



Postgraduate Certificate Organization, People and

Organizational Culture

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Global University

» Schedule: at your own pace

» Exams: online

» Target Group: Graduates, graduates, engineers, architects and equivalents, who have already started a professional career in consulting

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/organization-people-organizational-culture

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01 **Welcome**

Numerous processes depend on the internal structure of a company. The fluidity with which certain activities are carried out, the communication between teams and departments, and the benefits obtained from financial operations and sales are all tied to a good business organization. For this reason, it is important to have the best knowledge in this area, and this program offers it to the professional, since it will allow him to master all the organizational aspects of a company and improve his managerial skills. In this way, you will be able to become a specialist in consulting applied to this field, which is gaining importance over the years in the field of corporate culture.









tech 08 | Why Study at TECH?

At TECH Technological University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high.

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future

100,000+

200+

executives trained each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents

500+

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision

After completing this program, TECH helps students show the world their talent



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea

TECH students represent more than 200 different nationalities





Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world

Teachers representing 20 different nationalities



At TECH you will have access to Harvard Business School case studies"

Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills



Academic Excellence

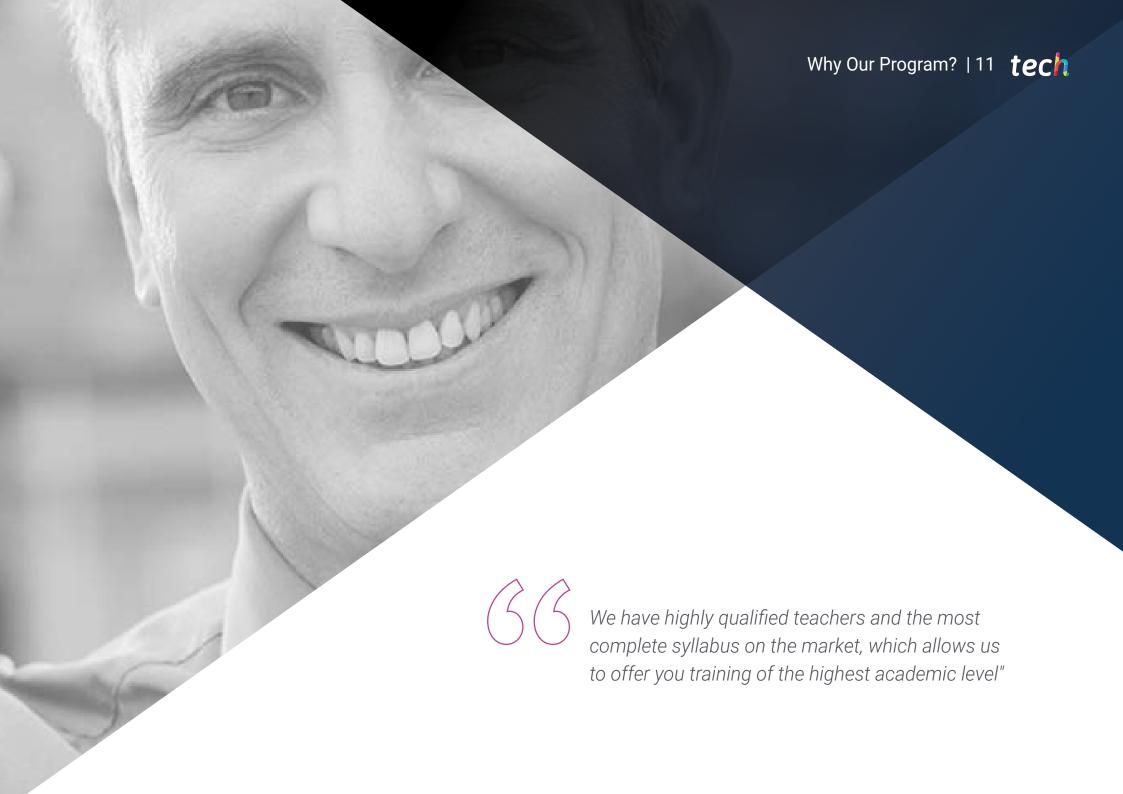
TECH offers students the best online learning methodology. The university combines the *Re-learning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School *case studies*. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university





tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.



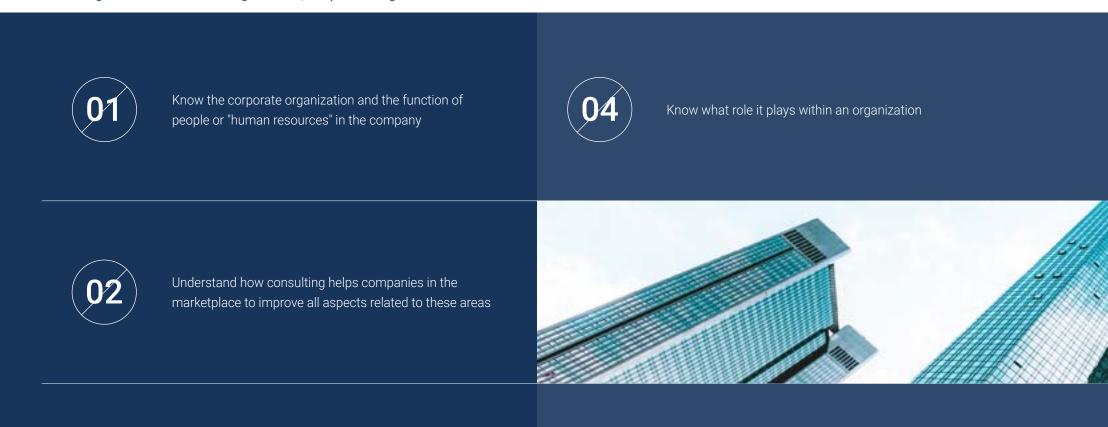


tech 16 | Objectives

TECH makes the objectives of its students its own.

They work together to achieve them.

This Postgraduate Certificate in Organization, People and Organizational Culture trains the student to:





Master the concept of function transformation



Also, delve into the main roles and responsibilities of the Human Resources function



Describe a typology of typical projects or the most common business consulting projects in the field of Human Resources



Acquire a complete vision of the reality of business consulting companies, how they are organized, how they provide their services, what professionals they need to develop their services, what types of projects they carry out and how they carry them out from a methodological perspective



09

Understand the overall strategic planning process and how it adds value to organizations

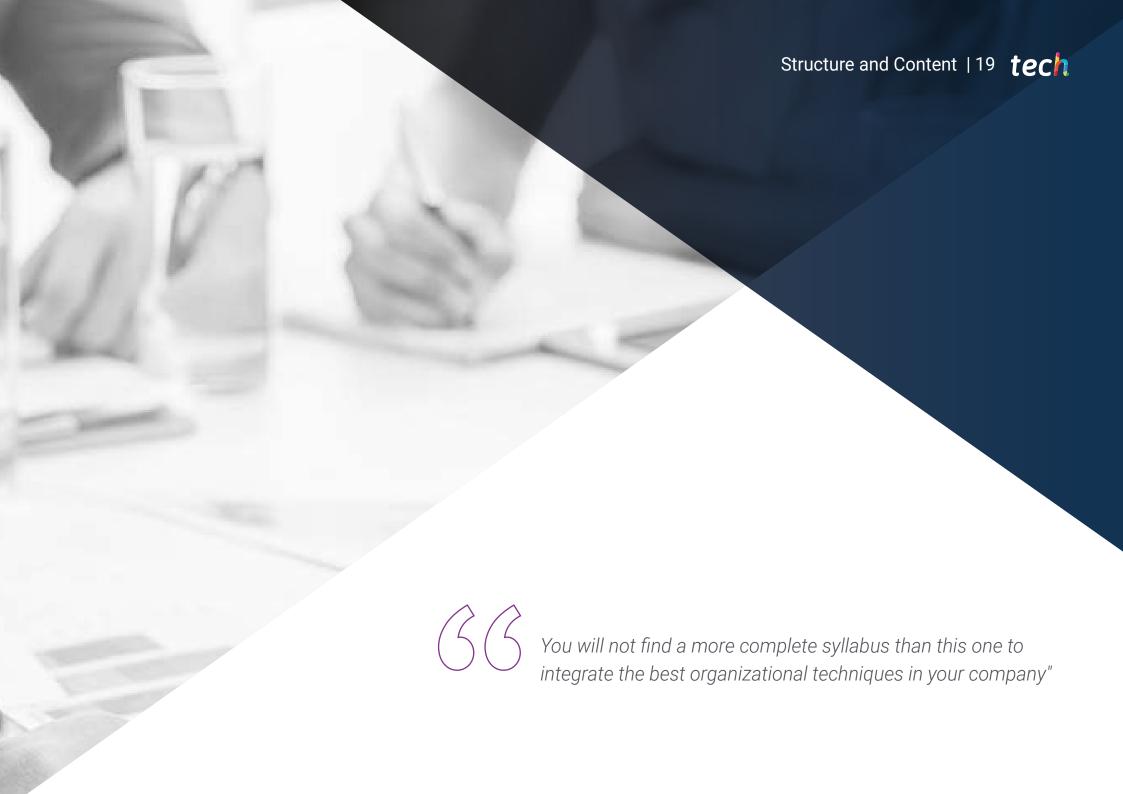


Learn about the type of services provided in business consulting according to trends, business and technological disruptions and the needs for change and adaptation demanded by companies



From the most general to the most particular, the student will learn to differentiate between the company's strategy and how to implement it in its operation





tech 20 | Structure and Content

Syllabus

Organizational culture is one of the most important elements within a company, regardless of its size. However, there are not many that apply a correct structure, so their performance is affected. For this reason, the best solution is to adopt the best organizational methods to be able to meet all the proposed objectives.

But in order to achieve these goals it is necessary to know the best solutions applicable to each company, so a program like this Postgraduate Certificate in Organization, People and Organizational Culture is essential to achieve success.

Thus, this degree offers the professional a deeper understanding of issues such as workload and sizing of each department, applications of monetary and nonmonetary compensation, talent and performance management and the levers of attracting, retaining and attracting talent.

All this, through the best online teaching system, which will allow you to combine your work with your studies, without annoying interruptions or rigid schedules.

This Postgraduate Certificate takes place over 6 weeks and consists of 1 module:

Module 1

Organization, people and organizational culture



Where, When and How is it Taught?

TECH offers the possibility of developing this Postgraduate Certificate in Organisation, Person and Organisational culture. totally online. During the 6 weeks of the specialization, the student will be able to access all the contents of this program at any time, which will allow the student to selfmanage his or her study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

tech 22 | Structure and Content

1.9.2. Structure of a Typical Project

1.9.3. Transformation Enablers

Module 1. Organization, people and organizational culture 1.1. Organizations, typology and key 1.4. Dimensioning of Departments 1.2. The Human Resources function 1.3. Internal Departments aspects 1.2.1. Enclave in the organization 1.3.1. Talent Management 1.4.1. Value Chain 1.2.2. Main HR function constraints. 1.3.2. Performance Management 1.4.2. Gap Analysis People - Positions 1.1.1. Taxonomy of organizations according to 1.4.3. Scope of Work and Dimensioning 1.2.2.1. Legal Aspects. 1.3.3. Training and Development size/scale and functions. Large corporation 1.2.2.2. Organizational 1.3.4. Corporate Culture 1.4.4. Efficiency Levers vs. Medium-size company Medium-sized 1.4.4.1. Redefinition of the Service Catalog 1.2.2.3. Talent company 1.2.3. Main Attributions 1.4.4.2. Consolidation 1.1.2. Individual case: Start up 1.4.4.3. Automization 1.4.4.4. Outsourcing 1.8. Change Management 1.7. Corporate Culture 1.5. Productivity, Attraction, Retention 1.6. Monetary Compensation vs. Nonand Activation of Talent cash 1.7.1. Alignment of Culture and Strategic Objectives 1.8.1. Analysis Components in Change Management 1.7.2. Structure of a Typical Project 1.5.1. Productivity 1.6.1. Wage Band Models 1.7.3. Corporate Culture and its Implementation 1.8.2. Importance of Change Management in 1.5.2. Levers for Productivity 1.6.2. Non-cash Compensation Models Complex Projects 1.5.3. Talent Attraction. Retention and Attraction 1.6.2.1. Working Model 1.6.2.2. Corporate Community 1.8.3. Structure of a Typical Project Levers 1.6.2.3. Company Image 1.6.3. Monetary Compensation vs. Non-cash 1.9. Transformation in Complex 1.10. Transformation. Change **Corporate Environments** Management 1.9.1. The Transformation 1.10.1. Main Differences in Project

1.10.2. Change Manager Role vs. Transformation

Manager 1.10.3. Management Tools







tech 26 | Methodology

At TECH Business School we use the Harvard case method

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a way of learning that is shaking the foundations of traditional universities around the world"



We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to strive for success, that is why TECH uses Harvard case studies, with which we have a strategic agreement that allows us to provide our students with material from the best university the world.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.



Re-learning Methodology

Our university is the first in the world to combine Harvard University case studies with a 100%-online learning system based on repetition, which combines different teaching elements in each lesson.

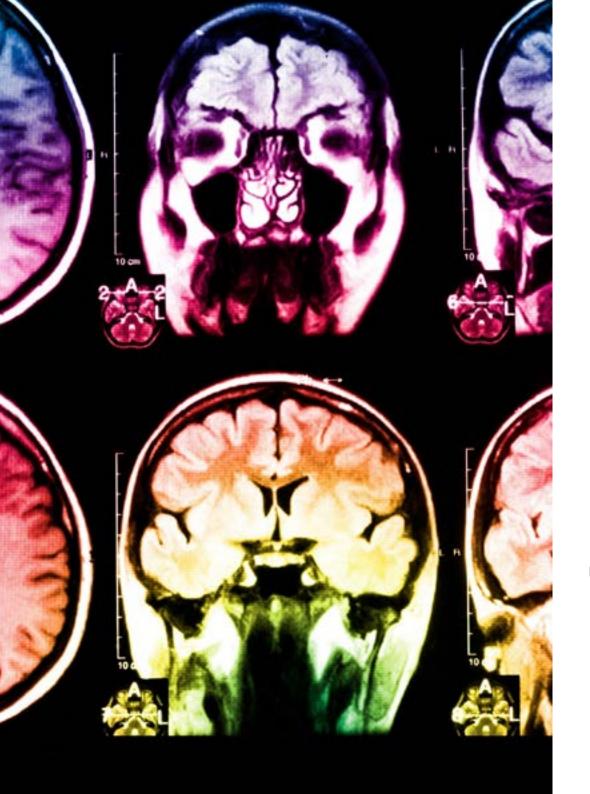
We enhance Harvard case studies with the best 100% online teaching method: Re-learning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Re-learning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.





Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Re-learning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



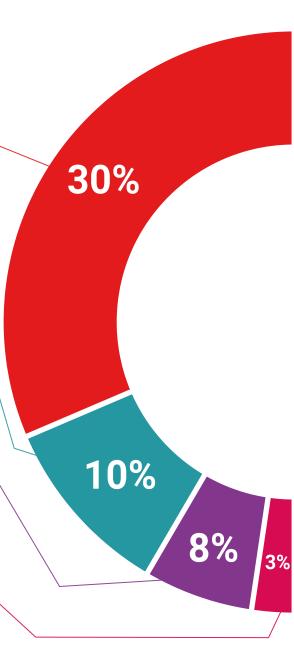
Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

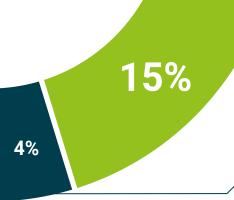


This exclusive multimedia content presentation training Exclusive system was awarded by Microsoft as a "European Success Story".

Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises: so that they can see how they are achieving your goals.



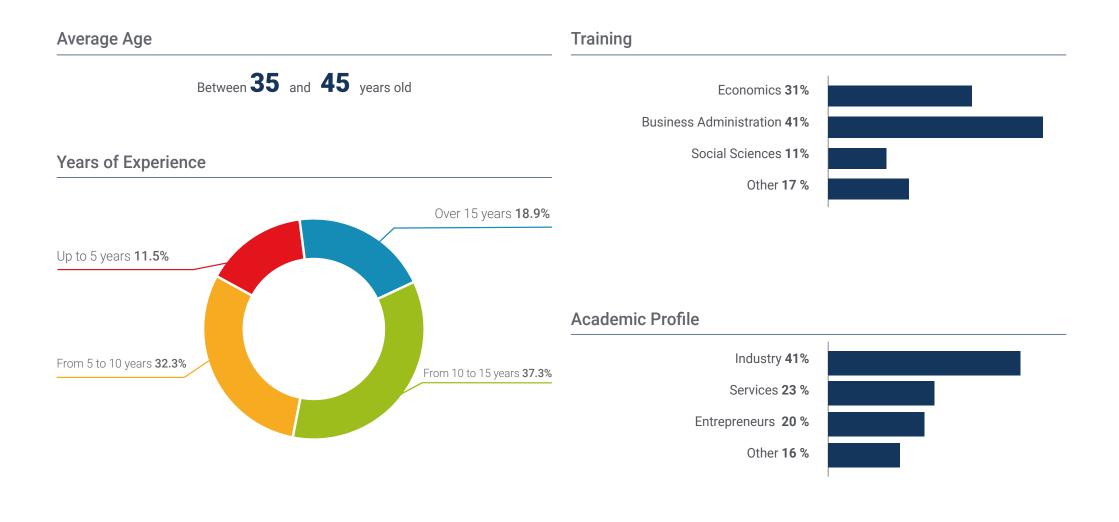


30%





tech 34 | Our Students' Profiles



Geographical Distribution





Mr. Jorge Barreiro

CEO of a consulting firm

"One of my company's major shortcomings was its internal organization, which could be improved In fact, I did not give it any importance, but a colleague recommended me this Postgraduate Certificate and I opened my eyes My company's internal processes have improved and that has positively influenced all departments, increasing profits and realizing highly successful operations"





International Guest Director

Awarded by the Public Relations Society of America for her scientific dissemination through multiple webinars, Erin Werthman has become a prestigious Business Administrator highly specialized in the field of Marketing and Communications.

As such, she has worked in international reference entities such as Collegis Education. Among her main achievements, she has developed integrated technology and operational efficiency solutions that have significantly optimized the operational activities of institutions. For example, she has managed a client portfolio of more than 15 million dollars, while obtaining a gross profit margin of 58%. In this sense, it has also generated a collaborative work atmosphere, where work teams perform their functions with the highest quality to ensure customer satisfaction.

On the other hand, she has been in charge of preparing multiple corporate strategic plans in crisis situations. As a result, it has helped companies to enjoy an excellent image in the community. At the same time, by anticipating potential setbacks arising from its practice, she has ensured that entities can continue to operate effectively even under adverse conditions. She has also forged proactive and transparent relationships with the media. In this way, it has been able to maximize both the visibility and reputation of organizations.

In addition, in her commitment to excellence, she is a regular speaker at international conferences and symposiums. There she shares her holistic knowledge on subjects such as Social Responsibility, Public Relations or Advertising. It is worth mentioning that her professional performance has been rewarded on several occasions in the form of awards, such as the award she received at Rasmussen College for her leadership skills, resolute attitude and improvement of advertising campaigns.



Ms. Werthman, Erin

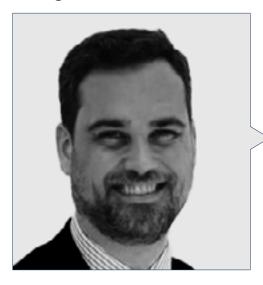
- Media Director and Associate Senior Partner at Bain & Company, Minnesota, United States
- Senior Managing Partner at Collegis Education, Bloomington, Minnesota
- Director of Media Strategy and Brand Development at Rasmussen College, Minneapolis
- Director of Public Relations and Development at the University of Illinois College of Medicine
- B.A. in English-Rhetorical Professional Writing at the University of Illinois Urbana-Champaign
- MBA in Business and Marketing from Benedictine University, Illinois v
- Bain Sustainability in Action Certification by Bain & Company
- Board Member Riverview Elementary School PTA Board Member



Thanks to TECH, you will be able to learn with the best professionals in the world"

tech 40 | Course Management

Management



Mr. Pérez-Ayala, Luis Yusty

- Financial and Management Control Director of SENER's Engineering, Infrastructure and Marine division
- Professor of Finance in the Master of Business Consulting and Management at Madrid Polytechnic University (UPM)
- Travel & Hospitality Industry Technology Lead at Accenture for Spain, Portugal, Andorra and Israel
- Senior Manager at Accenture, in the Intelligent Finance area
- Associate Director at EY, in the CFO Services area. Services Financial Accounting Advisory Services
- Senior Manager at KPMG, in the area of Business Consulting Finance Function
- Degree in Business Administration and Management
- Degree in Economics (UCLM)
- Master in Revenue Management (Cornell University)
- Master in Sales (Sales Business School)
- 'Certificate programs in management control, finance management and taxation

Professors

Mrs. Silva, Camila

- ◆ TA Partner Iberia at Johnson & Johnson
- HR Senior Consultant Ackermann International Spain
- Coaching & Mentoring Getulio Vargas Foundation Brazil
- Master's Degree in Law and Philosophy Madrid Complutense University Spain
- Lawyer Pereira dos Santos Advogados Brazil
- Graduate in Law Curitiba Law School Brazil







tech 44 | Impact on Your Career

The change you were looking for is here: join the business vanguard thanks to this program.

Are you ready to take the leap? Excellent professional development awaits you

The TECH Postgraduate Certificate in Organization, People and Organizational Culture is an intensive program that prepares students to face business challenges and decisions in the corporate and business environment. Its main objective is to promote your personal and professional growth Helping them achieve success

Generating Positive Change

This Postgraduate Certificate will improve your professional and salary prospects immediately.

When the change occurs

During the program
11.5%

During the first year
63.5%

After 2 years
25%

Type of change

Change of Company 43%
Entrepreneurship 9.5%

Salary increase

This program represents a salary increase of more than **25%** for our students.

\$54,300

A salary increase of

23.77%

\$67,200





tech 48 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





Project Development

The professional can work on a real project or develop new projects in the field of R&D or Business Development of your company.



Increased competitiveness

This Postgraduate Certificate will equip your professionals with the competencies to take on new challenges and drive the organization forward.





tech 52 | Certificate

This program will allow you to obtain a **Postgraduate Certificate in Organization, People and Organizational Culture** endorsed by **TECH Global University**, the world's largest online university.

TECH Global University, is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University title**, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Organization, People and Organizational Culture ECTS: 6

Official N° of Hours: 150 hours.



Curso Universitario en Organización, Personas y Cultura Organizativa

Se trata de un título propio de 150 horas de duración equivalente a 6 ECTS, con fecha de inicio dd/mm/aaaa y fecha de finalización dd/mm/aaaa.

TECH Global University es una universidad reconocida oficialmente por el Gobierno de Andorra el 31 de enero de 2024, que pertenece al Espacio Europeo de Educación Superior (EEES).

En Andorra la Vella, a 28 de febrero de 2024



^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.

tech global university Postgraduate Certificate Organization, People and Organizational Culture » Modality: online » Duration: 6 weeks » Certificate: TECH Global University » Schedule: at your own pace

» Exams: online

