



Branding & Naming.
Brand Management in the Launching of New Products

» Modality: online

» Duration: 4 weeks

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

» Target Group: Graduates and professionals with demonstrable experience in the sector

Website: www.techtitute.com/us/school-of-business/postgraduate-certificate/branding-naming-gestion-marcas-lanzamiento-nuevos-proyectos

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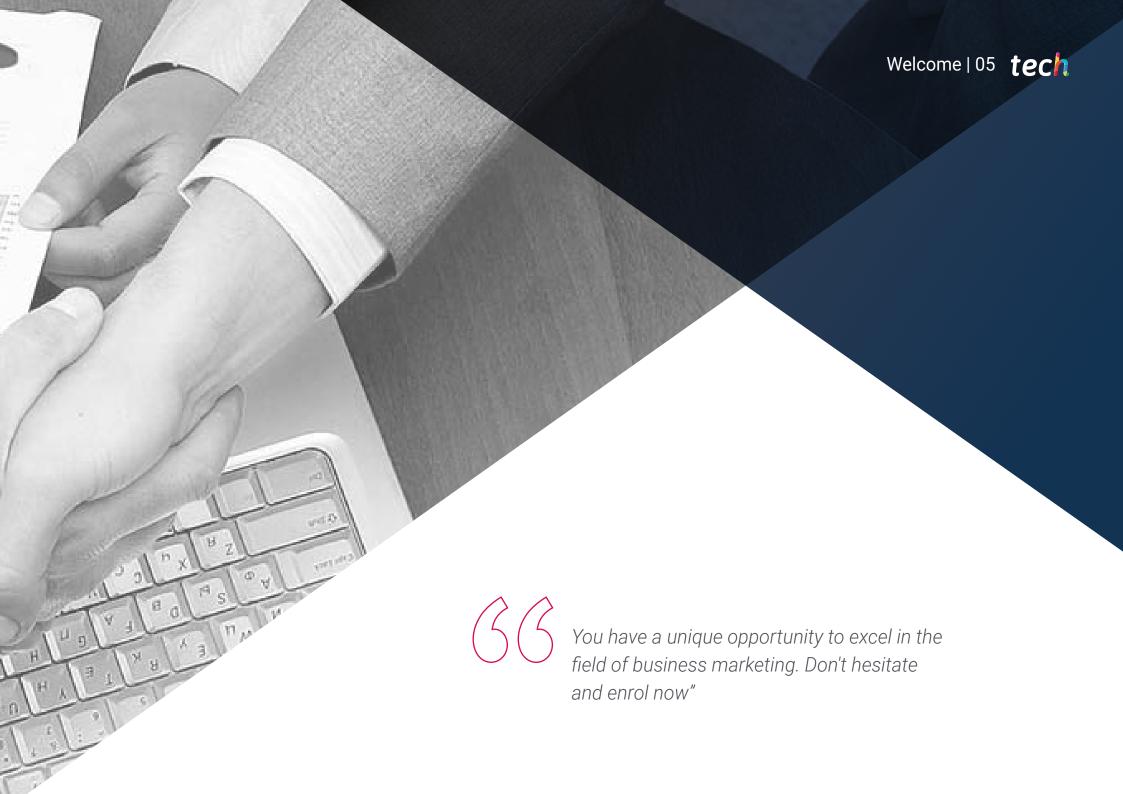
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# 01 **Welcome**

The launch of a new product is one of the most essential phases of a new product, since it is the key moment when the customer becomes aware of the commercial proposal. Good branding and naming are part of any successful strategy, because in order to penetrate the collective memory, you need a slogan that captures the viewer's attention and takes them to a more favorable place. Thanks to this TECH degree, the marketing professional will have all the keys to take on larger responsibilities when it comes to managing commercial projects. With good branding and naming, growth opportunities will follow at the same pace as the increase in professional performance.

Postgraduate Certificate in Branding & Naming. Brand Management in the Launching of New Products.

TECH Technological University II







## tech 08 | Why Study at TECH?

#### At TECH Technological University



#### **Innovation**

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



#### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



#### Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

100,000+

200+

executives trained each year

different nationalities



#### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

500+

collaborative agreements with leading companies



#### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



#### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



#### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



#### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning methodology (the most internationally recognized postgraduate learning methodology) with Harvard Business School case studies. A complex balance of traditional and state-of-the-art methods, within the most demanding academic framework.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





#### Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH you will have access to Harvard Business School case studies"





## tech 12 | Why Our Program?

This program will provide students with a multitude of professional and personal advantages, particularly the following:



#### A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of participants achieve positive career development in less than 2 years.



## Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas.

Our global vision of companies will improve your strategic vision.



#### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



#### Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



#### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies.

20% of our students develop their own business idea.



#### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

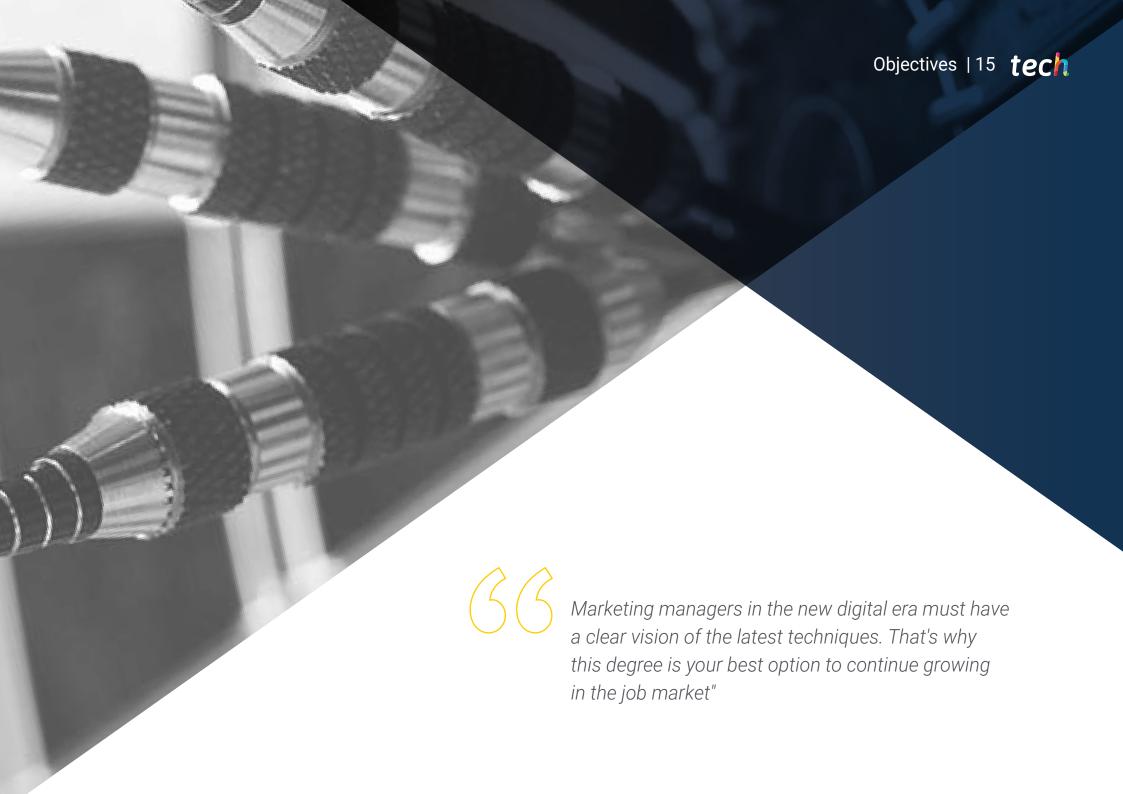


#### Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to train with a team of world renowned teachers.





## tech 16 | Objectives

TECH makes the goals of their students their own goals too. Working together to achieve them.

The Postgraduate Certificate in Branding & Naming. Brand Management in the Launching of New Products will train the student to:



Develop strategies for brand and corporate reputation management as strategic resources for differentiation, legitimacy and business excellence

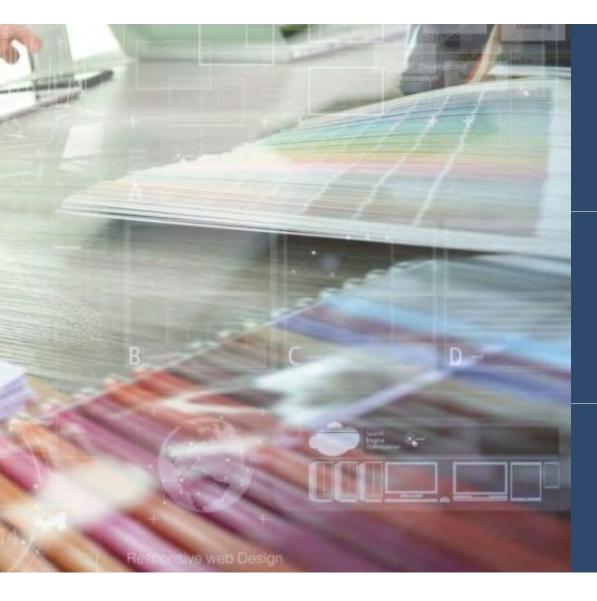


Establish techniques for creating a personal and professional brand



Establish complex communication strategies to achieve a link with all audiences







Describe the essential elements of corporate communication management



Plan and implement integral communication plans



Explore the characteristics of communication in specific sectors





### tech 20 | Structure and Content

#### **Syllabus**

The Postgraduate Certificate in Branding & Naming. Brand Management in the Launch of New Products develops the most important managerial and administrative competencies to lead projects of great relevance, which require highly capable managers.

During the 100 hours of this training, the student has access to first class teaching material, full of details and practical examples that demonstrate the usefulness of all the theory learned. The teaching load is lightened by not needing a final project to complete the degree, while the continuous audiovisual support makes the study work much more manageable.

A unique training that brings out the best in students, leading them to the marketing management positions they have always wanted.

This Postgraduate Certificate takes place over 1 month and is divided into 6 modules:

Module 1	Innovation Management
Module 2	Managerial Skills
Module 3	Corporate Communication, Brand Strategy and Reputation
Module 4	Strategic Planning in Corporate Communication
Module 5	Managing Aspects of Corporate Communication
Module 6	Communication Strategy in the Digital World



#### Where, When and How is it Taught?

TECH offers the possibility of taking this program completely online. Throughout the month of training, you will be able to access all the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

## tech 22 | Structure and Content

#### Module 1. Innovation Management

- 1.1. Launch and Industrialization of New Products
- 1.1.1. Design of New Products
- 1.1.2. Lean Design
- 1.1.3. Industrialisation of New Products
- 1.1.4. Manufacture and Assembly

#### Module 2. Managerial Skills

- 2.1. Personal Branding
- 2.1.1. Strategies for Personal Brand Development
- 2.1.2. Personal Branding Laws
- 2.1.3. Tools for Creating Personal Brands

#### Module 3. Corporate Communication, Brand Strategy and Reputation

- 3.1. Corporate Brand Strategy
- 3.1.1. Public Image and Stakeholders
- 3.1.2. Corporate Branding Strategy and Management
- 3.1.3. Corporate Communication Strategy in Line With Brand Identity

#### Module 4. Strategic Planning in Corporate Communication

- 4.1. Creative Strategy Formulation
- 4.1.1. Explore Alternative Strategies
- 4.1.2. Counter briefing or Creative Briefing
- 4.1.3. Branding and Positioning

#### Module 5. Managing Aspects of Corporate Communication

#### 5.1. Branding & Naming

5.1.1. Brand Management and Coordination in Launching of New Products

5.1.2. Brand Repositioning

#### Module 6. Communication Strategy in the Digital World

## 6.1. Digital Communication and Reputation

6.1.1. Online Reputation Report

6.1.2. Nettiquette and Good Practices on Social Media

6.1.3. Branding and Networking 2.0



This is the opportunity you've been waiting for to take the definitive leap into marketing management.

Specialize in Branding and Naming, managing the most sensitive part of the launching of new products"



This training program offers a different way of learning. Our methodology uses a cyclical learning approach: Relearning.

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the New England Journal of Medicine have considered it to be one of the most effective.



## tech 26 | Methodology

#### At TECH Business School we use the Harvard case method

Our program offers a revolutionary method of skills and knowledge development. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





We are the first online university to combine Harvard Business School case studies with a 100% online learning system based on repetition.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

#### A learning method that is different and innovative

This intensive program from TECH Technological University School of Business prepares students to face all the challenges in this area, both nationally and internationally. We are committed to promoting personal and professional growth, the best way to strive for success, that is why TECH uses Harvard case studies, with which we have a strategic agreement that allows us to provide our students with material from the best university the world.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

## tech 28 | Methodology

#### Relearning Methodology

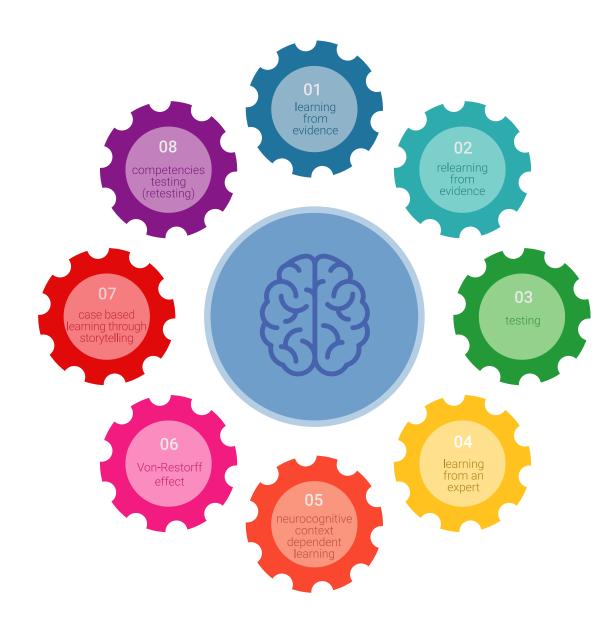
Our university is the first in the world to combine Harvard University case studies with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance Harvard case studies with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



### Methodology | 29 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



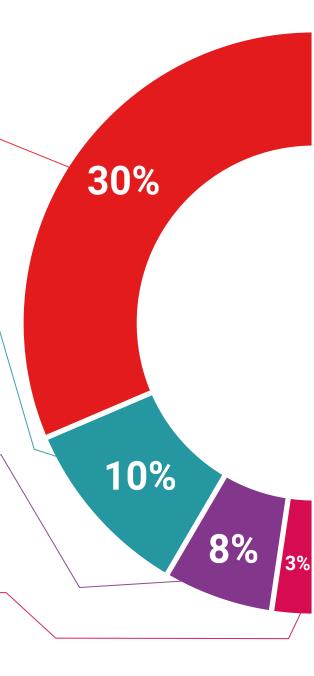
#### **Management Skills Exercises**

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.





They will complete a selection of the best business cases used at Harvard Business School. Cases that are presented, analyzed, and supervised by the best senior management specialists in Latin America.



#### **Interactive Summaries**

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive multimedia content presentation training Exclusive system was awarded by Microsoft as a "European Success Story".

#### **Testing & Retesting**

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises: so that they can see how they are achieving your goals.



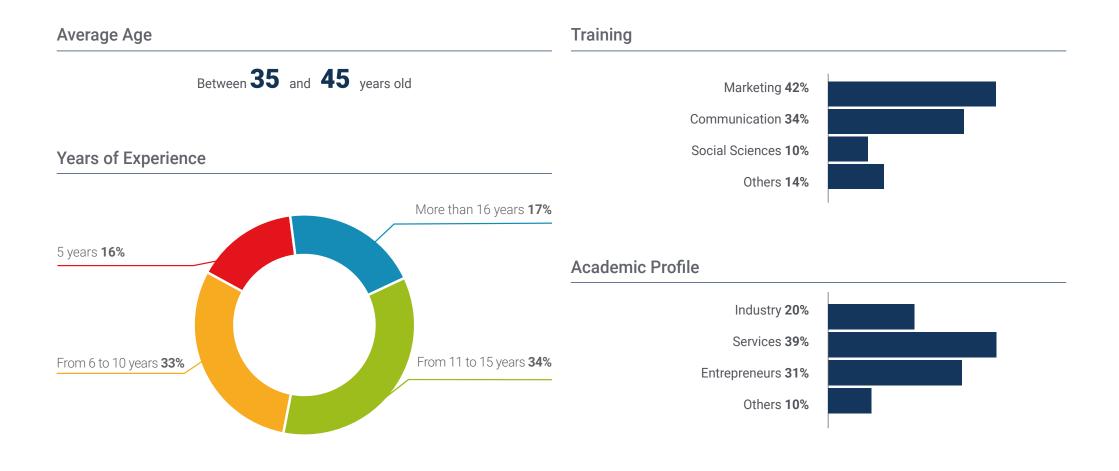


30%





## tech 34 | Our Students' Profiles



#### **Geographical Distribution**





## Manuel Sánchez

#### **Marketing Director**

"The initial naming and communication of any new product make the difference between its success and failure. I am aware of this and that is why I took this TECH program, with which I was able to demonstrate greater professionalism and even manage my own marketing team"





## Management



# D. Larrosa Guirao, Salvador

• Specialist professor in finance with vast experience in this field and in teaching

#### **Professors**

#### Ms. Gomis Noriega, Silvia

- Professor of Innovation
- Professional with extensive experience and background in teaching







If you want to make
a positive change
in your profession,
the Postgraduate
Certificate in Branding
and Naming. Brand
Management in the
Launching of New
Products will help you
to achieve it"

# Are you ready to take the leap? Excellent professional development awaits you

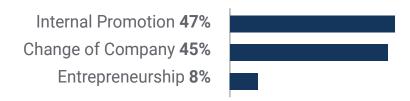
This TECH Postgraduate Certificate takes students to the highest business level, with cutting-edge marketing techniques that will distinguish them as reputable and prestigious professionals in the field of marketing.

Don't miss the opportunity to train with us and you will find the career boost you were looking for.

## When the change occurs



#### Type of change



# Salary increase

This program represents a salary increase of more than **25%** for our students.

\$57,900

A salary increase of

25.22%

\$72,500





# tech 46 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



# Intellectual Capital and Talent Growth

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



# Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



## **Building agents of change**

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



## Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







## **Project Development**

You will be able to work on a current project or develop new projects in the field of R&D or Business Development within the company.



## Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





# tech 50 | Certificate

The Postgraduate Certificate in Branding & Naming. Brand Management in the Launching of New Products contains the most complete and updated program on the market.

After the student has passed the evaluations, they will receive their corresponding **Postgraduate Certificate** issued by **TECH Technological University** by tracked delivery\*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Certificate, and meets the requirements commonly demanded by labor exchanges, competitive examinations and professional career evaluation committees.

Title: Postgraduate Certificate in Branding & Naming. Brand Management in the Launching of New Products

Official Number of Hours: 100 h.



This is a qualification awarded by this University, equivalent to 100 hours, with a start date of dd/mm/yyyy and an end date of dd/mm/yyyy.

TECH is a Private Institution of Higher Education recognized by the Ministry of Public Education as of June 28, 2018.

of June 28, 2018.

June 17, 2020

Tere Guevara Navarro
Dean

This qualification must slavely be accompanied by the university degree issued by the competent authority to practice professionally in each country.

Unique TECH Code: AFW000238 techtifule com/certificates

<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



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