



Management of
Administrative and
Economic Resources
in Educational Institutions

» Modality: online

» Duration: 8 weeks

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/management-administrative-economic-resources-educational-institutions

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Certificate

# 01 **Welcome**

The management of the administrative and economic resources of an educational center entails a specific knowledge of business management that goes beyond the teaching subjects handled by the director. For this reason, specialization in this field is essential when you want to access this job. To this end, this program provides students, as future school principals, with a broad knowledge of the operating framework of this type of institutions, which will guarantee the successful development of their managerial function.









# tech 008 | Why Study at TECH?

# At TECH Technological University



#### Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



# Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



# Why Study at TECH? | 009 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies"



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the *Re-learning* methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School *case studies*. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



# **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.



Studying this TECH program means increasing the chances of achieving professional success in senior business management.

It is a challenge that demands effort and dedication, but it opens the door to a promising future. Students will learn from the best teaching staff and with the most flexible and innovative educational methodology.



# tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



# Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



# Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



# Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



# Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



# Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.





# tech 16 | Objectives

Your goals are our goals.

We work together to help you achieve them.

The Postgraduate Certificate in Management of Administrative and Economic Resources in Educational Institutions enable students to:



Know if it is possible to direct income in an educational institution



Recognize the importance of expense management



Revenue management and collection at the educational center



See the relationship between income and parents





Know the importance of control over expenditures



Know the importance of Budgeting





Know the stages of Budgeting



Know how budgetary control works





# tech 20 | Structure and Content

## Syllabus

The Postgraduate Certificate in Management of Administrative and Economic Resources in Educational Institutions at TECH Technological University is an intensive program that prepares students to face challenges and business decisions in the educational field, both nationally and internationally. Its content is designed to promote the development of managerial skills that enable more rigorous decision-making in uncertain environments

Throughout 150 hours of study, you will analyze a multitude of practical cases through individual work, achieving a global learning in this field that you will be able to apply later to your daily work. It is, therefore, an authentic immersion in real business situations.

This Postgraduate Certificare deals in depth with different areas of an educational center and is designed for managers to understand the management of administrative and economic resources from a strategic, international and innovative perspective.

A plan designed for professionals, focused on their professional improvement and preparing them to achieve excellence in the field of management and education-related management. A program that understands both yours and your center's needs through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the skills to solve critical situations, creatively and efficiently.

This Postgraduate Certificate takes place over 2 months and is divided into one module:

Module 1

Direction and Management of Administrative Resources and Economics



# Where, When and How is it Taught?

TECH offers the possibility of taking this Postgraduate Certificate completely online. During the 2 months of specialization, students will be able to access all the contents of this program at any time, allowing them to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

# tech 22 | Structure and Content

Module 1. Direction and Management of Administrative Resources and Economics							
1.1.	Administrative Process Applied to an Education Center Planning and Organization	1.2.	Administrative Process Applied to an Education Center Management and Control	1.3.	Administrative Management of an Education Center	1.4.	Administrative Process Applied to Economic Factors Planning and Organization
1.5.	Administrative Process Applied to Economic Factors Management and Control	1.6.	The Importance of the Budget	1.7.	The Importance of Investments	1.8.	The Importance of Promotion
1.9.	Management of Human Resources	1.10.	Transparency in Administrative Management				







This training program offers a different way of learning. Our methodology uses a cyclical learning approach: *Re-learning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the *New England Journal of Medicine have considered it to be one of the most effective.* 



# tech 26 | Methodology

#### At TECH Business School we use the Harvard case method

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a way of learning that is shaking the foundations of traditional universities around the world"



We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

# A learning method that is different and innovative

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to strive for success, that is why TECH uses Harvard case studies, with which we have a strategic agreement that allows us to provide our students with material from the best university the world.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

# tech 28 | Methodology

## Re-learning Methodology

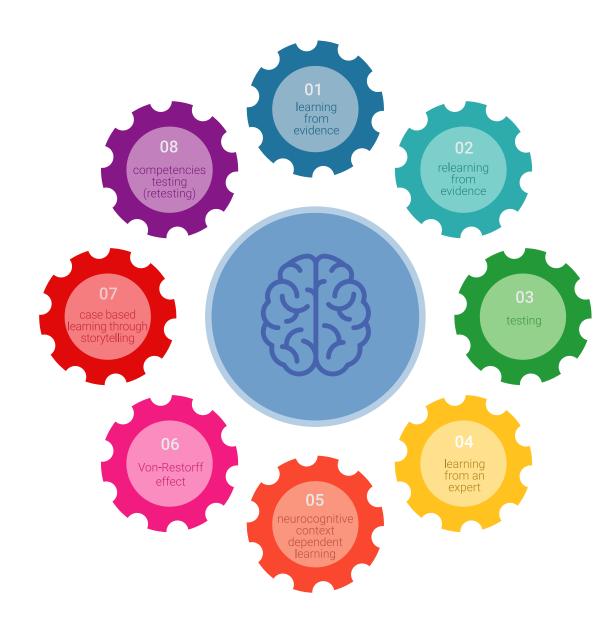
Our university is the first in the world to combine Harvard University case studies with a 100%-online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance Harvard case studies with the best 100% online teaching method: Re-learning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Re-learning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



# Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Re-learning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### **Classes**

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



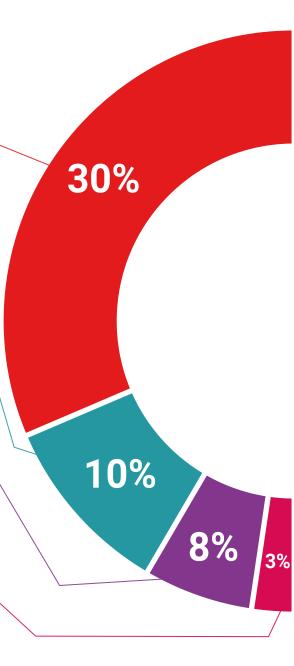
### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive multimedia content presentation training Exclusive system was awarded by Microsoft as a "European Success Story".

### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises: so that they can see how they are achieving your goals.



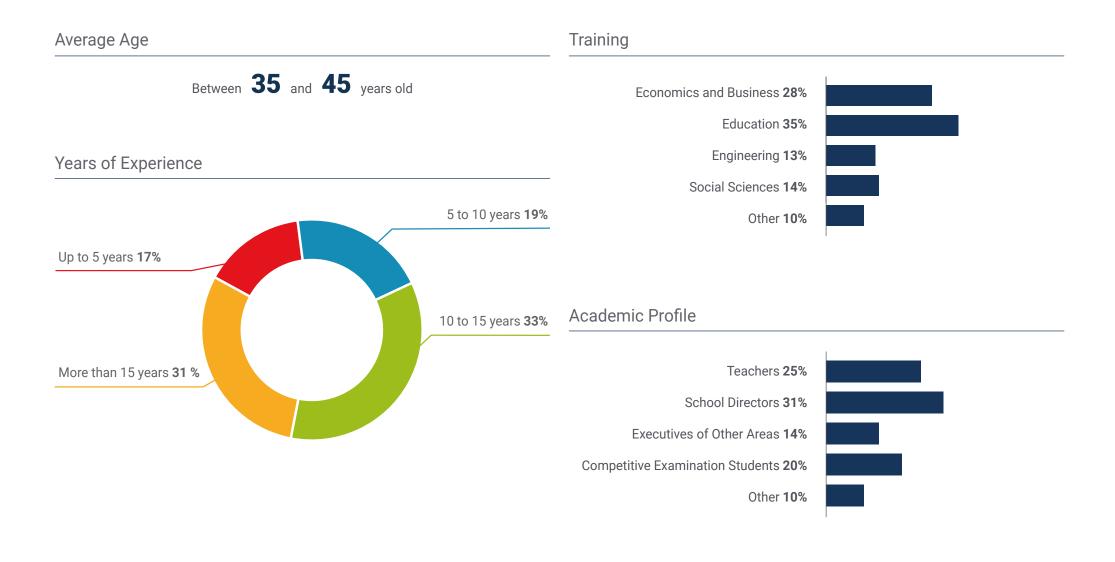


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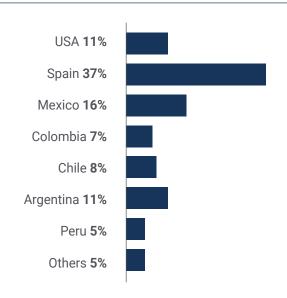




# tech 34 | Our Students' Profiles



# **Geographical Distribution**





# **Ruth Martinez**

**Director of an Educational Center** 

"This specific TECH Postgraduate Certificate on Management of Administrative and Economic Resources In Educational Institutions has given me the opportunity to acquire superior training in this field, thanks to which I am becoming more and more effective in my daily work. Without a doubt, it is a program that I recommend to anyone who is thinking of developing professionally in this field"





#### Management



# Mr. Borrás Sanchís, Salvador

- Psychologist, Teacher and Speech Therapist
- Educational counselor at Generalitat Valenciana, Consejería de Educación (Valencian Regional Government)
- Pedagogical Director at the DEIAP Institute
- Degree in Psychology
- Hearing and Speech Teacher
- Diploma in Speech Therapy
- Pedagogical Advisor and External Collaborator of Aula Salud (an organization to promote health in the classroom)

#### **Professors**

#### Mr. Arroyo Fernández, Alejandro

- Contributor to digital magazines of literary criticism and teacher of Spanish as a Foreign Language
- PhD in North American Literature from the Complutense University of Madrid
- Degree in English Philology
- Specialist in Contemporary North American Literature and Victorian Literature
- Master's Degree in European Literary Studies
- Master's Degree in Teaching Spanish as a Foreign Language

#### Ms. Azcunaga Hernández, Amaia

- Teacher of Foreign Languages with teaching experience in various countries and educational fields
- Master's Degree in Teaching Spanish as a Foreign Language
- Specialist in group dynamics applied to teaching

#### Dr. De la Serna, Juan Moisés

- PhD in Psychology and Professional Master's Degree in Neurosciences and Behavioral Biology
- Author of the Cátedra Abierta de Psicología y Neurociencias and scientific disseminator

#### Ms. Jiménez Romero, Yolanda

- Territorial Director of the Extremeño-Castilla La Mancha Institute of High Abilities
- Degree in Elementary Education
- Master's Degree in Neuropsychology of High Abilities
- Master's Degree in Emotional Intelligence. Specialist in NPL
- Pedagogical Advisor and External Collaborator of Aula Salud (an organization to promote health in the classroom)

#### Mr. Notario Pardo, Francisco

- Degree in Pedagogy and Diploma in Social Education
- Postgraduate Diploma in "Intervention with at-risk families and children with antisocial behavior"
- Postgraduate Diploma in "Social Education and Sociocultural Motivation"
- Family and School Mediator, and Official Court Expert
- He has been working since 2004 as an Educator and Director of Foster Care Centers, as well as Technician and Coordinator of the Foster Care Intervention Center in Alicante
- Currently working as Educator in a Grassroots Social Work Unit
- aimed Teacher (in the classroom and online) and content developer for various organizations and professional institutions
- Director of the Master's Degree in Inclusive Education for Children in Social Risk Situations

#### Mr. Velasco Rico, Guillermo

- Degree in Hispanic Philology, Complutense University of Madrid
- Master's Degree in ELE from the Complutense University of Madrid
- ◆ Spanish Teacher at the Complutense University of Madrid
- Academic Coordinator of the Center for Hispanic Studies in Sarajevo

#### Mr. Visconti Ibarra, Martín

- PhD in Education and Behavioral Sciences with specialization in Emotional Intelligence
- Degree in Elementary Education Teaching
- Online Master's Degree in Learning Difficulties and Cognitive Processes





Achieve the professional change you desire with the completion of this specific program in Management of Administrative and Economic Resources in Educational Institutions.

# Are you ready to take the leap? Excellent professional development awaits you

The Postgraduate Certificate in Management of Administrative and Economic Resources in Institutions Centers in TECH is an intensive program that prepares students to face challenges and business decisions in the educational field, both nationally and internationally. The main objective is to promote your personal and professional growth. Help you to achieve success.

Therefore, those who wish to improve themselves, achieve a positive change at a professional level and interact with the best, will find their place at TECH.

Continuous specialization will enable professionals to obtain the necessary training to advance in their work.

#### When the change occurs

During the program

9%

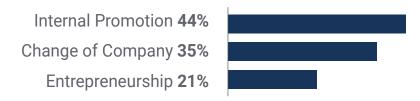
During the first year

65%

After 2 years

26%

#### Type of change



# Salary increase

This program represents a salary increase of more than 25% for our students.

\$57,900

A salary increase of

25.22%

\$75,500





# tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



#### Intellectual Capital and Talent Growth

The manager will bring to the center new concepts, strategies and perspectives that can bring about relevant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the center and the manager and opens new avenues for professional growth within the company.



## Building agents of change

The manager will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



#### Increased international expansion possibilities

Thanks to this program, the center will come into contact with the main markets in the world economy.







# Project Development

The management will be able to work on a real project or develop new projects in the field of R&D or Business Development of their company.



### Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





# tech 50 | Certificate

This Postgraduate Certificate in Management of Administrative and Economic Resources in Educational Institutions contains the most complete and updated program on the market.

After the student has passed the evaluations, they will receive their corresponding **Postgraduate Certificate** issued by **TECH Technological University** by tracked delivery\*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Certificate, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Certificate in Management of Administrative and Economic Resources in Educational Institutions

Official No of Hours: 150 hours.



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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» Certificate: TECH Technological University

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» Schedule: at your own pace

» Exams: online

