



Executive Master's Degree MBA in Cybersecurity Management (CISO, Chief

Management (CISO, Chief Information Security Officer)

» Modality: online

» Duration: 12 months

» Certificate: TECH Global University

» Accreditation: 90 ECTS

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/school-of-business/executive-master-degree/master-mba-cybersecurity-management-ciso-chief-information-security-officer

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01 **Welcome**

Modern society is hyperconnected. The information age allows citizens to access any piece of data at the click of a button. But this has also meant that digital threats are the order of the day, so companies are more at risk than ever of receiving malicious software that damages their production and security, or even exposes customer and employee personal data, in turn exposing their IT weaknesses. Although protection in this area is the job of IT specialists, more and more Chief Revenue Officers and other managers are deciding to specialize in this field in order to try to stop cybercriminals and avoid being the target of their attacks. For all those reasons, TECH has created this program for business professionals to have access to the most relevant information available, through a syllabus that will be easy for students to understand. Therefore, and thanks to the knowledge acquired, graduates will be able to work with total success as Chief Information Security Office, a position on the rise and with great growth prospects.









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At TECH Global University



Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system.



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



A

Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world.

Teachers representing 20 different nationalities.



At TECH, you will have access to the most rigorous and up-to-date case analyses in academia"

Why Study at TECH? | 09 tech

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



Academic Excellence

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





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This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment.

You will work on more than 100 real senior management cases.



You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.

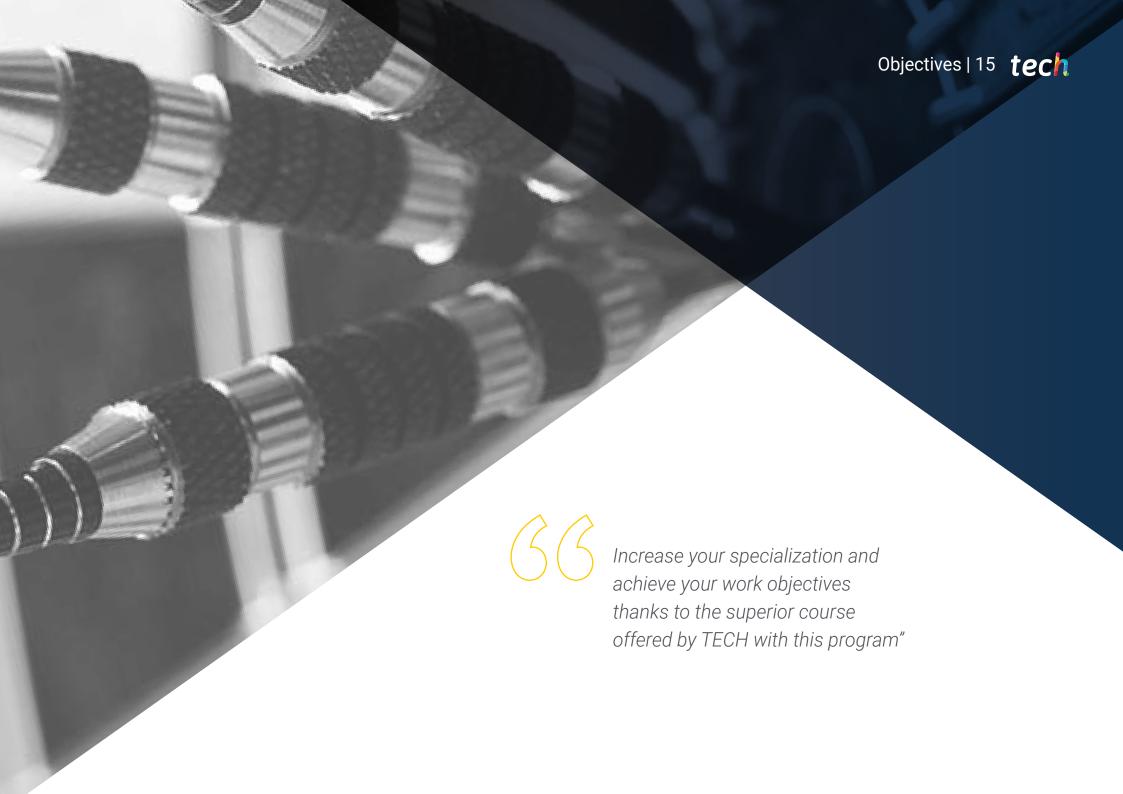


You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Global University community.

We give you the opportunity to study with a team of world-renowned teachers.





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TECH makes the goals of their students their own goals too Working together to achieve them

The MBA in Cybersecurity Management (CISO, Chief Information Security Officer) will enable students to:



Analyze the role of the cybersecurity analyst



Conduct a risk analysis and understand risk metrics



Study in depth on social engineering and its methods

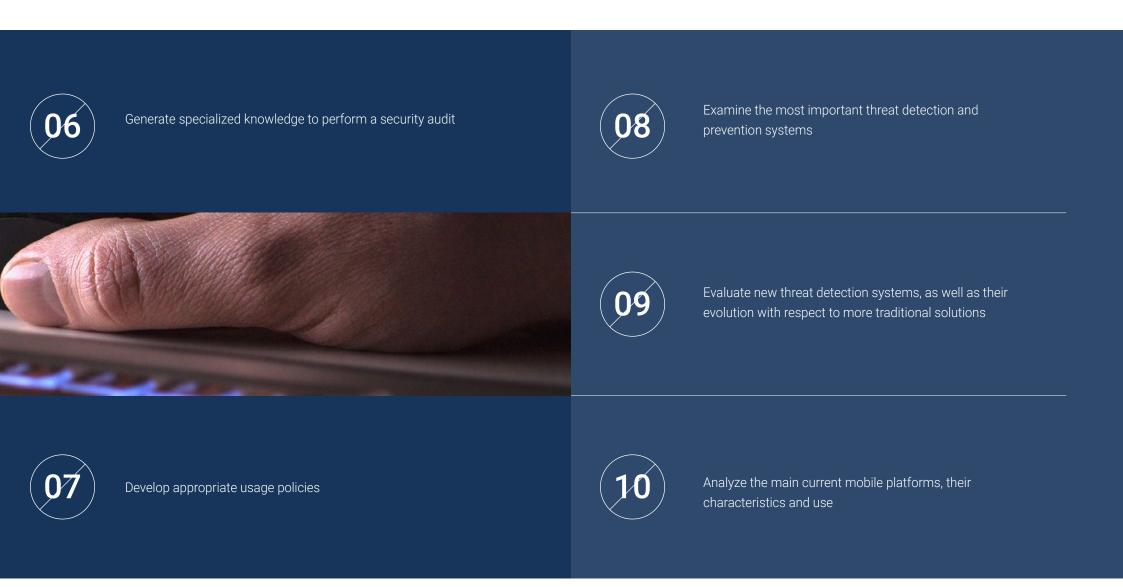




Explore the OSINT, HUMINT, OWASP, PTEC OSSTM, OWISAM methodologies



Determine the appropriate use of anonymity and use of networks such as TOR, I2P and Freenet





Identify, analyze and assess security risks of the IoT project parts



Specify the tests to be performed on the developed software



Evaluate the information obtained and develop prevention and hacking mechanisms



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Apply reverse engineering to the cybersecurity environment



Collect all existing evidence and data to conduct a forensic report



Duly submit the forensic report



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Examine the risks of new emerging technologies



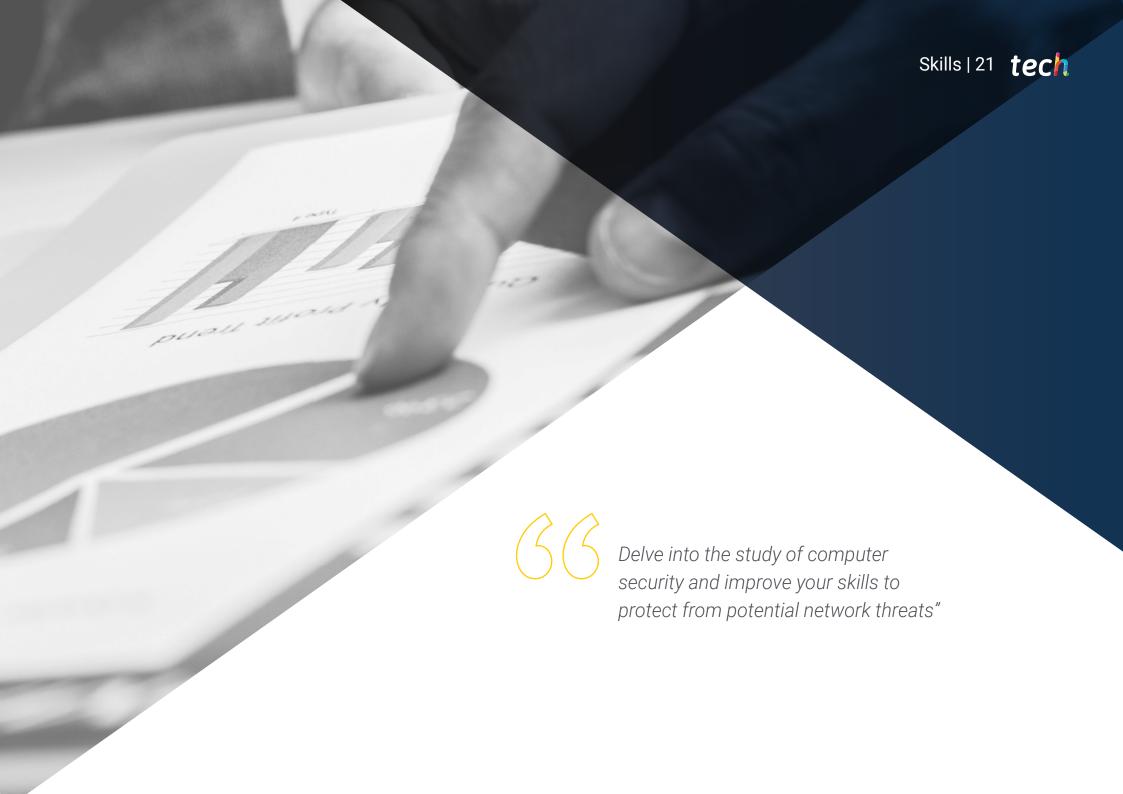
Analyze the current and future state of computer security



Compile the different technologies in relation to computer security









Know the methodologies used in cybersecurity



Assess the risks associated with vulnerabilities both outside and inside the company



Assess each type of threat in order to offer an optimal solution in each case



Generate complete intelligent solutions to automate incident behaviors





Understand the evolution and impact of IoT over time



Demonstrate that a system is vulnerable, attack it for preventive purposes and solve such problems





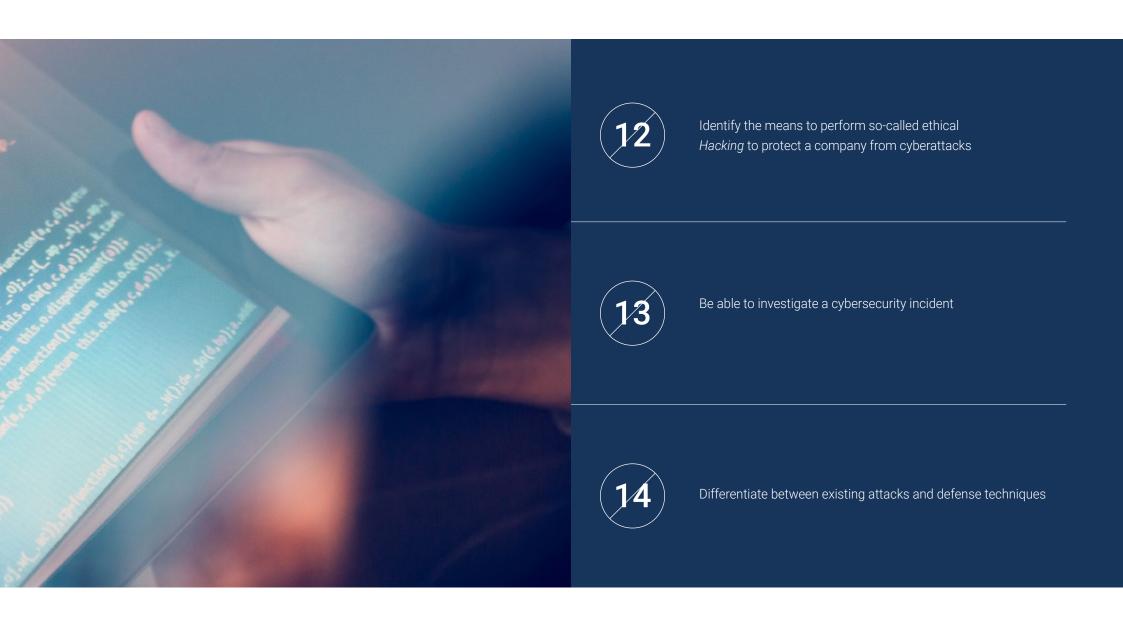
Know how to apply Sandboxing in different environments



Know the guidelines that a good developer must follow in order to comply with the necessary security requirements











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Syllabus

TECH Global University's MBA in Cybersecurity Management (CISO, Chief Information Security Officer) is an intensive program designed to foster the development of managerial skills that will allow for decision making with greater rigor in

Throughout 2,700 hours of study, students will acquire the necessary skills to develop successfully in their daily practice. It is, therefore, an authentic immersion in real business situations.

uncertain environments.

This program deals with the different areas of a company in depth, and it is designed for managers to understand cybersecurity from a strategic, international and innovative perspective.

A plan designed for students, focused on their professional development, which prepares them to achieve excellence in the field of computer security management and administration. A program that understands their needs and those of their company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty.

To all this, we must add 10 exclusive Masterclasses that are part of the didactic materials, at the forefront of technology and education. These lessons have been designed by an internationally renowned specialist in Intelligence, Cybersecurity and Disruptive Technologies. Useful resources that will help executive professionals to specialize in Cybersecurity Management and effectively manage the departments of their company dedicated to this important area.

The program takes place over 12 months and is divided into 15 modules:

Module 1	Cyberintelligence and Cybersecurity
Module 2	Host Security
Module 3	Network Security (Perimeter)
Module 4	Smartphone Security
Module 5	IoT Security
Module 6	Ethical Hacking
Module 7	Inverse Engineering
Module 8	Secure Development
Module 9	Forensic Analysis
Module 10	Current and Future Challenges in Information Security
Module 11	Leadership, Ethics and Social Responsibility in Companies
Module 12	People and Talent Management
Module 13	Economic and Financial Management
Module 14	Commercial and Strategic Marketing Management
Module 15	Executive Management



Where, When and How is it Taught?

TECH offers its students the possibility of taking this program completely online. During the 12 months that the program lasts, you will be they can to access all the contents of this program at any time, which will allow them to self-manage their study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

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Mod	ule 1. Cyberintelligence and Cybersecu	ity					
1.1. 1.1.1.	Cyberintelligence Cyberintelligence 1.1.1.1 Intelligence 1.1.1.2. Cyberintelligence Cycle 1.1.1.3. Cyberintelligence and Cybersecurity The Intelligence Analyst 1.1.2.1. The Role of the Intelligence Analyst 1.1.2.2. The Intelligence Analyst's Biases in Evaluative Activity	1.2. 1.2.1. 1.2.2. 1.2.3.	Cybersecurity Layers of Security Identification of Cyber Threats 1.2.2.1. External Threats 1.2.2.2. Internal Threats Adverse Actions 1.2.3.1. Social Engineering 1.2.3.2. Commonly Used Methods		Techniques and Tools of Intelligences OSINT SOCMINT HUMIT Linux Distributions and Tools OWISAM OWISAP PTES OSSTM	1.4.2. 1.4.3. 1.4.4.	Evaluation Methodologies Intelligence Analysis Techniques for Organizing Acquired Information Reliability and Credibility of Information Sources Analysis Methodologies Presentation of Intelligence Results
1.5.2. 1.5.3.	Audits and Documentation IT Security Audit Documentation and Permissions for Audit Types of Audits Deliverables 1.5.4.1. Technical Report 1.5.4.2. Executive Report	1.6. 1.6.1. 1.6.2. 1.6.3.	Anonymity in the Network Use of Anonymity Anonymity Techniques (Proxy, VPN) TOR, Freenet and IP2 Networks	1.7. 1.7.1. 1.7.2. 1.7.3. 1.7.4. 1.7.5. 1.7.6.	Threats and Types of Security Types of Threats Physical Security Network Security Logical Security Web Application Security Security on Mobile Devices	1.8.5. 1.8.6.	ISO 27000 Family NIST Cybersecurity Framework PIC ISO 27032 Cloud Regulations SOX
1.9.1. 1.9.2. 1.9.3. 1.9.4. 1.9.5. 1.9.6.		1.10.1 1.10.2					

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Mod	Module 2. Host Security							
2.1. 2.1.1. 2.1.2. 2.1.3. 2.1.4.	Tools for Windows	 2.2. User Antivirus 2.2.1. Types of Antivirus 2.2.2. Antivirus for Windows 2.2.3. Antivirus for Linux 2.2.4. Antivirus for MacOS 2.2.5. Antivirus for Smartphones 	2.3. Intrusion Detection-HIDS2.3.1. Intrusion Detection Methods2.3.2. Sagan2.3.3. Aide2.3.4. Rkhunter	2.4. Local Firewall2.4.1. Firewalls for Windows2.4.2. Firewalls for Linux2.4.3. Firewalls for MacOS				
2.5.2. 2.5.3. 2.5.4.	Password Managers Password LastPass KeePass StickyPassword RoboForm	2.6. Detectors for Phishing2.6.1. Manual Phishing Detection2.6.2. Antiphishing Tools	2.7. Spyware2.7.1. Avoidance Mechanisms2.7.2. Antispyware Tools	2.8. Trackers2.8.1. Measures to Protect the System2.8.2. Anti-tracking Tools				
2.9. 2.9.1. 2.9.2. 2.9.3.	Differences between EDR and Antivirus	2.10. Control Over Software Installation 2.10.1. Repositories and Software Stores 2.10.2. Lists of Permitted or Prohibited Software 2.10.3. Update Criteria 2.10.4. Software Installation Privileges						

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Mod	ule 3. Network Security (Perimeter)						
3.1.2. 3.1.3.	Threat Detection and Prevention Systems General Framework for Security Incidents Current Defense Systems: Defense in Depth and SOC Current Network Architectures Types of Tools for Incident Detection and Prevention 3.1.4.1. Network-based Systems 3.1.4.2. Host-Based Systems 3.1.4.3. Centralized Systems Instance/Hosts, Container and Serverless Communication and Detection	3.2. 3.2.1. 3.2.2. 3.2.3. 3.2.4.		3.3. 3.3.1. 3.3.2.	Intrusion Prevention and Detection Systems (IDS/ IPS) Attacks on IDS/IPS IDS/IPS Systems 3.3.2.1. Snort 3.3.2.2. Suricata	3.4.1. 3.4.2. 3.4.3.	Next Generation Firewalls (NGFW) Differences between NGFW and Traditional Firewall Main Capabilities Commercial Solutions Firewalls for Cloud Services 3.4.4.1. Virtual Private Cloud (VPC) Architecture 3.4.4.2. ACLs Cloud 3.4.4.3. Security Group
	Proxy Types of Proxy Uses of Proxies Advantages and Disadvantages	3.6. 3.6.1. 3.6.2.	Antivirus Engines General Context of Malware and IoCs Antivirus Engine Problems	3.7. 3.7.1. 3.7.2.	Email Protection Systems Antispam 3.7.1.1. Black and White Lists 3.7.1.2. Bayesian Filters Mail Gateway (MGW)	3.8. 3.8.1. 3.8.2. 3.8.3.	SIEM Components and Architecture Correlation Rules and Use Cases Current Challenges in SIEM Systems
3.9. 3.9.1. 3.9.2.	SOAR and SIEM: Friends or Foes	3.10.1 3.10.2 3.10.3					

Mod	ule 4. Smartphone <i>Security</i>						
4.1.1. 4.1.2.	The World of Mobile Devices Types of Mobile Platforms IoS Devices Android Devices	4.2. 4.2.1. 4.2.2.	Mobile Security Management OWASP Mobile Security Projects 4.2.1.1. Top 10 Vulnerabilities Communications, Networks and Connection Modes	4.3.3.	Mobile Devices in Business Environments Risk Security Policies Device Monitoring Mobile Device Management (MDM)	4.4.1. 4.4.2. 4.4.3.	User Privacy and Data Security Statements of Information Data Protection and Confidentiality 4.4.2.1. Licences 4.4.2.2. Encryption Secure Data Storage 4.4.3.1. Secure Storage on iOS 4.4.3.2. Secure Storage on Android Best Practices in Application Development
	Vulnerabilities and Attack Vectors Vulnerabilities Attack Vectors 4.5.2.1. <i>Malware</i> 4.5.2.2. Data Exfiltration 4.5.2.3. Data Manipulation	4.6.3. 4.6.4. 4.6.5. 4.6.6. 4.6.7. 4.6.8. 4.6.10 4.6.11 4.6.12 4.6.13	Unsecured Wi-Fi Networks	4.7. 4.7.1. 4.7.2. 4.7.3. 4.7.4. 4.7.5.	Main Attacks Phishing Attacks Attacks Related to Communication Modes Smishing Attacks Criptojacking Attacks Man in The Middle	4.8.1. 4.8.2. 4.8.3.	Hacking Rooting and Jailbreaking Anatomy of a Mobile Attack 4.8.2.1. Threat Propagation 4.8.2.2. Malware Installation on Devices 4.8.2.3. Persistence 4.8.2.4. Payload Execution and Information Extraction Hacking on iOS Devices: Mechanisms and Tools Hacking Android Devices: Mechanisms and Tools
4.9. 4.9.1. 4.9.2. 4.9.3.	Penetration Testing iOS PenTesting Android PenTesting Tools	4.10.1 4.10.2	Safety and Security Security Configuration 4.10.1.1. On iOS Devices 4.10.1.2. On Android Devices Safety Measures Protection Tools				

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Mod	ule 5. IoT Security				
5.1.	Devices	5.2. IoT Devices. Areas of Application	5.3. Communication Protocols	5.4.	SmartHome
	Types of Devices	5.2.1. SmartHome	5.3.1. MQTT		Home Automation
5.1.2.	Standardized Architectures 5.1.2.1. ONEM2M	5.2.2. <i>SmartCity</i> 5.2.3. Transportation	5.3.2. LWM2M. 5.3.3. OMA-DM		Networks Household Appliances
	5.1.2.2. IOTWF	5.2.4. Wearables	5.3.4. TR-069.		Surveillance and Security
	Application Protocols	5.2.5. Health Sector			,
5.1.4.	Connectivity Technologies	5.2.6. lioT			
5.5.	SmartCity	5.6. Transportation	5.7. Wearables	5.8. H	Health Sector
	Lighting	5.6.1. Localization	5.7.1. Smart Clothing		Exercise/Heart Rate Monitoring
	Meteorology	5.6.2. Making Payments and Obtaining Services	5.7.2. Smart Wetches		Monitoring of Patients and Elderly People
5.5.3.	Security	5.6.3. Connectivity	5.7.3. Smart Watches		mplantable Gurgical Robots
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5.9.	Connectivity	5.10. Securitization			
	Wi-Fi/Gateway	5.10.1. Dedicated Networks			
	Bluetooth Built in Connectivity	5.10.2. Password Managers			
5.9.3.	Built-in Connectivity	5.10.3. Use of Encrypted Protocols			

Mod	lule 6. Ethical Hacking						
		6.2.3. 6.2.4.	Methods OSSTM OWASP NIST PTES ISSAF	6.3. 6.3.1. 6.3.2. 6.3.3.	Footprinting Open-Source Intelligence (OSINT) Search for Data Breaches and Vulnerabilities Use of Passive Tools	6.4. 2. 6.4.3. 6.4.4. 6.4.5.	6.4.1.1. Nmap 6.4.1.2. Hping3. 6.4.1.3. Other Scanning Tools Scanning Techniques Firewall and IDS Evasion Techniques Banner Grabbing
6.5. 6.5.1. 6.5.2. 6.5.3. 6.5.4. 6.5.5. 6.5.6.	NetBIOS and Samba Enumeration LDAP Enumeration SNMP Enumeration	6.6. 6.6.1.	Vulnerability Analysis Vulnerability Scanning Solutions 6.6.1.1. Qualys 6.6.1.2. Nessus 6.6.1.3. CFI LanGuard Vulnerability Scoring Systems 6.6.2.1. CVSS 6.6.2.2. CVE 6.6.2.3. NVD	6.7. 6.7.1.	Attacks on Wireless Networks Methodology of Hacking in Wireless Networks 6.7.1.1. Wi-Fi Discovery 6.7.1.2. Traffic Analysis 6.7.1.3. Aircrack Attacks 6.7.1.3.1. WEP Attacks 6.7.1.3.2. WPA/WPA2 Attacks 6.7.1.4. Evil Twin Attacks 6.7.1.5. Attacks on WPS 6.7.1.6. Jamming Tools for Wireless Security	6.8. 6.8.1. 6.8.2. 6.8.3. 6.8.4.	
6.9. 6.9.1. 6.9.2. 6.9.3.		6.10.1 6.10.2 6.10.3 6.10.4	Persistence Rootkits Installation Use of Ncat Use of Scheduled Tasks for Backdoors User Creation HIDS Detection				

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Module 7. Inverse Engineering			
7.1. Compilers 7.1.1. Types of Codes 7.1.2. Phases of a Compiler 7.1.3. Table of Symbols 7.1.4. Error Manager 7.1.5. GCC Compiler	7.2. Types of Analysis in Compilers 7.2.1. Lexical Analysis 7.2.1.1. Terminology 7.2.1.2. Lexical Components 7.2.1.3. LEX Lexical Analyzer 7.2.2. Parsing 7.2.2.1. Context-free Grammars 7.2.2.2. Types of Parsing 7.2.2.2.1. Top-down Analysis 7.2.2.2.2. Bottom-up Analysis 7.2.2.3. Syntactic Trees and Derivations 7.2.2.4. Types of Parsers 7.2.2.4.1. LR (Left To Right) Analyzers 7.2.2.4.2. LALR Analyzers 7.2.3. Semantic Analysis 7.2.3.1. Attribute Grammars 7.2.3.2. S-Attributed 7.2.3.3. L-Attributed	7.3. Data Structures in Assembler 7.3.1. Variables 7.3.2. Arrays 7.3.3. Pointers 7.3.4. Structures 7.3.5. Objects	 7.4. Assembler Code Structures 7.4.1. Selection Structures 7.4.1.1. If, else if, Else 7.4.1.2. Switch 7.4.2. Iteration Structures 7.4.2.1. For 7.4.2.2. While 7.4.2.3. Use of Break 7.4.3. Functions
7.5. X86 Architecture Hardware7.5.1. x86 Processor Architecture7.5.2. x86 Data Structures7.5.3. x86 Code Structures	7.6. ARM Hardware Architecture7.6.1. ARM Processor Architecture7.6.2. ARM Data Structures7.6.3. ARM Code Structures	7.7. Static Code Analysis7.7.1. Disassemblers7.7.2. IDA7.7.3. Code Rebuilders	 7.8. Dynamic Code Analysis 7.8.1. Behavioral Analysis 7.8.1.1. Communications 7.8.1.2. Monitoring 7.8.2. Linux Code Debuggers 7.8.3. Windows Code Debuggers
7.9. Sandbox 7.9.1. Sandbox Architecture 7.9.2. Sandbox Evasion 7.9.3. Detection Techniques 7.9.4. Avoidance Techniques 7.9.5. Countermeasures 7.9.6. Sandbox in Linux 7.9.7. Sandbox in Windows 7.9.8. Sandbox in MacOS 7.9.9. Sandbox in android	7.10. Malware Analysis 7.10.1. Malware Analysis Methods 7.10.2. Malware Obfuscation Techniques 7.10.2.1. Executable Obfuscation 7.10.2.2. Restriction of Execution Environments 7.10.3. Malware Analysis Tools		

Mod	Module 8. Secure Development						
8.1. 8.1.1. 8.1.2. 8.1.3.		8.2. 8.2.1. 8.2.2. 8.2.3. 8.2.4.	Requirements Phase Authentication Control Role and Privilege Control Risk-oriented Requirements Privilege Approval	8.3.3. 8.3.4. 8.3.5.	Administration Audit Trails Session Management	8.4. 8.4.1. 8.4.2. 8.4.3. 8.4.4.	Implementation and Coding Phase Ensuring the Development Environment Preparation of Technical Documentation Secure Codification Communications Security
8.5. 8.5.1. 8.5.2. 8.5.3. 8.5.4. 8.5.5. 8.5.6. 8.5.7. 8.5.8.	Change Log Management Cryptographic Practices Error and Log Management File Management Memory Management	8.6.2. 8.6.3.	Server Preparation and Hardening Management of Users, Groups and Roles on the Server Software Installation Server Hardening Robust Configuration of the Application Environment	8.7. 8.7.1. 8.7.2. 8.7.3. 8.7.4.	DB Preparation and Hardening DB Engine Optimization Create Your Own User for the Application Assigning the Required Privileges to the User Hardening of the BBDD	8.8. 8.8.1. 8.8.2. 8.8.3. 8.8.4.	Testing Phase Quality Control in Security Controls Phased Code Inspection Checking Configuration Management Black Box Testing
8.9.1. 8.9.2. 8.9.3. 8.9.4.		8.10.1 8.10.2	. Maintenance Phase . Risk-based Assurance 2. White Box Security Maintenance Testing 3. Black box Safety Maintenance Tests				

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Module 9. Forensic Analysis							
	Data Acquisition and Duplication Volatile Data Acquisition 9.1.1.1. System Information 9.1.1.2. Network Information 9.1.1.3. Volatility Order Static Data Acquisition 9.1.2.1. Creating a Duplicate Image 9.1.2.2. Preparation of a Chain of Custody Document Methods for Validation of Acquired Data 9.1.3.1. Methods for Linux 9.1.3.2. Methods for Windows	9.2.1. 9.2.2. 9.2.3. 9.2.4. 9.2.5. 9.2.6.	Data Deletion 9.2.2.1. Deletion of Data and Files 9.2.2.2. File Recovery 9.2.2.3. Recovery of Deleted Partitions Password Protection Steganography Secure Device Wiping	9.3. 9.3.1. 9.3.2. 9.3.3.	Operating System Forensics Windows Forensics Linux Forensics Mac Forensics	9.4. 9.4.1. 9.4.2. 9.4.3. 9.4.4.	Network Forensics Logs Analysis Data Correlation Network Research Steps to Follow in Network Forensic Analysis
9.5. 9.5.1. 9.5.2. 9.5.3.	Web Forensics Investigation of Web Attacks Attack Detection IP Address Location	9.6. 9.6.1. 9.6.2. 9.6.3. 9.6.4.	MySQL Forensic Analysis PostgreSQL Forensic Analysis	9.7.3.	Cloud Forensic Analysis Types of Crimes in the Cloud 9.7.1.1. Cloud as Subject 9.7.1.2. Cloud as an Object 9.7.1.3. Cloud as a Tool Challenges of Cloud Forensics Researching Storage Services on the Cloud Forensic Analysis Tools for Cloud	9.8.3. 9.8.4.	Investigation of Email Crimes Mailing Systems 9.8.1.1. Mail Clients 9.8.1.2. Mail Server 9.8.1.3. SMTP Server 9.8.1.4. POP3 Server 9.8.1.5. IMAP4 Server Mailing Crimes Mail Message 9.8.3.1. Standard Headers 9.8.3.2. Extended Headers Steps for the Investigation of these Crimes E-Mail Forensic Tools
9.9. 9.9.1. 9.9.2. 9.9.3. 9.9.4. 9.9.5.	Mobile Forensic Analysis Cellular Networks 9.9.1.1. Types of Networks 9.9.1.2. CDR Contents Subscriber Identity Module (SIM) Logical Acquisition Physical Acquisition File System Acquisition	9.10.1 9.10.2 9.10.3	Reporting Important Aspects of a Forensic Report Classification and Types of Report Guide to Writing a Report Presentation of the Report 9.10.4.1. Prior Preparation for Testifying 9.10.4.2. Deposition 9.10.4.3. Dealing with the Media				

10.1. Blockchain Technology	10.2. Digital Money	10.3. Deepfake	10.4. The Future of Artificial Intelligence
10.1.1. Scope of Application 10.1.2. Confidentiality Guarantee 10.1.3. Non-Repudiation Guarantee	10.2.1. Bitcoins 10.2.2. Cryptocurrencies 10.2.3. Cryptocurrency Mining 10.2.4. Pyramid Schemes 10.2.5. Other Potential Crimes and Problems	10.3.1. Media Impact 10.3.2. Dangers to Society 10.3.3. Detection Mechanisms	10.4.1. Artificial Intelligence and Cognitive Computing 10.4.2. Uses to Simplify Customer Service
10.5. Digital Privacy 10.5.1. Value of Data in the Network 10.5.2. Use of Data in the Network 10.5.3. Privacy and Digital Identity Management	 10.6. Cyberconflicts, Cybercriminals and Cyberattacks 10.6.1. The Impact of Cybersecurity on International Conflicts 10.6.2. Consequences of Cyber-attacks on the General Population. 10.6.3. Types of Cybercriminals. Protective Measures 	 10.7. Telework 10.7.1. Remote Work Revolution during and post COVID-19 10.7.2. Access Bottlenecks 10.7.3. Variation of the Attacking Surface 10.7.4. Workers' Needs 	10.8. Emerging Wireless Technologies 10.8.1. WPA3 10.8.2. 5G 10.8.3. Millimeter Waves 10.8.4. Trend in Get Smart instead of Get more
10.9. Future Addressing in Networks 10.9.1. Current Problems with IP Addressing 10.9.2. IPv6 10.9.3. IPv4+ 10.9.4. Advantages of IPv4+ Over IPv4 10.9.5. Advantages of IPv6 Over IPv4	10.10. The Challenge of Raising Awareness of Early and Continuing Education in the Population 10.10.1. Current Government Strategies 10.10.2. Resistance of the Population to Learning 10.10.3. Training Plans to be Adopted by Companies		

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Module 11. Leadership, Ethics and Social Responsibility in Companies

11.1. Globalization and Governance

- 11.1.1. Governance and Corporate Governance
- 11.1.2. The Fundamentals of Corporate Governance in Companies
- 11.1.3. The Role of the Board of Directors in the Corporate Governance Framework

11.2. Leadership

- 11.2.1. Leadership A Conceptual Approach
- 11.2.2. Leadership in Companies
- 11.2.3. The Importance of Leaders in Business Management

11.3. Cross Cultural Management

- 11.3.1. Cross Cultural Management Concept
- 11.3.2. Contributions to Knowledge of National Cultures
- 11.3.3. Diversity Management

11.4. Management and Leadership Development

- 11.4.1. Concept of Management Development
- 11.4.2. Concept of Leadership
- 11.4.3. Leadership Theories
- 11.4.4. Leadership Styles
- 11.4.5. Intelligence in Leadership
- 11.4.6. The Challenges of Today's Leader

11.5. Business Ethics

- 11.5.1. Ethics and Morality
- 11.5.2. Business Ethics
- 11.5.3. Leadership and Ethics in Companies

11.6. Sustainability

- 11.6.1. Sustainability and Sustainable Development
- 11.6.2. The 2030 Agenda
- 11.6.3. Sustainable Companies

11.7. Corporate Social Responsibility

- 11.7.1. International Dimensions of Corporate Social Responsibility
- 11.7.2. Implementing Corporate Social Responsibility
- 11.7.3. The Impact and Measurement of Corporate Social Responsibility

1.8. Responsible Management Systems and Tools

- 10.8.1. CSR: Corporate Social Responsibility
- 11.8.2. Essential Aspects for Implementing a Responsible Management Strategy
- 11.8.3. Steps for the Implementation of a Corporate Social Responsibility Management System
- 11.8.4. CSR Tools and Standards

11.9. Multinationals and Human Rights

- 11.9.1. Globalization, Multinational Companies and Human Rights
- 11.9.2. Multinational Companies vs. International Law
- 11.9.3. Legal Instruments for Multinationals in the Area of Human Rights

11.10. Legal Environment and Corporate Governance

- 11.10.1. International Rules on Importation and Exportation
- 11.10.2. Intellectual and Industrial Property
- 11.10.3. International Labor Law

Module 12. People and Talent Management					
12.1. Strategic People Management 12.1.1. Strategic Human Resources Management 12.1.2. Strategic People Management	 12.2. Human Resources Management by Competencies 12.2.1. Analysis of the Potential 12.2.2. Remuneration Policy 12.2.3. Career/Succession Planning 	 12.3. Performance Evaluation and Compliance Management 12.3.1. Performance Management 12.3.2. Performance Management: Objectives and Process 	 12.4. Innovation in Talent and People Management 12.4.1. Strategic Talent Management Models 12.4.2. Identification, Training and Development of Talent 12.4.3. Loyalty and Retention 12.4.4. Proactivity and Innovation 		
12.5. Motivation 12.5.1. The Nature of Motivation 12.5.2. Expectations Theory 12.5.3. Needs Theory 12.5.4. Motivation and Financial Compensation	 12.6. Developing High Performance Teams 12.6.1. High-Performance Teams: Self-Managed Teams 12.6.2. Methodologies for the Management of High Performance Self-Managed Teams 	12.7. Change Management 12.7.1. Change Management 12.7.2. Type of Change Management Processes 12.7.3. Stages or Phases in the Change Management Process	12.8. Negotiation and Conflict Management 12.8.1. Negotiation 12.8.2. Conflict Management 12.8.3. Crisis Management		
12.9. Executive Communication 12.9.1. Internal and External Communication in the Corporate Environment 12.9.2. Communication Departments 12.9.3. The Person in Charge of Communication of the Company The Profile of the Dircom	12.10. Productivity, Atraction, Retention and Talent Activation12.10.1. Productivity12.10.2. Talent Attraction and Retention Levers				

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Módulo 13. Economic and Financial Management						
 13.1. Economic Environment 13.1.1. Macroeconomic Environment and the National Financial System 13.1.2. Financial Institutions 13.1.3. Financial Markets 13.1.4. Financial Assets 13.1.5. Other Financial Sector Entities 	13.2. Executive Accounting 13.2.1. Basic Concepts 13.2.2. The Company's Assets 13.2.3. The Company's Liabilities 13.2.4. The Company's Net Worth 13.2.5. The Income Statement	 13.3. Information Systems and Business Intelligence 13.3.1. Fundamentals and Classification 13.3.2. Cost Allocation Phases and Methods 13.3.3. Choice of Cost Center and Impact 	13.4. Budget and Management Control 13.4.1. The Budget Model 13.4.2. The Capital Budget 13.4.3. The Operating Budget 13.4.5. Treasury Budget 13.4.6. Budget Monitoring			
 13.5. Financial Management 13.5.1. The Company's Financial Decisions 13.5.2. Financial Department 13.5.3. Cash Surpluses 13.5.4. Risks Associated with Financial Management 13.5.5. Financial Administration Risk Management 	 13.6. Financial Planning 13.6.1. Definition of Financial Planning 13.6.2. Actions to be Taken in Financial Planning 13.6.3. Creation and Establishment of the Business Strategy 13.6.4. The Cash Flow Table 13.6.5. The Working Capital Table 	13.7. Corporate Financial Strategy13.7.1. Corporate Strategy and Sources of Financing13.7.2. Financial Products for Corporate Financing	13.8. Strategic Financing 13.8.1. Self-Financing 13.8.2. Increase in Equity 13.8.3. Hybrid Resources 13.8.4. Financing Through Intermediaries			
13.9. Financial Analysis and Planning 13.9.1. Analysis of the Balance Sheet 13.9.2. Analysis of the Income Statement 13.9.3. Profitability Analysis	13.10. Analyzing and Solving Cases/ Problems 13.10.1. Financial Information on Industria de Diseño					

Module 14. Commercial and Strategic Marketing Management 14.1. Commercial Management 14.2. Marketing 14.3. Strategic Marketing Management 14.4. Digital Marketing and e-Commerce 14.1.1. Conceptual Framework of Commercial 14.2.1. The Concept of Marketing 14.3.1. The Concept of Strategic Marketing 14.4.1. Digital Marketing and E-commerce Objectives Management 14.2.2. Basic Elements of Marketing 14.3.2. Concept of Strategic Marketing Planning 14.4.2. Digital Marketing and Media Used 14.1.2. Business Strategy and Planning 14.2.3. Marketing Activities of the Company 14.4.3. E-Commerce General Context 14.1.3. The Role of Sales Managers 14.3.3. Stages in the Process of Strategic Marketing 14.4.4. Categories of E-commerce Planning 14.4.5. Advantages and Disadvantages of E-commerce Versus Traditional Commerce 14.5. Digital Marketing to Reinforce a 14.6. Digital Marketing to Attract 14.7. Managing Digital Campaigns 14.8. Sales Strategy Brand and Customer Loyalty 14.7.1. What is a Digital Advertising Campaign? 14.8.1. Sales Strategy 14.7.2. Steps to Launch an Online Marketing 14.8.2. Sales Methods 14.5.1. Online Strategies to Improve Your Brand's 14.6.1. Loyalty and Engagement Strategies Through Campaign the Internet Reputation 14.7.3. Mistakes in Digital Advertising Campaigns 14.5.2. Branded Content and Storytelling 14.6.2. Visitor Relationship Management 14.6.3. Hypersegmentation 14.9. Corporate Communication 14.10. Digital Communication and 14.9.1. Concept Reputation 14.9.2. The Importance of Communication in the 14.10.1. Online Reputation Organization 14.10.2. How to Measure Digital Reputation? 14.9.3. Type of Communication in the Organization 14.10.3. Online Reputation Tools 14.9.4. Functions of Communication 14.10.4. Online Reputation Report in the Organization 14.10.5. Online Branding 14.9.5. Elements of Communication 14.9.6. Communication Problems 14.9.7. Communication Scenarios

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Mod	ule 15. Executive Management			
15.1.1. 15.1.2. 15.1.3.	General Management The Concept of General Management The Role of the CEO The CEO and their Responsibilities Transforming the Work of Management	15.2. Manager Functions: Organizational Culture and Approaches15.2.1. Manager Functions: Organizational Culture and Approaches	15.3. Operations Management15.3.1. The Importance of Management15.3.2. Value Chain15.3.3. Quality Management	 15.4. Public Speaking and Spokesperson Education 15.4.1. Interpersonal Communication 15.4.2. Communication Skills and Influence 15.4.3. Communication Barriers
15.5.2 15.5.3	Personal and Organizational Communications Tools Interpersonal Communication Interpersonal Communication Tools Communication in the Organization Tools in the Organization	15.6. Communication in Crisis Situations 15.6.1. Crisis 15.6.2. Phases of the Crisis 15.6.3. Messages: Contents and Moments	15.7. Preparation of a Crisis Plan15.7.1. Analysis of Possible Problems15.7.2. Planning15.7.3. Adequacy of Personnel	 15.8. Emotional Intelligence 15.8.1. Emotional Intelligence and Communication 15.8.2. Assertiveness, Empathy, and Active Listening 15.8.3. Self-Esteem and Emotional Communication
15.9.2.	Personal Branding Strategies to Develop Personal Branding Personal Branding Laws Tools for Creating Personal Brands	15.10. Leadership and Team Management 15.10.1. Leadership and Leadership Styles 15.10.2. Leader Capabilities and Challenges 15.10.3. Managing Change Processes 15.10.4. Managing Multicultural Teams		







This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning.**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective.





tech 48 | Methodology

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





This program prepares you to face business challenges in uncertain environments and achieve business success.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career.

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account.



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions.

tech 50 | Methodology

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection.

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



Methodology | 51 **tech**

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



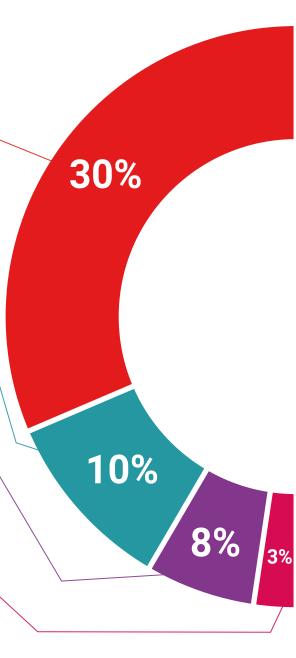
Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in.



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.



Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world.



Interactive Summaries

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

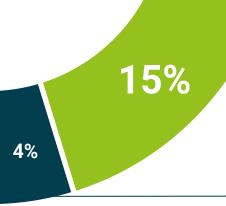


This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

Testing & Retesting

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



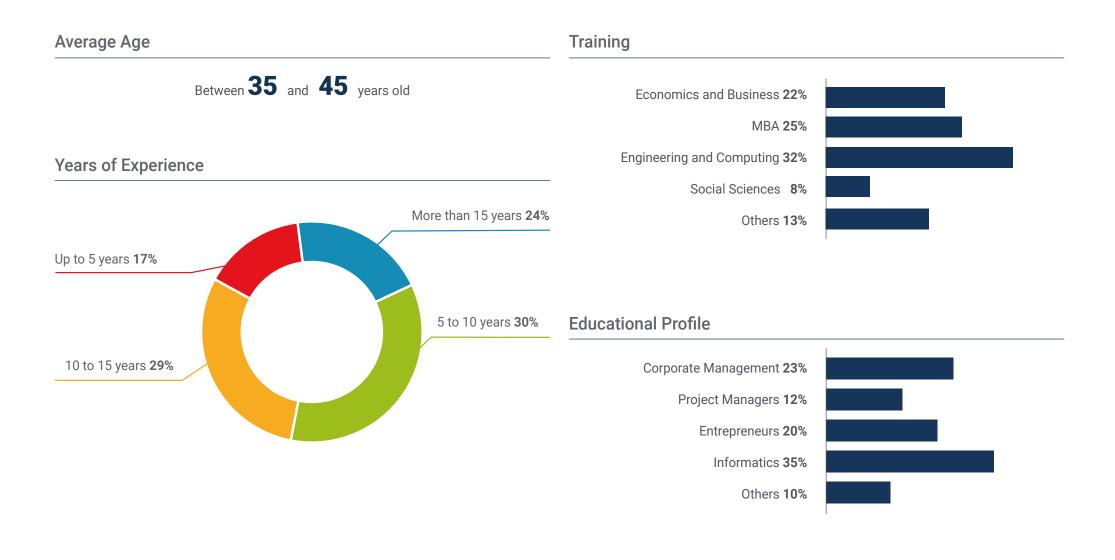


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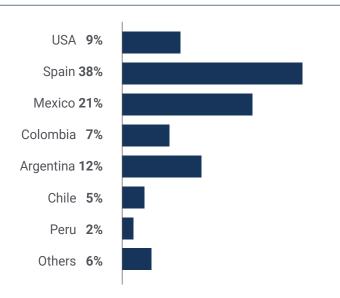




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Geographical Distribution





Jaime Díaz

Chief Revenue Officer

"In the business environment I work in, we handle a large amount of confidential information and data that, in the wrong hands, could generate lead to serious problems for the company. For this reason, I had been thinking for some time about expanding my knowledge in cybersecurity, with the aim of learning how to safeguard all the processes that are susceptible to cyber-attacks. Thanks to this TECH program, I managed to improve my training and work more confidently"



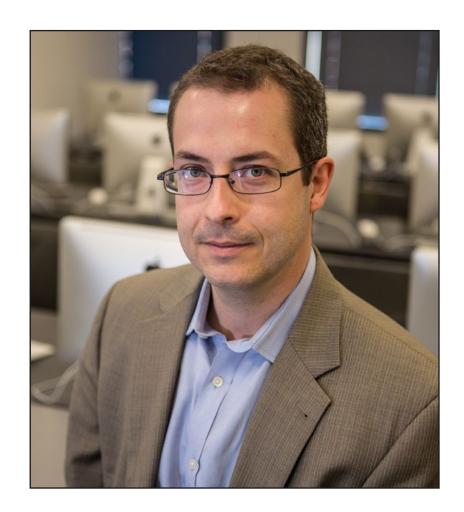


Dr. Frederic Lemieux is internationally recognized as an innovative expert and inspirational leader in the fields of **Inteligence, National Security, Homeland Security, Cybersecurity and Disruptive Technologies**. His constant dedication and relevant contributions in Research and Education position him as a key figure in the promotion of security and the understanding of today's emerging technologies . During his professional career, he has conceptualized and directed cutting-edge academic programs in several renowned institutions, such as the University of Montreal, George Washington University and Georgetown University.

Throughout his extensive background, he has published multiple books of great relevance, all of them related to criminal intelligence, policing, cyber threats and international security. He has also made a significant contribution to the field of Cybersecurity with the publication of numerous articles in academic journals,

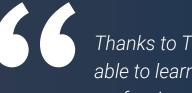
examining crime control during major disasters, counter-terrorism, intelligence agencies, and police cooperation. In addition, he has been a panelist and keynote speaker at various national and international conferences, establishing himself as a reference in the academic and professional arena.

Dr. Lemieux has held editorial and evaluative roles in various academic, private and governmental organizations, reflecting his influence and commitment to excellence in his field of expertise. In this way, his prestigious academic career has led him to serve as **Professor** of Practice and Faculty Director of the MPS and Faculty Director of the MPS programs in Applied Intelligence, Cybersecurity Risk Management, Technology Management and Information Technology Management at Georgetown University.



Dr. Lemieux, Frederic

- Director of the Master's Degree in Cybersecurity Risk Management at Georgetown, Washington, U.S.A.
- Director of the Master's Degree in Technology Management at Georgetown University
- Director of the Master's Degree in Applied Intelligence at Georgetown University
- Professor of Internships at Georgetown University
- PhD in Criminology from the School of Criminology at the University of Montreal
- B.A. in Sociology and Minor Degree in Psychology from Laval University
- Member of New Program Roundtable Committee, Georgetown University



Thanks to TECH you will be able to learn with the best professionals in the world"

With over 20 years of experience in designing and leading global **talent acquisition teams**, Jennifer Dove is an expert in **technology recruitment and strategy**. Throughout her career, she has held senior positions in several technology organizations within Fortune 50 companies such as NBC Universal and Comcast. Her track record has allowed her to excel in competitive, high-growth environments.

As **Vice President of Talent Acquisition at Mastercard** she is responsible for overseeing talent onboarding strategy and execution, collaborating with business leaders and **HR Managers** to meet operational and strategic hiring objectives. In particular, she aims to **build diverse, inclusive and high-perfoming teams** that drive innovation and growth of the company's products and services. In addition, she is adept at using tools to attract and retain the best people from around the world. She is also responsible for **amplifying Mastercard's employer brand** and value proposition through publications, events and social media.

Jennifer Dove has demonstrated her commitment to continuous professional development by actively participating in networks of HR professionals and contributing to the onboarding of numerous employees at different companies. After earning her bachelor's degree in **Organizational Communication** from the University of Miami, she is now a graduate of the University of Miami.

On the other hand, it has been recognized for its ability to lead organizational transformations, integrate technologies into recruitment processes and develop leadership programs that prepare institutions for future challenges. She has also successfully implemented wellness programs that have significantly increased employee satisfaction and retention.



Ms. Dove, Jennifer

- Vice President of Talent Acquisition at Mastercard, New York, United States
- Director of Talent Acquisition at NBCUniversal Media, New York, USA
- Head of Recruitment at Comcast
- Director of Recruiting at Rite Hire Advisory, New York, USA
- Executive Vice President of the Sales Division at Ardor NY Real Estate
- Director of Recruitment at Valerie August & Associates
- Account Executive at BNC
- Account Executive at Vault
- Graduated in Organizational Communication from the University of Miami



TECH counts with a distinguished and specialized group of International Guest Directors, with important leadership roles in the most cutting-edge companies in the global market"

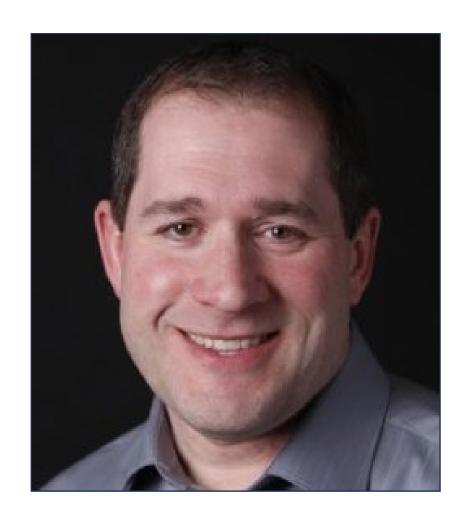
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International Guest Director

A technology leader with decades of experience in **major technology multinationals**, Rick Gauthier has developed prominently in the field of clouds services and end-to-end process improvement. He has been recognized as a leader and manager of highly efficient teams, showing a natural talent for ensuring a high level of engagement among his employees.

He possesses innate gifts in strategy and executive innovation, developing new ideas and backing his success with quality data. His background at **Amazon** has allowed him to manage and integrate the company's IT services in the United States. At **Microsoft** he has led a team of 104 people, responsible for providing corporate-wide IT infrastructure and supporting product engineering departments across the company.

This experience has allowed him to stand out as a high-impact manager with remarkable abilities to increase efficiency, productivity and overall customer satisfaction.



D. Gauthier, Rick

- Regional IT Director at Amazon, Seattle, USA
- Senior Program Manager at Amazon
- Vice President of Wimmer Solutions
- Senior Director of Productive Engineering Services at Microsoft
- Degree in Cybersecurity from Western Governors University
- Technical Certificate in Commercial Diving from Divers Institute of Technology
- B.S. in Environmental Studies from The Evergreen State College



Take the opportunity to learn about the latest advances in this field in order to apply it to your daily practice"

Romi Arman is a renowned international expert with more than two decades of experience in **Digital Transformation, Marketing, Strategy and Consulting**. Through that extended trajectory, he has taken different risks and is a permanent advocate for **innovation and change** in the business environment. With that expertise, he has collaborated with CEOs and corporate organizations from all over the world, pushing them to move away from traditional business models. In this way, he has helped companies such as Shell Energy become **true market leaders**, focused on their **customers** and the **digital world**.

The strategies designed by Arman have a latent impact, as they have enabled several corporations to improve the experiences of consumers, staff and shareholders alike. The success of this expert is quantifiable through tangible metrics such as CSAT, employee engagement in the institutions where he has practiced and the growth of the EBITDA financial indicator in each of them.

Also, in his professional career, he has nurtured and **led high-performance teams** that have even received awards for their **transformational potential**. With Shell, specifically, the executive has always set out to overcome three challenges: meeting **customers' complex decarbonization demands supporting a "cost-effective decarbonization" and overhauling a fragmented data, digital and technology landscape**. Thus, his efforts have shown that in order to achieve sustainable success, it is essential to start from the needs of consumers and lay the foundations for the transformation of processes, data, technology and culture.

In addition, the executive stands out for his mastery of the **business applications** of **Artificial Intelligence**, a subject in which he holds a postgraduate degree from the London Business School.

At the same time, he has accumulated experience in **IoT** and **Salesforce**.



Mr. Arman, Romi

- Digital Transformation Director (CDO) at Shell Energy Corporation, London, UK
- Global Director of E-Commerce and Customer Service at Shell Energy Corporation
- National Key Account Manager (OEM and automotive retailers) for Shell in Kuala Lumpur, Malaysia
- Senior Management Consultant (Financial Services Sector) for Accenture based in Singapore
- Graduate of the University of Leeds
- Graduate Diploma in Business Applications of Al for Senior Executives from London Business School
- CCXP Customer Experience Professional Certification
- IMD Executive Digital Transformation Course



Do you want to update your knowledge with the highest educational quality?
TECH offers you the most updated content in the academic market, designed by authentic experts of international prestige"

Manuel Arens is an **experienced data management professional** and leader of a highly qualified team. In fact, Arens holds the position of **global purchasing manager** in Google's Technical Infrastructure and Data Center division, where he has spent most of his professional career. Based in Mountain View, California, he has provided solutions for the tech giant's operational challenges, such as master **data integrity, vendor data updates** and **vendor prioritization**. He has led data center supply chain planning and vendor risk assessment, generating improvements in vendor risk assessment, resulting in process improvements and workflow management that have resulted in significant cost savings.

With more than a decade of work providing digital solutions and leadership for companies in diverse industries, he has extensive experience in all aspects of strategic solution delivery, including marketing, media analytics, measurement and attribution. In fact, he has received a number of accolades for his work, including the BIM Leadership Award, the Search Leadership Award, the Lead Generation Export Program Award and the Export Lead Generation Program Award and the EMEA Best Sales Model Award.

Arens also served as Sales Manager in Dublin, Ireland. In this role, he built a team of 4 to 14 members over three years and led the sales team to achieve results and collaborate well with each other and cross-functional teams. He also served as **Senior Industry Analyst**, Hamburg, Germany, creating storylines for over 150 clients using internal and third-party tools to support analysis. He developed and wrote in-depth reports to demonstrate his mastery of the subject matter, including understanding the **macroeconomic and political/regulatory factors** affecting technology adoption and diffusion.

He has also led teams at companies such as Eaton, Airbus and Siemens, where he gained valuable account management and supply chain experience. He is particularly noted for continually exceeding expectations by building valuable customer relationships and working seamlessly with people at all levels of an organization, including stakeholders, management, team members and customers. His data-driven approach and ability to develop innovative and scalable solutions to industry challenges have made him a prominent leader in his field.



Mr. Arens, Manuel

- Global Procurement Manager at Google, Mountain View, USA
- Senior Manager, B2B Analytics and Technology, Google, USA
- Sales Director Google, Ireland
- Senior Industry Analyst at Google, Germany
- Accounts Manager Google, Ireland
- Accounts Payable at Eaton, UK
- Supply Chain Manager at Airbus, Germany



Bet on TECH! You will have access to the best didactic materials, at the forefront of technology and education, implemented by internationally renowned specialists in the field"

Andrea La Sala is an **experienced Marketing executive** whose projects have had a **significant impact on the Fashion environment**. Throughout his successful career he has developed different tasks related to **Products**, **Merchandising and Communication**. All of this linked to with prestigious brands such as **Giorgio Armani**, **Dolce&Gabbana**, **Calvin Klein**, among others.

The results of this high-profile international executive have been linked to his proven ability to synthesize information in clear frameworks and execute concrete actions aligned to specific business objectives. In addition, he is recognized for his proactivity and adaptability to fast-paced work rhythms. To all this, this expert adds a strong commercial awareness, market vision and a genuine passion for products.

As Global Brand and Merchandising Director at Giorgio Armani, he has overseen a variety of Marketing strategies for apparel and accesories. His tactics have also focused on the retail environment and consumer needs and behavior. In this La Sala has also been responsible for shaping the commercialization of products in different markets, acting as team leader in the Design, Communication and Sales departments.

On the other hand, in companies such as **Calvin Klein or Gruppo Coin**, he has undertaken projects **to boost the structure**, and **development of different collections**. He has been in charge of creating **effective calendars** for buying and selling **campaings**. He has also been in charge of the **terms**, **costs**, **processes** and **delivery times** of different operations.

These experiences have made Andrea La Sala one of the main and most qualified **corporate leaders** in **Fashion** and **Luxury**. A high managerial capacity with which he has managed to effectively **implement** the **positive positioning** of **different brands** and redefine their key performance indicators (KPIs).



Ms. La Sala, Andrea

- Global Brand & Merchandising Director Armani Exchange at Giorgio Armani, Milan, Italy
- Merchandising Director at Calvin Klein
- Brand Manager at Gruppo Coin
- Brand Manager at Dolce&Gabbana
- Brand Manager at Sergio Tacchini S.p.A.
- Market Analyst at Fastweb
- Graduate of Business and Economics at Università degli Studi del Piemonte Orientale



The most qualified and experienced professionals at international level are waiting for you at TECH to offer you a first class teaching, updated and based on the latest scientific evidence. What are you waiting for to enroll?"

Mick Gram is synonymous with innovation and excellence in the field of **Business Intelligence** internationally. His successful career is linked to leadership positions in multinationals such as **Walmart** and **Red Bull**. Likewise, this expert stands out for his vision to **identify emerging** technologies that, in the long term, achieve an everlasting impact in the corporate environment.

On the other hand, the executive is considered a **pioneer in the use of data visualization techniques** that simplified complex sets, making them accessible and facilitating decision making. This ability became the pillar of his professional profile, transforming him into a desired asset for many organizations that bet on **gathering information and generating concrete actions** from them.

One of his most outstanding projects in recent years has been the **Walmart Data Cafe platform**, the largest of its kind in the world that is anchored in the cloud aimed at **Big Dataanalysis**. In addition, he has held the position of **Director of Business Intelligence at Red Bull**, covering areas such as **Sales**, **Distribution**, **Marketing and Supply Chain Operations**. His team was recently recognized for its constant innovation regarding the use of Walmart Luminate's new API for Shopper and Channel insights.

As for his training, the executive has several Masters and postgraduate studies at prestigious centers such as the **University of Berkeley**, in the United States, and the **University of Copenhagen**, in Denmark. Through this continuous updating, the expert has attained cutting-edge competencies. Thus, he has come to be considered a **born leader of the new global economy**, centered on the drive for data and its infinite possibilities.



Mr. Gram, Mick

- Director of Business Intelligence and Analytics at Red Bull, Los Angeles, United States
- Business Intelligence Solutions Architect for Walmart Data Cafe
- Independent Business Intelligence and Data Science Consultant
- Director of Business Intelligence at Capgemini
- Senior Analyst at Nordea
- Senior Business Intelligence Consultant at SAS
- Executive Education in AI and Machine Learning at UC Berkeley College of Engineering
- Executive MBA in e-commerce at the University of Copenhagen
- B.Sc. and M.Sc. in Mathematics and Statistics at the University of Copenhagen



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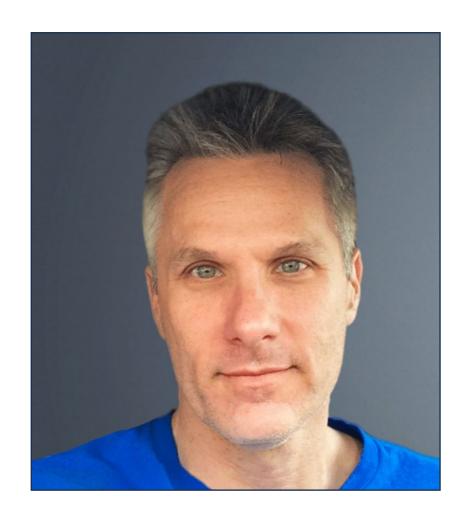
International Guest Director

Scott Stevenson is a distinguished expert in the **Digital Marketing** sector who, for more than 19 years, has been linked to one of the most powerful companies in the entertainment industry, **Warner Bros. Discovery.** In this role, he has played a fundamental role in **overseeing logistics and creative workflows** across various digital platforms, including social media, search, display and linear media.

This executive's leadership has been crucial in driving in production **strategies in paid media**, resulting in a **marked improvement** which has resulted in **company's conversion** rates. At the same time, he has assumed other roles, such as Director of Marketing Services and Traffic Manager at the same multinational during his former management.

Stevenson has also been involved in the global distribution of video games and **digital property campaigns**. He was also responsible for introducing operational strategies related to the formation, completion and delivery of sound and image content for **television commercials and trailers**.

In addition, he holds a Bachelor's degree in Telecommunications from the University of Florida and a Master's Degree in Creative Writing from the University of California, which demonstrates his proficiency in **communication and storytelling.** In addition, he has participated at Harvard University's School of Professional Development in cutting-edge programs on the use of **Artificial Intelligence in business.** Therefore, his professional profile stands as one of the most relevant in the current field of **Marketing and Digital Media.**



Mr. Stevenson, Scott

- Director of Digital Marketing at Warner Bros. Discovery, Burbank, United States
- Traffic Manager at Warner Bros. Entertainment.
- M.A. in Creative Writing from the University of California
- B.S. in Telecommunications from the University of Florida



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International Guest Director

Eric Nyquist, Ph.D., is a leading **international sports professional** who has built an impressive career, noted for his **strategic leadership** and ability to drive change and **innovation in world-class** sports organizations.

In fact, he has held senior roles such as **Director of Communications and Impact at NASCAR**, based in **Florida**, **USA**. With many years of experience behind him at NASCAR, Dr. Nyquist has also held several leadership positions, including **Senior Vice President of Strategic Development and General Manager of Business Affairs**, managing more than a dozen disciplines ranging from **strategic development to entertainment marketing**.

Nyquist has also made a significant mark on Chicago's top sports franchises. As **Executive Vice President of the Chicago Bulls and Chicago White Sox** franchises, he has demonstrated his ability to drive **business and strategic success in the world of professional sports..**

Finally, it is worth noting that he began his career in sports while working in **New York** as a **senior strategic analyst for Roger Goodell in the National Football League (NFL)** and, prior to that, as a **Legal Intern** with the **United States Football Federation**.



Mr. Nyquist, Eric

- Director of Communications and Impact at NASCAR, Florida, USA
- Senior Vice President of Strategic Development at NASCAR, Florida, United States
- Vice President of Strategic Planning at NASCAR
- Senior Director of Business Affairs at NASCAR
- Executive Vice President at Chicago White Sox Franchises
- Executive Vice President at Chicago Bulls Franchises
- Manager of Business Planning at the National Football League (NFL)
- Business Affairs/Legal Intern with the United States Soccer Federation
- Juris Doctor from the University of Chicago
- Master's Degree in Business Administration-MBA from the University of Chicago Booth School of Business
- B.A. in International Economics from Carleton College



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Management



Ms. Fernández Sapena, Sonia

- Trainer in Computer Security and Ethical Hacking at the National Reference Center of Getafe in Computer Science and Telecommunications in Madrid
- Certified E-Council instructor
- Trainer in the following certifications: EXIN Ethical Hacking Foundation and EXIN Cyber & IT Security Foundation. Madrid
- Accredited expert trainer by the CAM of the following certificates of professionalism: Computer Security (IFCT0190), Voice and Data Network Management (IFCM0310), Departmental Network Administration (IFCT0410), Alarm Management in Telecommunications Networks (IFCM0410), Voice and Data Network Operator (IFCM0110), and Internet Services Administration (IFCT0509)
- External collaborator CSO/SSA (Chief Security Officer/Senior Security Architect) at the University of the Balearic Islands
- Degree in Computer Engineering from the University of Alcalá de Henares, Madrid
- Master's Degree in DevOps: Docker and Kubernetes. Cas-Training
- Microsoft Azure Security Techonologies. E-Council





Professors

Mr. Catalá Barba, José Francisco

- Electronic Technician Expert in Cybersecurity
- Developer of Applications for Mobile Devices
- Electronic Technician in Intermediate Command at the Ministry of Defense of Spain
- Electronics Technician at Ford Factory in Valencia

Mr. Jiménez Ramos, Álvaro

- Cybersecurity Analyst
- Senior Security Analyst at The Workshop
- Cybersecurity Analyst L1 at Axians
- Cybersecurity Analyst L2 at Axians
- Cybersecurity analyst at SACYR S.A.
- Degree in Telematics Engineering from the Polytechnic University of Madrid
- Professional Master's Degree in Cybersecurity and Ethical Hacking by CICE
- Advanced Course in Cybersecurity by Deusto Training

tech 80 | Course Management

Ms. Marcos Sbarbaro, Victoria Alicia

- Native Android Mobile Applications Developer at B60. UK.
- Analyst Programmer for the Management, Coordination and Documentation of the Virtualized Environment of Security Alarms
- Analyst Programmer of Java Applications for Automatic Teller Machines (ATM)
- Software Development Professional for Signature Validation and Document Management Application
- Systems Technician for Equipment Migration and for Management, Maintenance and Training of PDA Mobile Devices
- Technical Engineer in Computer Systems from the Open University of Catalonia (UOC)
- Master's Degree in Computer Security and Ethical Hacking Official EC- Council and CompTIA by the Professional School of New Technologies CICE

Mr. Peralta Alonso, Jon

- Senior Data Protection and Cybersecurity Consultant at Altia
- Lawyer/Legal Advisor at Arriaga Asociados Asesoramiento Jurídico y Económico S.L.
- Legal Advisor/Intern at a professional law firm: Óscar Padura
- Law Degree from the Public University of the Basque Country
- Master's Degree in Data Protection Delegate by EIS Innovative School
- Master's Degree in Law from the Public University of the Basque Country
- Specialist Master's Degree in Civil Litigation Practice from the International University Isabel I of Castilla
- $\bullet\,$ Professor in Master's Degree in Personal Data Protection, Cybersecurity and ICT Law





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Mr. Redondo, Jesús Serrano

- Web Developer and Cybersecurity Technician
- Web Developer at Roams, Palencia
- FrontEnd Developer at Telefónica, Madrid
- FrontEnd Developer at Best Pro Consulting SL, Madrid
- Telecommunications Equipment and Services Installer at Grupo Zener, Castilla y León
- Installer of Telecommunications Equipment and Services at Lican Comunicaciones SL, Castilla y León
- Certificate in Computer Security by CFTIC Getafe, Madrid
- Senior Technician in Telecommunications and Computer Systems at IES Trinidad Arroyo, Palencia
- Higher Technician in MV and LV Electrotechnical Installations by IES Trinidad Arroyo, Palencia
- Training in Reverse Engineering, Stenography and Encryption by Academia Hacker Incibe



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The completion of this MBA will allow students to acquire the necessary competitiveness to make a radical change in their careers.

Are you ready to take the leap? Excellent professional development awaits you

The MBA in Cybersecurity Management (CISO, Chief Information Security Officer) of TECH is an intensive and highly valuable program aimed at improving students' professional skills in an area of extensive competition. Undoubtedly, it is a unique opportunity to improve professionally, but also personally, as it involves effort and dedication.

Those who wish to improve themselves, achieve a positive change at a professional level and interact with the best will find their place at TECH.

A program of high academic standing to lead your career to success.

Time of Change

During the program

35%

During the first year

35%

After 2 years

35%

Type of change

Internal Promotion **35**%
Change of Company **29**%
Entrepreneurship **36**%

Salary increase

This program represents a salary increase of more than 25.22% for our students.

Salary before **57,900**

A salary increase of

25.22%

Salary after **72,500**





tech 88 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Growth of talent and intellectual capital

The professional will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the professional and opens new avenues for professional growth within the company.



Building agents of change

You will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.





Project Development

The professional can work on a real project or develop new projects in the field of R & D or business development of your company.



Increased competitiveness

This program will equip students with the skills to take on new challenges and drive the organization forward.





tech 92 | Certificate

This private qualification will allow you to obtain an MBA in Cybersecurity Management (CISO, Chief Information Security Officer) endorsed by TECH Global University, the world's largest online university.

TECH Global University, is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Executive Master's Degree in MBA in Cybersecurity Management (CISO, Chief Information Security Officer)

Modality: online

Duration: 12 months

Accreditation: 90 ECTS





^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



Executive Master's Degree

MBA in Cybersecurity
Management (CISO, Chief
Information Security Officer)

» Modality: online

» Duration: 12 months

» Certificate: TECH Global University

» Accreditation: 90 ECTS

» Schedule: at your own pace

» Exams: online

