



## Postgraduate Certificate Contract Management in Construction Projects

» Modality: online

» Duration: 6 weeks

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

» Target Group: experienced engineers, architects or experienced graduates who want to deepen and update their knowledge in the field of international turnkey construction projects

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/contract-management-construction-projects

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# 01 **Welcome**

To be a successful contract manager it is necessary to have a series of knowledge that goes beyond business language, knowing about management, analysis, types of contracts stipulated for construction projects and controlling aspects of engineering that will make a difference in your preparation in this sector. It requires an analytical and strategic profile that masters contract management in this booming environment, from the functions to be performed to the relationships with other project agents, analysis of the factors of the work itself and the stages to be carried out for the contractual processing. For all these reasons, TECH has developed this program that will train the professional in a short time through a quality syllabus and the best teaching staff.









## tech 08 | Why Study at TECH?

#### At TECH Technological University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story" for integrating the innovative, interactive multi-video system into our programs.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100,000

+200

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



## Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies."



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the *Relearning* method (the most internationally recognized postgraduate learning methodology) with Harvard Business School "case studies" A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



#### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





## tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



#### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



## You will develop a strategic and global vision of companies.

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



#### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



#### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



#### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



#### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world-renowned teachers.





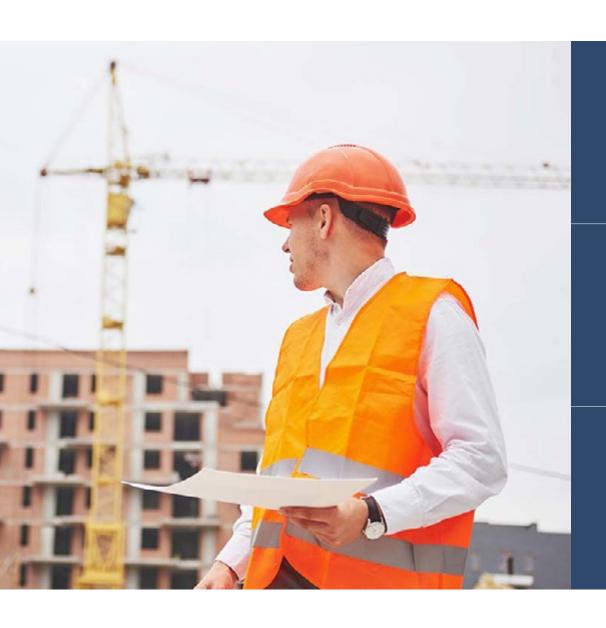
## tech 16 | Objectives

Your objectives are those of TECH.

TECH works together to help you achieve them.

The Postgraduate Certificate in Contract Management in Construction Projects enables the student to:





07

Analyze the processes in Contract Management

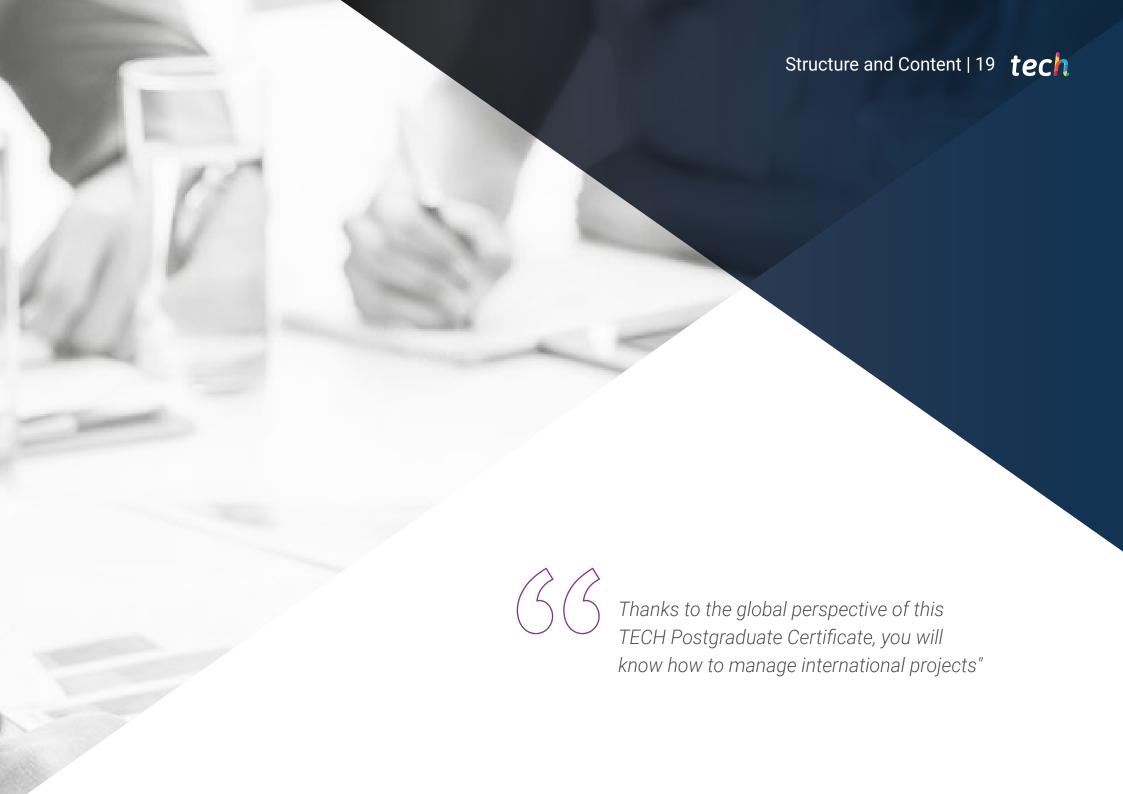
08

Analyze and evaluate the main stages in project management



Break down the project factors to be managed by the Contract Manager





## tech 20 | Structure and Content

#### Syllabus

The Postgraduate Certificate in Contract Management in Construction Projects of TECH Technological University is an intensive program that prepares the student to master all aspects surrounding the proper management of contracts for construction projects.

The content of the Postgraduate Certificate is designed to promote the development of managerial and administrative competencies that allow for more rigorous decision making in uncertain environments, facing the business challenges that may arise.

Throughout 150 hours of preparation, the student analyzes a multitude of practical cases through individual and teamwork. It is, therefore, an authentic immersion in real business situations.

In this way, this Postgraduate Certificate

deals in depth with the world of construction projects from the approach of contract management, addressing all the points that it contemplates, such as its scope and the control of resources and expenses. Thus, it is designed to specialize professionals in the business environment in order to orient them towards this sector from a strategic, international and innovative perspective.

A plan designed for students, focused on their professional improvement, which prepares them to achieve excellence in the field of management and business administration of contracts in this sector. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will give you the skills to efficiently manage today's construction project contracts.

This Postgraduate Certificate takes place over 6 weeks, and it consists of 1 module:

Module 1

Contract Management in Projects



#### Where, When and How is it Taught?

TECH offers the student the possibility of taking this Postgraduate Certificate in Contract Management in Construction Projects completely online. Throughout the 6 weeks of training, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key and decisive educational experience to boost your professional development and make the definitive leap.

## tech 22 | Structure and Content

Module 1. Contract Management in Projects							
1.1. 1.1.1. 1.1.2. 1.1.3.	3	1.2.1. 1.2.2. 1.2.3.	Analysis of <i>Contract Management</i> in Projects Need for <i>Contract Management</i> Contract Management Objectives	1.3.1. 1.3.2. 1.3.3.	Design of a Contract Management Plan Stages of the Management Plan Adversities in Contract Management	1.4.2.	Analysis of Main Success Factors Planning and Evolution of Contract Management Performance Management and Relationship Between Parties
1.2.	Contract Management in Projects	1.3.	Process in the Management of a Contract	1.4.	Success Factors in Contract Management	1.5.	Main Stages of Contract Management
1.5.1. 1.5.2. 1.5.3.	Planning and Execution Control and Monitoring during Execution	1.6.1. 1.6.2. 1.6.3.	Setting Objectives and Strategies Design-Build Phase in Lump Sum Contracts Relations with Contractors Challenges for the Contract	1.7.2. 1.7.3.	Customer Communications Management Analysis and Fulfillment of the Contract	1.8.3.	Control of Compliance with Contractual Obligations
1.6.	Factors to Take into Account in the Management of Construction Contracts	1.7.1.	Manager Successful Contract Management and Administration	1.8. 1.8.1. 1.8.2.	Aspects to be Solved Contract Negotiation and Approval Control During Ejection		
1.9. 1.9.1. 1.9.2. 1.9.3.	Aspects to be Supervised  Contract Negotiation and Approval Control During Ejection Control of Compliance with Contractual Obligations	1.10.1 1.10.2	Management of Project Factors by the Contract Manager  Scope Management Cost Management Risk and Change Management				







This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: *Re-learning*.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the *New England Journal of Medicine have considered it to be one of the most effective.* 





## tech 26 | Methodology

#### At TECH Business School we use the Harvard case method.

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.



At TECH, you will experience a way of learning that is shaking the foundations of traditional universities around the world."



We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative.

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to strive for success, that is why TECH uses Harvard case studies, with which we have a strategic agreement that allows us to provide our students with material from the best university the world.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments."

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

#### Re-learning Methodology

Our university is the first in the world to combine Harvard University case studies with a 100%-online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance Harvard case studies with the best 100% online teaching method: Re-learning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Re-learning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Re-learning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive multimedia content presentation training Exclusive system was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises: so that they can see how they are achieving your goals.





30%



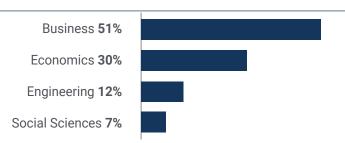


## tech 34 | Our Students' Profiles

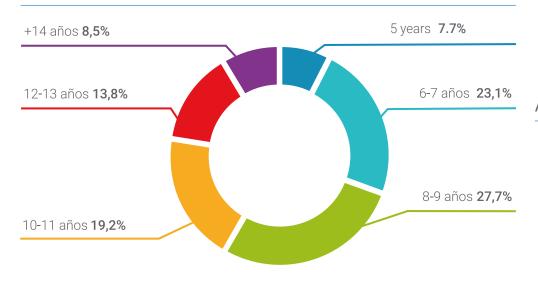
Average Age

Between 35 and 45 years old

#### Training



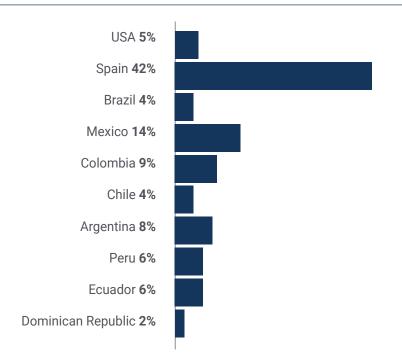
#### Years of Experience

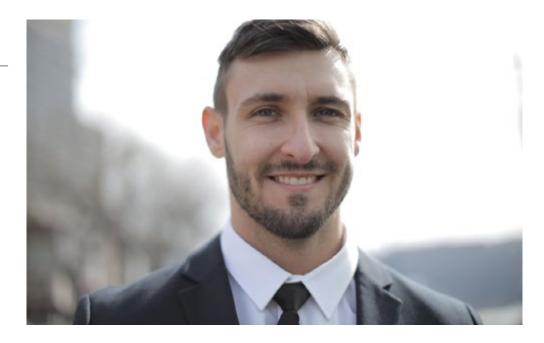


#### Academic Profile



#### **Geographical Distribution**





## Servando Muñoz

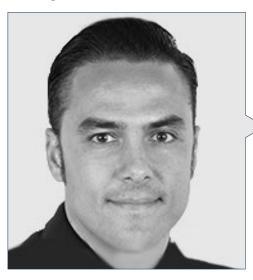
#### Contractor

"Thanks to this Postgraduate Certificate I have been able to expand my knowledge of contract management for construction projects from an innovative perspective and with up-to-date content, a necessity within the sector. I would recommend it 100%!"





### Management



## Mr. Ruiz Cid, Martin Joaquín

- Technical Manager EPC Project Group EPC Project Manager Leader at Soltec Renewable Energies
- Industrial Technical Engineer specializing in Mechanics/Structures from the Polytechnic University of Cartagena.
- Industrial Engineer in Electricity from the Polytechnic University of Cartagena.
- Official Master's Degree in Power Electronics and Adaptive Control
- MBA in Strategic Management of the Company by UNED
- Official Master's Degree in Renewable Energies and Environment
- Project Manager Professional Course
- Turnkey EPC Project Management Course
- Industrial Instrumentation Course







If you want to make a positive change in your profession, the Postgraduate Certificate in Contract Management in Construction Projects for Business will help you achieve it.

## Are you ready to take the leap? Excellent professional development awaits you

TECH's Postgraduate Certificate in Contract Management in Construction Projects is an intensive program that prepares the student to face challenges and business decisions related to contract management in construction projects, training the student in the knowledge of a booming sector. Therefore, its main objective is to promote the personal and professional growth of students to achieve success in this field of work.

Do not miss this opportunity offered by TECH and specialize in an area of a booming sector.

#### When the change occurs



#### Type of change



## Salary increase

The completion of this program represents a salary increase of more than 25% for TECH students.

Salary before

57.900 €

A salary increase of

25.22%

Salary after

72.500 €





# tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



# Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets of the world economy







## Project Development

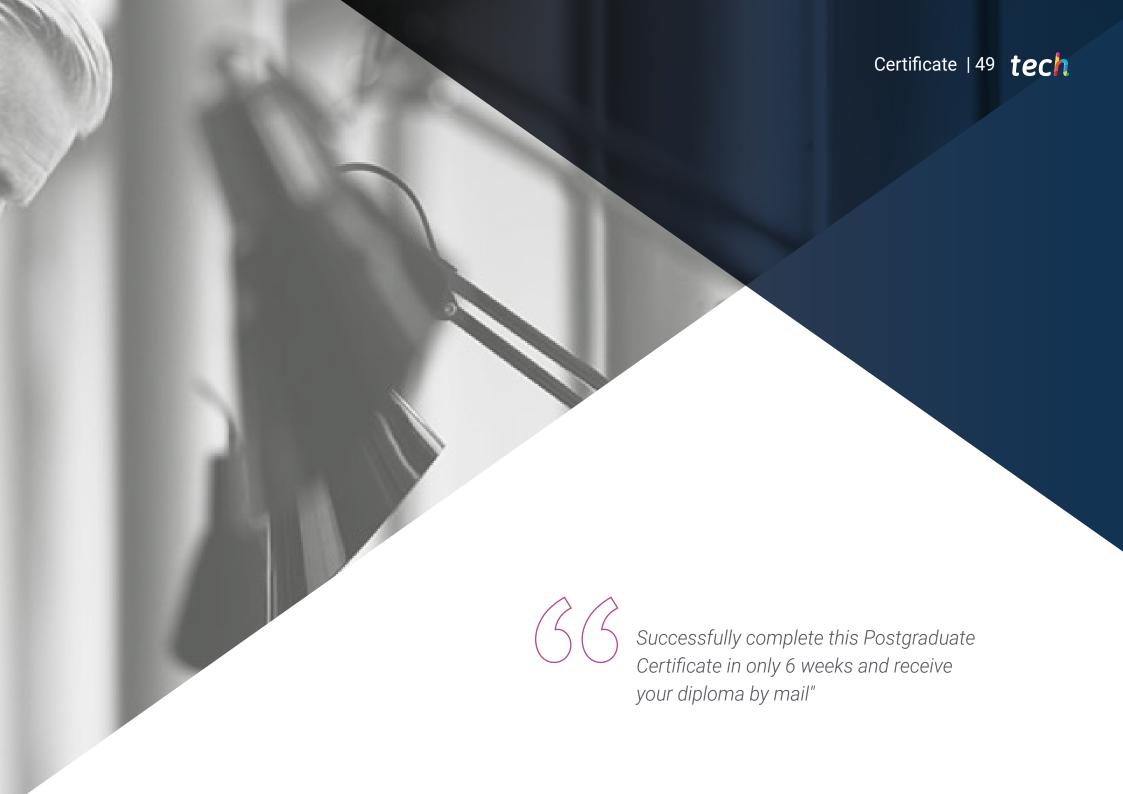
The professional can work on a current project or develop new projects in the field of R&D or Business Development within their company.



# Increased competitiveness

This Postgraduate Certificate will equip your professionals with the skills to take on new challenges and thus drive the organization forward.





# tech 50 | Certificate

This **Postgraduate Certificate in Contract Management in Construction Projects** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Certificate** issued by **TECH Technological University via tracked delivery.** 

The diploma issued by **TECH Technological University** will reflect the qualification obtained though the Postgraduate Certificate and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Postgraduate Certificate in Contract Management in Construction Projects
Official N° of Hours: 150 hours.



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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