



Advanced Master's Degree

Business Counseling and Labor Relations

Language: English

Course Modality: Online

Duration: 2 years

Accreditation: TECH Technological University

Official No of hours: 3,000 h.

 $We bsite: {\color{blue}www.techtitute.com/us/school-of-business/advanced-master-degree-business-consulting-labor-relations} \\$

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01 **Welcome**

Competitiveness in the business sector increases daily and therefore it is essential to meet a series of requirements, obtaining highly enabling specialized knowledge for further development in the field of business management. Companies are increasingly hiring external advisors to assist in the management and enforcement of regulations affecting their business, otherwise they could face legal proceedings that result in penalties, damaging their finances and reputation. Taking into account the enormous responsibility that this entails, TECH has created this program where you will find the most up to date information on Counseling and Labor Relations, so that the professional acquires the knowledge and accreditation necessary to progress in their professional success.









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At TECH Technological University



Innovation

The university offers an online learning model that combines the latest educational technology with the most rigorous teaching methods. A unique method with the highest international recognition that will provide students with the keys to develop in a rapidly-evolving world, where innovation must be every entrepreneur's focus

"Microsoft Europe Success Story", for integrating the innovative, interactive multi-video system



The Highest Standards

Admissions criteria at TECH are not economic. Students don't need to make a large investment to study at this university. However, in order to obtain a qualification from TECH, the student's intelligence and ability will be tested to their limits. The institution's academic standards are exceptionally high..

95%

of TECH students successfully complete their studies



Networking

Professionals from countries all over the world attend TECH, allowing students to establish a large network of contacts that may prove useful to them in the future

100,000+

200+

executives trained each year

different nationalities



Empowerment

Students will grow hand in hand with the best companies and highly regarded and influential professionals. TECH has developed strategic partnerships and a valuable network of contacts with major economic players in 7 continents

500+

collaborative agreements with leading companies



Talent

This program is a unique initiative to allow students to showcase their talent in the business world. An opportunity that will allow them to voice their concerns and share their business vision

After completing this program, TECH helps students show the world their talent



Multicultural Context

While studying at TECH, students will enjoy a unique experience. Study in a multicultural context. In a program with a global vision, through which students can learn about the operating methods in different parts of the world, and gather the latest information that best adapts to their business idea

TECH students represent more than 200 different nationalities



Learn with the best

In the classroom, TECH's teaching staff discuss how they have achieved success in their companies, working in a real, lively, and dynamic context. Teachers who are fully committed to offering a quality specialization that will allow students to advance in their career and stand out in the business world

Teachers representing 20 different nationalities



At TECH, you will have access to the most rigorous and up-to-date case studies in the academic community"

Why Study at TECH? | 09 **tech**

TECH strives for excellence and, to this end, boasts a series of characteristics that make this university unique:



Analysis

TECH explores the student's critical side, their ability to question things, their problem-solving skills, as well as their interpersonal skills



Academic Excellence

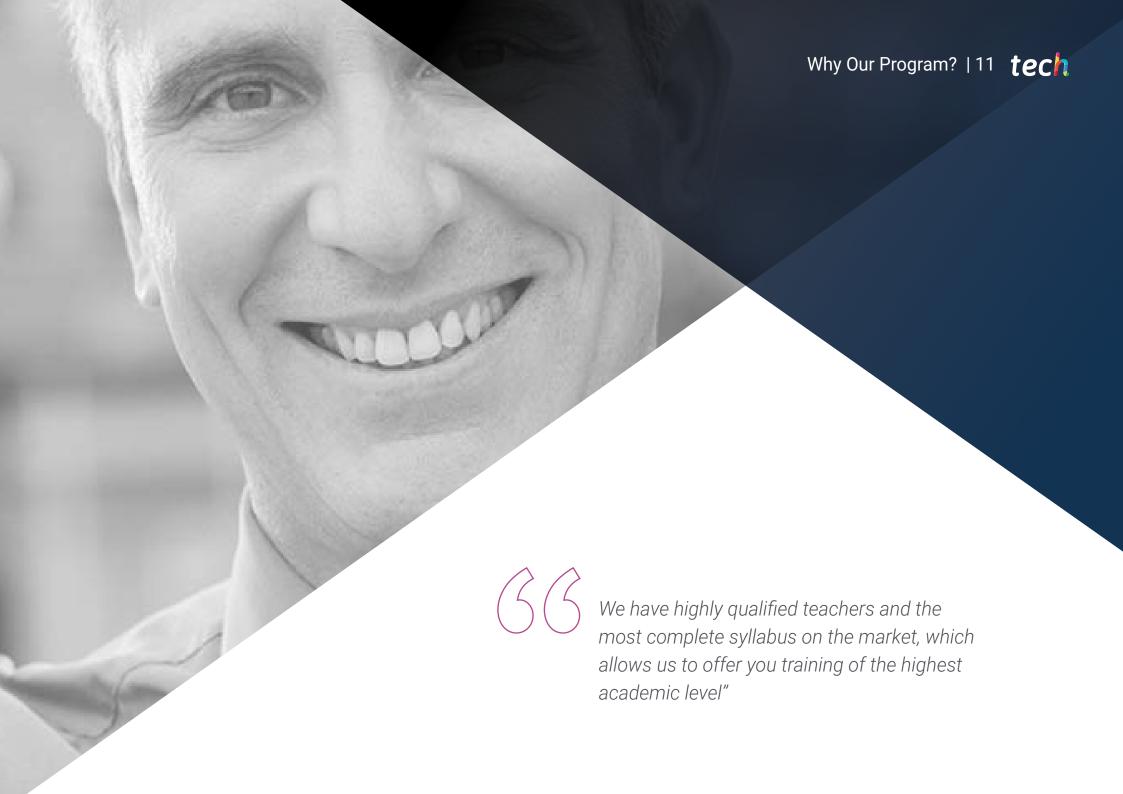
TECH offers students the best online learning methodology. The university combines the Relearning method (a postgraduate learning methodology with the highest international rating) with the Case Study. A complex balance between tradition and state-of-the-art, within the context of the most demanding academic itinerary



Economy of Scale

TECH is the world's largest online university. It currently boasts a portfolio of more than 10,000 university postgraduate programs. And in today's new economy, **volume + technology = a ground-breaking price**. This way, TECH ensures that studying is not as expensive for students as it would be at another university





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This program will provide students with a multitude of professional and personal advantages, particularly the following:



A significant career boost

By studying at TECH, students will be able to take control of their future and develop their full potential. By completing this program, students will acquire the skills required to make a positive change in their career in a short period of time

70% of participants achieve positive career development in less than 2 years



Develop a strategic and global vision of companies

TECH offers an in-depth overview of general management to understand how each decision affects each of the company's different functional areas

Our global vision of companies will improve your strategic vision



Consolidate the student's senior management skills

Studying at TECH means opening the doors to a wide range of professional opportunities for students to position themselves as senior executives, with a broad vision of the international environment

You will work on more than 100 real senior management cases



Take on new responsibilities

The program will cover the latest trends, advances and strategies, so that students can carry out their professional work in a changing environment

45% of graduates are promoted internally



Access to a powerful network of contacts

TECH connects its students to maximize opportunities. Students with the same concerns and desire to grow. Therefore, partnerships, customers or suppliers can be shared

> You will find a network of contacts that will be instrumental for professional development



Thoroughly develop business projects

Students will acquire a deep strategic vision that will help them develop their own project, taking into account the different areas in companies

20% of our students develop their own business idea



Improve soft skills and management skills

TECH helps students apply and develop the knowledge they have acquired, while improving their interpersonal skills in order to become leaders who make a difference

Improve your communication and leadership skills and enhance your career



Be part of an exclusive community

Students will be part of a community of elite executives, large companies, renowned institutions, and qualified professors from the most prestigious universities in the world: the TECH Technological University community

We give you the opportunity to train with a team of world renowned teachers





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Your goals are our goals.

We work together to help you achieve them.

The Advanced Master's Degree in Business Consulting and Labor Relations will provide the student with the education to:



Recognize the applicable labor conditions according to the source of labor law in which they are included



Learn, with criteria, the different existing contracting modalities to better adapt them to the business needs (in case you advise the company)



Acquire a comprehensive knowledge of the defining characteristics of the employment relationship and have a notion of the different forms of business organization and the subsequent labor liabilities that may arise from this type of decisions





Know how to face a selection and recruitment process in an efficient way, being able to know all those issues that are required in relation to the entry of the worker in the company



Be aware of their rights according to the type of contract in order to avoid possible frauds



Know the basic rights and duties of workers, especially the protection of fundamental rights



Possess basic skills to be able to provide advice on ordinary labor management tasks



09

Learn about time registration, working hours, overtime, rest breaks, vacations, modification of working conditions, leaves of absence, contract suspensions and leaves of absence



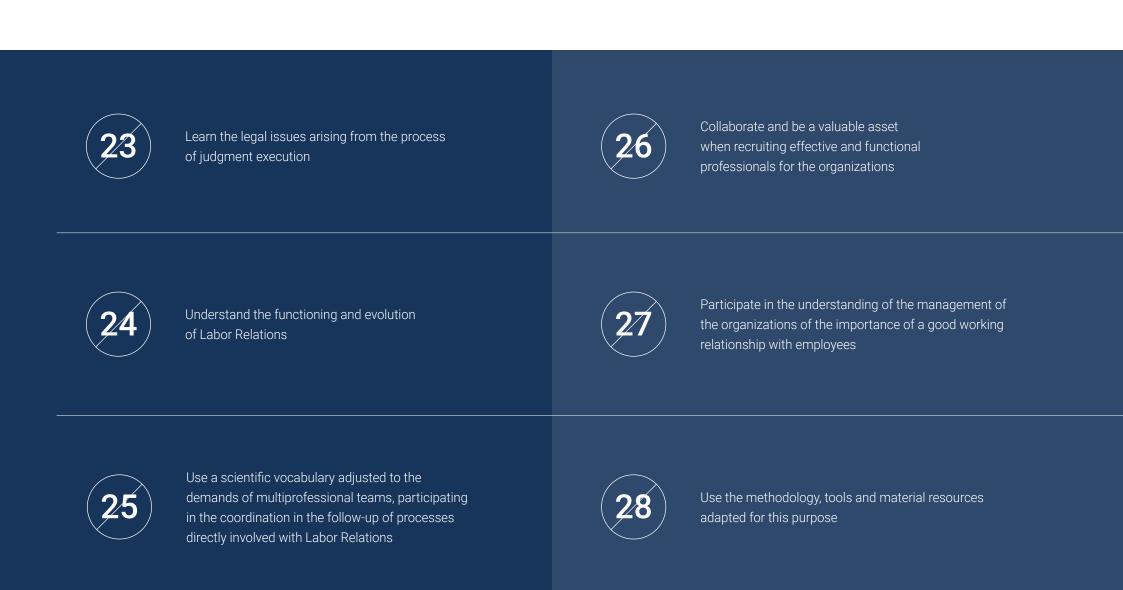
Advise on the control of labor activity through technological means and the repercussions that may exist if such control is carried out in violation of any workers' rights



Have a general overview of the termination of the employment relationship. The conflictive nature of this issue justifies an autonomous treatment in an exclusive module where all forms of termination of the employment contract will be analyzed



















Manage work group management strategies



Apply group dynamics for the promotion of group responsibility and management



Analyze the logic of supplementary pension systems.







Linking the private dimension of protection with the more strictly public one



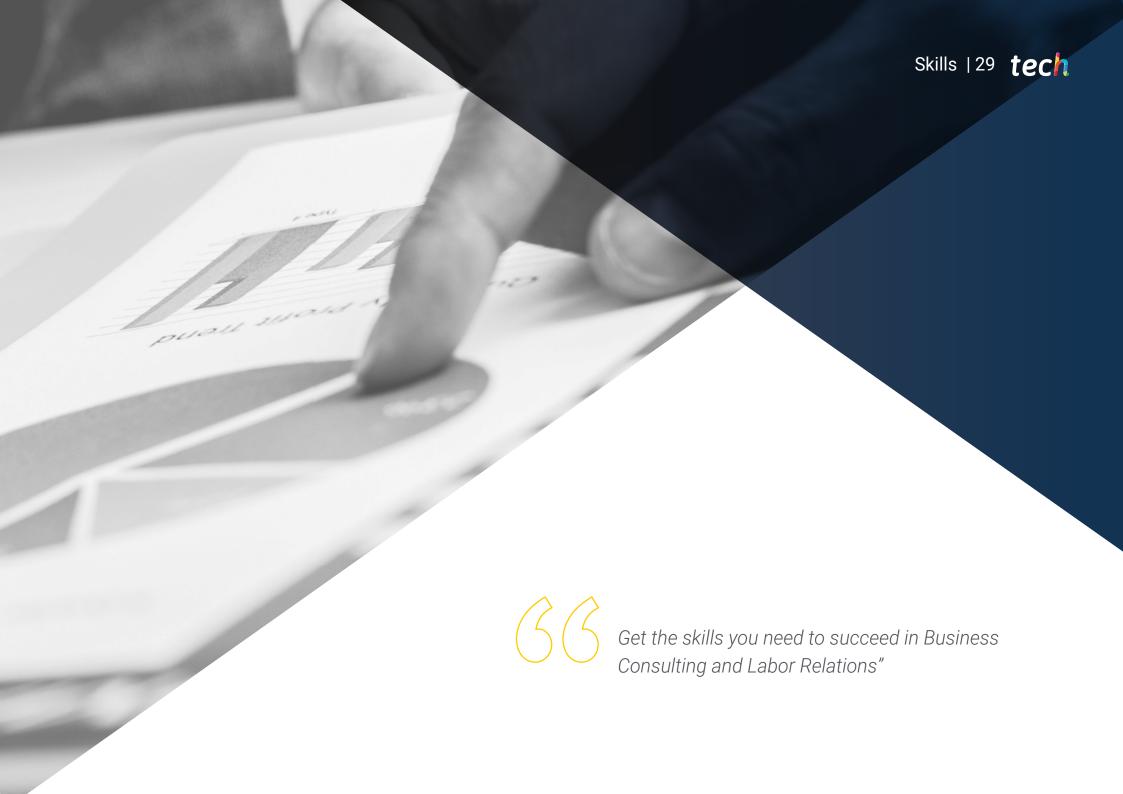
Understand the functioning of each of the social protection systems in their different dimensions: collective-individual



Apply the rules of private insurance and the influence of tax regulations



Aspire to a managerial position entails a great responsibility in terms of your own education, which must be of the highest quality, taking into account the most current and complete knowledge and skills. and complete knowledge. With this program, TECH offers a unique opportunity to acquire knowledge and skills for your application as a confident leader capable of managing projects from a business perspective. Upon completion of this Advanced Master's Degree program in Business Consulting and Labor Relations, the professional will have integrated all the necessary knowledge to effectively manage any project assigned to him or her. You will study in depth about rights and duties, new regulations applied to different sectors, and improve your management and leadership skills. and leadership skills.





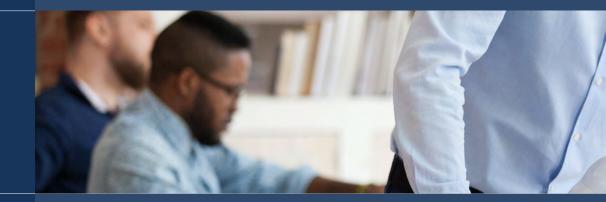
Acquire a comprehensive knowledge of the defining characteristics of the employment relationship and have a notion of the different forms of business organization and the subsequent labor liabilities that may arise from this type of decisions



Possess basic skills to be able to provide advice on ordinary labor management tasks



Know the basic rights and duties of workers, especially the protection of fundamental rights





Advise on the control of labor activity through technological means and the repercussions that may exist if such control is carried out in violation of any workers rights



Learn about time registration, working hours, overtime, rest breaks, vacations, modification of working conditions, leaves of absence, contract suspensions and leaves of absence



Possess all the elements to carry out dismissals in a justified and lawful manner, while employee advisors may have the tools to attack this business decision or advise the employee when he/she wants to leave the company



Acquire the basic knowledge regarding the fundamental right to strike, its procedure and limits





Be aware of the infractions to which they are subject in case of not complying with Social Security requirements and obligations



Acquire the skills to be able to advise on freedom of association, knowing all the conflicting points in relation to this fundamental right and the Organic Law that develops it

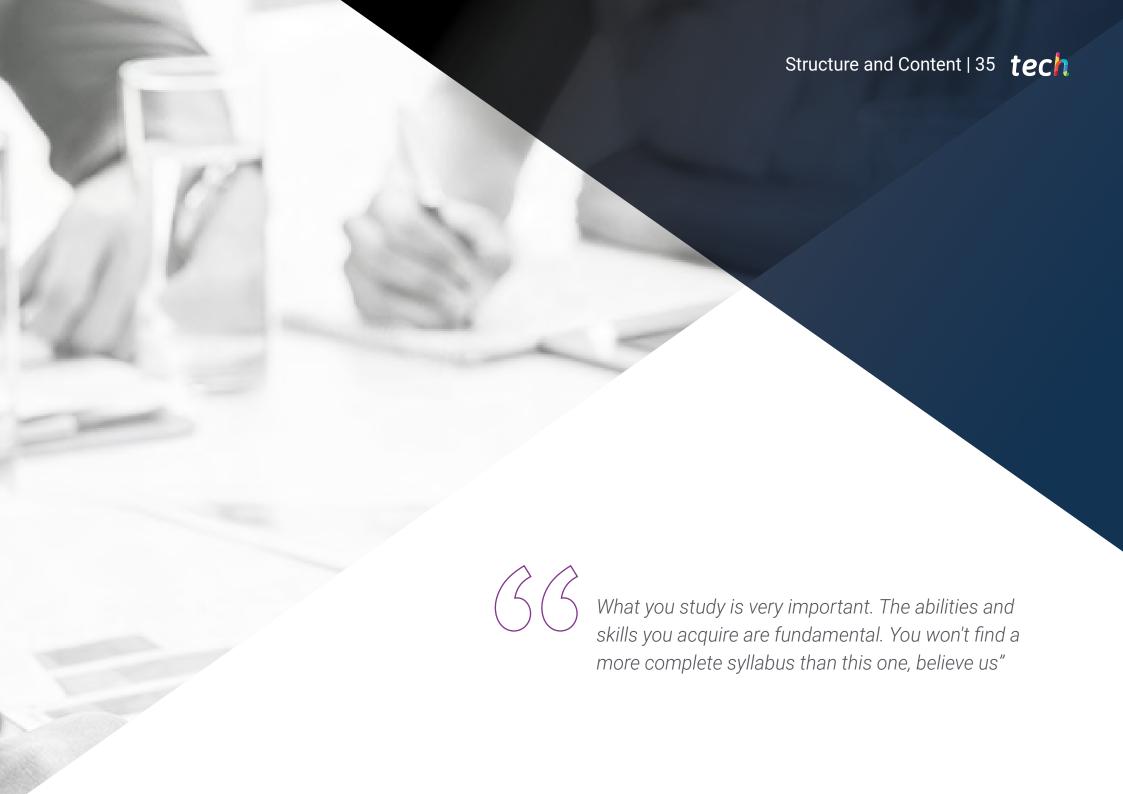


Acquire the skills to deal with the Social Security benefits that affect the employment contract: birth, causal event, duration, amount, suspension and/or termination









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Syllabus

The Advanced Master's Degree in Business Consulting and Labor Relations at TECH Technological University is an intense program that prepares you to face business challenges and decisions both nationally and internationally.

The content of the Advanced Master's Degree in Business Consulting and Labor Relations is designed to promote the development of managerial skills that allow for more rigorous decision-making in uncertain environments.

Over the course of 3,000 hours, the student analyzes a plethora of practical cases through individual and team work. It is, therefore, an authentic immersion in real business situations.

This Advanced Master's Degree in Business Consulting and Labor Relations deals in depth with the main areas of business, and is designed to provide education for managers who understand strategic management from a strategic, international and innovative perspective. A plan designed for professionals, focused on their professional improvement and preparing them to achieve excellence in the field of management and business management. A program that understands your needs and those of your company through innovative content based on the latest trends, and supported by the best educational methodology and an exceptional faculty, which will provide you with the competencies to solve critical situations in a creative and efficient way.

Module 1	Theory of Labor Relations
Module 2	The employment relationship, the employer and the employment contract
Module 3	The modalities of labor contracting and the managerial power of the employer
Module 4	Vicissitudes of the labor relationship: working hours, rest periods, modification of conditions and interruption of the labor relationship
Module 5	Social Security
Module 6	Personnel Administration
Module 7	Termination of the Labor Relationship
Module 8	Freedom of Association and Company Representation Model
Module 9	Company Agreements and Conflict Resolution Measures
Module 10	Lahor Law

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Module 11	Collective Labor Law
Module 12	Social Security Law
Module 13	Performance Management and Compensation Policy
Module 14	Outsourcing Self-Employment and Special Employment Relationships
Module 15	Occupational Health, Protection and Prevention
Module 16	Occupational Risk Prevention: Obligations and Responsibilities
Module 17	The Labor Process: declarative Tutelage (General Part and Procedural Modalities)
Module 18	The Labor Process: Means of Contestation and Enforcement Protection
Module 19	Change Management
Module 20	Complementary Social Protection and Social Action in the Company

Where, When and How is it Taught?

TECH offers the possibility of taking this program completely online. During the 2 years of this education, you will be able to access the contents of this program at any time, allowing you to self-manage your study time.

A unique, key, and decisive educational experience to boost your professional development and make the definitive leap.

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Mod	ule 1. Theory of Labor Relations						
1.1. 1.1.1. 1.1.2. 1.1.3.	History of Labor Relations Conceptual Framework and Definition. (Basic Concepts of Employment, Work) Historical Evolution of Labor Relations The Society of Knowledge in the 21st Century	1.2. 1.2.1. 1.2.2.	Evolution of the Forms of Work Labor Relations and Labor Markets The Theory of Labor Market Segmentation and its Practices	1.3. 1.3.1. 1.3.2. 1.3.3. 1.3.4.	Socialism - Communism in Labor Relations Conceptual Framework of Socialism and Communism Brief Historical Description Labor Relations under the Communist Political Framework Labor Relations under the Political Framework of Socialism		Liberalism - Capitalism in Labor Relations Concept of Liberalism versus Capitalism Capitalism Throughout the History of the Economy Labor Relations under the Prism of Economic Capitalism
1.5. 1.5.1. 1.5.2. 1.5.3.	Trade Union Law Trade Unionism Fundamentals of Trade Union Law The Role of Collective Bargaining	1.6. 1.6.1. 1.6.2. 1.6.3.	Employee Representation Concept Regulatory Framework Negotiation	1.7. 1.7.1. 1.7.2. 1.7.3.	State Intervention in Labor Relations Historical Framework Public Intervention in the Configuration of Individual Labor Relationships Employment Contracts, Working Hours, Wages and Benefits	1.8. 1.8.1. 1.8.2. 1.8.3.	Institutionalism and Pluralism Conceptualization and Framing within the Theories of the State Institutionalism Pluralism
1.9. 1.9.1. 1.9.2.	Corporatism Conceptualization Types of Corporatism in the International Scenario	1.10.7	 Social Policies in the International Sphere Social Policies (Convergences and Divergences) Intervention Models The Welfare State 				

	ule 2. The employment relationship, th	· · · · ·	, ,				
2.1. 2.1.1. 2.1.2. 2.1.3. 2.1.4.	Labor Content of the Spanish Constitution of 1978 International and Supranational Standards Rules with the Force of Law		Sources of Labor Law (II) The Individual Employment Contract Custom and General Principles of Law The Most Beneficial Condition The criteria for the Arrangement of Concurrent Labor Standards	2.3.1.	The Concept of Worker: Definitional Notes and Gray Areas The Assumptions of labor: Personal Service, Voluntary, Remunerated, Dependency and Dependence Special Labor Relationships Activities Excluded from Labor Legislation	2.4.1. 2.4.2. 2.4.3.	The Labor Employer (I) Concept of Employer in Labor Law The Company, the Work Center and the Productive Unit Groups of Companies for Labor Purposes Outsourcing of Services: Contracts and Subcontracts
2.5. 2.5.1. 2.5.2.	The Labor Employer (II) Illegal Assignment of Workers The Transfer of the Company		Recruitment and Selection of Workers The Employee Recruitment Process The Employee Selection Process Discrimination in Access to Employment Affirmative Action Measures in Access to Employment	2.7.1. 2.7.2. 2.7.3. 2.7.4.	Labor Contracting: Limits and Essential Elements Ability to Work Limitations on Employment of Minors The Form of the Employment Contract The Ineffectiveness of the Employment Contract The Basic Copy of the Employment Contract Protection of Personal Data	2.8.1. 2.8.2. 2.8.3.	Covenants Ancillary to the Employment Contract The Agreement of Full Dedication or Exclusivity in the Labor Performance The Company's Permanence Pact The Prohibition of Post-contractual Competition
2.9.	The Legal Regime of the Probationary Period	2.10.	The Rights of Workers over their Intellectual Creations				
2.9.1.	The Probationary Period Agreement and its Duration	2.10.1	Exploitation Rights of Workers' Creations: Requirements and Scope				
2.9.2. 2.9.3.	Free Withdrawal During the Trial Period		Exploitation Rights of Computer Creations Moral Rights				

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Mod	lule 3. The modalities of labor contracti	ng and	I the managerial power of the employe	r			
3.1. 3.1.1. 3.1.2. 3.1.3.	9	3.2. 3.2.1. 3.2.2. 3.2.3.		3.3. 3.3.1. 3.3.2.	Temporary Hiring (II) The Training and Apprenticeship Contract Internship Contracts	3.4.1. 3.4.2.	Temporary Hiring (III) Provisions Common to Temporary Contractir Other Types of Temporary Contracts Temporary Employment Agencies (TEAs)
3.5.1 3.5.2 3.5.3 3.5.4	Supplementary Hours	3.6.1. 3.6.2.	in the Contract The Day and the Digital Disconnection	3.7.2.	The Right to Effective Employment and Fundamental Workers' Rights The Right to Effective Occupancy Fundamental Rights Specific to the Employment Relationship Fundamental Rights not Specific to the Employment Relationship Compensation for Damages: Moral Damages	3.8.2. 3.8.3.	Duties of the Employee The Duty not to Compete with the Company's Activity Duty of Care and Good Faith The Duty to Observe Safety and Health Measures The Duty to Comply with the Employer's Orders and Instructions
	Managerial Power and New Technological Control Mechanisms The Managerial Power of the Entrepreneur 3.9.1.1. Control of Lockers and Personal Belongings The Power of Management and New Surveillance and Control Mechanisms 3.9.2.1. IT Control of Technological Tools 3.9.2.2. Control via Geolocation or GPS Systems 3.9.2.3. Monitoring through CCTV Systems	3.10.1 3.10.2	Determination of Employee Benefits and Functional Mobility Determination of Work Performance: General Aspects The Professional Classification System: Professional Groups Functional Mobility and Corporate ius variandi 3.10.3.1. General Requirements: Qualification and Respect for the Worker's Dignity 3.10.3.2. Functional Mobility within the Professional Group: Horizontal 3.10.3.3. Functional Mobility outside the Professional Group: Vertical				

Mod	Module 4. Vicissitudes of the labor relationship: working hours, rest periods, modification of conditions and interruption of the labor relationship						
4.1.6.	4.1.1.2. Duration of the Day 4.1.1.3. Distribution of the Day Special Workdays due to the Activity Special Days for Personal Reasons Obligation to Register Overtime 4.1.5.1. Concept and Classification 4.1.5.2. Nature 4.1.5.3. Compensation for its Execution 4.1.5.4. Prohibition 4.1.5.5. Records 4.1.5.6. Working Hours The Timetable Night Work and Night Worker	4.2.5.	Adaptation of Working Hours and Work-Life Balance Rights Reduction in Working Hours for Infant Care Absence or Reduction of the Working Day due to Premature Childbirth or Hospitalization of the Newborn Reduction of Working Hours for Reasons of Legal Guardianship of Minors, Family Members or Handicapped Persons Reduction of Working Hours or Adaptation in the Case of a Minor Affected by Cancer or any other Serious Disease Reduction of Working Hours due to Gender Violence or Terrorism Reduced Working Hours to receive OHS training	4.3.2. 4.3.3.	The Annual Vacation and Rest Regime The Work Calendar The Rest Regime 4.3.2.1. Rest During the Day 4.3.2.2. Rest Between Shifts 4.3.2.3. Weekly Rest Holidays Vacations 4.3.4.1. Commencement, Duration and Acerual 4.3.4.2. Proportionality and Computable Periods 4.3.4.3. Coincidence of Vacations with Sick Leave Situations 4.3.4.4. Vacation Time 4.3.4.5. Payable Nature and the Possibility of Substitution	4.4.1. 4.4.2. 4.4.3. 4.4.4. 4.4.5. 4.4.6. 4.4.7.	The Wage Benefit Concept and Function of Salaries Salary in Cash and in Kind Non-Salary Benefits Wage Systems: Procedures for their Determination Salary Structure 4.4.5.1. Base Salary 4.4.5.2. Salary Supplements 4.4.5.3. Consolidation of Salary Supplements Extraordinary Payments Wage Determination 4.4.7.1. Minimum Interprofessional Salary 4.4.7.3. Contractual Salary 4.4.7.3. Contractual Salary The Salary Absorption and Compensation Mechanism Payment of Salary 0. Wage Protection 4.4.10.1. Non-attachability of Wages 4.4.10.2. Wages as a Privileged Credit
4.5. 4.5.1. 4.5.2.	Geographic Mobility of Workers Concept and Characteristics The Legal Regime of Transfers 4.5.2.1. Concept 4.5.2.2. Causal Element 4.5.2.3. Types of Transfers	4.6. 4.6.2. 4.6.3. 4.6.4. 4.6.5	Working Conditions Causal Element Working Conditions Subject to Change		Modifications of Working Conditions at the Employee's Will Promotions 4.7.1.1. Concept 4.7.1.2. Legal Regime Eamily Requification	4.8.1. 4.8.2.	Interruption of Employment Benefits: Paid Leaves of Absence Concept and Characteristics Types of Permits Other Interruptions of Work for Reasons Not Imputable to the Worker

- - 4.5.2.4. Procedure
- 4.5.3. The Legal Regime of Movements 4.5.3.1. Concept

 - 4.5.3.2. Causal Element
 - 4.5.3.3. Procedure
 - 4.5.3.4. Effects

- 4.6.5. Type of Substantial Modification: Individual or Collective
- 4.6.6. Procedure
 - 4.6.6.1. Individual Modification 4.6.6.2. Collective Modification
- 4.7.2. Family Reunification
- 4.7.3. Purpose
- 4.7.4. Legal Regime
- 4.7.5. Objective Causes
 4.7.5.1. Protection of Female Workers who are Victims of Gender Violence and Terrorism
 - 4.7.5.2. Protection of Persons with Disabilities
 - 4.7.5.3. Protection of the Worker's
 - Physical Integrity

- Imputable to the Worker
- 4.8.4. Effects and Enjoyment

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4.9. Suspension of the Employment Contract due to Business Causes or Force Majeure

- 4.9.1. Concept and Characteristics
- 4.9.2. Causes for Suspension
 - 4.9.2.1. Suspension of the Contract at the Will of the Parties
 - 4.9.2.2. Suspension due to Temporary Disability
 - 4.9.2.3. Suspension for Family Reasons
 - 4.9.2.4. Suspension at the Employee's Will
 - 4.9.2.5. Worker Victim of Gender Violence

- 4.9.2.6. Exercise of the Right to Strike
- 4.9.2.7. Suspension at Will of the Company
- 4.9.2.8. For Disciplinary Reasons
- 4.9.2.9. Due to Legal Closure of the Company
- 4.9.3. Suspension and Reduction of Working Hours due to Business Causes
- 4.9.4. Suspension and Reduction of Working Hours due to Force Majeure

4.10. The Legal Regime of Leave of Absence from Work

- 4.10.1. Concept and Typology
- 4.10.2. Forced Leave of Absence
 - 4.10.2.1. Appointment or Election to Public
 - 4.10.2.2 Union Positions
 - 4.10.2.3. Effects

- 4.10.3. Leave of Absence for Child and Family Care 4.10.3.1. Assumptions
 - 4.10.3.2. Effects
- 4.10.4. Voluntary Leave of Absence
 - 4.10.4.1. Requirements
 - 4.10.4.2. Effects

Module 5. Social Security

5.1. The Constitutional Model of Social Protection. The Social Security System

- 5.1.1. The Constitutional Model of Social Protection 5.1.1.1. Measures for the Protection of Social Needs 5.1.1.2. Social Security
- 5.1.3. Economic and Financial Regime of Social Security
- 5.1.4. Social Security Management

5.2. Persons and Contingencies Protected

- 5.2.1. Field of Application of the System
- 5.2.2. Scope of Application of the General Regime
- 5.2.3. Entrepreneur Registration
- 5.2.4. Employee Affiliation
 - 5.2.4.1. Employee Terminations and Cancellations

5.2.4.2. Discharge Classes

- 5.2.4.3. The Special Agreement as a Situation Assimilated to Registration
- 5.2.4.4. Effects of Registration, Cancellation and Communication of Employee Data
- 5.2.5. Effects of Improper Acts

5.3. Persons and Contingencies Protected II

- 5.3.1. Protected Situations
- 5.3.2. Occupational Accidents and Occupational Diseases
- 5.3.3. The Protective Action of the Social SecuritySystem
- 5.3.4. General Requirements for Entitlement to Contributory Benefits
- 5.3.5. Liability for benefits
- 5.3.6. Automated Performance

5.4. Management and Financing (part I)

- Social Security Management 5.4.1.1. Management Entities
- 5.4.2. Common Services
- 5.4.3. Collaboration in Management

5.5. Management and Financing (part II)

- 5.5.1. Economic and Financial Regime of Social Security
- 5.5.2. General Social Security Resources
- 5.5.3. Social Security Contributions 5.5.3.1. Contribution Bases and Rates
- 5.5.4. Collections

5.6. Economic Benefits: Subsidies and Pensions I

- 5.6.1. Introduction
- 5.6.2. Temporary Disability
- 5.6.3. Maternity
- 5.6.4. Parenting
- 5.6.5. Risk during Pregnancy and breastfeeding
- 5.6.6. Care of Children Affected by Cancer or Other Serious Illness
- 5.6.7. Unemployment

5.7. Economic Benefits: Subsidies and Pensions II

- 5.7.1. Introduction
- 5.7.2. Contributory Benefits
 - 5.7.2.1. Permanent Disability
 - 5.7.2.2. Retirement
 - 5.7.2.3. Death and Survival

5.7.3. Non-contributory Benefits 5.7.3.1. Disability

5.7.4. Family Benefits

5.7.3.2. Retirement

- Services and Medicines 5.8.1. The Health System and Social Security 5.8.2. Evolution of the Right to Health Protection
- 5.8.6. Medicines and Pharmaceutical Services

5.8. The Health System. Portfolio of

- 5.8.7. Insureds and Beneficiaries of the Right to Health Care
- 5.8.8. Benefit Management

5.9. The Social Assistance System

- 5.9.1. Delimitation of the Concept. Social Assistance
- 5.9.2. Internal Social Security Social Assistance
- 5.9.3. Social Assistance outside the Social Security System
- 5.9.4. Social Services
- 5.9.5. The System for Autonomy and Dependency Care

5.10. Pension Plans and Funds. Mutual **Benefit Societies**

5.10.1. Introduction

5.10.2. Voluntary Improvements
5.10.3. Mutual Benefit Societies. Pension Plans and Funds

Module 6. Personnel Administration						
 6.1. Introduction to Personnel Management 6.1.1. Human Resources in the Company 6.1.2. Personnel Administration Management in Human Resources (HR) 	6.2. Recruitment Modalities6.2.1. The Work Contract6.2.2. Types of Contracts6.2.3. Types of Contract Termination	6.3. The Payroll Receipt (I)6.3.1. Salary6.3.2. Salary Payments6.3.3. Extra Salary Payments	6.6. Working Hours, Vacations and and Leave6.6.1. Workday6.6.2. Vacations6.6.3. Work Permits6.6.4. Disabilities			
6.7. Taxes 6.7.1. The Tax System 6.7.2. Tax Obligations of Employees 6.7.3. Employer's Tax Obligations	 6.8. Technological Tools for Payroll Processing 6.8.1. The ERP Concept 6.8.2. Importance in Payroll Management 6.8.3. Most Common Programs 	 6.9. Compensation and Benefits 6.9.1. Compensation and Benefits Administration 6.9.2. Benefits in Excess of the Law 6.9.3. Emotional Salary 6.9.4. Home Office 	6.10. Equal Opportunity in Personnel Administration 6.10.1. Equal Opportunity as Part of Organizational Culture 6.10.2. Gender Equity 6.10.3. Social Responsibilit			

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7.7.5. Brief Reference to Collective Dismissal in

Bankrupt Companies

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10.10.1.3. Suspension of the Employment

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11.1. Collective Autonomy and Labor Relations System

- 11.1.1. Collective Autonomy: Concept and Structural Elements
- 11.1.2. The Three-Dimensional Structure of Collective Autonomy and its Reflection: Freedom of Association and the Right to Strike
- 11.1.3. The Right to Collective Negotiation

11.2. Freedom of Association

- 11.2.1. The Constitutional Configuration of Freedom of Association
- 11.2.2. Ownership of the Right to Freedom of Association
- 11.2.3. Content of the Right to Freedom of Association

11.3. Legal Regime of the Union

- 11.3.1. Incorporation and Acquisition of Legal Personality
- 11.3.2. Internal Functioning of the Syndicate and Economic Regime
- 11.3.3. The Union's Responsibility

11.4. Business Associations

- 11.4.1. The Employer and Union Structure
- 11.4.2. Union Representation: Most Representative Unions
- 11.4.3. Employer Representation Structure, Criteria and Determination of Attributions

11.5. The Representation and Collective Action of Workers in the Company

- 11.5.1. The Dual Channel of Representation in the Company
- 11.5.2. Unitary Representation: Personnel Delegates and Works Councils
- 11.5.3. Union Elections
- 11.5.4. The Right to Assemble in Companies: Workers' Assemblies

11.6. Collective Negotiation

- 11.6.1. Constitutional and Legal Recognition of the Right to Collective Negotiation
- 11.6.2. Negotiations and Collective Labor
 Agreements: Classification and Typology
- 11.6.3. Collective Negotiation Structure and Agreement Concurrency

11.7. The Dynamics of Collective Negotiation of General Effectiveness: Preparation, Term and Application of Agreements

- 11.7.1. Negotiating Parties: Capacity and Legitimacy
- 11.7.2. Negotiation Process: the Duty to Negotiate
- 11.7.3. Formal Requirements and Control of Legality: Challenging the Agreement
- 11.7.4. Application and Interpretation of the Agreement: Basic Issues
- 11.7.5. The Term of the Agreement
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11.8. Collective Conflict

- 11.8.1. Concept and Types of Collective Disputes
- 11.8.2. Constitutional Regulation of Collective Disputes
- 11.8.3. Collective Action by Workers and Employers in Collective Disputes

11.9. The Strike

- 11.9.1. Constitutional Recognition of the Right to Strike: Ownership and Content
- 11.9.2. The Exercise of the Right to Strike: Formal Issues. The Strike Committee
- 11.9.3. Types of Strikes: Illegal Strikes and Abusive Strikes
- 11.9.4. The Effects of the Strike

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12.9.4. Cases of Compatibility between Work

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- 13.1.1. The Impact of the Digital Era on Professional Performance
- 13.1.2. Digital Transformation in Companies
- 13.1.3. New Human Resources Policies in the Digital Era
- 13.1.4. New Work Environments
- 13.1.5. Performance Evaluation: What Is It and What Is It For?
- 13.1.6. Performance Evaluation Models

13.2. The Performance Management Cycle

- 13.2.1. New Work Environments
- 13.2.2. Phases of the Performance Management Cycle
- 13.2.3. Models in Work Systems

13.3. Performance Planning

- 13.3.1. Initial Design of the Performance Evaluation: Company Analysis
- 13.3.2. Setting Individual and Group Objectives
- 13.3.3. Performance Metrics
- 13.3.4. Competency-based Evaluation Systems

13.4. Performance Monitoring

- 13.4.1. Management of the Corporate Talent Map
- 13.4.2. Individual and Group Action Plan Follow-up Mechanisms: Observation, Coaching and Feedback Techniques
- 13.4.3. Recognition Plans

13.5. Performance Evaluation

- 13.5.1. Key Points in Performance Appraisal:
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- 13.5.2. Definition of Evaluation Scales and Parameters of Excellence
- 13.5.3. The Application of the Evaluation

13.6. Underperformance Management

- 13.6.1. Observation Techniques
- 13.6.2. Incentive Motivation and Coaching Methodologies
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- 13.7.1. Regulation of Work and Remuneration
- 13.7.2. Establishment of the General Compensation System
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- 13.8.1. Legal Framework
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- 13.9.1. Design and Development of an Annual Performance Plan
- 13.9.2. Analysis of Results

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- 13.10.2. Other Special Situations

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- 14.1.1. Introduction to Labor Market Rigidity and Flexibility
- 14.1.2. Flexicurity Concept
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14.2. Substantial Modification in Labor Relationships

- 14.2.1. Labor Relations: Basic Concepts
- 14.2.2. Substantial Changes by the Employer
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- 14.3.2. Causes and Types
- 14.3.3. Implications for Labor Regulations: Illegal Assignment of Workers

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- 16.1.3. Evaluation and Planning of Preventive Activities
- 16.1.4. Training and Information Obligations
- 16.1.5. Obligation to Provide Work Equipment and Means of Protection
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- 16.1.7. Obligations to Record and Notify Occupational Accidents and Occupational Illnesses
- 16.1.8. Serious and Imminent Risk

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- 16.2.2. The Voluntariness Principle and its Exceptions
- 16.2.3. The Results of Health Surveillance: Access to and Confidentiality of Information

16.3. The Specific Obligation of Coordination of Business Activities

- 16.3.1. Obligations in the Event of Concurrency of Activities
- 16.3.2. Contracts and Subcontracts
- 16.3.3. The Special Regulation of the Construction Sector

16.4. Obligation to Protect Certain Groups of Professionals

- 16.4.1. Particularly Sensitive Workers, Pregnant and Breastfeeding Women, Temporary Workers and Temporary Agency Workers
- 16.4.2. Risk Prevention in Self-Employment

16.5. The Obligation to Prevent Psychosocial Risks

- 16.5.1. Types of Psychosocial Risks
- 16.5.2. Preventive Measures
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16.6. Harassment at Work as an Occupational Hazard

- 16.6.1. Mobbing
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- 16.6.3. Differences with Labor Disputes
- 16.6.4. Prevention Obligation and Preventive Measures

16.7. Administrative Liability in Occupational Risk Prevention Matters

- 16.7.1. Principles of the Administration's Sanctioning Powers
- 16.7.2. Responsible Parties
- 16.7.3. Infringements and Penalties in Occupational Health and Safety Matters
- 16.7.4. The Administrative Sanctioning Procedure
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- 16.8.1. Specific and Generic Occupational Risk Prevention Offenses
- 16.8.2. Concurrent Offense Situations
- 16.8.3. Compatibility of Criminal Liability with Other Liabilities
- 16.8.4. Subjective Scope of Criminal Liability
- 16.8.5. The Legal Entity as a Criminally Liable Party
- 16.8.6. Criminal Liability of Directors, Executives and Employees

16.9. Civil Liability

- 16.9.1. Nature of Civil Liability Arising out of Occupational Accidents and/or Occupational Diseases
- 16.9.2. Employer's Liability for the Acts of its Employees
- 16.9.3. Responsibility for the Coordination of Activities: Decentralization of Production and Responsibility of Contractors and Subcontractors
- 16.9.4. Group Liability
- 16.9.5. Responsibilities of Manufacturers and Suppliers

16.10. Social Security Liabilities

- 16.10.1. The Benefits Surcharge and its Compatibility
- 16.10.2. Concept and Nature
- 16.10.3. Responsible Parties

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17.1. The Social Jurisdiction: Organs and Competencies

- 17.1.1. Regulatory Sources of the Social Jurisdiction
- 17.1.2. Jurisdiction of the Social Jurisdiction
- 17.1.3. Out-of-court Settlement
- 17.1.4. The Different Courts of the Social Jurisdiction, Functional and Territorial Jurisdiction

17.2. The Proceeding Parties

- 17.2.1. Concept, Capacity, Legitimacy
- 17.2.2. Proceedings with Plurality of Parties
- 17.2.3. Intervention of the Wage Guarantee Fund

17.3. Process Avoidance

- 17.3.1. Acts Prior to the Process
- 17.3.2. Reconciliation
- 17.3.3. Preliminary Claim

17.4. Initiation of the Declaratory Judgment

- 17.4.1. Preparatory Acts and Anticipation of Evidence
- 17.4.2. Preventive Measures and Preventive Attachment
- 17.4.3. The Lawsuit: Filing, Admission, and Correction of the Lawsuit
- 17.4.4. Accumulation of Actions and Proceedings
- 17.4.5. Payment Order Procedure

17.5. The Oral Trial

- 17.5.1. Concept of the Oral Trial and Pre-Trial Proceedings
- 17.5.2. Judicial Conciliation
- 17.5.3. Arguments of the Parties
- 17.5.4. Proposition and Evidence Gathering
- 17.5.5. Conclusions

17.6. Dismissal Challenge

- 17.6.1. Action Forfeiture
- 17.6.2. The Requisites of the Claim
- 17.6.3. The Sentence and the Qualification of the Dismissal
- 17.6.4. The Effects of the Declaration of Justifiable Dismissal
- 17.6.5. The Effects of the Declaration of Unfair Dismissal
- 17.6.6. The Effects of a Declaration of Invalid Dismissal

17.7. Challenging Disciplinary Sanctions

- 17.7.1. The Invalidity of the Sanction
- 17.7.2. Confirmation of the Sanction
- 17.7.3. Total Revocation of the Sanction
- 17.7.4. Partial Revocation of the Sanction
- 17.7.5. Non-Appealability of the Judgment and its Exceptions

17.8. Termination of the Contract for Objective Causes

- 17.8.1. The Process for Termination due to Objective Causes
- 17.8.2. Collective Dismissals for Economic, Organizational, Technical or Production Causes

17.9. Procedural Modalities Related to the Development of the Employment Contract

- 17.9.1. The Vacation Process
- 17.9.2. The Professional Classification Procedure
- 17.9.3. The Procedure for Geographic Modification, Substantial Modification of Working Conditions and Reduction of Working Hours due to Economic, Technical, Organizational or Production Causes
- 17.9.4. The Process for Breastfeeding and Family Leave and Reduced Working Hours

17.10. Social Security Processes

- 17.10.1. Legitimized Parties
- 17.10.2. Preliminary Claim and Exhaustion of Preliminary Proceedings
- 17.10.3. Demand
- 17.10.4. Effects of the Judgment

Module 18. The Labor Process: Means of	Contestation and Enforcement Protection		
18.1. Means of Challenge 18.1.1. General Considerations	 18.2. Appeal for Reconsideration 18.2.1. Resolutions Subject to Appeal 18.2.2. Procedure 18.2.3. Effects of the Rejection and Estimation of the Appeal for Reconsideration 	18.3. Appeal of Complaint18.3.1. Resolutions Subject to Appeal18.3.2. Procedure18.3.3. Effects of the Rejection and Estimation of the Complaint Appeal	 18.4. Appeals for Review 18.4.1. General Considerations 18.4.2. Resolutions Subject to Appeal 18.4.3. Procedure 18.4.4. Effects of the Dismissal and Upholding of the Appeal for Review
 18.5. Cassation Appeal 18.5.1. General Considerations 18.5.2. Resolutions Subject to Appeal 18.5.3. Processing of the Appeal before the Social Division of the Supreme Court 18.5.4. Effects of the Dismissal and Upholding of the Appeal 	 18.6. The Appeal for the Unification of Doctrine 18.6.1. General Considerations 18.6.2. Resolutions Subject to Appeal 18.6.3. Substantive Requirements of the Contradiction 18.6.4 Processing of the Resource 	 18.7. General Considerations in Labor Enforcement 18.7.1. Executive Titles 18.7.2. The Competent Judicial Body 18.7.3. Legal Standing in the Enforcement Process 18.7.4. Execution Procedure 	 18.8. Ordinary Executions 18.8.1. General Considerations 18.8.2. The Seizure of Goods: Concept, Phases and Incidences in the Seizure of Goods 18.8.3. The Procedure for the Enforced Execution of Foreclosed Assets 18.8.4. Payment to Creditors 18.8.5. Corporate Insolvency
 18.9. Special Executions 18.9.1. Execution of Dismissal Judgments 18.9.2. Enforcement of Judgments against Public Entities 18.9.3. Collective Executions 	18.10. Provisional Execution 18.10.1. General Considerations 18.10.2. Provisional Enforcement of Judgments for the Payment of Sums of Money 18.10.3. Provisional Enforcement of Social Security Sentences 18.10.4. Provisional Enforcement of Dismissal Judgments		

tech 56 | Structure and Content

Module 19. Change Management

19.1. Organizational Changes

19.1.1. Workplace Strategy and Motivation 19.1.2. Study of Methods and Work Measurement

19.2. Performance Evaluation

19.2.1. Performance Concept 19.2.2. Performance Measurement and Evaluation Systems

19.3. Development of High-Performance Teams

19.3.1. Personal Factors and Motivation for Successful Work

19.3.2. Integrating a High Performance Team19.3.3. People and Business Change and Development Projects

19.3.4. Financial Keys for HR: Business and People

19.4. Workgroup Management

19.4.1. Group Synergy

19.4.2. The Group's Life Cycle

19.4.3. Groups and Motivation

19.4.4. Groups and Innovation

19.5. Group Dynamics

19.5.1. The Roles of People in Groups

19.5.2. Group Leadership

19.5.3. Group Rules

19.5.4. Group Cohesion

19.6. Responsibility and Group Management

19.6.1. Decision Making

19.6.2. Unconscious Reasons in Decision Making 19.6.3. Personal Responsibility and Accountability

19.7. Managing People in the Digital Age

19.7.1. Impact of IT on Intellectual Capital 19.7.2. Information Processing in Big Data Management (BigData HR)

19.7.3. Reputation in Social Networks and Personal Branding

19.8. Human Resources and Total Quality

19.8.1. Quality Costs

19.8.2. The Importance of Data Quality

19.8.3. From Total Quality to Innovation

19.9. Business Communication Processes

19.9.1. Company Communication

19.9.2. Types of Communication: Internal and External

19.9.3. Business Communication in Digital Environments

Module 20. Complementary Social Protection and Social Action in the Company						
 20.1. Social Protection Policies 20.1.1. Social Policy in the Social Welfare System 20.1.2. Types of Social Policies according to Administrative Designs 20.1.3. Social Policy vs. Social Work 	20.2. Theories of Social Action 20.2.1. Social Action in Sociological Theory 20.2.2. Weber's Theory of Social Action 20.2.3. Sociology within Social Action	 20.3. Corporate Social Action 20.3.1. Concept and Characteristics of Social Benefits 20.3.2. Loans and Advances 20.3.3. Labor Commissaries 20.3.4. Soup Kitchens and Indirect Formulas 20.3.5. Collective Transportation Service 20.3.6. Childcare and Other Occupational Benefits 	 20.4. Social Action Plans 20.4.1. Organizational Culture and Social Action Strategies 20.4.2. Internal and External Spheres of Action 20.4.3. Design and Planning of Social Action in the Company 			
 20.5. The Social Dimension in the Company 20.5.1. The Company and its Environment: Social Analysis 20.5.2. Socially Based Information in the Enterprise 20.5.3. Evaluation of Corporate Social Action Strategies 	 20.6. Complementary Social Protection in the company 20.6.1. Constitutional Framework (Art. 41 Spanish Constitution) 20.6.2. Complementary Social Protection Mechanisms of Voluntary Origin 20.6.3. Supplementary Social Security Benefits and their Relationship with Social Security 	 20.7. Employer's Social Protection 20.7.1. The Role of the Employer in Social Protection Systems 20.7.2. Mutuals and Social Security 20.7.3. Improvements Managed through Instruments External to Company Assets: Pensions 	20.8. Voluntary Social Welfare 20.8.1. Concept and Characteristics of Voluntary Improvements 20.8.2. Legislative Origins 20.8.3. Types of Voluntary Improvements 20.8.4. The Legal Nature of Voluntary Improvements			
20.9. Collective Social Security 20.9.1. Concept, Types and List of Protective Benefits 20.9.2. Protective Action Chart 20.9.3. Revaluation and Minimum Supplements	 20.10. Pension Funds and Plans 20.10.1. Regime and Legal Configuration 20.10.2. Legal and Financial Regime 20.10.3. Legal Regime 20.10.4. Infringements and Penalties 					



This academic program offers students a different way of learning. Our methodology uses a cyclical learning approach: **Relearning**

This teaching system is used, for example, in the most prestigious medical schools in the world, and major publications such as the **New England Journal of Medicine** have considered it to be one of the most effective



tech 60 | Methodology

TECH Business School uses the Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment





This program prepares you to face business challenges in uncertain environments and achieve business success



Our program prepares you to face new challenges in uncertain environments and achieve success in your career

A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch to present executives with challenges and business decisions at the highest level, whether at the national or international level. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and business reality is taken into account



You will learn, through collaborative activities and real cases, how to solve complex situations in real business environments"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They must integrate all their knowledge, research, argue and defend their ideas and decisions

tech 62 | Methodology

Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines different teaching elements in each lesson

We enhance the Case Study with the best 100% online teaching method: Relearning

Our online system will allow you to organize your time and learning pace, adapting it to your schedule. You will be able to access the contents from any device with an internet connection

At TECH you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning

Our online business school is the only one in the world licensed to incorporate this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators



Methodology | 63 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically. With this methodology we have trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, markets, and financial instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity

tech 64 | Methodology

This program offers the best educational material, prepared with professionals in mind:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student



Classes

There is scientific evidence suggesting that observing third-party experts can be useful

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions



Management Skills Exercises

They will carry out activities to develop specific executive competencies in each thematic area. Practices and dynamics to acquire and develop the skills and abilities that a high-level manager needs to develop in the context of the globalization we live in



Additional Reading

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course



Methodology | 65 tech



Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best senior management specialists in the world

Interactive Summaries



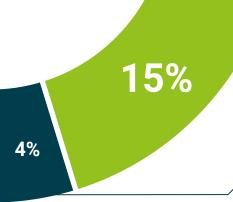
The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge

This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story"

Testing & Retesting



We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals



30%

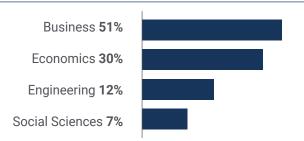




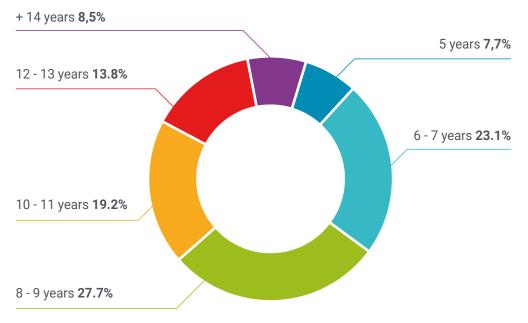
Average Age

Between **35** and **45** years old

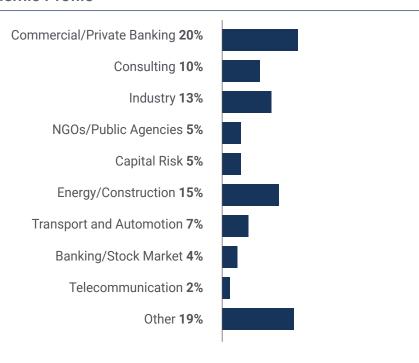
Training



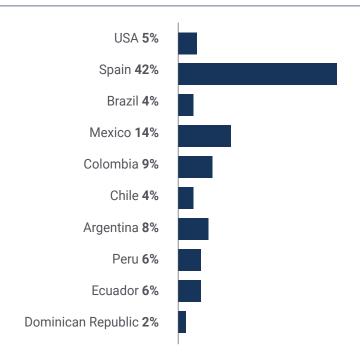
Years of Experience



Academic Profile



Geographical Distribution





Pedro García

Managing director of a multinational company

"As much as one might want to, considering an Advanced Master's Degree is not a simple matter, and even more so when you have to combine it with your professional activity and family life. However, the Advanced Master's Degree in Business Consulting and Labor Relations at TECH Technological University offered me the possibility to do so. The skilful faculty made the experience and learning even more enriching. Largely as a result of that, today I'm the director of a large company, a new role that I play with enthusiasm and my best work. In short, change that comes from action."





If you want to make a positive change in your career, the Advanced Master's Degree in Business Consulting and Labor Relations will help you achieve it.

Are you ready to take the leap? Excellent professional development awaits you

The Advanced Master's Degree in Business Consulting and Labor Relations of TECH Technological University is an intense program that prepares the professional to face challenges and business decisions both nationally and internationally.

The main objective is to promote personal and professional growth. Helping them achieve success

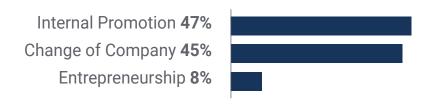
Therefore, those who wish to improve themselves, achieve a positive change at a professional level and interact with the best, will find their place in TECH.

Don't miss the opportunity to study with us and you will notice how you will get the breakthrough you were looking for."

When the change occurs



Type of change



Salary increase

The completion of this program represents a salary increase of more than 25% for TECH students.

\$57,900

A salary increase of

25.22%

\$72,500





tech 76 | Benefits for Your Company

Developing and retaining talent in companies is the best long-term investment.



Intellectual Capital and Talent Growth

The executive will introduce the company to new concepts, strategies, and perspectives that can bring about significant changes in the organization.



Retaining high-potential executives to avoid talent drain

This program strengthens the link between the company and the executive and opens new avenues for professional growth within the company.



Building agents of change

The manager will be able to make decisions in times of uncertainty and crisis, helping the organization overcome obstacles.



Increased international expansion possibilities

Thanks to this program, the company will come into contact with the main markets in the world economy.







Project Development

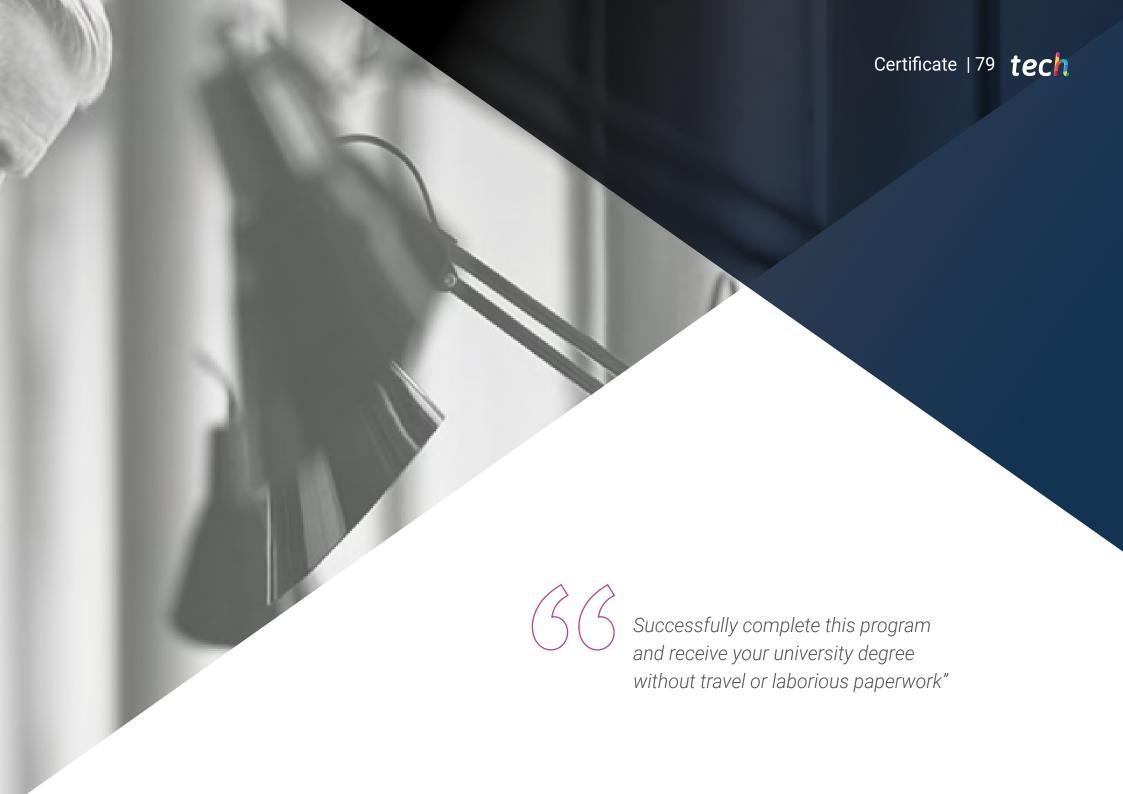
The executive can work on a current project or develop new projects in the field of R&D or Business Development within their company.



Increased competitiveness

This Advanced Master's Degree will equip your managers with the skills to take on new challenges and drive the organization forward.





tech 80 | Certificate

This Advanced Master's Degree in Business Consulting and Labor Relations contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Professional Master's Degree** issued by **TECH Technological University** via tracked delivery*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Advanced Master's Degree, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: Advanced Master's Degree in Business Consulting and Labor Relations Official N° of hours: 3,000 h.





^{*}Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.



Advanced Master's Degree

Business Counseling and Labor Relations

Language: **English** Course Modality: **Online**

Duration: 2 years

Accreditation: TECH Technological University

Official No of hours: 3,000 h.

