



Postgraduate Certificate Online Writing for Email Marketing Campaigns

» Modality: online

» Duration: 4 weeks

» Certificate: TECH Global University

» Accreditation: 4 ECTS

» Schedule: at your own pace

» Exams: online

» Aimed at: Graduates and professionals with proven experience in commercial areas, sales, marketing, and related fields

We bsite: www.techtitute.com/us/school-of-business/postgraduate-certificate/online-writing-email-marketing-campaigns

Index

02 03 Why Study at TECH? Study Methodology Welcome p. 4 p. 6 p. 10 04 05 06 Objectives **Structure and Content** Our Students' Profile p. 24 p. 20 p. 30

07

Certificate

p. 34

01 Welcome

The Postgraduate Certificate in Online Writing for Email Marketing Campaigns from TECH Global University is an intensive program designed to prepare you to face the challenges of the business world in the field of email marketing. Its main objective is to foster your personal and professional growth, helping you achieve success.

If you're looking to surpass yourself, achieve a positive professional change, and connect with the best, this is the place for you.

Postgraduate Certificate in Online Writing for Email Marketing Campaigns
TECH Global University







tech 08 | Why Study at TECH?

At TECH Global University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with

the Case Study. Tradition and vanguard in a difficult balance,

and in the context of the most demanding educational itinerary.



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



Economy of Scale

Academic Excellence

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"





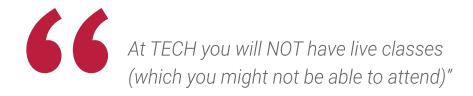


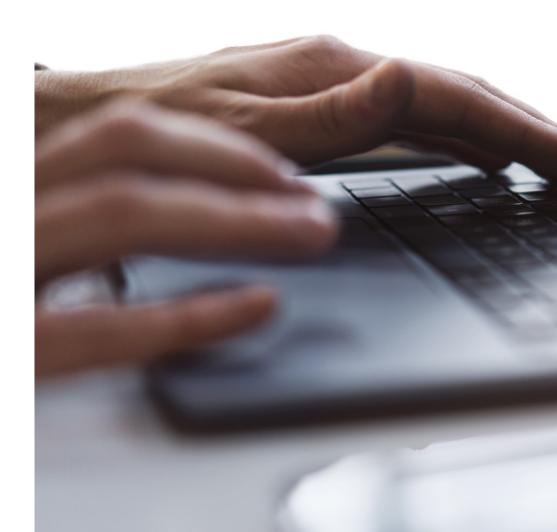
The student: the priority of all TECH programs

In TECH's study methodology, the student is the main protagonist.

The teaching tools of each program have been selected taking into account the demands of time, availability and academic rigor that, today, not only students demand but also the most competitive positions in the market.

With TECH's asynchronous educational model, it is students who choose the time they dedicate to study, how they decide to establish their routines, and all this from the comfort of the electronic device of their choice. The student will not have to participate in live classes, which in many cases they will not be able to attend. The learning activities will be done when it is convenient for them. They can always decide when and from where they want to study.







Study Methodology | 13 tech

The most comprehensive study plans at the international level

TECH is distinguished by offering the most complete academic itineraries on the university scene. This comprehensiveness is achieved through the creation of syllabi that not only cover the essential knowledge, but also the most recent innovations in each area.

By being constantly up to date, these programs allow students to keep up with market changes and acquire the skills most valued by employers. In this way, those who complete their studies at TECH receive a comprehensive education that provides them with a notable competitive advantage to further their careers.

And what's more, they will be able to do so from any device, pc, tablet or smartphone.



TECH's model is asynchronous, so it allows you to study with your pc, tablet or your smartphone wherever you want, whenever you want and for as long as you want"

tech 14 | Study Methodology

Case Studies and Case Method

The case method has been the learning system most used by the world's best business schools. Developed in 1912 so that law students would not only learn the law based on theoretical content, its function was also to present them with real complex situations. In this way, they could make informed decisions and value judgments about how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

With this teaching model, it is students themselves who build their professional competence through strategies such as Learning by Doing or Design Thinking, used by other renowned institutions such as Yale or Stanford.

This action-oriented method will be applied throughout the entire academic itinerary that the student undertakes with TECH. Students will be confronted with multiple real-life situations and will have to integrate knowledge, research, discuss and defend their ideas and decisions. All this with the premise of answering the question of how they would act when facing specific events of complexity in their daily work.



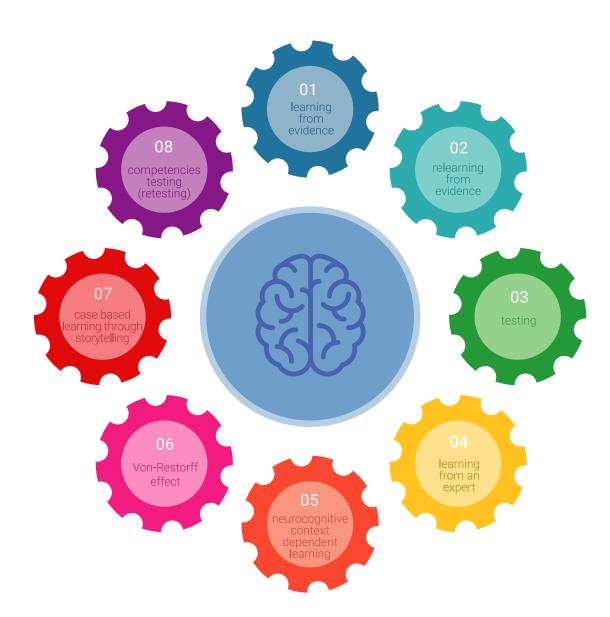
Relearning Methodology

At TECH, case studies are enhanced with the best 100% online teaching method: Relearning.

This method breaks with traditional teaching techniques to put the student at the center of the equation, providing the best content in different formats. In this way, it manages to review and reiterate the key concepts of each subject and learn to apply them in a real context.

In the same line, and according to multiple scientific researches, reiteration is the best way to learn. For this reason, TECH offers between 8 and 16 repetitions of each key concept within the same lesson, presented in a different way, with the objective of ensuring that the knowledge is completely consolidated during the study process.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.



tech 16 | Study Methodology

A 100% online Virtual Campus with the best teaching resources

In order to apply its methodology effectively, TECH focuses on providing graduates with teaching materials in different formats: texts, interactive videos, illustrations and knowledge maps, among others. All of them are designed by qualified teachers who focus their work on combining real cases with the resolution of complex situations through simulation, the study of contexts applied to each professional career and learning based on repetition, through audios, presentations, animations, images, etc.

The latest scientific evidence in the field of Neuroscience points to the importance of taking into account the place and context where the content is accessed before starting a new learning process. Being able to adjust these variables in a personalized way helps people to remember and store knowledge in the hippocampus to retain it in the long term. This is a model called Neurocognitive context-dependent e-learning that is consciously applied in this university qualification.

In order to facilitate tutor-student contact as much as possible, you will have a wide range of communication possibilities, both in real time and delayed (internal messaging, telephone answering service, email contact with the technical secretary, chat and videoconferences).

Likewise, this very complete Virtual Campus will allow TECH students to organize their study schedules according to their personal availability or work obligations. In this way, they will have global control of the academic content and teaching tools, based on their fast-paced professional update.



The online study mode of this program will allow you to organize your time and learning pace, adapting it to your schedule"

The effectiveness of the method is justified by four fundamental achievements:

- 1. Students who follow this method not only achieve the assimilation of concepts, but also a development of their mental capacity, through exercises that assess real situations and the application of knowledge.
- **2.** Learning is solidly translated into practical skills that allow the student to better integrate into the real world.
- 3. Ideas and concepts are understood more efficiently, given that the example situations are based on real-life.
- **4.** Students like to feel that the effort they put into their studies is worthwhile. This then translates into a greater interest in learning and more time dedicated to working on the course.

Study Methodology | 17 tech

The university methodology top-rated by its students

The results of this innovative teaching model can be seen in the overall satisfaction levels of TECH graduates.

The students' assessment of the teaching quality, the quality of the materials, the structure of the program and its objectives is excellent. Not surprisingly, the institution became the top-rated university by its students according to the global score index, obtaining a 4.9 out of 5.

Access the study contents from any device with an Internet connection (computer, tablet, smartphone) thanks to the fact that TECH is at the forefront of technology and teaching.

You will be able to learn with the advantages that come with having access to simulated learning environments and the learning by observation approach, that is, Learning from an expert.

tech 18 | Study Methodology

As such, the best educational materials, thoroughly prepared, will be available in this program:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

This content is then adapted in an audiovisual format that will create our way of working online, with the latest techniques that allow us to offer you high quality in all of the material that we provide you with.



Practicing Skills and Abilities

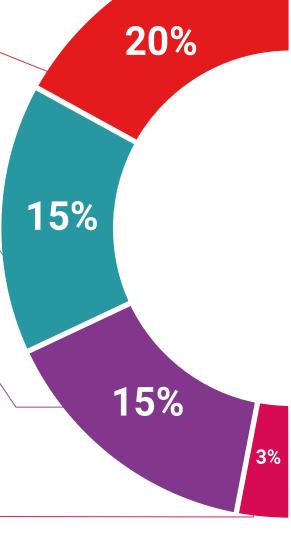
You will carry out activities to develop specific competencies and skills in each thematic field. Exercises and activities to acquire and develop the skills and abilities that a specialist needs to develop within the framework of the globalization we live in.



Interactive Summaries

We present the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".





Additional Reading

Recent articles, consensus documents, international guides... In our virtual library you will have access to everything you need to complete your education.

Case Studies

Students will complete a selection of the best case studies in the field. Cases that are presented, analyzed, and supervised by the best specialists in the world.



Testing & Retesting

We periodically assess and re-assess your knowledge throughout the program. We do this on 3 of the 4 levels of Miller's Pyramid.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

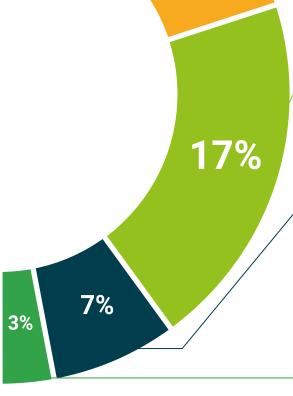


Learning from an expert strengthens knowledge and memory, and generates confidence for future difficult decisions.

Quick Action Guides

刨

TECH offers the most relevant contents of the course in the form of worksheets or quick action guides. A synthetic, practical and effective way to help students progress in their learning.







tech 22 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Postgraduate Certificate in Online Writing for Email Marketing Campaigns will enable you to:



Understand the target audience you are addressing in your email marketing actions

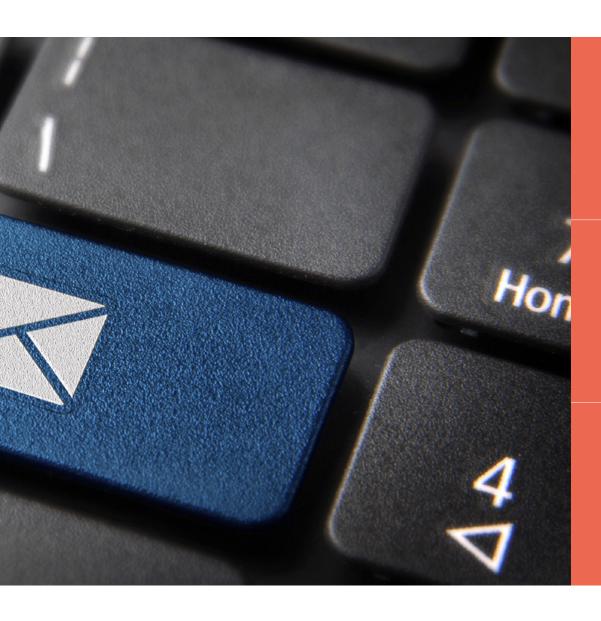


Define the objective of each email communication you are going to send



Learn how to craft attractive subject lines







Persuade through content in a newsletter



Understand which calls to action deliver





tech 26 | Structure and Content

Syllabus

The content of the Postgraduate Certificate in Online Writing for Email Marketing Campaigns is designed to promote the development of managerial skills that allow for more rigorous decision making in uncertain environments.

Throughout 100 hours of training, students analyze numerous practical cases through individual and team-based work. This is, therefore, a true immersion in real business situations.

The Postgraduate Certificate delves deeply into the techniques and intricacies of commercial management alongside marketing and branding perspectives, designed to train leaders who understand Commercial and Marketing Management from a strategic, international, and innovative viewpoint.

A program tailored for you, focused on your professional development and preparing you to achieve excellence in the field of copywriting for email marketing. A program that understands your needs and those of your company, through innovative content based on the latest trends and supported by the best educational methodology and an exceptional faculty, which will give you the skills to solve critical situations in a creative and efficient way.

This Postgraduate Certificate is delivered over 1 month and is structured into three modules:

Module 1	How to Create Effective Headlines
Module 2	Writing Content for Newsletters
Module 3	Calls to Action in Newsletters



Where, When and How is it Taught?

This Postgraduate Certificate is delivered over 1 month and is divided into three modules. You can complete it entirely online, including attending our virtual workshops and conferences.

tech 28 | Structure and Content

Module 1. How to Create Effective Headlines

1.1. Steps Before Sending a Newsletter

- 1.1.1. Target Audience Profile
- 1.1.2. Interests and Topics of the Target Audience
 1.1.3. Purpose of the Email Piece

1.2. The Headline

- 1.2.1. Length of the Headline
- 1.2.2. Use of Language in Headlines
- 1.2.3. Benefits of the Headline
- 1.2.4. Use of Symbols

Module 2. Writing Content for Newsletters

2.1. Body of the Message

- 2.1.1. Use of Subheadings
- 2.1.2. Use of Language
- 2.1.3. Elements to Include
- 2.1.4. Scannable Reading

2.2. Storytelling

- 2.2.1. What Is Storytelling?
- 2.2.2. How to Create Storytelling-Type Emails

Module 3. Calls to Action in Newsletters

3.1. Calls to Action

- 3.1.1. What is a Call to Action (CTA)?
- 3.1.2. Placement of CTAs

3.2. Elements a Call to Action Should Have

- 3.2.1. Colors
- 3.2.2. Sizes
- 3.2.3. Numbers
- 3.2.4. Countdown







Average Age

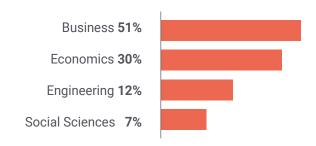
Years of Experience

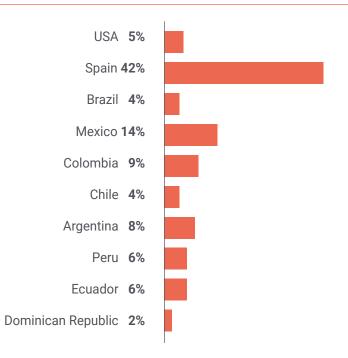
Between 35 and 45 years

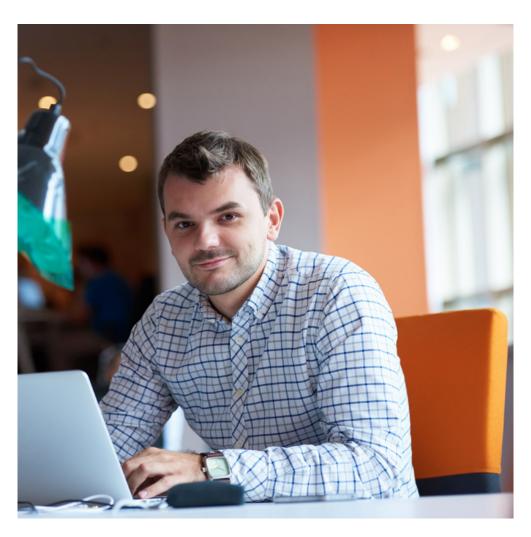
10 years

Training

Geographical Distribution





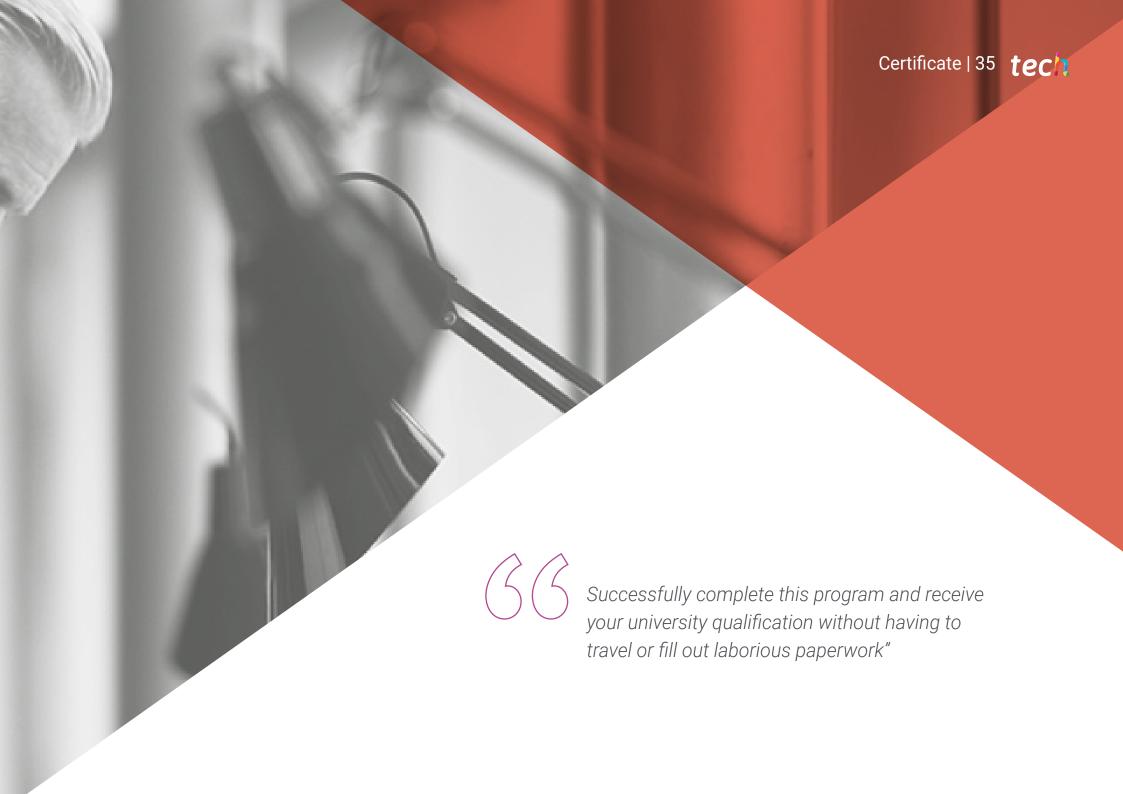


"I was looking for a program that would allow me to enhance my professional career with a clear digital focus, without losing the essence of marketing that all business-driven actions should contain. The Postgraduate Certificate in Online Writing for Email Marketing Campaigns from TECH Global University has provided me with that insight"

Luis Sánchez Ortiz

Marketing Director





tech 36 | Certificate

This private qualification will allow you to obtain a diploma for the **Postgraduate**Certificate in Online Writing for Email Marketing Campaigns endorsed by

TECH Global University, the world's largest online university.

TECH Global University, is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Postgraduate Certificate in Online Writing for Email Marketing Campaigns

Modality: online

Duration: 4 weeks

Accreditation: 4 ECTS



Mr./Ms. _____, with identification document _____ has successfully passed and obtained the title of:

Postgraduate Certificate in Online Writing for Email Marketing Campaigns

This is a private qualification of 120 hours of duration equivalent to 4 ECTS, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH Global University is a university officially recognized by the Government of Andorra on the 31st of January of 2024, which belongs to the European Higher Education Area (EHEA).

In Andorra la Vella, on the 28th of February of 2024





Postgraduate Certificate Online Writing for Email Marketing Campaigns

» Modality: online

» Duration: 4 weeks

» Certificate: TECH Global University

» Accreditation: 4 ECTS

» Schedule: at your own pace

» Exams: online

