



# Postgraduate Certificate Corporate Web Analytics

» Modality: Online» Duration: 6 weeks

» Certificate: TECH Global University

» Accreditation: 6 ECTS

» Schedule: at your own pace

» Exams: online

Target Group: Professionals wishing to update

knowledge of advanced and cutting-edge IT technologies, aiming to broaden their skills.

Website: www.techtitute.com/school-of-business/postgraduate-certificate/corporate-web-analytics

# Index

02 03 Why Study at TECH? Why Our Program? Objectives Welcome p. 10 p. 4 p. 6 p. 14 05 06 Methodology Structure and Content Our Students' Profiles p. 18 p. 24 p. 32 80 **Benefits for Your Company** Course Management Impact on Your Career p. 36 p. 40 p. 44 Certificate

# 01 **Welcome**

By analyzing traffic you can achieve the conversions and objectives proposed in a business, either by applying them in *E-Commerce*, corporate website, advertising portal or any other web platform. This way, thanks to web analytics, the search for trends to improve decision-making in digital business is made easier. It allows us to improve results, optimize websites and customer acquisition and sales, as well as identifying the audience to correctly connect with potential customers.

In view of this situation, this Web Analytics program is offered as a comprehensive educational program, including the most advanced technologies in demand in the business world.









## tech 8 | Why Study at TECH?

## At TECH Technological University



### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story" for integrating the innovative, interactive multi-video system into our programs.



## The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives trained each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision

After completing this program, TECH helps students show the world their talent.



## **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.





### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies."

## Why Study at TECH? | 9 **tech**

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



## **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### **Academic Excellence**

TECH offers students the best online learning methodology. This university combines the Relearning method (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



## **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another





## tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we



## A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



# You will develop a strategic and global vision of companies.

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



## Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



## You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



## Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional



## Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



## Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



## You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to learn with a team of world-renowned teachers.





## tech 16 | Objectives

# TECH makes the goals of their students their own goals too.

This **Postgraduate Certificate in Corporate Web Analytics** will enable students to:

edge in the use of
development from its
uration of Google <i>Analytics</i> , a nline marketing
rstand user behavior
r







## tech 20 | Structure and Content

## **Syllabus**

This Postgraduate Certificate in Corporate Web Analytics by TECH Technological University is an intensive program that prepares students to face challenges and business decisions in the field of Corporate Web Analytics.

The contents of this Postgraduate Certificate in Corporate Web Analytics promote the development of competencies that allow for more rigorous decision making in uncertain environments.

Over the course of 150 hours, the student analyzes a plethora of practical cases through individual and teamwork. It is, therefore, a real immersion in real business situations.

This Postgraduate Certificate deals in depth

with the world of information technology in the business environment, and is designed to educate professionals who understand Corporate Web Analytics from a strategic, international and innovative perspective.

A plan designed for students, focused on their professional improvement and that prepares them to achieve excellence in the field of business management and administration. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the skills to solve critical situations in a creative and efficient way.

This Postgraduate Certificate program is spread out over 6 weeks and is divided into

Module 1

Web Analytics



## Where, when and how is it taught?

You can do it completely online, wherever and whenever you want and in a connected way, attending workshops and virtual conferences.

A unique, key, and decisive educational experience to boost your professional development and make the definitive

## tech 22 | Structure and Content

Module 1. Web Analytics			
<ul><li>1.1. Web Analytics</li><li>1.1.1. Introduction</li><li>1.1.2. Evolution of Web Analytics</li><li>1.1.3. Process of Analysis</li></ul>	<ul><li>1.2. Google Analytics</li><li>1.2.1. Google Analytics</li><li>1.2.2. Use</li><li>1.2.3. Objectives</li></ul>	<ul><li>1.3. Hits: Website Interactions</li><li>1.3.1. Basic Metrics</li><li>1.3.2. KPI (Key Performance Indicators)</li><li>1.3.3. Adequate Conversion Rates</li></ul>	<ul><li>1.4. Frequent Dimensions</li><li>1.4.1. Source</li><li>1.4.2. Medium</li><li>1.4.3. Keyword</li><li>1.4.4. Campaign</li><li>1.4.5. Personalized Labelling</li></ul>
<ul> <li>1.5. Setting up Google Analytics</li> <li>1.5.1. Installation: Creating an Account</li> <li>1.5.2. Versions of the Tool: UA/GA4</li> <li>1.5.3. Tracking Label</li> <li>1.5.4. Conversion Objectives</li> </ul>	<ul><li>1.6. Organization of Google Analytics</li><li>1.6.1. Account</li><li>1.6.2. Property</li><li>1.6.3. View</li></ul>	<ul> <li>1.7. Google Analytics Reports</li> <li>1.7.1. In Real Time</li> <li>1.7.2. Audience</li> <li>1.7.3. Acquisition</li> <li>1.7.4. Behaviour</li> <li>1.7.5. Conversions</li> <li>1.7.6. E-Commerce</li> </ul>	<ul> <li>1.8. Google Analytics Advanced Reports</li> <li>1.8.1. Personalized Reports</li> <li>1.8.2. Panels</li> <li>1.8.3. APIs</li> </ul> 1.9. Filters and Segments
<ul> <li>1.9.1. Filter</li> <li>1.9.2. Segment</li> <li>1.9.3. Types of Segments: Predefined/Customized</li> <li>1.9.4. Remarketing Lists</li> <li>1.10. Digital Analytics Plan</li> <li>1.10.1. Measurement</li> </ul>	1.10.2. Implementation in the Technological Environment 1.10.3. Conclusions		



A high-quality Postgraduate Certificate that will allow students to advance quic that will allow students to advance quickly and steadily in knowledge acquisition, with the scientific rigor of a global quality teaching"





This academic program offers students a different way of learning. Our methodology follows a cyclical learning process: *Relearning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the *New England Journal of Medicine* have considered it to be one of the most effective.





## tech 26 | Methodology

### At TECH Business School we use the Harvard case method.

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a way of learning that is shaking the foundations of traditional universities around the world."



We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

## A learning method that is different and

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to walk towards success, that is why TECH uses case studies from Harvard, with whom we have a strategic agreement, which allows us to bring our students the materials of the best university in the world.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments."

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They will have to combine all their knowledge and research, and argue and defend their ideas and decisions.

## tech 28 | Methodology

## Relearning Methodology

Our University is the first in the world to combine Harvard University case studies with a 100%-online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance Harvard case studies with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 29 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then adapted in audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



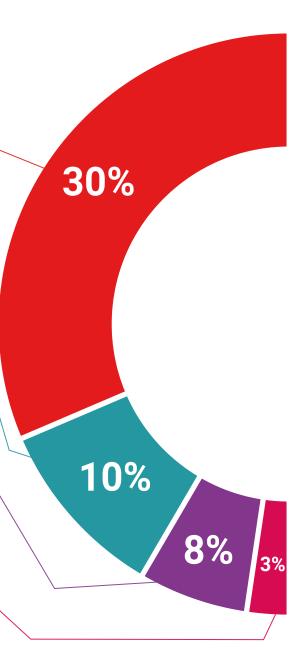
### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

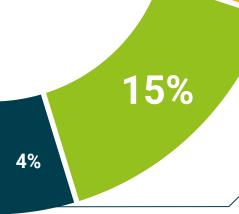


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



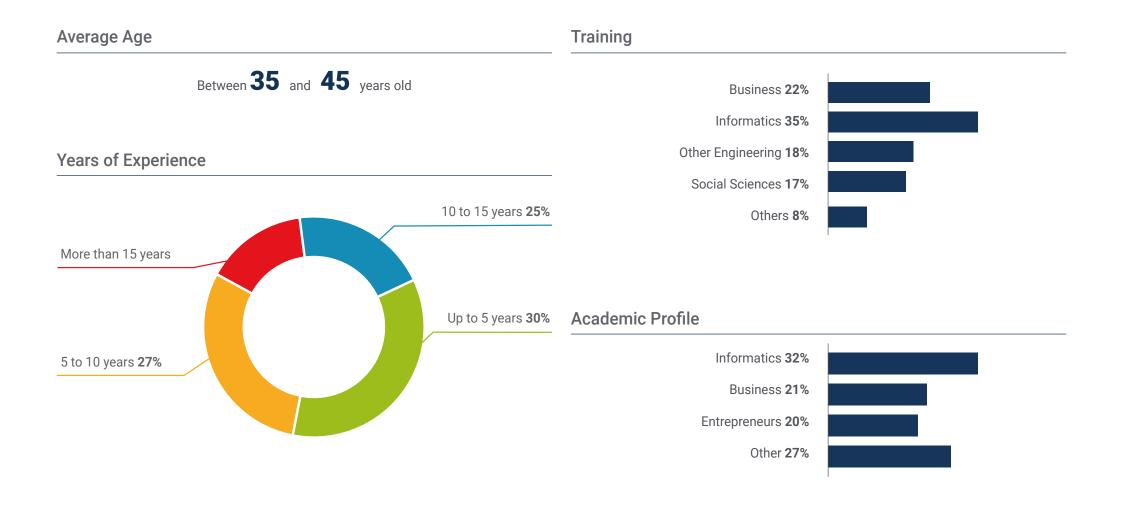


30%

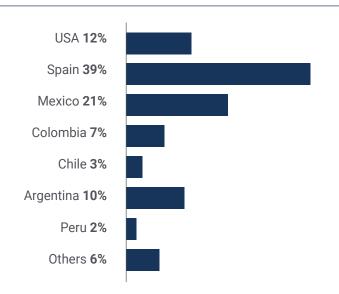




## tech 34 | Our Students' Profiles



## **Geographical Distribution**





## Izan Casanova Martín

### **Data Entry Technician**

"Web analytics analyzes the results of marketing actions in detail, a fundamental aspect in any company that wants to achieve success. That is why I decided to take this intensive TECH Postgraduate Certificate. Its teaching staff is composed of professionals with experience in the field and its quality content is completely up-to-date, which is very important in this sector"





#### Manage-



#### Dr. Peralta Martín-Palomino, Arturo

- CEO and CTO at Prometeus Global Solutions
- CTO at Korporate Technologies
- CTO in Al Shephers GmbH
- Doctorate in Psychology from the University of CastillaLa
- PhD in Economics, Business and Finance from the Camilo José Cela University. Outstanding Award in her PhD
- PhD in Psychology, University of CastillaLa Mancha
- Master's Degree in Advanced Information Technologies from the University of Castilla la Mancha
- Master MBA+E (Master's Degree in Business Administration and Organisational Engineering) from the University of Castilla la Mancha.
- Associate lecturer, teaching undergraduate and master's degrees in Computer Engineering at the University of Castilla la Mancha.
- Professor of the Master in Big Data and Data Science at the International University of Valencia.



## Course Management | 39 **tech**

#### **Professors**

#### Mr. García Niño, Pedro

- Specialist in Web Positioning and SEO/Google Ads
- SEO On-Page / Off-Page Specialist
- Google Ads Specialist (SEM / PPC), Official Certification
- Specialist in Google *Analytics/*Digital Marketing Analytics and Performance Measurement
- Specialist in Digital Marketing and RRSS
- IT Services Sales Manager
- Computer Equipment Technician Specializing in Hardware/Software



Our teaching team will provide you with all their knowledge so that you are up to date with the latest information on the subject"





# Are you ready to take the leap? Excellent professional development awaits you.

With this program you will be able to drastically advance in your profession, although there is no doubt that, in order to do so, you will have to make an investment in different areas, such as economic, professional and personal.

However, the goal is to improve in your professional life and, to do so, it is necessary to fight.

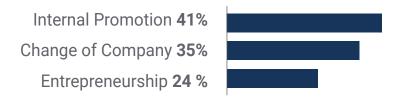
The best way to achieve professional change is to increase your skills. So don't stop studying at TECH.

Thanks to this programme you will receive a large number of job offers with which you will be able to start your professional

### When the change occurs



#### Type of change



## Salary increase

This program represents a salary increase of more than 25% for our students.

\$32,900

A salary increase of

25.22%

\$41,200





## tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



#### Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



#### Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







## Project Development

The professional can work on a current project or develop new projects in the field of R&D or Business Development within their company.



### Increased competitiveness

This Postgraduate Certificate will equip your professionals with the skills to take on new challenges, thereby driving the organization forward.





## tech 50 | Certificate

The **Postgraduate Certificate in Corporate Web Analytics** endorsed by **TECH Global University**, the world's largest online university.

**TECH Global University**, is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University title**, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Corporate Web Analytics

Modality: online

Duration: 6 weeks

Accreditation: 6 ECTS



Mr./Ms. \_\_\_\_\_, with identification document \_\_\_\_\_ has successfully passed and obtained the title of:

#### Postgraduate Certificate in Corporate Web Analytics

This is a private qualification of 180 hours of duration equivalent to 6 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024





# Postgraduate Certificate Corporate Web Analytics

» Modality: Online

» Duration: 6 weeks

» Certificate: TECH Global University

» Accreditation: 6 ECTS

» Schedule: at your own pace

» Exams: online

