

Postgraduate Diploma Innovative Management of Educational Centers



Postgraduate Diploma Innovative Management of Educational Centers

- » Modality: online
- » Duration: 6 months.
- » Certificate: TECH Global University
- » Accreditation: 18 ECTS
- » Schedule: at your own pace
- » Exams: online

Website: www.techtitude.com/us/education/postgraduate-diploma/postgraduate-diploma-innovative-management-educational-centers

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01

Introduction to the Program

Educational management supports strategic, organizational, and pedagogical processes that are essential for driving competitive, high-impact institutions. However, school environments evolve rapidly, integrating innovative methodologies that enhance quality, inclusion, and transformative leadership. According to UNESCO, more than 70% of countries are implementing active policies to strengthen educational innovation, identifying institutional development as a priority. For this reason, TECH Global University presents this program designed to renew the managerial outlook in academic centers. As such, professionals in the sector will find in this university qualification an exceptional opportunity to delve into the latest trends in management and continuous improvement. And best of all, it offers a 100% online pathway, with no fixed schedules and endorsed by experts in the educational field!



“

With this 100% online Postgraduate Diploma, you will develop strategic competencies that will enable you to drive transformative pedagogical projects in educational centers anywhere in the world”

Innovative Management of Educational Centers represents a fundamental pillar of social development, as the effectiveness of this field determines the consolidation of pedagogical initiatives and the construction of school environments capable of meeting the challenges of the 21st century. Today, constant global changes—driven by globalization, digitalization, and new social demands—require educational leaders to demonstrate updated competencies that ensure dynamic, inclusive, and excellence-oriented institutions.

According to the World Bank, investing in the strengthening of school management is one of the most effective strategies to enhance educational quality and academic performance. It is within this context that TECH Global University has designed this Postgraduate Diploma in Innovative Management of Educational Centers. This comprehensive academic program offers one of the most in-depth curricular pathways in the fundamentals of pedagogical management, continuous improvement tools, and the essential elements of transformative leadership. Through this curriculum, professionals will expand their strategic, organizational, and leadership capacities to implement innovative projects that meet current demands and generate real impact in their communities.

This qualification provides a rigorous exploration of the most relevant trends in institutional planning, organizational culture, teaching talent management, and the use of technologies to optimize school processes.

In addition, thanks to its 100% online methodology—with permanent access to materials from any device—students can progress without time constraints, combining academic growth with personal or professional responsibilities. All of this is supported by the Relearning Method, which ensures solid and progressive assimilation of key concepts. As an exclusive advantage, students will also have access to 10 disruptive Masterclasses delivered by a renowned international guest expert with demonstrated and extensive professional experience, ensuring an unparalleled academic experience.

The **Postgraduate Diploma in Innovative Management of Educational Centers** contains the most complete and up-to-date university program on the market. Its most notable features are:

- ♦ The development of practical cases presented by experts in Education
- ♦ The graphic, schematic, and practical contents with which they are created, provide scientific and practical information on the disciplines that are essential for professional practice
- ♦ Practical exercises where the self-assessment process can be carried out to improve learning
- ♦ Its special emphasis on innovative methodologies
- ♦ Theoretical lessons, questions to the expert, debate forums on controversial topics, and individual reflection assignments
- ♦ Content that is accessible from any fixed or portable device with an internet connection



TECH Global University offers you disruptive Masterclasses delivered by an international guest director, providing a global perspective on educational innovation and its successful adaptation to complex environments"

“

The extensive practical resources included in this Postgraduate Diploma will enable you to apply advanced strategies in pedagogical leadership, institutional planning, and educational marketing.

Its faculty includes professionals from the field of innovative management of educational centers, who contribute to this program the expertise derived from their professional experience, along with recognized specialists from leading organizations and prestigious universities.

The multimedia content, developed with the latest educational technology, will provide the professional with situated and contextual learning, i.e., a simulated environment that will provide an immersive learning experience designed to prepare for real-life situations.

This program is designed around Problem-Based Learning, whereby the student must try to solve the different professional practice situations that arise throughout the program. For this purpose, the professional will be assisted by an innovative interactive video system created by renowned and experienced experts.

Thanks to its 100% online methodology and the absence of fixed schedules, you will be able to progress at your own pace while strengthening essential managerial competencies.

Your innovative, results-oriented profile will open doors in schools, international organizations, and multicultural projects.



02

Why Study at TECH?

TECH is the world's largest online university. With an impressive catalog of more than 14,000 university programs, available in 11 languages, it is positioned as a leader in employability, with a 99% job placement rate. In addition, it has a huge faculty of more than 6,000 professors of the highest international prestige.



“

Study at the largest online university in the world and ensure your professional success. The future begins at TECH”

The world's best online university, according to FORBES

The prestigious Forbes magazine, specialized in business and finance, has highlighted TECH as "the best online university in the world" This is what they have recently stated in an article in their digital edition in which they echo the success story of this institution, "thanks to the academic offer it provides, the selection of its teaching staff, and an innovative learning method oriented to form the professionals of the future".

The best top international faculty

TECH's faculty is made up of more than 6,000 professors of the highest international prestige. Professors, researchers and top executives of multinational companies, including Isaiah Covington, performance coach of the Boston Celtics; Magda Romanska, principal investigator at Harvard MetaLAB; Ignacio Wistuba, chairman of the department of translational molecular pathology at MD Anderson Cancer Center; and D.W. Pine, creative director of TIME magazine, among others.

The world's largest online university

TECH is the world's largest online university. We are the largest educational institution, with the best and widest digital educational catalog, one hundred percent online and covering most areas of knowledge. We offer the largest selection of our own degrees and accredited online undergraduate and postgraduate degrees. In total, more than 14,000 university programs, in ten different languages, making us the largest educational institution in the world.



The most complete syllabuses on the university scene

TECH offers the most complete syllabuses on the university scene, with programs that cover fundamental concepts and, at the same time, the main scientific advances in their specific scientific areas. In addition, these programs are continuously updated to guarantee students the academic vanguard and the most demanded professional skills. and the most in-demand professional competencies. In this way, the university's qualifications provide its graduates with a significant advantage to propel their careers to success.

A unique learning method

TECH is the first university to use Relearning in all its programs. This is the best online learning methodology, accredited with international teaching quality certifications, provided by prestigious educational agencies. In addition, this innovative academic model is complemented by the "Case Method", thereby configuring a unique online teaching strategy. Innovative teaching resources are also implemented, including detailed videos, infographics and interactive summaries.

The official online university of the NBA

TECH is the official online university of the NBA. Thanks to our agreement with the biggest league in basketball, we offer our students exclusive university programs, as well as a wide variety of educational resources focused on the business of the league and other areas of the sports industry. Each program is made up of a uniquely designed syllabus and features exceptional guest hosts: professionals with a distinguished sports background who will offer their expertise on the most relevant topics.

Leaders in employability

TECH has become the leading university in employability. Ninety-nine percent of its students obtain jobs in the academic field they have studied within one year of completing any of the university's programs. A similar number achieve immediate career enhancement. All this thanks to a study methodology that bases its effectiveness on the acquisition of practical skills, which are absolutely necessary for professional development.



Google Premier Partner

The American technology giant has awarded TECH the Google Premier Partner badge. This award, which is only available to 3% of the world's companies, highlights the efficient, flexible and tailored experience that this university provides to students. The recognition not only accredits the maximum rigor, performance and investment in TECH's digital infrastructures, but also places this university as one of the world's leading technology companies.



The top-rated university by its students

Students have positioned TECH as the world's top-rated university on the main review websites, with a highest rating of 4.9 out of 5, obtained from more than 1,000 reviews. These results consolidate TECH as the benchmark university institution at an international level, reflecting the excellence and positive impact of its educational model.



03

Syllabus

The syllabus designed exclusively for this Postgraduate Diploma offers a comprehensive approach to strengthening the innovative management of educational centers. Through clear guidelines on topics such as educational innovation and research, it develops the skills needed to analyze and compare pedagogical models, promoting strategies adapted to diverse contexts. Similarly, educational marketing, commercial management, and external promotion focus on building competencies to strengthen institutional identity and optimize resource acquisition.

Ultimately, this academic pathway aims to develop the abilities required to lead dynamic, sustainable centers with strong positioning in highly competitive environments.



A photograph of two women with blonde hair, smiling and looking at a screen. The image is partially obscured by a large red diagonal shape and a white diagonal shape. The red shape is in the top right, and the white shape is in the bottom left.

“

You will enhance your skills to design sustainable school centers with a competitive identity, integrating knowledge applicable to global contexts”

Module 1. Educational Innovation and Research. Comparative Analysis of Education Models

- 1.1. Advantages and Disadvantages of the Use of Technology in Education
- 1.2. Educational Neurotechnology
- 1.3. Programming in Education
- 1.4. Introduction to the Flipped Classroom
- 1.5. Introduction to Gamification
- 1.6. Introduction to Robotics
- 1.7. Introduction to Augmented Reality
- 1.8. How to Develop Your Own Apps in AR
- 1.9. Samsung Virtual School Suitcase
- 1.10. Tips and Examples of Use in the Classroom

Module 2. Educational Marketing, Commercial Management and External Promotion

- 2.1. What Is Promotion?
- 2.2. What Is the Promotion Mix?
- 2.3. The Importance of Competitive Advantage in Promotion
- 2.4. The Marketing Mix in the Education Center
- 2.5. The Client in the Education Center
- 2.6. Branding Elements for Education Centers
- 2.7. The Brand in the Education Center
- 2.8. The Models in the Education Center
- 2.9. The Promotional Campaign
- 2.10. What Matters Now in the Field of Educational Marketing





Module 3. ICT as a Management and Planning Tool

- 3.1. ICT Tools in the Center
- 3.2. Communication
- 3.3. E-Mail
- 3.4. Document Generation
- 3.5. Task Management Tools
- 3.6. Schedules
- 3.7. Social Media
- 3.8. Introduction and Parameter Setting of Alexia
- 3.9. Licensing and Administrative Management on Alexia
- 3.10. Alexia. Teacher Education

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With this comprehensive syllabus, you will master key tools in educational innovation, digital management, and institutional projection, thanks to the most complete plan available in this academic field”

04

Teaching Objectives

This university qualification promotes the development of strategic, organizational, and technological capacities essential for transforming educational centers. Throughout the academic pathway, professionals will strengthen competencies in innovative leadership, comparative analysis of pedagogical models, and results-oriented institutional management. They will also have the opportunity to expand their skills in designing sustainable projects and enhancing the external projection of their institutions. Mastery of ICT tools will be a key factor in optimizing processes and decision-making, enabling professionals to address complex challenges in dynamic environments.



“

You will develop the ability to design transformative pedagogical projects that drive continuous improvement within your institution”



General Objectives

- ♦ Identify the organizational structure of educational institutions and the main management challenges they face
- ♦ Analyze contemporary models of educational leadership to respond to changing contexts and current demands
- ♦ Recognize emerging challenges in the educational system and design strategic responses aligned with quality and innovation
- ♦ Examine models and processes of internal and external organization in institutions across different educational levels
- ♦ Understand the operational structure and administrative processes that sustain the functioning of a school
- ♦ Differentiate leadership profiles, styles, and approaches applicable to diverse educational systems
- ♦ Plan, coordinate, and supervise the development and implementation of effective institutional management plans.
- ♦ Define and develop institutional educational projects that promote quality, inclusion, coexistence, and conflict prevention
- ♦ Describe the functions and responsibilities of both individual and collegiate governing bodies involved in decision-making
- ♦ Analyze organizational change dynamics and implement strategies to manage internal and external resistance
- ♦ Manage processes of interaction, institutional communication, and conflict resolution within educational teams
- ♦ Apply tools to foster collaborative work, effective negotiation, and the reconciliation of interests within the school community
- ♦ Integrate principles of ethics, social responsibility, and sustainability into the strategic management of educational institutions
- ♦ Employ technological resources, marketing strategies, and management tools to optimize institutional competitiveness



You will adapt innovative educational proposals to changing contexts, ensuring quality and measurable results"



Specific Objectives

Module 1. Educational Innovation and Research. Comparative Analysis of Education Models

- ♦ Analyze the integration of technology and neurotechnology in innovative educational environments
- ♦ Design teaching proposals based on flipped classroom, gamification, and augmented reality
- ♦ Develop competencies to create applications and technological resources
- ♦ Analyze comparative educational models to transfer effective practices to the educational context

Module 2. Educational Marketing, Commercial Management and External Promotion

- ♦ Design promotion strategies aligned with institutional objectives and competitive advantage
- ♦ Manage branding and the institution's image
- ♦ Identify marketing elements to attract and retain students
- ♦ Plan promotional campaigns inspired by successful models such as Disney

Module 3. ICT as a Management and Planning Tool

- ♦ Integrate ICT tools to optimize school management and planning processes
- ♦ Use digital resources to improve internal and external communication within the institution
- ♦ Implement platforms like Alexia for academic and teaching administration
- ♦ Manage social media and institutional email to strengthen the educational community.

05

Career Opportunities

Upon completing this Postgraduate Diploma in Innovative Management of Educational Centers, professionals will significantly expand their career prospects, gaining access to strategic positions within the educational field. They will also be able to work in leadership, coordination, or advisory roles within academic centers, leading continuous improvement initiatives and institutional innovation processes. Likewise, they will be prepared to manage projects related to educational marketing and external projection, ensuring the competitive positioning of their organizations. All of this opens opportunities in public and private institutions, as well as in international organizations dedicated to strengthening education.





“

Complete an unparalleled Postgraduate Diploma and gain access to leadership, coordination, and consulting roles in educational institutions with national and international projection”

Graduate Profile

After completing this Postgraduate Diploma, graduates will stand out for their strategic vision, critical thinking, and ability to lead profound transformations in school environments. Thanks to the knowledge acquired in educational innovation, technological management, and institutional marketing, they will become key figures in the development of projects that enhance pedagogical and administrative quality. In addition, they will possess the skills to foster collaborative, sustainable organizational cultures aligned with global standards. Together, these attributes position the graduate as a key agent capable of addressing current challenges and projecting institutions toward a competitive educational future.

With this professional profile, you will become a reference in school management, equipped with the strategic vision and competencies needed to face contemporary challenges.

- ♦ **Comparative Analysis of Educational Models:** Competence to evaluate international benchmarks and adapt them to diverse contexts.
- ♦ **Strategic School Planning:** Ability to design innovative projects oriented toward measurable results.
- ♦ **Human Resources Leadership:** Skill in effectively leading teaching and administrative teams.
- ♦ **Optimization of Organizational Processes:** Use of technology to improve key performance indicators.





After completing the university program, you will be able to apply your knowledge and skills in the following positions:

1. **Director of Innovation in Educational Centers:** responsible for leading projects that incorporate disruptive pedagogical methodologies and emerging technologies.
2. **Quality and School Improvement Coordinator:** in charge of designing and implementing systems to optimize academic and institutional performance.
3. **Educational Marketing and Institutional Projection Manager:** oversees strategies to position the institution and attract key partnerships.
4. **Consultant in Digital Transformation in Education:** advises on the integration of ICT to strengthen organizational and learning processes.
5. **International Educational Project Manager:** promotes agreements and adapts global models to local contexts.
6. **School Organizational Development Coordinator:** leads initiatives to strengthen institutional culture and collaborative work.
7. **Head of Academic Strategic Planning:** defines goals, resources, and timelines to ensure educational sustainability.
8. **Specialist in Educational Inclusion and Equity:** designs programs aimed at ensuring access and retention of diverse student populations.
9. **Educational Data Analysis Manager:** uses indicators to guide managerial decisions and pedagogical strategies.
10. **Director of Educational Institutional Relations:** establishes and maintains connections with public and private entities, as well as international organizations.

06

Study Methodology

TECH is the first university in the world to combine case study methodology with Relearning, a 100% online learning system based on guided repetition.

This innovative pedagogical strategy has been conceived to offer professionals the opportunity to update knowledge and develop skills in an intensive and rigorous way. A learning model that places the student at the center of the academic process and gives them the leading role, adapting to their needs and leaving aside the more conventional methodologies.



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*TECH prepares you to face new challenges
in uncertain environments and achieve
success in your career”*

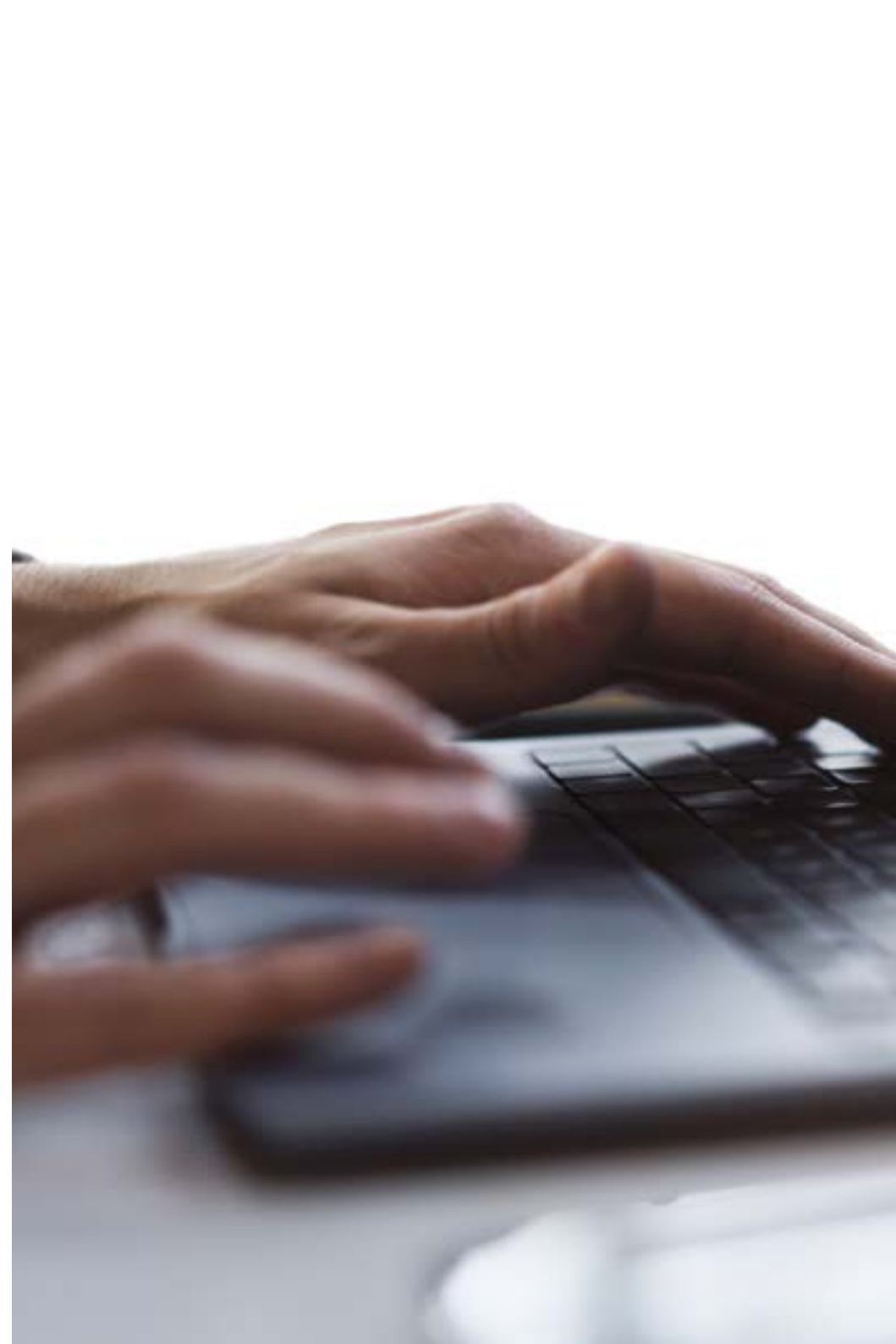
The student: the priority of all TECH programs

In TECH's study methodology, the student is the absolute protagonist. The pedagogical tools of each program have been selected taking into account the demands of time, availability and academic rigor that, today, not only students demand but also the most competitive positions in the market.

With TECH's asynchronous educational model, it is the student who chooses the time they spend studying, how they decide to establish their routines and all this from the comfort of the electronic device of their choice. The student will not have to attend live classes, which many times they cannot attend. The learning activities will be done when it is convenient for them. You will always be able to decide when and from where to study.

“

*At TECH you will NOT have in person classes
(which you might not be able to attend)”*



The most comprehensive academic programs worldwide

TECH is distinguished by offering the most complete academic pathways within the higher education landscape. This level of comprehensiveness is achieved through the development of curricula that not only encompass essential knowledge but also integrate the latest innovations in each area of study.

By being constantly updated, these programs allow students to keep up with market changes and acquire the skills most valued by employers. In this way, those who complete their studies at TECH receive a comprehensive preparation that provides them with a notable competitive advantage to advance in their careers.

And what's more, they will be able to do so from any device, PC, tablet or smartphone.

“*TECH's model is asynchronous, so it allows you to study with your PC, tablet or smartphone wherever you want, whenever you want and for as long as you want*”

Case Studies or Case Method

The case method has been the learning system most used by the best business schools in the world. Developed in 1912 so that law students would not only learn the law based on theoretical content, its function was also to present them with real complex situations. In this way, they could make informed decisions and value judgments about how to solve them. In 1924 it was established as a standard teaching method at Harvard.

With this teaching model, it is the student who builds their professional competence through strategies such as Learning by Doing or Design Thinking, which are used by other renowned institutions such as Yale or Stanford.

This action-oriented method will be applied throughout the entire academic itinerary that the student undertakes with TECH. Students will be confronted with multiple real-life situations and will have to integrate knowledge, research, argue and defend their ideas and decisions. All this with the premise of answering the question of how they would act when facing specific events of complexity in their daily work.



Relearning Method

At TECH, case studies are enhanced with the best 100% online teaching method: Relearning.

This method breaks with traditional teaching techniques to put the student at the center of the equation, providing the best content in different formats. In this way, they are able to review and reiterate the key concepts of each subject and learn to apply them in a real environment.

Along the same lines, and according to multiple scientific researches, repetition is the best way to learn. For this reason, TECH offers between 8 and 16 repetitions of each key concept within the same lesson, presented in a different way, with the objective of ensuring that the knowledge is completely consolidated during the study process.

Relearning will allow you to learn with less effort and more performance, involving you more in your specialization, developing a critical spirit, defending arguments and contrasting opinions: a direct equation to success.



A 100% online Virtual Campus with the best teaching resources

To apply its methodology effectively, TECH focuses on providing graduates with teaching materials in different formats: texts, interactive videos, illustrations and knowledge maps, among others. All of them are designed by qualified teachers who focus their work on combining real cases with the resolution of complex situations through simulation, the study of contexts applied to each professional career and learning based on reiteration, through audios, presentations, animations, images, etc.

The latest scientific evidence in the field of Neurosciences points to the importance of taking into account the place and context where the content is accessed before starting a new learning process. Being able to adjust these variables in a personalized way helps people to remember and store knowledge in the hippocampus for long-term retention. This is a model called Neurocognitive Context-Dependent E-Learning that is consciously applied in this university program.

Furthermore, in order to maximize tutor-student contact, a wide range of communication possibilities are provided, both in real time and deferred (internal messaging, discussion forums, telephone answering service, e-mail contact with the technical secretary, chat and videoconferencing).

Likewise, this very complete Virtual Campus will allow TECH students to organize their study schedules according to their personal availability or work obligations. In this way, they will have global control of the academic content and teaching tools, in accordance with their accelerated professional updating.



The online mode of study of this program will allow you to organize your time and your learning pace, adapting it to your schedule”

The effectiveness of the method is justified by four fundamental achievements:

1. Students who follow this method not only achieve the assimilation of concepts, but also a development of their mental capacity, through exercises that assess real situations and the application of knowledge.
2. Learning is solidly translated into practical skills that allow the student to better integrate into the real world.
3. Ideas and concepts are understood more efficiently, given that the example situations are based on real-life.
4. Students like to feel that the effort they put into their studies is worthwhile. This then translates into a greater interest in learning and more time dedicated to working on the course.

The university methodology best rated by its students

The results of this innovative academic model can be seen in the overall satisfaction levels of TECH graduates.

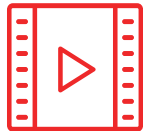
The students' assessment of the teaching quality, the quality of the materials, the structure of the program and its objectives is excellent. Not surprisingly, the institution has become the top-rated university by its students according to the global score index, obtaining a 4.9 out of 5.

Access the study contents from any device with an Internet connection (computer, tablet, smartphone) thanks to the fact that TECH is up to date with the technological and pedagogical vanguard.

You will be able to learn with the advantages of access to simulated learning environments and the learning by observation approach, that is, the "Learning from an Expert" approach.



Therefore, the best educational materials, thoroughly prepared, will be available in this program:



Study Material

All teaching material is produced by the specialists who teach the course, specifically for the course, so that the teaching content is highly specific and precise.

This content is then adapted in an audiovisual format that will create our way of working online, with the latest techniques that allow us to offer you high quality in all of the material that we provide you with.



Practicing Skills and Abilities

You will carry out activities to develop specific skills and abilities in each thematic area. Exercises and activities to acquire and develop the skills and abilities that a specialist needs to develop within the context of the globalization in which we live.



Interactive Summaries

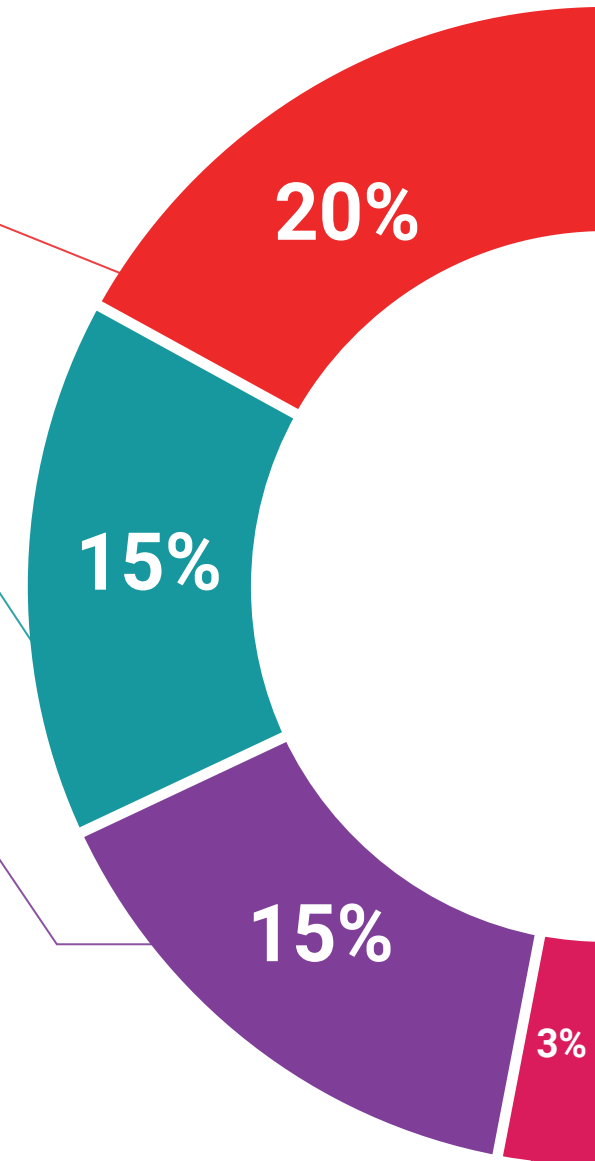
We present the contents in an attractive and dynamic way in multimedia pills that include audio, videos, images, diagrams and concept maps in order to reinforce knowledge.

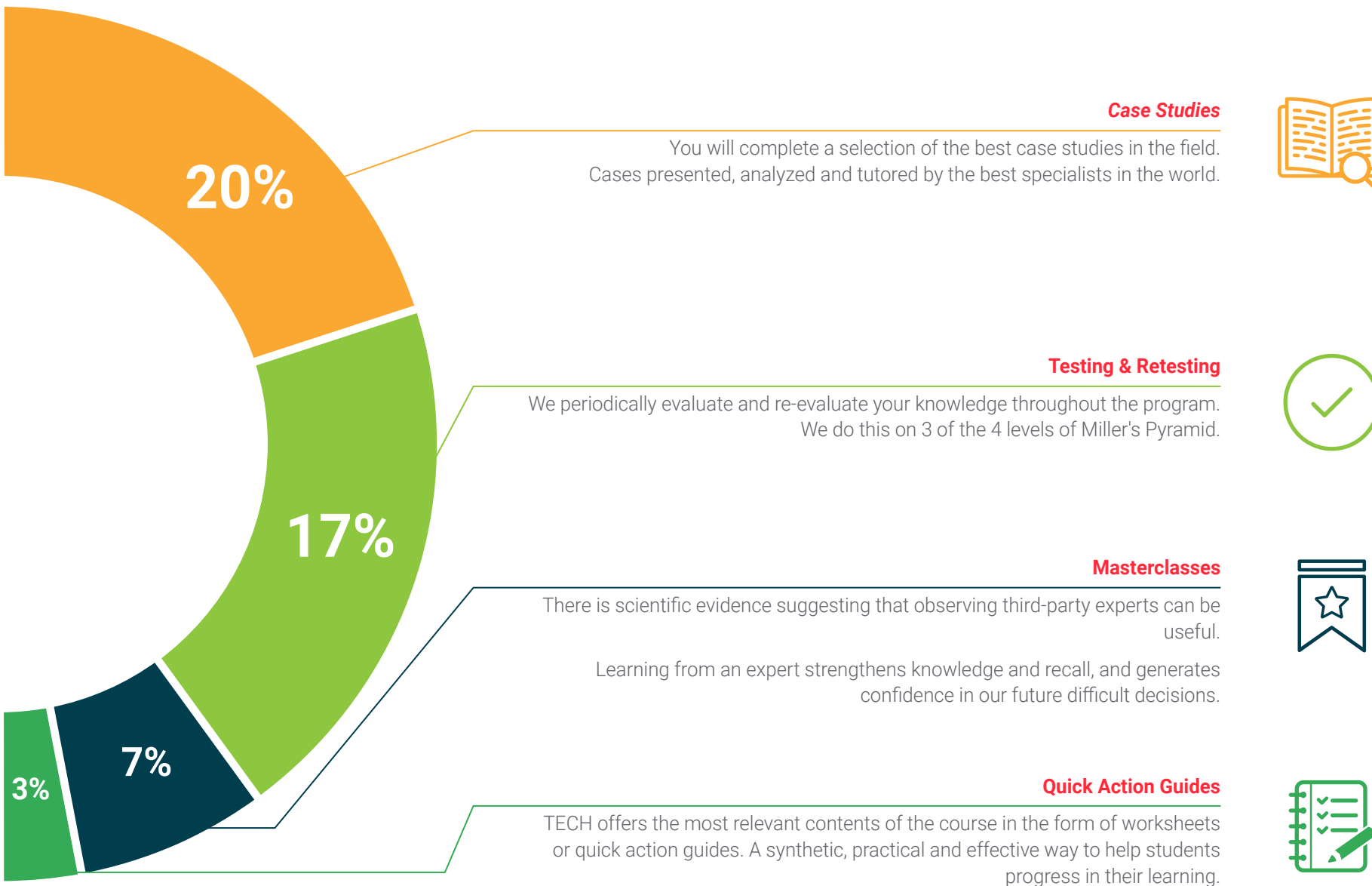
This unique educational system for the presentation of multimedia content was awarded by Microsoft as "Successful Case in Europe."



Additional Reading

Recent articles, consensus documents, international guidelines... In our virtual library you will have access to everything you need to complete your course.





07

Teaching Staff

With the aim of strengthening an innovative managerial vision, this Postgraduate Diploma features a faculty composed of highly recognized professionals in educational management, pedagogical leadership, and institutional transformation. Thanks to their experience, these experts not only convey updated knowledge but also enrich the academic process through the analysis of real cases, practical tools, and proven methodologies. In this way, professionals benefit from the continuous support of a team committed to excellence and to advancing educational centers that are fully adapted to contemporary challenges.



“

With TECH Global University, you will gain access to a distinguished faculty with extensive experience in pedagogical leadership, curriculum innovation, and digital management applied to school environments”

International Guest Director

With over 20 years of experience in designing and leading global talent acquisition teams, Jennifer Dove is an expert in recruitment and technology strategy. Throughout her career, she has held senior positions in several technology organizations within *Fortune 50* companies such as NBCUniversal and Comcast. Her background has allowed her to excel in competitive, high-growth environments.

As Vice President of Talent Acquisition at Mastercard she is responsible for overseeing talent onboarding strategy and execution, collaborating with business leaders and Human Resources Managers to meet operational and strategic hiring objectives. In particular, she aims to build diverse, inclusive and high-performing teams that drive innovation and growth of the company's products and services. In addition, she is adept at using tools to attract and retain the best people from around the world. She is also responsible for amplifying Mastercard's employer brand and value proposition through publications, events and social media.

Jennifer Dove has demonstrated her commitment to continuous professional development by actively participating in networks of Human Resources professionals and contributing to the onboarding of numerous employees at different companies. After earning her bachelor's degree in Organizational Communication from the University of Miami, she has held management positions in recruitment for companies in various areas.

On the other hand, it has been recognized for its ability to lead organizational transformations, integrate technologies into recruitment processes and develop leadership programs that prepare institutions for future challenges. She has also successfully implemented occupational wellness programs that have significantly increased employee satisfaction and retention.



Ms. Dove, Jennifer

- Vice President of Talent Acquisition at Mastercard, New York, United States
- Director of Talent Acquisition at NBCUniversal Media, New York, USA
- Head of Recruitment at Comcast
- Director of Recruiting at Rite Hire Advisory
- Executive Vice President of the Sales Division at Ardor NY Real Estate
- Director of Recruitment at Valerie August & Associates
- Account Executive at BNC
- Account Executive at Vault
- Degree in Organizational Communication from the University of Miami

“

Thanks to TECH, you will be able to learn with the best professionals in the world"

International Guest Director

A technology leader with decades of experience in major technology multinationals, Rick Gauthier has developed prominently in the field of cloud services and end-to-end process improvement. He has been recognized as a leader and manager of highly efficient teams, showing a natural talent for ensuring a high level of engagement among his employees.

He possesses innate gifts in strategy and executive innovation, developing new ideas and backing his success with quality data. His background at Amazon has allowed him to manage and integrate the company's IT services in the United States. At Microsoft he led a team of 104 people, responsible for providing corporate-wide IT infrastructure and supporting product engineering departments across the company.

This experience has allowed him to stand out as a high-impact manager with remarkable abilities to increase efficiency, productivity and overall customer satisfaction.



Mr. Gauthier, Rick

- Regional IT Director at Amazon, Seattle, United States
- Senior Program Manager at Amazon
- Vice President of Wimmer Solutions
- Senior Director of Productive Engineering Services at Microsoft
- Degree in Cybersecurity from Western Governors University
- Technical Certificate in Commercial Diving from Divers Institute of Technology
- Degree in Environmental Studies from The Evergreen State College

“

Take the opportunity to learn about the latest advances in this field in order to apply it to your daily practice”

International Guest Director

Romi Arman is a renowned international expert with more than two decades of experience in **Digital Transformation, Marketing, Strategy and Consulting**. Through that extended trajectory, he has taken different risks and is a permanent **advocate** for **innovation** and **change** in the business environment. With that expertise, he has collaborated with CEOs and corporate organizations from all over the world, pushing them to move away from traditional business models. In this way, he has helped companies such as Shell Energy become **true market leaders**, focused on their **customers** and the **digital world**.

The strategies designed by Arman have a latent impact, as they have enabled several corporations **to improve the experiences of consumers, staff and shareholders** alike. The success of this expert is quantifiable through tangible metrics such as **CSAT**, **employee engagement** in the institutions where he has practiced and the growth of the **EBITDA financial indicator** in each of them.

Also, in his professional career, he has nurtured and **led high-performance teams** that have even received awards for their **transformational potential**. With Shell, specifically, the executive has always set out to overcome three challenges: meeting **customers'** complex **decarbonization** demands **supporting a "cost-effective decarbonization"** and **overhauling** a fragmented **data, digital and technology** landscape. Therefore, his efforts have shown that in order to achieve sustainable success, it is essential to start from the needs of consumers and lay the foundations for the transformation of processes, data, technology and culture.

In addition, the executive stands out for his mastery of the **business applications of Artificial Intelligence**, a subject in which he holds a postgraduate degree from the London Business School. At the same time, he has accumulated experience in **IoT** and **Salesforce**.



Mr. Arman, Romi

- Digital Transformation Director (CDO) at Shell Energy Corporation, London, UK
- Global Director of E-Commerce and Customer Service at Shell Energy Corporation
- National Key Account Manager (OEM and automotive retailers) for Shell in Kuala Lumpur, Malaysia
- Senior Management Consultant (Financial Services Sector) for Accenture based in Singapore
- Bachelor's Degree from the University of Leeds
- Postgraduate Degree in Business Applications of AI for Senior Executives from the London Business School
- CCXP Customer Experience Professional Certification
- Executive Digital Transformation Course by IMD

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Do you want to update your knowledge with the highest educational quality? TECH offers you the most updated content in the academic market, designed by authentic experts of international prestige”

International Guest Director

Manuel Arens is an experienced data management professional and leader of a highly qualified team. In fact, Arens holds the position of **global purchasing manager** in Google's Technical Infrastructure and Data Center division, where he has spent most of his professional career. Based in Mountain View, California, he has provided solutions for the tech giant's operational challenges, such as master **data integrity**, **vendor data updates** and **vendor prioritization**. He has led data center supply chain planning and vendor risk assessment, generating improvements in vendor risk assessment, resulting in process improvements and workflow management that have resulted in significant cost savings.

With more than a decade of work providing digital solutions and leadership for companies in diverse industries, he has extensive experience in all aspects of strategic solution delivery, including **Marketing**, **media analytics**, **measurement** and **attribution**. In fact, he has received a number of accolades for his work, including the **BIM Leadership Award**, the **Search Leadership Award**, the **Lead Generation Export Program Award** and the **Export Lead Generation Program Award** and the **EMEA Best Sales Model Award**.

Arens also served as **Sales Manager** in Dublin, Ireland. In this role, he built a team of 4 to 14 members over three years and led the sales team to achieve results and collaborate well with each other and cross-functional teams. He also served as **Senior Industry Analyst**, in Hamburg, Germany, creating storylines for over 150 clients using internal and third party tools to support analysis. He developed and wrote in-depth reports to demonstrate his mastery of the subject matter, including understanding the macroeconomic and political/regulatory factors affecting technology adoption and diffusion.

He has also led teams at companies such as Eaton, Airbus and Siemens, where he gained valuable account management and supply chain experience. He is particularly noted for continually exceeding expectations by **building valuable customer relationships** and **working seamlessly with people at all levels of an organization**, including stakeholders, management, team members and customers. His data-driven approach and ability to develop innovative and scalable solutions to industry challenges have made him a prominent leader in his field.



Mr. Arens, Manuel

- Global Procurement Manager at Google, Mountain View, United States
- Senior Manager, B2B Analytics and Technology, Google, United States
- Sales Director at Google, Ireland
- Senior Industry Analyst at Google, Germany
- Accounts Manager at Google, Ireland
- Accounts Payable at Eaton, United Kingdom
- Supply Chain Manager at Airbus, Germany

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International Guest Director

Andrea La Sala is an experienced **Marketing** executive whose projects have had a **significant impact** on the **Fashion environment**. Throughout his successful career he has developed different tasks related to **Product, Merchandising and Communication**. All of this linked to prestigious brands such as **Giorgio Armani, Dolce&Gabbana, Calvin Klein**, among others.

The results of this **high-profile international executive** have been linked to his proven ability to **synthesize information** in clear frameworks and execute **concrete actions** aligned to **specific business objectives**. In addition, he is recognized for his **proactivity and adaptability to fast-paced work rhythms**. To all this, this expert adds a **strong commercial awareness,, market vision** and a **genuine passion for products**.

As **Global Brand and Merchandising Director** at **Giorgio Armani**, he has overseen a variety of **Marketing strategies** for **apparel and accessories**. His tactics have also focused on the **retail environment** and **consumer needs and behavior**. In this role, La Sala has also been responsible for shaping the commercialization of products in different markets, acting as **team leader** in the **Design, Communication and Sales departments..**

Furthermore, in companies such as **Calvin Klein** or **Gruppo Coin**, he has undertaken projects to boost the **structure, and development of different collections**. In turn, he has been in charge of creating **effective calendars** for buying and selling **campaigns**.

He has also been in charge of the **terms, costs, processes and delivery times** of different operations.

These experiences have made Andrea La Sala one of the main and most qualified **corporate leaders** in **Fashion and Luxury**. A high managerial capacity with which he has managed to effectively **implement the positive positioning of different brands** and redefine their key performance indicators (KPIs).



Mr. La Sala, Andrea

- Global Brand & Merchandising Director of Armani Exchange at Giorgio Armani, Milan, Italy
- Merchandising Director at Calvin Klein
- Brand Manager at Gruppo Coin
- Brand Manager at Dolce&Gabbana
- Brand Manager at Sergio Tacchini S.p.A.
- Market Analyst at Fastweb
- Degree in Business and Economics from the University of Eastern Piedmont

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International Guest Director

Mick Gram is synonymous with innovation and excellence in the field of **Business Intelligence** internationally. His successful career is linked to leadership positions in multinationals such as **Walmart** and **Red Bull**. Likewise, this expert stands out for his vision to **identify emerging technologies** that, in the long term, achieve an everlasting impact in the corporate environment.

On the other hand, the executive is considered a **pioneer in the use of data visualization techniques** that simplified complex sets, making them accessible and facilitating decision-making. This ability became the pillar of his professional profile, transforming him into a desired asset for many organizations that bet on **gathering information** and **generating concrete actions** from them.

One of his most outstanding projects in recent years has been the **Walmart Data Café platform**, the largest of its kind in the world that is anchored in the **cloud** aimed at **Big Data** analysis. In addition, he has held the position of **Director of Business Intelligence** at **Red Bull**, covering areas such as **Sales, Distribution, Marketing** and **Supply Chain Operations**. His team was recently recognized for its constant innovation regarding the use of Walmart Luminate's new API for Shopper and Channel insights.

As for his training, the executive has several Masters and postgraduate studies at prestigious centers such as the **University of Berkeley**, in the United States, and the **University of Copenhagen**, in Denmark. Through this continuous updating, the expert has attained cutting-edge skill. Because of this, he has come to be considered a **born leader** of the **new global economy**, centered on the drive for data and its infinite possibilities.



Mr. Gram, Mick

- Director of Business Intelligence and Analytics at Red Bull, Los Angeles, United States
- Business Intelligence Solutions Architect for Walmart Data Café
- Independent Business Intelligence and Data Science Consultant
- Director of Business Intelligence at Capgemini
- Chief Analyst at Nordea
- Senior Business Intelligence Consultant at SAS
- Executive Education in AI and Machine Learning at UC Berkeley College of Engineering
- Executive MBA in e-Commerce at the University of Copenhagen
- Bachelor's and Master's Degree in Mathematics and Statistics at the University of Copenhagen

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International Guest Director

Scott Stevenson is a distinguished expert in the **Digital Marketing** sector who, for more than 19 years, has been linked to one of the most powerful companies in the entertainment industry, **Warner Bros. Discovery**. In this role, he has played a fundamental role in **overseeing logistics** and **creative workflows** across various digital platforms, including social media, search, display and linear media.

This executive's leadership has been crucial in driving in **production strategies** in **paid media**, resulting in a **marked improvement** which has resulted in **company's conversion** rates. At the same time, he has assumed other roles, such as Director of Marketing Services and Traffic Manager at the same multinational during his former management.

Stevenson has also been involved in the global distribution of video games and **digital property campaigns**. He was also responsible for introducing operational strategies related to the formation, completion and delivery of sound and image content for **television commercials** and *trailers*.

In addition, he holds a Bachelor's degree in Telecommunications from the University of Florida and a Master's Degree in Creative Writing from the University of California, which demonstrates his proficiency in **communication** and **storytelling**. In addition, he has participated at Harvard University's School of Professional Development in cutting-edge programs on the use of **Artificial Intelligence** in **business**. Therefore, his professional profile stands as one of the most relevant in the current field of **Marketing** and **Digital Media**.



Mr. Stevenson, Scott

- Director of Digital Marketing at Warner Bros. Discovery, Burbank, United States
- Traffic Manager at Warner Bros. Entertainment
- Master's Degree in Creative Writing from the University of California
- Bachelor's Degree in Telecommunications from the University of Florida

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International Guest Director

Awarded with the "International Content Marketing Awards" for her creativity, leadership and quality of her informative contents, Wendy Thole-Muir is a recognized **Communication Director** highly specialized in the field of **Reputation Management**.

In this sense, she has developed a solid professional career of more than two decades in this field, which has led her to be part of prestigious international reference entities such as **Coca-Cola**. Her role involves the supervision and management of corporate communication, as well as the control of the organizational image. Among her main contributions, she has led the implementation of the Yammer **internal interaction platform**. Thanks to this, employees increased their commitment to the brand and created a community that significantly improved the transmission of information.

On the other hand, she has been in charge of managing the communication of the companies' **strategic investments** in different African countries. An example of this is that she has managed dialogues around significant investments in Kenya, demonstrating the commitment of the entities to the economic and social development of the country. At the same time, she has achieved numerous **recognitions** for her ability to manage the perception of the firms in all the markets in which it operates. In this way, she has ensured that companies maintain a high profile and consumers associate them with high quality.

In addition, in her firm commitment to excellence, she has actively participated in renowned global **Congresses and Symposiums** with the objective of helping information professionals to stay at the forefront of the most sophisticated techniques to **develop successful strategic communication plans**. In this way, she has helped numerous experts to anticipate institutional crisis situations and to manage adverse events in an effective manner.



Ms. Thole-Muir, Wendy

- Director of Strategic Communications and Corporate Reputation at Coca-Cola, South Africa
- Head of Corporate Reputation and Communications at ABI at SABMiller de Lovania, Belgium
- Communications Consultant at ABI, Belgium
- Reputation and Communications Consultant at Third Door in Gauteng, South Africa
- Master's Degree in Social Behavioral Studies, University of South Africa
- Master's Degree in Sociology and Psychology, University of South Africa
- Bachelor of Arts in Political Science and Industrial Sociology from the University of KwaZulu-Natal, South Africa
- Bachelor of Arts in Psychology from the University of South Africa



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Management



Dr. Borrás Sanchís, Salvador

- ♦ Psychologist, Teacher and Speech Therapist
- ♦ Educational Counselor in the Valencian Government, Department of Education
- ♦ Specialist in Abile Educativa
- ♦ Partner at Avance SL
- ♦ Pedagogical Advisor and External Collaborator at Aula Salud
- ♦ Pedagogical Director at iteNlearning
- ♦ Author of *Guide for the Reeducation of Atypical Swallowing and Associated Disorders*
- ♦ Pedagogical Director at the Instituto DEIAP (Institute for Comprehensive Development and Psychoeducational Care)
- ♦ Bachelor's Degree in Psychology
- ♦ Hearing and Speech Teacher
- ♦ Certified in Speech Therapy



Faculty

Mr. Martínez Chávez, Edgar Adrián

- ♦ Administrative Manager at Cumbres de Valencia School
- ♦ Administrative Manager of the Semper Altius School Network
- ♦ Academic Coordinator of the Doctorate in Interdisciplinary Research at Anáhuac University
- ♦ Bachelor's Degree in Business Administration
- ♦ MBA from Anáhuac University, accredited by AMBA
- ♦ International Master's Degree in University Management from the University of Alcalá
- ♦ Expert in Emotional Intelligence, Coaching, and Leadership from CEU Cardenal Herrera University

Mr. Gris Ramos, Alejandro

- ♦ Technical Engineer in Computer Management
- ♦ CEO & Founder from Club de Talentos
- ♦ CEO Persatrace, Online Marketing Agency
- ♦ Business Development Director at Alenda Golf
- ♦ Director of the PI Study Center
- ♦ Director of Web Application Engineering Department at Brilogic
- ♦ Web programmer at Grupo Ibergest
- ♦ Software/web programmer at Reebok Spain
- ♦ Technical Engineer in Computer Management
- ♦ Master's Degree in Digital Teaching and Learning, TECH Global University
- ♦ Master's Degree in High Abilities and Inclusive Education
- ♦ Master's Degree in E-Commerce
- ♦ Specialist in the latest technologies applied to teaching, digital marketing, web application development and Internet business

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