9.4. Creating for social networks 2.9.5. Creating for cell phones 2.9.6. Create for video games 2.9.7. Creating interactive content 2.9.8. Create content directly for brands 	2.10. Current context of brands 2.10.1. Advertising in the digital environment 2.10.2. Customer experience 2.10.3. Conclusions		

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Module 3. Personal branding and political campaigns							
3.1. 3.1.1 3.1.2 3.1.3	9	3.2.2. 3.2.3.	Personal brand development Positioning Storytelling Social media Advertising and self-promotion	3.3. 3.3.1. 3.3.2. 3.3.3.	Creative networking strategies Events and conferences Online groups and communities Collaborations	3.4.1. 3.4.2.	Guide to a political campaign Candidacy analysis Context analysis Objectives
	Candidate training Emotional Intelligence Social intelligence Attitude, aptitude, vision, mistakes	3.6.2. 3.6.3.	Strategy Campaign fundamentals Achieving objectives Schedule An accompanying person	3.7.3.	Brand Identity Claim Graphic image Digital window Advertising	3.8.2.	Human Resources Vision Roles Examples
3.9. 3.9.1 3.9.2 3.9.3		3.10.1 3.10.2	Mobilization . Acts . The tide . Conclusions				





This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





tech 30 | Methodology

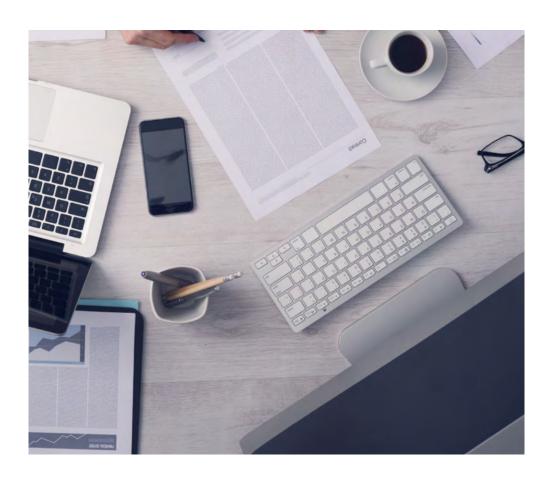
TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

tech 32 | Methodology

Relearning Methodology

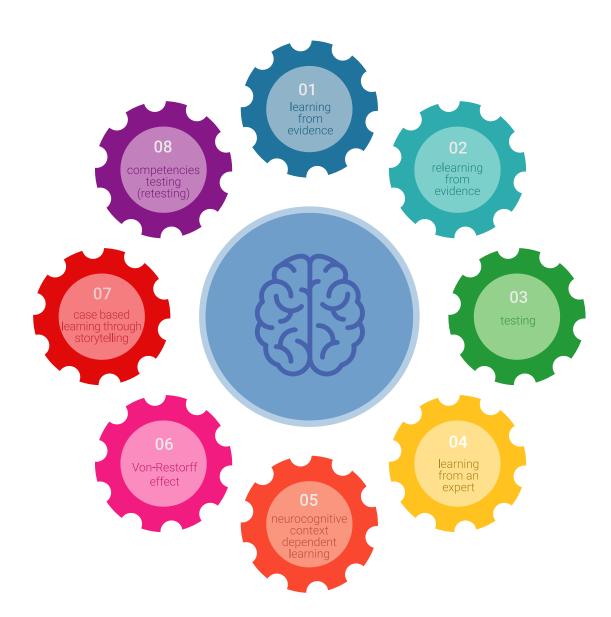
TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



Methodology | 33 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



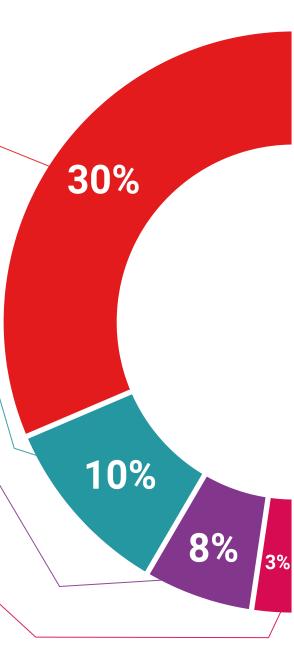
Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

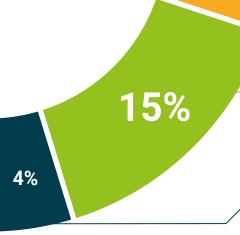


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

Testing & Retesting

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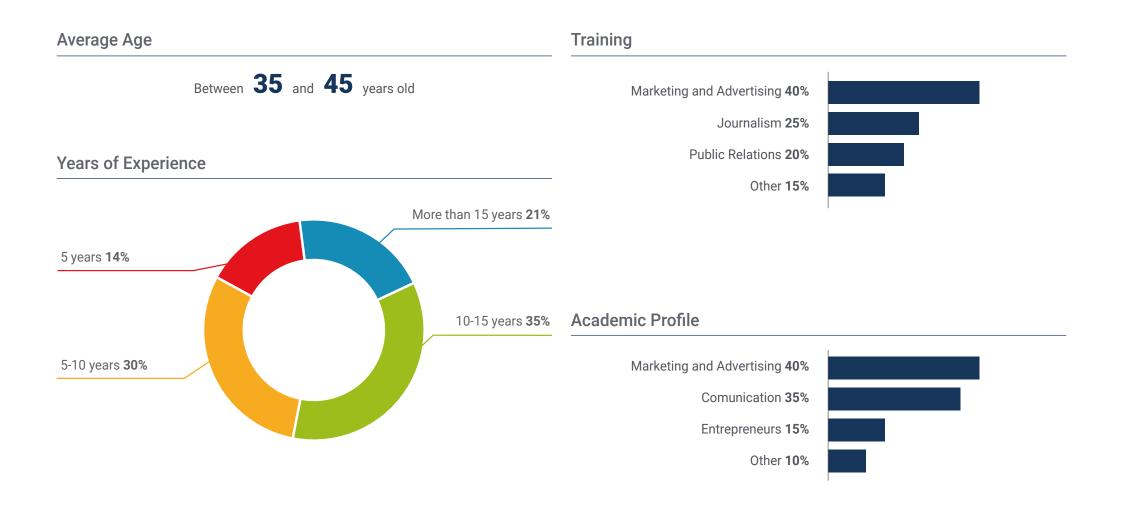
We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



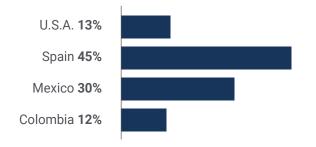
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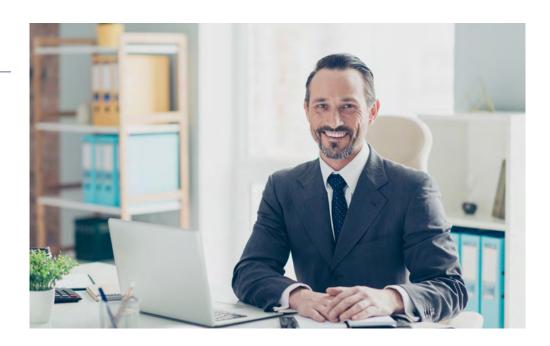






Geographical Distribution





Mario García Ruiz

Marketing and Advertising Director

"I have been impressed with the quality of the contents of this Postgraduate Diploma. You can see the special care that the teachers have put into their elaboration, they are very useful in daily practice and help you to improve your creative abilities. Without any doubt, I think it has been a good investment for my career"





tech 42 | Course Management

Management



Mr. Labarta Vélez, Fernando

- Creative Director at El Factor H
- Marketing Director at La Ibense
- Creative Director of Events at Beon Worldwide
- Branded Content Director at Atrium Digital and Mettre
- Creative Director at the South Communication Group, BSB and at FCA BMZ Cid
- Speaker at the Master's Degree in Business and Institutional Communication Management at the University of Seville
- Co-author of the book Cómo crear una marca. Manual of use and management

Professors

Mr. Tabares, Esteban

- Creative Director and Founder of Rocksteady Advertising
- Creative Director at Tango^o Agency
- Creative Director at Geometry Global
- Creative Director at Ogilvy Action
- Degree in Advertising and Public Relations
- Underground BA Creativity School
- Triple PostGraduate Certificate in Conceptualization, Copywriting and Art Direction







You will access the advertising strategy with a more avantgarde creative approach thanks to this very complete 100% online syllabus.

Are you ready to take the leap? Excellent professional development awaits you

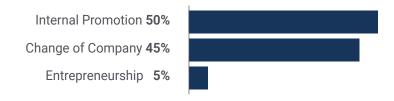
TECH's Postgraduate Diploma in Advertisement Creation and Advertising Communication is an intensive program that prepares you to face challenges and business decisions in the field of Advertising. The main objective is to promote your personal and professional growth. Helping you achieve success.

If you want to improve yourself, make a positive change at a professional level, and network with the best, then this is the place for you.

A program without predetermined schedules that will allow you to access, review or download its contents freely from any device connected to the Internet.



Type of change



Salary increase

This program represents a salary increase of more than **25%** for our students.

Salary before **€48,000**

A salary increase of

25%

Salary after

€60,000





tech 50 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







Project Development

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





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This **Postgraduate Diploma in Advertisement Creation and Advertising Communication** contains the most complete and up-to-date program in the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma**, issued by **TECH Technological University** via tracked delivery*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Diploma in Advertisement Creation and Advertising Communication Official N° of Hours: **450 h**.



^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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