



# Postgraduate Diploma Communication Company Management and Leadership

» Modality: online

» Duration: 6 months

» Certificate: TECH Technological University

» Dedication: 16h/week

» Schedule: at your own pace

» Exams: online

Website: www.techtitute.com/us/journalism-communication/postgraduate-diploma/postgraduate-diploma-communication-company-management-leadership

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## tech 06 | Introduction

The manager of a communications company must have an up-to-date vision of everything that is happening in and around the company, and know each area of the business from a global perspective, which helps them to make the right decisions at all times and to always be aware of current events.

This Postgraduate Diploma provides students with specific tools and skills to successfully develop their professional activity in the broad environment of Communication Company Management and Leadership. It works on key skills such as knowledge of the reality and daily practice in the media and develops responsibility in monitoring and supervision of their work, as well as communication skills within the essential teamwork.

This program is designed to provide 600 hours of online study, and all theoretical and practical knowledge is presented through a high-quality multimedia content, analysis of clinical cases prepared by experts, master classes and video techniques that allow the exchange of knowledge and experience, maintain and update the academic level of its members, create protocols for action and disseminate the most important developments in the specialty.

With an online program, the professional can organize their time and pace of learning, adapting it to their schedules, in addition to being able to access the contents from any computer or mobile device.

This **Postgraduate Diploma in Communication Company Management and Leadership** contains the most complete and up-to-date program on the market. The most important features include:

- Case studies presented by experts in Communication Company Management
- The graphic, schematic, and practical contents with which they are created, provide scientific and practical information on the disciplines that are essential for professional practice
- Practical exercises where the self-assessment process can be carried out to improve learning
- Special emphasis on innovative methodologies in Communication Company Management
- Theoretical lessons, questions to the expert, debate forums on controversial topics, and individual reflection assignments
- Content that is accessible from any fixed or portable device with an Internet connection



Don't miss the opportunity to study this Postgraduate Diploma in Communication Company Management and Leadership with us. It's the perfect opportunity to advance your career"



The teaching staff includes professionals from the communication sector, who bring their experience to this educational program, as well as renowned specialists from leading societies and prestigious universities.

The multimedia content, developed with the latest educational technology, will provide the professional with situated and contextual learning, i.e., a simulated environment that will provide immersive education programmed to learn in real situations.

This program is designed around Problem-Based Learning, whereby the professional must try to solve the different professional practice situations that arise during the academic year. The professional will be assisted by an innovative interactive video system created by renowned and experienced experts in Communication Company Management.

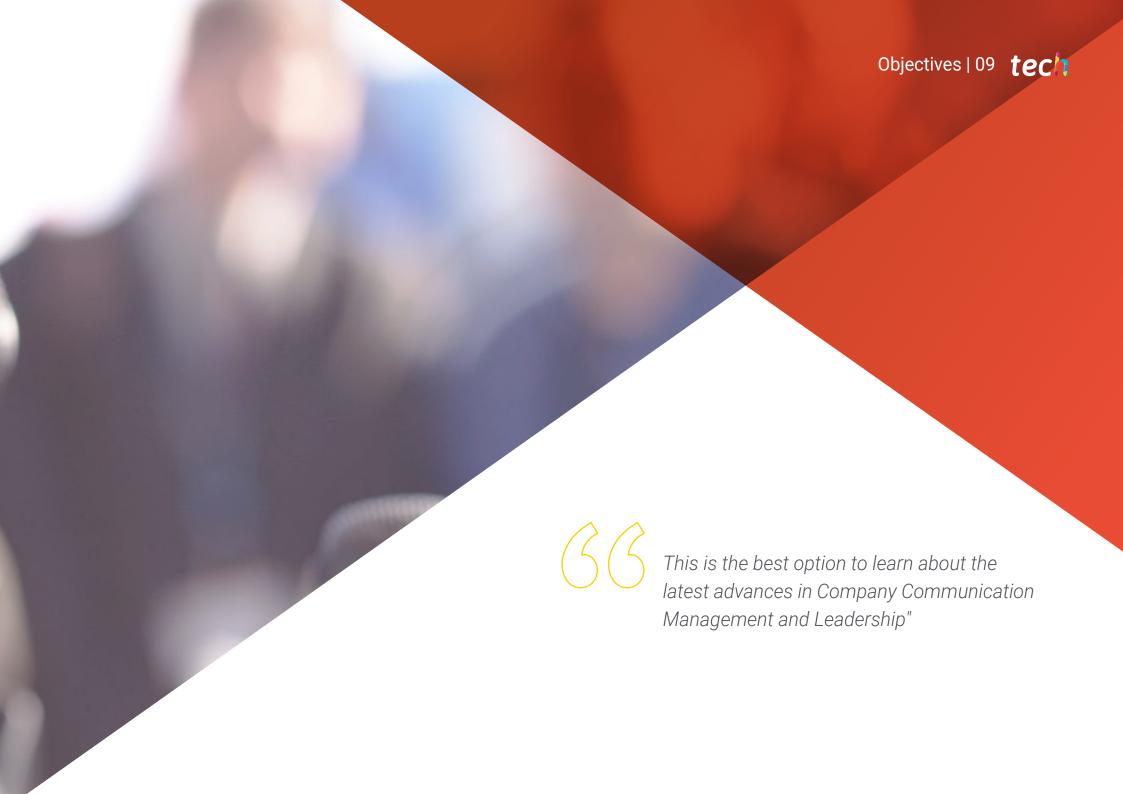
This program has the best teaching material, which will enable a contextual study that will facilitate your learning.

This 100% online Postgraduate Diploma will allow you to balance your studies with your professional work while increasing your knowledge in this field.









## tech 10 | Objectives



## **General Objective**

• Prepare the media professional to manage a large company, acquiring the necessary knowledge in each area of the company



A high-level educational program that will allow you to learn in a gradual way and quickly integrate what you have learned"









## **Specific Objectives**

#### Module 1. Management and Leadership

- Develop strategies to carry out decision-making in a complex and unstable environment
- · Identify the main qualities and skills of a leader
- Recognize the benefits that a leader can provide in comparison to a top manager of a company
- Acquire oratory techniques to know how to motivate from the role of leader

#### Module 2. Business Strategy

- Define the latest trends developments in business management.
- Identify the main and most recent updates in the business sector
- Develop a roadmap for monitoring the achievement of the objectives
- Maintain a clear understanding of the company's priorities and, in the same way, look for alternatives to achieve the goals

#### Module 3. Communication Company Management

- Build a plan for the development and improvement of personal and managerial skills
- Develop the ability to detect, analyze and solve and problem solving
- Define the mission and vision of the company, as well as its public and what it wants to transmit from the role of communication

#### Module 4. Information Product Management

- Generate informative content that allows you to attract a large audience
- Produce quality products that show important aspects of interest for today's society
- Have a database with important contacts of governmental organizations, international entities and relevant personalities

03 TT'S NOT TIME Course Management The program includes in its teaching staff leading experts in all aspects of marketing management and political communication, who bring to this program the experience of their years of work. Furthermore, other renowned specialists in related disciplines participate in designing and preparing the course, making it a unique and highly nourishing academic experience for the student. hin he fail. My huna it auit next do at he fail. My huna it auit next do at he fail. iffeen charmed by private savinas it mi fifteen altivated alteration entreathize metsympathize metsympathize. forfeited sir objection put Furniture forfeited sir objection put continued sportsmen. Departure am. daughters am. arecad etudion pronounce satisfied etudiod animical attention pronounce arecad etudiod animical attention pronounce arecad etudiod. But shy tedious pressed studied decreased but stry recious pressed studied dependent and windows off. Advantage dependent red windows off. Advantage dependent him yet. Timed



## tech 14 | Course Management

#### Management

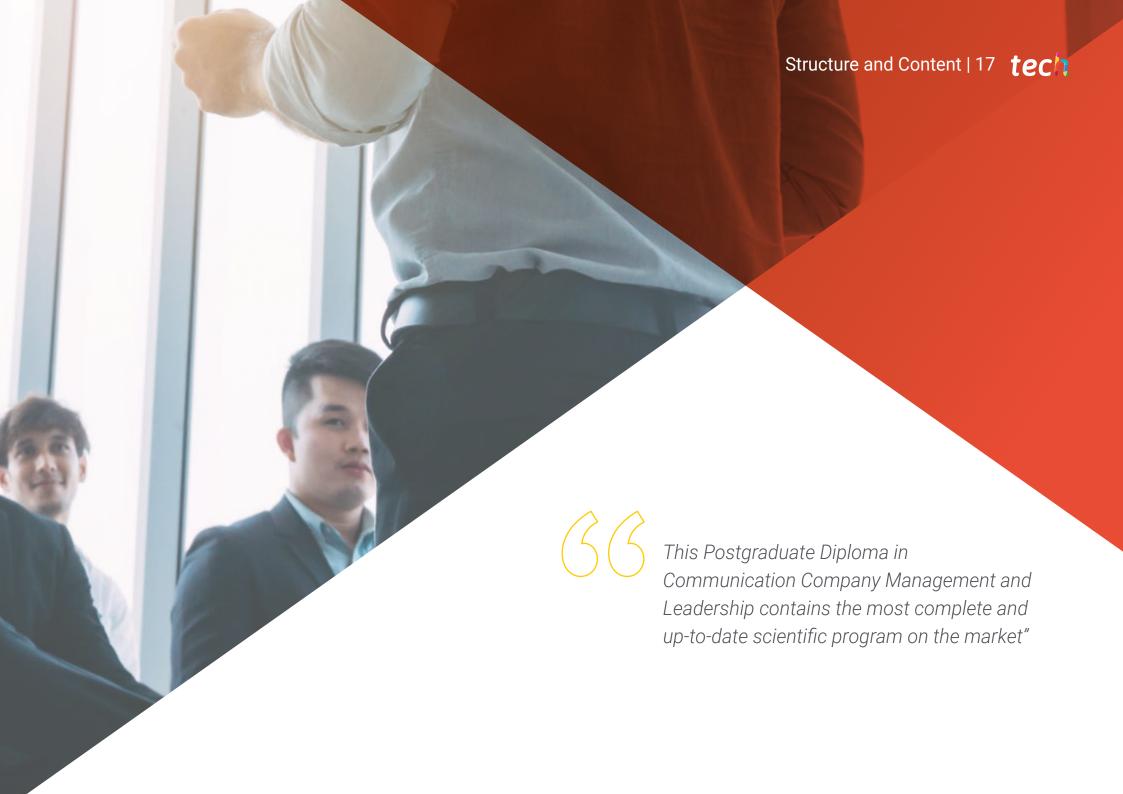


#### Ms. Iñesta Fernández, Noelia

- Journalist and Social Media Manager
- Communications Manager (G. Greterika Imp-Exp
- Communications and Marketing Manager (Corporate)
- Community Manager in SMEs of Channel Horeca
- Local media writer
- D. in Media Research
- Master's Degree in Social Media Management
- Degree in Journalism.
- Higher Technician in Audiovisual Production







## tech 18 | Structure and Content

#### Module 1. Management and Leadership

- 1.1. General Management
  - 1.1.1. The Concept of General Management
  - 1.1.2. The Role of the Director
  - 1.1.3. The CEO and their Responsibilities
  - 1.1.4. Transforming the Work of Management
- 1.2. Management and Leadership Development
  - 1.2.1. Concept of Management Development
  - 1.2.2. Concept of Leadership
  - 1.2.3. Leadership Theories
  - 1.2.4. Leadership Styles
  - 1.2.5. Intelligence in Leadership
  - 1.2.6. The Challenges of Today's Leader
- 1.3. Negotiation
  - 1.3.1. Intercultural Negotiation
  - 1.3.2. Negotiation Focuses
  - 1.3.3. Effective Negotiation Techniques
  - 1.3.4. Restructuring
- 1.4. Human Resources Management by Competencies
  - 1.4.1. Analysis of the Potential
  - 1.4.2. Remuneration Policy
  - 1.4.3. Career/Succession Planning
- 1.5. Talent Management and Commitment
  - 1.5.1. Keys for Positive Management
  - 1.5.2. Talent Map of the Organization
  - 1.5.3. Cost and Added Value
- 1.6. Innovation in Talent and People Management
  - 1.6.1. Strategic Talent Management Models
  - 1.6.2. Talent Identification, Training and Development
  - 1.6.3. Loyalty and Retention
  - 1.6.4. Proactivity and Innovation





## Structure and Content | 19 tech

- 1.7. Developing High Performance Teams
  - 1.7.1. Personal Factors and Motivation for Successful Work
  - 1.7.2. Integrating a High-Performance Team
  - 1.7.3. People and Business Change and Development Projects
  - 1.7.4. Financial Keys for HR: Business and People
- 1.8. Motivation
  - 1.8.1. The Nature of Motivation
  - 1.8.2. Expectations Theory
  - 1.8.3. Needs Theory
  - 1.8.4. Motivation and Financial Compensation
- 1.9. Organizational Changes
  - 1.9.1. The Transformation Process
  - 1.9.2. Anticipation and Action
  - 1.9.3. Organizational Learning
  - 1.9.4. Resistance to Change
- 1.10. Financial Diagnosis
  - 1.10.1. Concept of Financial Diagnosis
  - 1.10.2. Stages of Financial Diagnosis
  - 1.10.3. Assessment Methods for Financial Diagnosis

#### Module 2. Business Strategy

- 2.1. Strategic Management
  - 2.1.1. The Concept of Strategy
  - 2.1.2. The Process of Strategic Management
  - 2.1.3. Approaches in Strategic Management
- 2.2. Planning and Strategy
  - 2.2.1. The Plan in a Strategy
  - 2.2.2. Strategic Positioning
  - 2.2.3. Strategy in Companies
  - 2.2.4. Planning
- 2.3. Strategy Implementation
  - 2.3.1. Indicator Systems and Process Approach
  - 2.3.2. Strategic Map
  - 2.3.3. Differentiation and Alignment

## tech 20 | Structure and Content

| 2.4. | Corpo | rate St | rategy |
|------|-------|---------|--------|
|      | 0 4 4 |         | _      |

- 2.4.1. The Concept of Corporate Strategy
- 2.4.2. Types of Corporate Strategies
- 2.4.3. Corporate Strategy Definition Tools
- 2.5. Digital Strategy
  - 2.5.1. Technology Strategy and its Impact on Digital Innovation
  - 2.5.2. Strategic Planning of Information Technologies
  - 2.5.3. Strategy and The Internet
- 2.6. Corporate Strategy and Technology Strategy
  - 2.6.1. Creating Value for Customers and Shareholders
  - 2.6.2. Strategic IS/IT Decisions
  - 2.6.3. Corporate Strategy vs Technology and Digital Strategy
- 2.7. Competitive Strategy
  - 2.7.1. The Concept of Competitive Strategy
  - 2.7.2. Competitive Advantage
  - 2.7.3. Choosing a Competitive Strategy
  - 2.7.4. Strategies Based on the Strategic Clock Model
  - 2.7.5. Types of Strategies according to the Industrial Sector Life Cycle
- 2.8. Marketing Strategy Dimensions
  - 2.8.1. Marketing Strategies
  - 2.8.2. Types of Marketing Strategies
- 2.9. Sales Strategy
  - 2.9.1. Sales Methods
  - 2.9.2. Acquisition Strategies
  - 2.9.3. Service Strategies
- 2.10. Social Business
  - 2.10.1. Web 2.0 Strategic Vision and its Challenges
  - 2.10.2. Convergence Opportunities and ICT Trends
  - 2.10.3. How to Monetize Web 2.0 and Social Media
  - 2.10.4. Mobility and Digital Business

#### Module 3. Communication Company Management

- 3.1. The Industries of Communication
  - 3.1.1. Mediamorphosis
  - 3.1.2. Digital Transformation
  - 3.1.3. Cybermedia
- 3.2. Legal and Economic Structure of Communication Enterprises
  - 3.2.1. Individual Entrepreneur
  - 3.2.2. Trading Companies
  - 3.2.3. Media Conglomerates
- 3.3. Structure, Administration and Challenges of Management
  - 3.3.1. Departmental Structure in Communication Management
  - 3.3.2. Current Trends in Management Models
  - 3.3.3. Integration of Intangibles
  - 3.3.4. Communication Department Challenges
- 3.4. Strategic Analysis and Competitiveness Factors
  - 3.4.1. Analysis of the Competitive Environment
  - 3.4.2. Competitiveness Determinants
- 3.5. Business Ethics
  - 3.5.1. Ethical Behavior in Companies
  - 3.5.2. Deontology and Ethical Codes
  - 3.5.3. Fraud and Conflicts of Interest
- 3.6. The Importance of Marketing in Communication Companies
  - 3.6.1. Marketing Strategies in Traditional Media
  - 3.6.2. Impact of Social Networks on the Media Agenda
- 3.7. Strategic Thinking and Systems
  - 3.7.1. The Company as a System
  - 3.7.2. Strategic Thinking Derived from Corporate Culture
  - 3.7.3. The Strategic Approach From a People Management Perspective
- 3.8. Branding
  - 3.8.1. The Brand and Their Functions
  - 3.8.2. Branding
  - 3.8.3. Brand Architecture

- 3.9. Creative Strategy Formulation
  - 3.9.1. Explore Alternative Strategies
  - 3.9.2. Counter Briefing or Creative Briefing
  - 3.9.3. Branding and Positioning
- 3.10. Design of a Crisis Manual/Crisis Communication Plan
  - 3.10.1. Preventing the Crisis
  - 3.10.2. Managing Crisis Communication
  - 3.10.3. Recovering from the Crisis

#### Module 4. Information Product Management

- 4.1. Information Product Definition
  - 4.1.1. Concept
  - 4.1.2. Features
  - 4.1.3. Types
- 4.2. Information Product Development Process
  - 4.2.1. Phases of Information Production
  - 4.2.2. Agenda Setting
- 4.3. Strategies for Launching New Information Products
  - 4.3.1. Tangible Strategies
  - 4.3.2. Intangible Strategies
  - 4.3.3. Product Portfolio Strategy
- 4.4. Competitor Strategy Study
  - 4.4.1. Benchmarking
  - 4.4.2. Types of Benchmarking
  - 4.4.3. Advantages
- 4.5. Information Product Portfolio Innovation Process
  - 4.5.1. Transmedia Narratives
  - 4.5.2. Fan Phenomenon
- 4.6. Innovation in Strategic Positioning
  - 4.6.1. Gamification
  - 4.6.2. New Narrative World

- 4.7. Journalistic Documentation
  - 4.7.1. Essential Guides to Cultural Journalism Documentation
  - 4.7.2. Historical Documentation
  - 4.7.3. Current Documentation
  - 4.7.4. The Raging News
- 4.8. Designing and Planning an Online Reputation Plan
  - 4.8.1. Overview of the Main Social Media in Spain
  - 4.8.2. Brand Reputation Plan. General Metrics, ROI, and Social CRM
  - 4.8.3. Online Crisis and Reputational SEO
- 4.9. The Importance of Communication in Today's Organizations
  - 4.9.1. Mechanisms and Systems for Communication with the Media
  - 4.9.2. Errors in Organizational Communication
- 4.10. Inbound Marketing
  - 4.10.1. Effective Inbound Marketing
  - 4.10.2. The Benefits of Inbound Marketing
  - 4.10.3. Measuring the Success of Inbound Marketing







## tech 24 | Methodology

#### Case Study to contextualize all content

Our program offers a revolutionary approach to developing skills and knowledge. Our goal is to strengthen skills in a changing, competitive, and highly demanding environment.





You will have access to a learning system based on repetition, with natural and progressive teaching throughout the entire syllabus.



The student will learn, through collaborative activities and real cases. how to solve complex situations in real business environments.

#### A learning method that is different and innovative

This TECH program is an intensive educational program, created from scratch, which presents the most demanding challenges and decisions in this field, both nationally and internationally. This methodology promotes personal and professional growth, representing a significant step towards success. The case method, a technique that lays the foundation for this content, ensures that the most current economic, social and professional reality is taken into account.



Our program prepares you to face new challenges in uncertain environments and achieve success in your career"

The case method has been the most widely used learning system among the world's leading business schools for as long as they have existed. The case method was developed in 1912 so that law students would not only learn the law based on theoretical content. It consisted of presenting students with real-life, complex situations for them to make informed decisions and value judgments on how to resolve them. In 1924, Harvard adopted it as a standard teaching method.

What should a professional do in a given situation? This is the question we face in the case method, an action-oriented learning method. Throughout the program, the studies will be presented with multiple real cases. They will have to combine all their knowledge and research, and argue and defend their ideas and decisions.

## tech 26 | Methodology

#### Relearning Methodology

TECH effectively combines the Case Study methodology with a 100% online learning system based on repetition, which combines 8 different teaching elements in each lesson.

We enhance the Case Study with the best 100% online teaching method: Relearning.

In 2019, we obtained the best learning results of all online universities in the world.

At TECH, you will learn using a cutting-edge methodology designed to train the executives of the future. This method, at the forefront of international teaching, is called Relearning.

Our university is the only one in the world authorized to employ this successful method. In 2019, we managed to improve our students' overall satisfaction levels (teaching quality, quality of materials, course structure, objectives...) based on the best online university indicators.



## Methodology | 27 tech

In our program, learning is not a linear process, but rather a spiral (learn, unlearn, forget, and re-learn). Therefore, we combine each of these elements concentrically.

This methodology has trained more than 650,000 university graduates with unprecedented success in fields as diverse as biochemistry, genetics, surgery, international law, management skills, sports science, philosophy, law, engineering, journalism, history, and financial markets and instruments. All this in a highly demanding environment, where the students have a strong socio-economic profile and an average age of 43.5 years.

Relearning will allow you to learn with less effort and better performance, involving you more in your specialization, developing a critical mindset, defending arguments, and contrasting opinions: a direct equation to success.

From the latest scientific evidence in the field of neuroscience, not only do we know how to organize information, ideas, images and memories, but we know that the place and context where we have learned something is fundamental for us to be able to remember it and store it in the hippocampus, to retain it in our long-term memory.

In this way, and in what is called neurocognitive context-dependent e-learning, the different elements in our program are connected to the context where the individual carries out their professional activity.

This program offers the best educational material, prepared with professionals in mind:



#### **Study Material**

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

These contents are then applied to the audiovisual format, to create the TECH online working method. All this, with the latest techniques that offer high quality pieces in each and every one of the materials that are made available to the student.



#### Classes

There is scientific evidence suggesting that observing third-party experts can be useful.

Learning from an Expert strengthens knowledge and memory, and generates confidence in future difficult decisions.



#### **Practising Skills and Abilities**

They will carry out activities to develop specific skills and abilities in each subject area. Exercises and activities to acquire and develop the skills and abilities that a specialist needs to develop in the context of the globalization that we are experiencing.



#### **Additional Reading**

Recent articles, consensus documents and international guidelines, among others. In TECH's virtual library, students will have access to everything they need to complete their course.



Case Studies

Students will complete a selection of the best case studies chosen specifically for this program. Cases that are presented, analyzed, and supervised by the best specialists in the world.



**Interactive Summaries** 

The TECH team presents the contents attractively and dynamically in multimedia lessons that include audio, videos, images, diagrams, and concept maps in order to reinforce knowledge.



This exclusive educational system for presenting multimedia content was awarded by Microsoft as a "European Success Story".

**Testing & Retesting** 

We periodically evaluate and re-evaluate students' knowledge throughout the program, through assessment and self-assessment activities and exercises, so that they can see how they are achieving their goals.



25%

20%





## tech 32 | Certificate

This **Postgraduate Diploma in Communication Company Management and Leadership** contains the most complete and up-to-date program on the market.

After the student has passed the assessments, they will receive their corresponding **Postgraduate Diploma** issued by **TECH Technological University** via tracked delivery\*.

The diploma issued by **TECH Technological University** will reflect the qualification obtained in the Postgraduate Diploma, and meets the requirements commonly demanded by labor exchanges, competitive examinations, and professional career evaluation committees.

Title: **Postgraduate Diploma in Management and Leadership in Communication Companies**Official N° of Hours: **600 h.** 



<sup>\*</sup>Apostille Convention. In the event that the student wishes to have their paper diploma issued with an apostille, TECH EDUCATION will make the necessary arrangements to obtain it, at an additional cost.

technological university

## Postgraduate Diploma

Communication Company Management and Leadership

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