



# **Executive Development Program**Financial Markets

» Modality: online

» Duration: 12 months

» Certificate: TECH Global University

» Accreditation: 60 ECTS

» Schedule: at your own pace

» Exams: online

» Aimed at: Graduates and professionals with proven experience in commercial areas, sales, marketing, and related fields

Website: www.techtitute.com/us/school-of-business/executive-development-program/financial-markets

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# 01 Welcome

The growing complexity and volatility of financial markets require the incorporation of professionals specialized in this sector who are constantly updating their knowledge.

The Executive Development Program in Financial Markets from TECH Global University will allow you to adapt your knowledge to the needs of the market and develop strategies for investment and financing decision-making, evaluating their impact on the company.

If you seek to surpass yourself, achieve a positive professional transformation, and connect with top-level professionals, this is the right place for you.









### tech 08 | Why Study at TECH?

### At TECH Global University



### Innovation

The university offers an online learning model that balances the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus.

"Microsoft Europe Success Story", for integrating the innovative interactive multi-video system.



### The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high...

95%

of TECH students successfully complete their studies



### **Networking**

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future.

+100000

+200

executives prepared each year

different nationalities



### **Empowerment**

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents.

+500

collaborative agreements with leading companies



### **Talent**

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision.

After completing this program, TECH helps students show the world their talent.



### **Multicultural Context**

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea.

TECH students represent more than 200 different nationalities.



TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



### **Analysis**

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills.



### **Academic Excellence**

TECH offers students the best online learning methodology. The university combines the Relearning method (postgraduate learning methodology with the best international valuation) with the Case Study. Tradition and vanguard in a difficult balance, and in the context of the most demanding educational itinerary.



### **Economy of Scale**

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, volume + technology = a groundbreaking price. This way, TECH ensures that studying is not as expensive for students as it would be at another university.





### Learn with the best



At TECH, you will have access to the





### tech 12 | Why Our Program?

This program will provide you with a multitude of professional and personal advantages, among which we highlight the following:



### A Strong Boost to Your Career

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time.

70% of students achieve positive career development in less than 2 years.



## Develop a strategic and global vision of the company

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional fields.

Our global vision of companies will improve your strategic vision.



### Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment

You will work on more than 100 rea senior management cases.



### You will take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment.

45% of graduates are promoted internally.



### Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore partnerships, customers or suppliers can be shared.

You will find a network of contacts that will be instrumental for professional development.



### Thoroughly develop business projects.

Students will acquire a deep strategic vision that will help then develop their own project, taking into account the different fields in companies.

20% of our students develop their own business idea.



### Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference.

Improve your communication and leadership skills and enhance your career.



### You will be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified teachers from the most prestigious universities in the world: the TECH Technological University community.

We give you the opportunity to study with a team of world-renowned teachers.



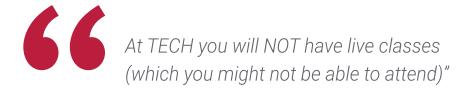


### The student: the priority of all TECH programs

In TECH's study methodology, the student is the main protagonist.

The teaching tools of each program have been selected taking into account the demands of time, availability and academic rigor that, today, not only students demand but also the most competitive positions in the market.

With TECH's asynchronous educational model, it is students who choose the time they dedicate to study, how they decide to establish their routines, and all this from the comfort of the electronic device of their choice. The student will not have to participate in live classes, which in many cases they will not be able to attend. The learning activities will be done when it is convenient for them. They can always decide when and from where they want to study.







### Study Methodology | 17 tech

### The most comprehensive study plans at the international level

TECH is distinguished by offering the most complete academic itineraries on the university scene. This comprehensiveness is achieved through the creation of syllabithat not only cover the essential knowledge, but also the most recent innovations in each area.

By being constantly up to date, these programs allow students to keep up with market changes and acquire the skills most valued by employers. In this way, those who complete their studies at TECH receive a comprehensive education that provides them with a notable competitive advantage to further their careers.

And what's more, they will be able to do so from any device, pc, tablet or smartphone.



TECH's model is asynchronous, so it allows you to study with your pc, tablet or your smartphone wherever you want, whenever you want and for as long as you want"

### tech 18 | Study Methodology

### Case Studies and Case Method

The case method has been the learning system most used by the world's best business schools. Developed in 1912 so that law students would not only learn the law based on theoretical content, its function was also to present them with real complex situations. In this way, they could make informed decisions and value judgments about how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

With this teaching model, it is students themselves who build their professional competence through strategies such as Learning by Doing or Design Thinking, used by other renowned institutions such as Yale or Stanford.

This action-oriented method will be applied throughout the entire academic itinerary that the student undertakes with TECH. Students will be confronted with multiple real-life situations and will have to integrate knowledge, research, discuss and defend their ideas and decisions. All this with the premise of answering the question of how they would act when facing specific events of complexity in their daily work.



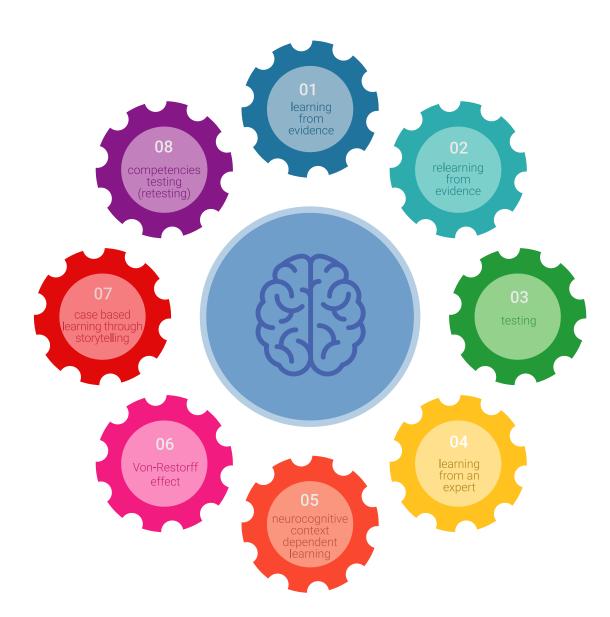
### Relearning Methodology

At TECH, case studies are enhanced with the best 100% online teaching method: Relearning.

This method breaks with traditional teaching techniques to put the student at the center of the equation, providing the best content in different formats. In this way, it manages to review and reiterate the key concepts of each subject and learn to apply them in a real context.

In the same line, and according to multiple scientific researches, reiteration is the best way to learn. For this reason, TECH offers between 8 and 16 repetitions of each key concept within the same lesson, presented in a different way, with the objective of ensuring that the knowledge is completely consolidated during the study process.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.



### tech 20 | Study Methodology

### A 100% online Virtual Campus with the best teaching resources

In order to apply its methodology effectively, TECH focuses on providing graduates with teaching materials in different formats: texts, interactive videos, illustrations and knowledge maps, among others. All of them are designed by qualified teachers who focus their work on combining real cases with the resolution of complex situations through simulation, the study of contexts applied to each professional career and learning based on repetition, through audios, presentations, animations, images, etc.

The latest scientific evidence in the field of Neuroscience points to the importance of taking into account the place and context where the content is accessed before starting a new learning process. Being able to adjust these variables in a personalized way helps people to remember and store knowledge in the hippocampus to retain it in the long term. This is a model called Neurocognitive context-dependent e-learning that is consciously applied in this university qualification.

In order to facilitate tutor-student contact as much as possible, you will have a wide range of communication possibilities, both in real time and delayed (internal messaging, telephone answering service, email contact with the technical secretary, chat and videoconferences).

Likewise, this very complete Virtual Campus will allow TECH students to organize their study schedules according to their personal availability or work obligations. In this way, they will have global control of the academic content and teaching tools, based on their fast-paced professional update.



The online study mode of this program will allow you to organize your time and learning pace, adapting it to your schedule"

### The effectiveness of the method is justified by four fundamental achievements:

- 1. Students who follow this method not only achieve the assimilation of concepts, but also a development of their mental capacity, through exercises that assess real situations and the application of knowledge.
- 2. Learning is solidly translated into practical skills that allow the student to better integrate into the real world.
- 3. Ideas and concepts are understood more efficiently, given that the example situations are based on real-life.
- 4. Students like to feel that the effort they put into their studies is worthwhile. This then translates into a greater interest in learning and more time dedicated to working on the course.

### Study Methodology | 21 tech

### The university methodology top-rated by its students

The results of this innovative teaching model can be seen in the overall satisfaction levels of TECH graduates.

The students' assessment of the teaching quality, the quality of the materials, the structure of the program and its objectives is excellent. Not surprisingly, the institution became the top-rated university by its students according to the global score index, obtaining a 4.9 out of 5.

Access the study contents from any device with an Internet connection (computer, tablet, smartphone) thanks to the fact that TECH is at the forefront of technology and teaching.

You will be able to learn with the advantages that come with having access to simulated learning environments and the learning by observation approach, that is, Learning from an expert.

### tech 22 | Study Methodology

As such, the best educational materials, thoroughly prepared, will be available in this program:



### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

This content is then adapted in an audiovisual format that will create our way of working online, with the latest techniques that allow us to offer you high quality in all of the material that we provide you with.



### **Practicing Skills and Abilities**

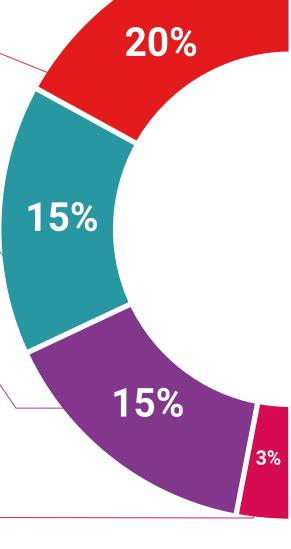
You will carry out activities to develop specific competencies and skills in each thematic field. Exercises and activities to acquire and develop the skills and abilities that a specialist needs to develop within the framework of the globalization we live in.



### **Interactive Summaries**

We present the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".





### **Additional Reading**

Recent articles, consensus documents, international guides... In our virtual library you will have access to everything you need to complete your education.

### **Case Studies**

Students will complete a selection of the best case studies in the field. Cases that are presented, analyzed, and supervised by the best specialists in the world.



### **Testing & Retesting**

We periodically assess and re-assess your knowledge throughout the program. We do this on 3 of the 4 levels of Miller's Pyramid.



### Classes

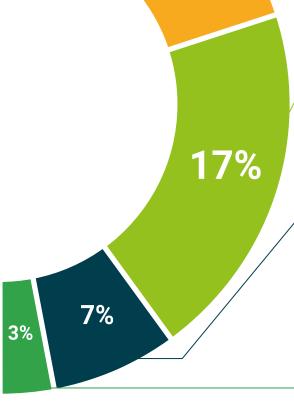
There is scientific evidence suggesting that observing third-party experts can be useful.



Learning from an expert strengthens knowledge and memory, and generates confidence for future difficult decisions.

### **Quick Action Guides**

TECH offers the most relevant contents of the course in the form of worksheets or quick action guides. A synthetic, practical and effective way to help students progress in their learning.







### tech 26 | Objectives

## TECH makes the goals of their students their own goals too Working together to achieve them

The Executive Development Program in Financial Markets will enable you to:



Analyze the characteristics of monetary policy and the current financial crisis



Describe the structure of the financial system



Define the different types of financial markets and the organizations that supervise them





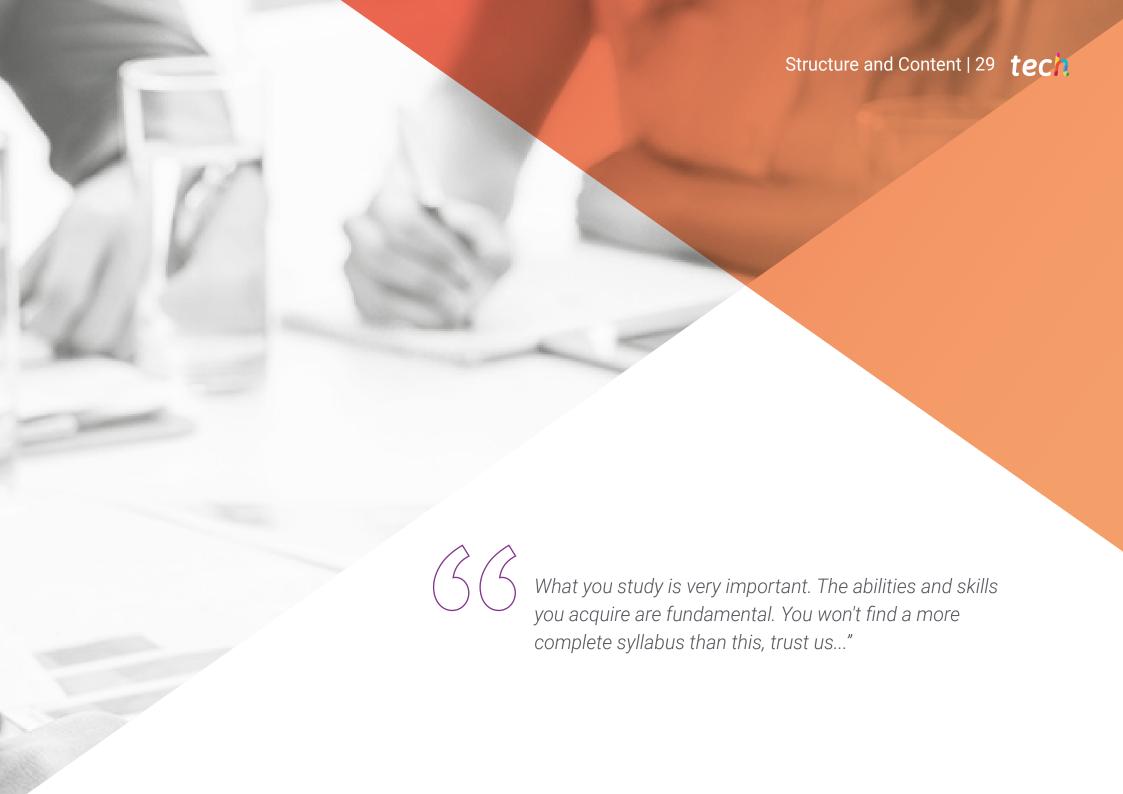
04

Analyze equity and fixed income markets

05

Develop strategies to make investment and financing decisions in a complex and unstable environment, evaluating their impact on the company





### tech 30 | Structure and Content

### **Syllabus**

A 4 month program designed to offer a unique and stimulating experience that establishes the foundation for your success as a Chief Technology Officer.

The content of the Executive Development Program in Financial Markets is designed to foster the development of managerial competencies that support more rigorous decision-making in uncertain environments

Over the course of 250 hours of training, students will analyze a plethora of practical cases through individual and teamwork. This is, therefore, a true immersion in real business situations.

This program covers all areas of the company in depth and is designed to train executives who understand technological development in the company from a strategic, international, and innovative perspective.

A plan created for you, focused on your professional growth, and preparing you to achieve excellence in the management of Financial Markets.

A program that understands both yours and your company's needs through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the skills to solve critical situations, creatively and efficiently.

This program takes place over 4 months and is divided into 2 large modules:

Module 1

The Economic Environment and Financial Markets

Module 2

Financial Instruments and Markets



### Where, When and How is it Taught?

This Executive Development Program takes place over 4 months. You can complete it entirely online, including attending our virtual workshops and conferences.

## tech 32 | Structure and Content

<b>Module 1.</b> The Economic Environment and	l Financial Markets		
<ul> <li>1.1. Fundamentals of Banking and Finance</li> <li>1.1.1. Fundamental Variables in Financial Decisions</li> <li>1.1.2. Financial Activity</li> <li>1.1.3. Banking Within the Financial System</li> <li>1.1.4. The Banking Business</li> </ul>	<ul><li>1.2. Finance Theory</li><li>1.2.1. Statistics Applied to the Stock Market</li><li>1.2.2. Mathematics of Financial Operations</li><li>1.2.3. Financial Transactions</li></ul>	<ul> <li>1.3. Macroeconomics and Monetary Policy</li> <li>1.3.1. GDP</li> <li>1.3.2. Financial Balance</li> <li>1.3.3. The Role of the Public Sector</li> <li>1.3.4. Monetary Policy and Fiscal Policy</li> </ul>	<ul><li>1.4. Measuring Financial Activity</li><li>1.4.1. Financial System</li><li>1.4.2. Types of Transactions</li><li>1.4.3. Financial Instruments</li></ul>
<ul><li>1.5. Main Financial Aggregates</li><li>1.5.1. Financial Institutions</li><li>1.5.2. Financial Versus Non-Financial Investment</li><li>1.5.3. Negotiation Levels</li></ul>	<ul> <li>1.6. Markets and the Control of Financial Flows</li> <li>1.6.1. Structure of the Financial System</li> <li>1.6.2. Financial Markets</li> <li>1.6.3. Nature and Objectives of Monetary Policy</li> <li>1.6.4. Interest Rates</li> </ul>	<ul> <li>1.7. Bank Accounting</li> <li>1.7.1. Financial Statements in Banking</li> <li>1.7.2. Other Balance Sheet and Income Statement Items</li> <li>1.7.3. Credit Risk and Insolvency</li> <li>1.7.4. Business Combinations and Consolidation</li> </ul>	<ul> <li>1.8. The Current Financial Crisis</li> <li>1.8.1. Failures of the International Financial System</li> <li>1.8.2. Accounting Standards and Creative Accounting</li> <li>1.8.3. Bad Banking Practices</li> <li>1.8.4. Tax Havens</li> </ul>
Module 2. Ethical - Legal - Fiscal			
<ul><li>2.1. The Financial Markets</li><li>2.1.1. Financial Markets Characteristics</li><li>2.1.2. Financial Markets Functions</li><li>2.1.3. Financial Markets Components</li></ul>	<ul> <li>2.2. Types of Financial Markets</li> <li>2.2.1. Financial Markets According to Traded Rights</li> <li>2.2.2. Financial Markets According to the Term of the Assets Traded</li> <li>2.2.3. Financial Markets According to the Time of Issuance of Assets</li> <li>2.2.4. Financial Markets According to Their Organizational Structure</li> <li>2.2.5. Financial Markets According to the Time of Delivery of the Asset</li> </ul>	2.3. Stock Markets 2.3.1. The Stock Market 2.3.2. Futures Market 2.3.3. Options Markets	<ul> <li>2.4. Fixed Income Market</li> <li>2.4.1. Spot Interest Rates and Forward Interest Rates</li> <li>2.4.2. Public Debt Market</li> <li>2.4.3. AIAF Market</li> </ul>
<ul> <li>2.5. Equity Market</li> <li>2.5.1. Trading Systems</li> <li>2.5.2. CNMV and Market Regulation</li> <li>2.5.3. Securities and Stock Exchange Operations</li> <li>2.5.4. IPOs</li> </ul>	<ul><li>2.6. Futures Market</li><li>2.6.1. Forward Contracts</li><li>2.6.2. Futures on Interest</li><li>2.6.3. Exchange Rate Futures</li><li>2.6.4. Stock Index Futures</li></ul>	<ul> <li>2.7. Options Markets</li> <li>2.7.1. Speculative Operations</li> <li>2.7.2. Continuous Arbitrage Operations</li> <li>2.7.3. The Price of an Option Contract</li> <li>2.7.4. Use of Options in Hedging</li> <li>2.7.5. Characteristics of an Options Portfolio</li> </ul>	2.8. Over-the-Counter Derivative Products (OTC) 2.8.1. Forward Rate Agreements (FRAs) 2.8.2. Swap 2.8.3. Cap, Floor and Collar
<ul> <li>2.9. Foreign Exchange Market</li> <li>2.9.1. Operation and Regulatory Agencies</li> <li>2.9.2. Spot Foreign Exchange Transactions</li> <li>2.9.3. Parity Conditions</li> <li>2.9.4. Exchange to Local Currency</li> </ul>	2.10. Investment Funds 2.10.1. Fixed Income Funds 2.10.2. Mixed Fixed Income Funds 2.10.3. Mixed Equity Funds 2.10.4. Equity Funds	2.11. Liberalization of Financial Markets 2.11.1. Eurodollars and Eurobonds 2.11.2. New International Titles 2.11.3. Globalization 2.11.4. Emerging Markets and Debt Crisis	





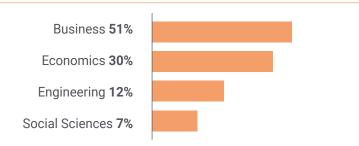




Average Age

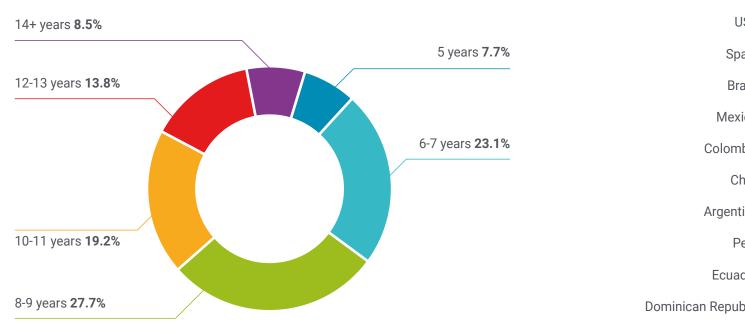
Training

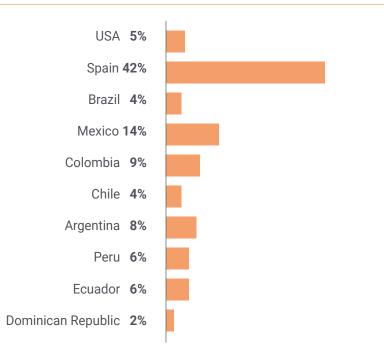
Between 35 and 45 years old



### **Years of Experience**

### **Geographical Distribution**



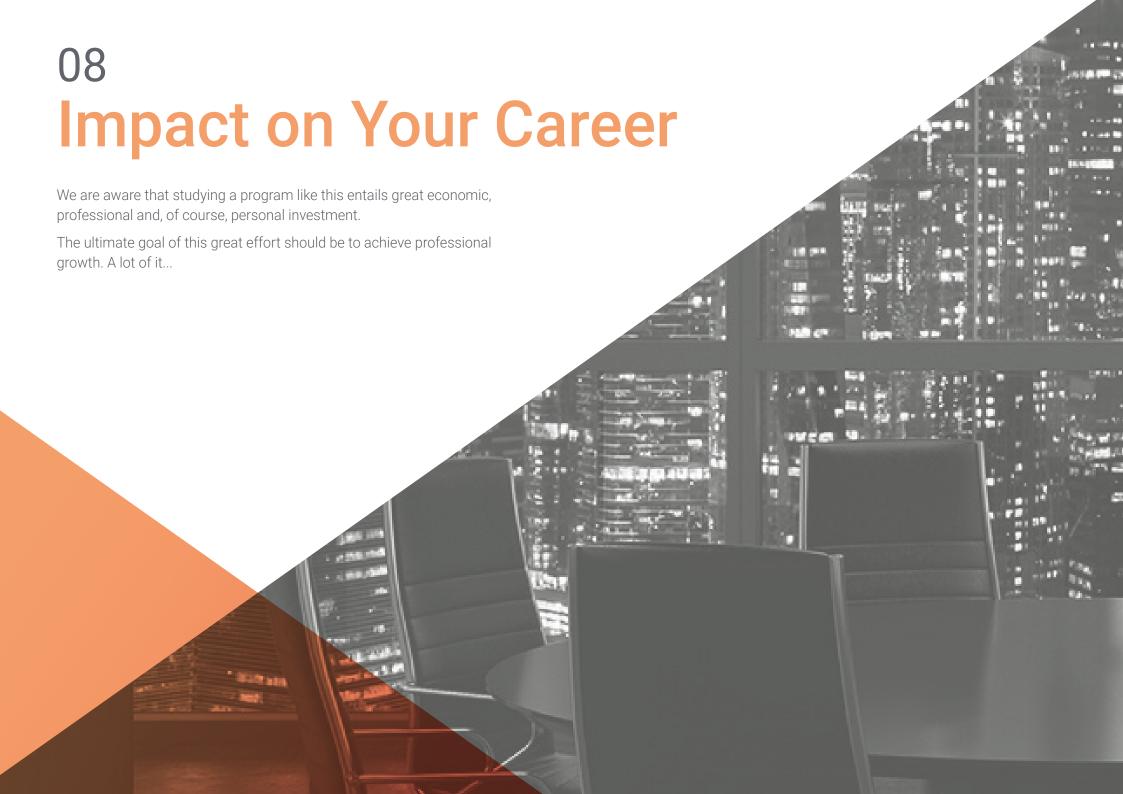




"The course content is truly interesting, and I would even go as far as to say it's essential for all of us who need to analyze investment projects abroad"

## José Manuel Ortiz

**Financial Director** 





Completing the Executive Development Program in Financial Markets will enable you to advance in your profession.

## Are you ready to take the leap? Excellent professional development awaits you

With this training, you will be able to make significant progress in your career. However, it is undeniable that to achieve this, you will need to make an investment in various areas, including economic, professional, and personal.

However, the goal is to improve in your professional life and, to do so, it is necessary to fight.

**Generating Positive Change** 

Thanks to this training program you will receive a large number of job offers to start your professional growth.

### When the change occurs

During the program

11%

During the first year

63%

After 2 years

26%

### **Exchange Rate**

Internal Promotion **45**%
Change of Company **40**%
Entrepreneurship **15**%

### Salary increase

This program represents a salary increase of more than 25% for our students.

\$ 77,000

A salary increase of

25.22%

\$ 110,000

### Businesses who hire our students





















### tech 44 | Certificate

This private qualification will allow you to obtain a diploma for the **Executive Development Program in Financial Markets** endorsed by TECH Global University, the world's largest online university.

**TECH Global University**, is an official European University publicly recognized by the Government of Andorra (*official bulletin*). Andorra is part of the European Higher Education Area (EHEA) since 2003. The EHEA is an initiative promoted by the European Union that aims to organize the international training framework and harmonize the higher education systems of the member countries of this space. The project promotes common values, the implementation of collaborative tools and strengthening its quality assurance mechanisms to enhance collaboration and mobility among students, researchers and academics.

This **TECH Global University** private qualification, is a European program of continuing education and professional updating that guarantees the acquisition of competencies in its area of knowledge, providing a high curricular value to the student who completes the program.

Title: Executive Development Program in Financial Markets

Modality: **online** 

Duration: 4 months

Accreditation: 10 ECTS



Dr. Pedro Navarro IIIana

<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH Global University will make the necessary arrangements to obtain it, at an additional cost.



# **Executive Development Program**Financial Markets

» Modality: online

» Duration: 12 months

» Certificate: **TECH Global University** 

» Accreditation: 60 ECTS

» Schedule: at your own pace

» Exams: online

